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24th ANNUAL

1986 Directory of Trust Institutions

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1986 Directory of Trust Institutions

On the following pages are listed over 5000 Bank & Trust Departments located throughout the United States & Canada.

Included are the name, address, zip code and phone number of each bank in alpha/geo order.

You will also find the name and title of each principal trust and estate planning officer.

Most entries list the value of the bank's trust assets.

24th Annual

1986 Directory of Trust Institutions

UNITED STATES TRUST INSTITUTIONS

ALABAMA

Andalusia

THE COMMERCIAL BANK
P.O. Drawer 1298 36420
205/222-3141 Tr$4 Mil
Hd,PersTr,CorpTr,TrInv,Nb: T. A. Broughton, Pres&TO
PersTr,ComTrF,TrOpers: Joyce G. Cook

COVINGTON COUNTY BANK
P.O. Box 400 36420
205/222-2561 Tr/o$4 Mil
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Anniston

AMSOUTH BANK, N.A.
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205/236-8241
(Regional Trust Office of Birmingham)
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FIRST ALABAMA BANK OF ANNISTON, N.A.
P.O. Box 2128 36202
205/236-1890 Tr/o$25 Mil
Hd: Joseph W. Cotlin, VP&TO
TrOpers: Vera P. Boullemet, AsstTO

SOUTHTRUST BANK OF CALHOUN COUNTY
P.O. Box 1000 36201
205/238-1000 Tr$35 Mil
(Branch of Birmingham)
Hd: Timothy K. Rowe, ExecVP&SrTO

Athens

FIRST ALABAMA BANK
P.O. Box 1189 35611
205/232-4500 Tr/o$1 Mil
Hd: T. A. McCormick, Pres&CEO

Atmore

THE FIRST NATIONAL BANK
P.O. Box 27 36504
205/368-3148
Hd,PersTr,CorpTr,TrInv: Bradford B. Price, VP&TO
TrAdmin: Rebecca S. Phillips, AsstTO
TrOpers: Sonya Ellis

Birmingham

AMSOUTH BANK N.A.
P.O. Box 11426 35202
205/326-5378 Tr/o$4 Bil
(Regional Trust Offices in Anniston, Decatur, Gadsden, Huntsville, Mobile & Montgomery)
Hd: C. Dowd Ritter, ExecVP&TO
RegCo-ord: B. S. Carroll, SrVP&TO
PersTr: Lee Weathers, SrVP&TO
EmplBen,CorpTr: C. Clark Collier, SrVP&TO
Nb: Frederick O. Newman, SrVP&TO
TrInv: John H. Goff, Jr., SrVP&TO
TrOpers: Jacqueline Simmons, VP&TOpO
NatRsrcs: Henry A. Long, Jr., SrVP&TO

CENTRAL BANK OF THE SOUTH-BIRMINGHAM
701 S. 20th St. 35296
205/933-3285 Tr$1.1 Bil
(Offices in Huntsville, Mobile & Montgomery)
Hd: D. Paul Jones, Jr., VChm&GenCoun
PersTr,Alabama: John R. Martin, VP&SrTO
CorpTr: Charles O. Trotter, VP&SrTO
TrInv: Mark Brown, VP&TrInvO
ComTrF,TrOpers: Fred Murphy, VP&TO
EmplBen: William H. Phillips, VP&SrTO
Nb: Michael E. Murry, VP&SrTO

COLONIAL BANK OF ALABAMA
1928 First Ave. North
P.O. Box 1887 35201
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CorpTr: Debbie Thompson, TO
PersTr: Roy Wessinger, TO

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P.O. Box 1024 35202
205/326-7226 Tr$180 Mil
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PersTr: Wimberly Miree, Jr., VP&SrTO
CorpTr: Roy Birdwell, VP&CorpTrMgr
EmplBen: Thomas R. Gamble, VP&EBO
TrOpers: John Jackson, TOpO
Nb: Reid Wills, VP-FinSvcs

SOUTHTRUST BANK OF ALABAMA, N.A.
P.O. Box 2554 35290
205/254-5392 Tr$309 Mil
(Branches in Anniston, Dothan, Huntsville & Mobile)
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PersTr: Douglas C. Bell, VP
CorpTr: Carl B. Smith, VP
TrInv,ComTrF,EmplBen: Donald M. Helton, VP
TrOpers: Roger L. Brown, VP
RE: Ronald H. Moon, SrTO

Brewton

FIRST NATIONAL BANK
P.O. Box 469 36427
205/867-3235 Tr$50 Mil
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TrAdm: Bonnie Barnes, VP&TO
EmplBen: Raymond F. Lynn, Jr., VP&TO
TrOpers: Elaine Catoe, TO

Decatur

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205/353-0941
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FIRST STATE BANK OF ALABAMA
P.O. Box 2229 35602
205/355-1511 Tr$9 Mil
(Branch in Huntsville).
Hd: Evans Dunn, Jr., SrVP&TO

Demopolis

ROBERTSON BANKING CO.
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205/289-3564
Hd,PersTr,CorpTr: Fred O. Braswell, Jr., Pres&TO

Dothan

FIRST ALABAMA BANK OF DOTHAN
P.O. Box 6507 36302
205/794-0411 Tr$1 Mil
Hd: Albert E. Byrne, VP&TO
TrOpers: Deborah Elliot

SOUTHTRUST BANK OF DOTHAN
101 E. Main 36303
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PersTr,CorpTr,TrOpers: Donna Wade, TO
EmplBen,PersTr: Donna Valeska, TO

Enterprise

ENTERPRISE BANKING CO.
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205/347-0502 Tr$.15 Mil
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Nb: Ben B. Henderson, Jr., VP

Florence

THE FIRST NATIONAL BANK OF FLORENCE
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PersTr,TrInv,TrOpers: Jane F. Reding, TO
CorpTr: W. H. Mitchell, Pres

Gadsden

AMSOUTH BANK, N.A.
P.O. Box 389 35902
205/543-3000
(Regional Trust Office of Birmingham)
Carolyn Preskitt, TO

FIRST ALABAMA BANK OF GADSDEN,NatAssn
P.O. Box 308 35999
205/543-9660 Tr$7.3 Mil
Hd: Ollie W. Nabors, ChmBd&TO

Greenville

FIRST NATIONAL BANK
P.O. Box 508 36037
205/382-6511 Tr$2.25 Mil
Hd: Mrs. Ernie S. Jones, SrVP&TO

Huntsville

AMSOUTH BANK N.A.
P.O. Box 507 35804
205/533-5000
(Regional Trust Office of Birmingham)
Hd: Frank Davis, VP&TO

FIRST ALABAMA BANK HUNTSVILLE, AL
P.O. Box 680 35804
205/533-4411 Tr$68 Mil
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CorpTr: Ruth H. Thomas, TO
EmplBen: W. Keith Childers, TO
TrInv,ComTrF: Lon L. Witter, VP&IO
TrOpers: Donna Richards, Supv

FIRST NATIONAL BANK OF ALABAMA-HUNTSVILLE
P.O. Box 107 35804
205/533-5520
Hd: Donald Smith, SrExecVP

FIRST STATE BANK OF ALABAMA
P.O. Box 2553 35804
205/539-1511
(Branch of Decatur)
Hd: Evans Dunn, Jr., SrVP&TO

SOUTHTRUST BANK OF HUNTSVILLE
409 Madison St. 35801
205/533-3600 Tr$11 Mil
(Branch of Birmingham)
Hd: Donald P. Kyle, Jr., VP&TO

Mobile

AMSOUTH BANK N.A.
P.O. Box 1628 36629
205/694-1575
(Regional Office of Birmingham)
Hd: Harrell Galloway, SrVP&TO

FIRST ALABAMA BANK
(Formerly Merchants National Bank of Mobile)
106 St. Francis St.
P.O. Drawer 2527 36622
205/690-1411 Tr$750 Mil
Hd: William B. Inge, Jr., ExecVP&TO
PersTr: Ben T. Lanham, III, SrVP&TO
CorpTr: Frank W. Browning, Jr., VP&TO
EmplBen,Nb: Stewart Thames, Jr., VP&TO
TrInv,ComTrF: F. Ray Havard, VP&TO
TrOpers: Walter I. Cleverdon, VP&TO
RE(Forestry): Donald L. Harper, VP&TO
(Oil,Gas,Min): A. Harold Winn, VP&TO

FIRST NATIONAL BANK
P.O. Box 1467 36621
205/438-8427 Tr$750 Mil
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EmplBen: C. H. Gibbons, SrVP&TO
PersTr: Samuel R. Stephenson, SrVP&TO
TrOpers: Bobby J. Johnson, VP&TO
Nb: E. A. Copejans, VP
TrInv,ComTrF: Clay Wilson, VP&TrInvO

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★ Montgomery

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PersTr: Allen I. Rushing, VP&TO
CorpTr: Walter L. Darby, VP&CTO
TrInv: Jimmie Carnes, SrIO
ComTrF: Robert W. Dick, VP&TO
EmplBen: Mildred O. Markwell, AsstVP&TO
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Elaine P. Ward, TO
Glenda A. Freeman, AsstTO
EmplBen: Richard D. Smallwood, VP&TO
CorpTr: Sarah J. Smith, VP&CTO
TrOpers: Melba Burdette, VP-TrOpers
RE: Richard B. Berry, VP-TrRE&Bldg
Catherine B. Smith, VP-TrRE&Bldg
TrInv,ComTrF: Charles F. Wilder, VP&TrInvO

Opelika

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205/749-8361 Tr/u$1 Mil
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Opp

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P.O. Drawer A 36467
205/493-3581 Tr$8 Mil
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PersTr: Jeanette Walker, TO
CorpTr,TrOpers: Hilda Pierce, TOpO

Phenix City

FIRST ALABAMA BANK OF PHENIX CITY,NatAssn
P.O. Box 550 36867
205/298-3674 Tr$.5 Mil
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PHENIX-GIRARD BANK
P.O. Drawer 70 36868-0070
205/298-0691
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Stephen E. Medlock, ExecVP

Selma

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PEOPLES BANK & TRUST CO.
P.O. Box 799 36701
205/875-1000 Tr$24 Mil
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Richard O. Bishop, VP&AsstTO
Marshall Scott Patterson, AsstVP&IO

SOUTHTRUST BANK OF SELMA
2605 Citizens Parkway 36701
205/875-2121
Hd: B. Ramsey Knight, Pres&CEO

Sylacauga

THE FIRST NATIONAL BANK
P.O. Box 630 35150
205/249-0341
Hd: Harry I. Brown, Sr., ChmBd,Pres&TO

Talladega

FIRST NATIONAL BANK
P.O. Box 797 35160
205/362-2334 Tr$2 Mil
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PersTr,Nb: Tim Hackney, AsstTO

Troy

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P.O. Box 569 36081
205/566-2270 Tr$8 Mil
Hd: Linda Adams, AsstTO

TROY BANK & TRUST CO.
P.O. Box 967 36081
205/566-1490 Tr$15 Mil
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Doug Mins, SrTO

Tuscaloosa

FIRST ALABAMA BANK OF TUSCALOOSA,NatAssn
2222 Ninth St 35403
205/345-4610 Tr$47 Mil
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PersTr: Reuben Cook, TO
CorpTr,TrOpers: Sory S. Dunn, TO
EmplBen: Debra A. Lee, AdmAsst

FIRST NATIONAL BANK
P.O. Box 2028 35403
205/345-5000 Tr$185 Mil
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PersTr: D. Wayne Childress, AsstVP&TO
Larry W. O'Neal, AsstVP&TO
Phyllis Nichols
TrInv: Stephen W. Reinhart, VP&TO
Mike Majure, AsstVP&TO
TrOpers,CorpTr: David White, AsstVP&TO
EmplBen: Tracey Crain, AsstVP&TO
Nb: Robert Shaw, AsstVP

ALASKA

Anchorage

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Pouch 6608 99502
907/561-2265 Tr$1 Bil
(Branch in Fairbanks)
Hd: Ronald L. Ricketts, ExecVP

ALASKA PACIFIC TRUST CO.
P.O. Box 900 99510
907/561-5233
(Branch in Fairbanks)
Hd: Robert L. Nokes
TrOpers: Cheryl Keim, TO
EmplBen: Joan Ference, VP&TO

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Trust Dept.
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Hd: Margaret A. Hein, VP

FIRST NATIONAL BANK
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907/276-6300 Tr$100 Mil
Hd,TrInv,Nb: R. W. Orell, SrVP
Prob,Acgy: Robert McKay, TO
ComTrF,PersTr: Miranda Moy, AsstTO
CorpEmplBen: John Masneri

NATIONAL BANK OF ALASKA
P.O. Box 600 99510
907/276-1132 Tr$700 Mil
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PersTr: Teresa Patka, VP&TO
Julie Schirmer, AsstVP
EmplBen: Vernon E. Sayles, VP&TO
Jim Lane, AsstTO
Ed Dunlop, AsstVP
TrOpers: Connie Carter, AsstVP

RANIER BANK ALASKA, N.A.
P.O. Box 4800 99510
907/263-3250 Tr$40 Mil
Hd: Ashley W. Schmiedeskamp, VP&TO
PersTr: Charles F. Bailey, VP

Fairbanks

ALASKA NATIONAL BANK OF THE NORTH
P.O. Box 60730 99706
907/479-2281
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Hd: Jackie Touvell, TO

ALASKA PACIFIC TRUST CO.
P.O. Box 1230 99701
907/452-2146
(Branch of Anchorage)
Jan Marie Miller, TO
Virginia R. Eggleston, AdmAsst
PersTr: Debra A. Smith, TO

ARIZONA

Carefree

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602/488-4004
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Mgr: D. Bruce Frobes, VP

Flagstaff

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100 W. Birch Ave.
P.O. Box 1209 86002
602/774-0671
(Branch of Phoenix)
Mgr: Tom Oliphant, AsstVP
Nancy Shoemaker, TrRep

Green Valley

THE ARIZONA BANK
P.O. Box 487 85622
602/792-7037
(Branch of Phoenix)
Mgr: Robert H. Geffs, VP&TO

FIRST INTERSTATE BANK OF ARIZONA,NatAssn
P.O. Box 1047 85614
602/625-6164
(Branch of Phoenix)
Mgr: John H. Fowler, VP&TO

VALLEY NATIONAL BANK
81 W. Esperanza Blvd.
P.O. Box 1008 85622
602/625-8070
(Branch of Phoenix)
Hd: James L. Dorrance, AsstVP&Mgr
William P. Kelly, Jr., AsstVP

Mesa

THE ARIZONA BANK
P.O. Box 789 85201
602/898-6870
(Branch of Phoenix)
Mgr: Timothy R. Baughman, VP&TO

FIRST INTERSTATE BANK OF ARIZONA,NatAssn
P.O. Box 1546 85201
602/834-2415
(Branch of Phoenix)
Mgr: Larry S. Rousey, TO

UNITED BANK OF ARIZONA
(Trust Division, Branch #34)
P.O. Box 2908 85062
602/248-2465
(Branch of Phoenix)
Hd: Matthew L. Howell, AsstVP&TO

VALLEY NATIONAL BANK
66 W. Main St.
P.O. Box 4528 85201
602/890-5035
(Branch of Phoenix)
Hd: William C. Shiel, VP&Mgr
Carl Fredman, AsstVP&TO
Curt House, AsstVP&TO
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★Phoenix

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(Branches in Green Valley, Mesa, Scottsdale, Sun City & Tucson)
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TrInv,ComTrF: Stephen W. Lloyd, VP&TrInvO
Prob: Thomas Rumph, VP&TO
CorpTr: John P. Lorenzen, VP&TO
EmplBen: James D. Jurek, VP&TO
TrMkt,Nb: Stephen J. Peterson, VP&TO

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MH INVESTMENT COUNSEL
1430 E. Missouri Ave., Ste. 175 85014
602/264-2157
William E. Miller, VP&RegMgr

MARSHALL & ILSLEY TRUST CO. OF ARIZONA
6245 N. 24 St. Pkwy. 85016
602/954-7779
(Branch in Sun City)
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Eugene L. Chapman, VP
Robert A. Dahl, VP
Judith C. Murphy, VP
Steven P. Palmer, VP

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4350 E. Camelback Rd., Ste. 100G 85018
602/840-8550
(Branch in Sun City)
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Peter R. Carpenter, VP
Rachel E. Dolan, 2ndVP
Jo Hall, CommO
Michael K. McCartney, TO
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Richard P. Tillack, VP
Thomas R. Schuknecht, VP
Lloyd E. Clark, VP
Carol A. Filigenzi, 2ndVP
INVESTMENTS
Charles F. Henderson, VP
Alan A. Elkins, VP
Richard A. Arndt, VP
Margaret I. Garitson, IO&AsstCorpSec
EMPLOYEE BENEFITS
Linn B. Henderson, VP
REAL ESTATE SERVICES
Richard H. Walker, VP
TRUST TAX ADMINISTRATION
Catherine R. VanCamp, CPA&TO
TRUST ACCOUNTING
Robert L. Heathcote, Treas

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Trust Division
P.O. Box 2908 85062
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PersTr,ComTrF,Nb: Matthew L. Howell, TO
TrInv: Norman E. Gardner, VP&TrInvO
EmplBen: Betty J. Schepers, TO
TrOpers: Sue Gilchrist, AsstVP
RE: James E. Gross, TREO&TO
Nb: Edward J. Nugent, TO

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602/261-2606 (Main Office)
602/261-2617 (Mgr) Tr$2.025 Mil
(Branches in Carefree, Flagstaff, Green Valley, Mesa, Prescott, Scottsdale, Sedona, Sun City, Sun City West & Tucson)
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TrAdm: Edwin P. Voss, VP&Mgr
TrSvcs: Robert T. Johnson, VP&Mgr
PersTr: John H. Noll, VP&Mgr
PhxProbate: William R. Yeager, VP&Mgr
PhxTrAdm: Duane Anderson, VP&Mgr
CorpTr: Grace McMorris, VP&Mgr
TrInv: Lyle Wurtz, VP&Mgr
ComTrF: Lynn Yturri, VP
EmplBen: Paul Knowles, VP&Mgr
TrOpers: Neal Davis, VP&Mgr
Tax: Doug Dixon, TO&Mgr
RE: Kenneth W. Frankel, VP&Mgr

Prescott

VALLEY NATIONAL BANK
302 Gurley St., P.O. Box 751 86302
602/445-9500
(Branch of Phoenix)
Hd: Ed Greenmun, AsstVP&Mgr

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets"

Scottsdale

THE ARIZONA BANK
P.O. Box 2089 85252
602/941-6161
(Branch of Phoenix)
Mgr: William J. Corbett, Jr., VP&TO

CONTINENTAL BANK TRUST COMPANY
7501 E. McCormick Pkwy. 85258
602/248-8600
(Branch in Sun City)
Hd: James E. Louden
PersTr: Joan Stein, VP
TrInv: Jeffrey P. Wright, VP
TrOpers: Joyce Clinton, TO
Nb: Robert A. Schultz, VP

FIRST INTERSTATE BANK OF ARIZONA
P.O. Box 5930 85261
602/271-6200
(Branch of Phoenix)
Mgr: Harold C. Dorenbecher, VP&TO

HARRIS TRUST COMPANY OF ARIZONA
(A wholly owned subsidiary of Harris Bankcorp - Chicago)
6710 E. Camelback Rd. 85251
602/949-7800 Tr$378 Mil
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TrInv,EmplBen: Thomas R. Hackett, VP
TrOpers: James W. Tomlinson, AsstVP
RE: James T. Andras, VP
Nb: D. Bruce Frobes, VP
Peter L. Monzures, AsstVP
Elizabeth W. Crawford, TO
TrCoun: Nancy C. Burnett
Acctng: Dolores M. Bushell, Treas
AcctAdm: Jamie Craig Dove, AsstVP
Jon P. Engebretson, AsstVP
InvMgmt: Michael D. Rees, TO
Bruce B. Bates, VP
John D. Richardson, VP
TrTx: James M. Buckley, TO

NORWEST CAPITAL MANAGEMENT & TRUST CO., ARIZONA
6607 N. Scottsdale Rd.
Building "H" 85253
602/998-1300
(Branch in Sun City)
Hd: John A. Miller, Pres
PersTr: Michael L. Chambers, VP
Kathleen A. Gould, TO
TrInv: Samuel H. Rogers, Jr., IO
TrOpers: Judith A. Prewitt, TOpO

VALLEY NATIONAL BANK
4821 N. Scottsdale Rd., P.O. Box 1767 85252
602/890-6975
(Branch of Phoenix)
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Donald E. Miller, BusDevO&AsstVP

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ARKANSAS

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ARKANSAS (Cont'd)

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TrOpers: J. Jenkins, AsstVP&TO

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PersTr,Est: Mrs. Voncile Berry, VP&TO
Joe White, VP&TO
CorpTr: Judy Braswell, Supv
Opers: Pam Bradley, Supv

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EmplBen: Don DeFreece, TO
TDP: Fran McCandless, AsstTO

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TrOpers: Jo Ann Liner, AsstVP

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CorpTr,EmplBen: Robert P. Plummer, VP&TO
PersTr,ComTrF: Winnie Trawick, VP&TO
TrOpers: Kay Deaton, TOpMgr

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TrInv: Rick Blagg, AsstVP&TrInvO

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PersTr: Bob O'Neal, TO
CorpTr,TrOpers: Lola Sikes, TO
EmplBen,Nb: Mark Gibson, TO

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Dale J. Wintroath, Pres&ChAdmO
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CorpTr: Bonnie Kenzie, VP
TrInv: Tom Dalby, VP
EmplBen: Fran Davis, VP
Sharon Hale, VP&TO

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Pierce & R Sts. 72207
501/661-7773 Tr$20 Mil
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TrOpers: Beverly W. Sawyer, TrAsst

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P.O. Box 1541 72203
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TrInv: Tom Welch, TrInvO
EmplBen,Nb: Dick Cirks
TrOpers: Richard McMinn, TOpO
Nb: Nancy Bailey
EmplBen,Admin: Ernie Farquharson

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Bob L. Burns, AsstTO

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Hd: Homer F. Greer, Jr., VP&TO

McGehee

McGEHEE BANK
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George T. Harris, ExecVP

UNION BANK & TRUST CO.
P.O. Box 270 71655
501/367-3453 Tr/u$1 Mil
Hd: Ken W. Wiscaver, AsstVP&TO

Mountain Home

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Charles F. Vandegrift, VP&TO
Dorothy Brown, AsstTO

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9th & Baker Sts. 72653
501/425-2166 Tr$10.5 Mil
Hd: Rick W. Cooper, TO
TDP: Marvina Carson, TrSec

Newport

THE FIRST STATE BANK OF NEWPORT
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501/523-2744 Tr/o$1.575 Mil
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TrOpers,TDP: Laverne Crum
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TrOpers: Anne Porter, TOpO
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One Riverfront Place 72119
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TrInv: John Ploszay
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Court & Pruett Sts. 72450
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PersTr,EmplBen,Nb: Phil R. Dixon
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TrOpers: Dorothy Brown

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501/942-3145 Tr$1 Mil
Hd: D. E. McCoy, Jr., Pres&TO

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Larry Lawson, AsstTO
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Hd: Doyl E. Brown, Pres&TO
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213/550-2183
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415/348-4572
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408/624-1522
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Mgr: Barry Hunter, VP&Mgr

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EmplBen: J. Garner, Mgr
TrOpers: R. Swain, Mgr

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Home Savings & Loan Bldg.
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714/770-2650
(Branch of Los Angeles)
Nb: Francis M. Smith, Conslt
Earl Christensen, VP&TO

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16130 Ventura Blvd. 91436
818/997-2037
Mgr: Jeannette Kesterson, SrTO

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209/441-5097
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209/485-5220
(Branch of Los Angeles)
Hd: Diana J. Flavin, AsstVP
SECURITY PACIFIC NATIONAL BANK
666 West Shaw Ave., Ste. 199 93704
209/224-4030
Mgr: Richard H. Smith, VP

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Gerda Breaux, TO
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Dorothy Martin, AsstTO
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Mgr: Richard W. Cayford, VP&Mgr

SUMITOMO BANK OF CALIFORNIA
P.O. Box 3949 94104
415/445-8090 Tr$240 Mil
(Branch in Los Angeles)
Hd: B. R. Otani, VP&Mgr
PersTr: Tom Benson, AsstVP&SrTO
TrInv: Ed Turner, AsstVP&TrInvO
EmplBen: Teresa Yragui, TO
TrOpers: Richard Wong, AsstVP&TOpO
CorpTr: Collin Blakley, VP&DptyMgr

TRUST SERVICES OF AMERICA, INC.
505 Sansome St. 94111
415/781-1511
(Branch of Los Angeles)
Mgr: Richard C. Murray, VP&TO

WELLS FARGO BANK,NatAssn
420 Montgomery St. 94163
415/396-3313 Tr$20 Bil
(District Trust Offices in Beverly Hills, Burlingame, Carmel, La Jolla, Palo Alto, Sacramento & Santa Barbara)
HdTr&InvGp: Robert L. Joss, ExecVP
HdPersFinSvcs: David E. Weymouth, SrVP&SrTO
HdWFInvAdv: Frederick L. A. Grauer, Pres
HdSecurSvcs: Barry X. Lynn, SrVP
HdBusTr&Inv: Mary Carryer, VP
PersTrDiv: William L. Timoney, VP&TO
FmlyAccts: William A. Stimson, VP&SrTO
PersInv: Craig A. Madsen, VP
PersTrMktg&Dev: Alan Kizor, VP
WFInvAdvMktg: Jeffery L. Skelton, SrVP
WFIndAdvSubInvMgmt: Patricia C. Dunn, SrVP
WFIndAdvSubOper: Robin S. Midkiff, SrVP
BusTr&InvMktg: Patricia A. Hughes, VP

WESTERN FINANCIAL TRUST COMPANY
100 Mission St. 94105
415/495-6767 Tr$10 Mil
Hd: John W. Goings

San Jose

AMERICAN BANK & TRUST CO.
40 So. Market St. 95113
408/993-9100 Tr$50 Mil
(Branch in Walnut Creek)
Hd,PersTr,TrInv,Nb: Edward P. Davis, SrVP
CorpTr,EmplBen: Helen Zachary, AsstVP&TO
TrOpers: Ray Fallahay, TOpO

BANK OF AMERICA,NT&SA
101 Park Center Plaza 95115
408/277-7491
Hd: Cheryl Kelly, VP&TO

BANK OF THE WEST-SAN JOSE
P.O. Box 1121 95108
408/998-6867 Tr$140 Mil
(Branch in Los Angeles)
Hd,TrInv: Don L. Draper, SrVP&SrTO
PersTr: Paula Rouleau, VP&TO
TrOpers: Charlotte Miller, VP&Mgr
EmplBen: Debra Reed, AsstVP&TO
TrNb: Richard Lambie, TO

CALIFORNIA COMMERCE BANK
111 W. St. John St. 95113
408/286-2660 Tr$35 Mil
Hd: Joseph Schmedding, SrVP&TO
Admin: James Lester, TO
TrInv,EmplBen: Arthur M. Soltan, VP&TO
PersTr: Kathleen Sorrell, TrAdm
TrOpers: Charmaine Griffin

PACIFIC TRUST COMPANY
1245 So. Winchester Blvd. 95128
408/244-9605
Hd: Victor M. Reid, III, Pres&CEO
PersTr: Christine Backhouse, VP
EmplBen: Paula L. Scott, VP
TrOpers: Beverly Warila
Nb: William H. Hardy, VP

San Mateo

AHMANSON TRUST COMPANY
1730 S. El Camino Real, Suite 306 94402
415/570-5751
(Branch of Los Angeles)
Leonard Overholser, VP&TO
T. Timothy Stingley, VP&TO

BANK OF AMERICA,NatAssn
400 El Camino Real 94402
415/573-4902
Hd: L. P. Johnston, VP&RegTO

BOREL BANK & TRUST CO.
35 Bovet Rd. 94402
415/574-2081 Tr$97 Mil
Hd: Ronald G. Fick, ExecVP&SrTO
PersTr: B. Neil Dickinson, AsstVP&TO
TrOpers: Susan Kealey, AsstVP&TO
TrInv: Kent Kaiser

SECURITY PACIFIC NATIONAL BANK
441 S. El Camino Real, P.O. Box 1591 94401
415/348-0282
Mgr: Peter S. Kimball, VP&Mgr

San Rafael

CROCKER NATIONAL BANK
1203 Fourth St. 94901
415/456-7000
(Satellite of San Francisco Private Capital Banking Center)
Mgr: Sheldon B. Wright, VP&Partner

WESTAMERICA TRUST COMPANY
1135 A St. 94915
415/459-4980 Tr$85 Mil
(Branch in Santa Rosa)
Hd: H. M. Knight, Pres
PersTr,EmplBen: A. L. Hoover, VP&SrTO
TrInv,ComTrF: L. L. Johnson, TrInvO
TrOpers,TDP: S. S. Dickson, TOpO

Santa Ana

FIRST AMERICAN TRUST CO.
P.O. Box 267 92702
714/558-3211 Tr/o$200 Mil
(Branch in Newport Beach)
Hd: Charles A. Potter, Pres
PersTr: Donald Dooling, VP
EmplBen: Ray Haynes, VP
TrOpers: G. Robert Izett, TOpO
TrInv: T. C. Casey, SrVP&TO
TrCoun: Wayne Condict, VP
Nb: G. Andy Bailard, VP

LLOYDS BANK CALIFORNIA
1622 N. Main St. 92702
714/667-1300
(Branch of Los Angeles)
Hd: John E. Reilly, VP&SrTO

Santa Barbara

BANK OF AMERICA,NatAssn
900 State St. 93102
805/564-4559
Hd: Ralph Dearden, VP&TO

CROCKER NATIONAL BANK
Santa Barbara Personal Financial, Investment and Trust Services Offices
1001 State St. 93101
805/963-0811
Mgr: Rufus R. Jeffris, Jr., VP

FIRST INTERSTATE BANK OF CALIFORNIA
901 State St. 93102
805/966-1561
(Branch of Los Angeles)
Hd: Joseph Sullivan, VP&Mgr
Nb: Judith Kahan, VP

LLOYDS BANK CALIFORNIA
1036 State St. 93102
805/963-1410
(Branch of Los Angeles)
Hd: Timothy C. Gamble, VP&TO

SANTA BARBARA BANK & TRUST
P.O. Drawer JJ 93102
805/963-0310 Tr$213 Mil
CoHd: Lawrence L. Wathey, SrVP&SrTO
CoHd: John F. Stoop, Jr., VP
TrSvcs,Nb: Joseph R. Brookshire, VP,TrSvcs
PersTr: G. H. Kostichuk, VP&TO
PersTr,Prob: W. H. Newland, VP&TO
TrInv: Frank J. Thayer, VP,InvSvcsMgr
TrOpers: Marlene Carlson, AsstVP
EmplBen: Sara Ennor, AsstVP,EBTMgr
TrTax: John P. Prytz, TrTaxO

SECURITY PACIFIC NATIONAL BANK
834 State St. 93101
805/966-1681
Mgr: Terence F. Adlam, VP&Mgr

WELLS FARGO BANK,NatAssn
1018 Anacapa St. 93101
805/965-2531
Hd: John R. Ziegler, VP&TO

The Directory of Trust Institutions is included in a T&E subscription!

Santa Cruz

COUNTY BANK AND TRUST
P.O. Drawer 1855 95061
408/423-8200 Tr$75 Mil
(Branches in Carmel and Watsonville)
Hd,Nb: Lawrence M. Russell, SrVP&SrTO
TrInv: John Giraudo, VP&Mgr,Inv
TrOpers: Richard Oakden, TOpO
Prob,PersTr: Daniel Clark, TO
Evelyn Parsons, TO
EmplBen: Marc Rebboah, TO

Santa Monica

SANTA MONICA BANK
P.O. Box 550 90406
213/394-9611 Tr$215 Mil
Hd,Nb: R. D. Ratkovic, SrVP&TO
PersTr: L. Chojikian, VP&TO
EmplBen,TrInv,ComTrF: William H. Krumrei, VP&TrInvO
TrOpers: Faith Riddle, VP

Santa Rosa

BANK OF AMERICA,NatAssn
720 Third Street 95402
707/525-2369
Hd: Roger Janis, VP&TO

EXCHANGE BANK
P.O. Box 208 95402
707/545-6220 Tr$90 Mil
Hd,TrInv,ComTrF: Earl J. Nidbella, VP&SrTO
PersTr: J. W. Bastian, TO
EmplBen: C. J. Wade, TO
TrOpers: R. Young, TOpO

WESTAMERICA TRUST CO.
P.O. Box 1765 95402
707/528-6000
(Branch of San Rafael)

Stockton

BANK OF STOCKTON
301 E. Miner St. 95201
209/941-1510 Tr$135 Mil
Hd,CorpTr,TrInv,Nb: R. W. Friedberger, VP&SrTO
PersTr: W. W. Wolterstorff, VP&TO
EmplBen: B. M. Pendleton, Jr., TO
TrOpers: Mel Morris, TO

UNION SAFE DEPOSIT BANK
P.O. Drawer Z 95201
209/946-5167 Tr$43.5 Mil
Hd: D. B. Wied, SrVP&TO
PersTr: D. M. Griffay, AsstVP
EmplBen: J. Knak, AsstTO
TrOpers: M. F. Lacer, AsstVP

Ventura

SECURITY PACIFIC NATIONAL BANK
801 S. Victoria, Ste. 106 93003
805/644-1593
Sue J. Pinto, SrTO

Walnut Creek

AMERICAN BANK & TRUST CO.
1940 Tice Valley Blvd. 94595
415/938-1004
(Branch of San Jose)
Mgr: Peggy Boozer

BANK OF AMERICA,NatAssn
Civic Executive Center, Ste. 220
201 North Civic Drive 94596
415/944-2916
Hd: Michael Cartmell, VP&TO

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets"

Watsonville

COUNTY BANK AND TRUST
P.O. Box 469 95077
408/724-0607
(Branch of Santa Cruz)
Forrest Henderson, VP&TO

West Los Angeles

LLOYDS BANK CALIFORNIA
10919 Wilshire Blvd. 90024
213/208-4111
(Branch of Los Angeles)
Nb: Lani E. Clark, AsstVP

COLORADO

Aurora

THE PEOPLES BANK & TRUST CO.
9635 Montview Blvd. 80010
303/364-2621 Tr$16 Mil
Hd,PersTr,TrOpers: David L. Edwards, TO

Boulder

FIRST NATIONAL BANK
P.O. Box 4418 80306
303/442-6770 Tr$103 Mil
Hd: Craig E. Tribolet, SrVP&TO
PersTr: Warren N. Marble, VP&TO
TrOpers: Joyce A. Taff, TO
EmplBen: John H. Layman, VP&TO
CorpTr: H. William Cordell, Jr., AsstVP&TO

INTRAWEST BANK OF BOULDER, N.A.
P.O. Box 227 80306
303/442-0351 Tr$25.8 Mil
Hd: James D. Bostwick, VP&SrTO

TRUST COMPANY OF AMERICA
2025 Pearl St
P.O. Box 8007 80306
800/421-8116 Tr$105 Mil
Hd: Hugh S. McCaffrey, Pres
CorpTr: Kathleen K. Juhl, DirMktg
TrOpers: Rhonda Krupansky, VP
Mktg: Michael Riberdy
TDP: Amber Merry, AsstVP
Lori Rose, IRA&KeoghSupv

Brighton

UNITED BANK BRIGHTON
P.O. Box 449 80601
303/659-0350 Tr$2 Mil
Hd: Nancy Besew, TO
Phyllis Hancock, TO

Brush

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303/842-5101
Hd: Arlyn D. Lavette, VP&TO

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303/635-5750 Tr$85 Mil
Hd,CorpTr,EmplBen: Douglas W. Robinson, VP&TO
PersTr,TrInv: George S. Dempsey, VP&TO
Est: James D. Boardman, VP&TO
ComTrF: Beryl A. Mitchell, AsstTO
TrOpers: David L. Steele, TOpO
TrMkt: J. Scott Chambers

UNITED BANK OF COLORADO SPRINGS, N.A.
P.O. Box 400 80901
303/636-1361 Tr$70 Mil
Hd: Thomas D. Marts, VP&SrTO
PersTr: Terry P. Coffelt, VP&TO
TrInv: Richard E. Crowder, TrInvO
TrOpers,CorpTr: Edwin L. Pounds, TOpO
EmplBen: Karen S. Reinking, AsstTO

FIRST NATIONAL BANK OF COLORADO SPRINGS
P.O. Box 1699 80942
303/471-5125 Tr$330 Mil
Hd: John D. B. Gould, SrVP
AsstHd: Robert M. Starks, SrVP
PersTr,CorpTr: William G. Gernand, VP&TO
TrInv,ComTrF: G. Raymond Miller, VP&IO
EmplBen: Richard S. Harwood, VP&TO
TDP,TrOpers: Henry T. Havelka, SrTO
Nb: Richard J. Bean, SrTO

UNITED BANK OF COLORADO SPRINGS
P.O. Box 400 80901
303/636-1361 Tr$7.6 Mil
Dick Dailey, SrVP&TO
TrAdmSpeclst: Mrs. Linda M. Specht

Delta

COLORADO BANK & TRUST CO.
P.O. Box 60 81416
303/874-8061 Tr/u$1 Mil
June Calhoun, TO&TOpO

★ Denver

CENTRAL BANK OF DENVER
P.O. Box 17289TA 80217
303/893-3456 Tr$210 Mil
Hd: Donald J. Horst, SrVP&TO
TrAdmin: Tom Gordon, VP&TO
PersTr: Harlan Cyphers, VP&TO
CorpTr: Daniel Rich, VP
TrInv: John Campbell, TrInvO
EmplBen: Martha Graves, VP
TrOpers: Bill Kuts-Cheraux, VP

COLORADO NATIONAL BANK
P.O. Box 5168 Terminal Annex 80217
303/893-1862 Tr$571 Mil
Hd: Nelson B. Cole, FSFM&SrVP
Hd-TrDept: Erik S. Taylor, VP
PersTr: Joann G. Ward, VP&SrTO
CorpTr,EmplBen: John S. Holt, VP
TrInv,ComTrF: Robert J. Alder, VP
TrOpers,TDP: Gary C. Cunningham, VP
Nb: Irving Berlau, VP

COLORADO STATE BANK
1600 Broadway 80202
303/861-2111 Tr$153 Mil
Hd: Vernon T. Reece, SrVP&TO
John T. Waltershausen, VP&TO
John E. Lawrence, SrVP&TO
Bruce C. Harbison, TO
Jan L. Lukehart, TOpO

DENVER NATIONAL BANK
P.O. Box 5586TA 80217
303/292-4000 Tr$65 Mil
Hd,Nb: Harold J. Ladwig, SrVP&TO
PersTr: John Lowrimore, VP&TO
CorpTr,TrOpers: Steve King, VP&TO
TrInv,ComTrF: Greg McNicol, VP&TrInvO
EmplBen: Gloria Schofield, VP&TO

FINANCIAL TRUST CO.
P.O. Box 2040 80201
303/779-0731 Tr$69 Mil
Hd: John M. Butler, Pres
Nb: Kenneth J. Ruder, VP

FIRST COLORADO BANK & TRUST, N.A.
2696 South Colorado Blvd. 80222
303/759-4711 Tr$19.5 Mil
Hd: E. Eugene Schnabel
Susan Holmes, TO
TrOpers: Cathy Harper

FIRST INTERSTATE BANK OF DENVER,NatAssn
633 17th St. 80270
303/293-2211 Tr$2.1 Bil
Hd: Mary K. Anstine, ExecVP-Tr
CorpTr: James R. Cowgill, VP&TO
EmplBen: Karen Stephens, VP&TO
PtfolMgtMgr: William F. Scott, VP&TO
TrMgr: Sherry W. Featherstone, SrVP&TO

FIRST TRUST CORPORATION
444 Sherman St. 80203
303/744-2944 Tr$900 Mil
Hd: Gordon G. Rockafellow, Pres
Nb,PersTr,CorpTr: Robert M. Phares, VP&TO
TrOpers: Tom Casey, Mgr
EmplBen: Mark Kelley, Mgr

GUARANTY BANK
P.O. Box 1980 80201
303/296-9600 Tr$20 Mil
Hd: Byron H. Hasstedt, SrVP&TO
Cia Wenzel, AsstVP&TO
Dennis Whitmer, AsstVP&TO

LAKESIDE NATIONAL BANK
P.O. Box 12000 80212
303/455-2000 Tr$20 Mil
Hd,PersTr,EmplBen,Nb: Bruce G. Gustafson, VP&TO
CorpTr: Inez Pitt
PersTr,EmplBen,Nb: David C. Wilkinson, TO
TrOper: Jamie Cook

LINCOLN TRUST CO.(T ONLY)
P.O. Box 5831 80217
303/759-1000 Tr$524.6 Mil
Marty Anderson, Chm
Hd: Ritis S. Skinner, SrVP&COO
PersTr,CorpTr: Sharon K. Soos, AsstVP
EmplBen: Paul Maxwell, AsstVP
TrOpers: M. E. Della Valle, AsstVP
Nb: Robert R. Woodworth, DirMktg

MOUNTAIN STATES BANK
1635 E. Colfax Ave. 80218
303/388-3647 Tr$60 Mil
Hd: Stoddard White
TrInv,ComTrF: E. W. Hodge, VP&TO
TrOpers: Brenda Harris
Paulette Zlab

UNITED BANK OF DENVER
1700 Broadway 80274
303/861-8811 Tr$2.4 Bil
Hd: William S. Hershberger, SrVP
PersTr: Joseph E. Chamberlin, VP
CorpTr,TrInv,ComTrF: Timothy R. Morgan, VP
EmplBen: Randi Lewis, AsstVP
TrOpers: Tim Kenczewicz, VP

Englewood

FIRST INTERSTATE BANK OF ENGLEWOOD,NatAssn
P.O. Box 240 80110
303/761-1000 Tr$20 Mil
Hd,PersTr,TrOpers,Nb: James H. Tilger, VP&TO

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FIRST NATIONAL BANK OF ENGLEWOOD
333 W. Hampden 80110
303/761-1420 Tr$305 Mil
Hd,TrInv: John K. Weckbaugh, VP&SrTO
PersTr,Prob: Robert Jobin, VP&TO
CorpTr: Scott Hammer, TO
EmplBen: Michelle Sullivan, TO
TrOpers: Mildred Post, TOpO

RESOURCES TRUST COMPANY
8051 East Maplewood Ave., Ste. 200 80111
303/694-2917 Tr$750 Mil
Hd: Geoff Bobroff, Pres
CorpTr: Matthew Autterson, VP
TrOpers: Suzan K. Simmons, VP
Hal Blair, Mgr
TDP: Pam Solek, VP
Mktg,Nb: Christine LaFortune, Mgr
EmplBen: Lyn Hayden, Mgr

Fort Collins

FIRST INTERSTATE BANK OF FORT COLLINS,NatAssn
P.O. Box 2010 80522
303/482-4861 Tr$160 Mil
Hd: Arthur J. Zimmer, VP
PersTr: Robert F. Ditzfeld, SrTrAdm
Janet Douglas, SrTrAdm
John Blair, TrAdm
Nancy Vetterling, TrAdm
CorpTr: Lorene Tague, TrAdm
EmplBen: Trudy Sargent, AsstVP
Jeanne McClintock, TrAdm
TrOpers: Shirley Williams, TO

UNITED BANK OF FORT COLLINS.NatAssn
P.O. Box 565 80521,
303/482-1100 Tr$75 Mil
Hd: Phyllis C. Hancock, SrVP&TO
EmplBen: Betty Callahan, TO
PersTr: Amy Kemp, TO
TrOpers: Cinda Smith
Nb: Robert C. Criswell, TO
Richard E. Samson, TO

Fort Morgan

FARMERS STATE BANK
P.O. Box 798 80701
303/867-5661 Tr$50 Mil
Hd,TrInv,ComTrF,EmplBen,Nb: Dave Ohman, SrTO
TrOpers: Kathi Akin, OpersAdm

Grand Junction

FIRST NATIONAL BANK
P.O. Box 608 81502
303/243-2411, Ext. 266 Tr$100 Mil
Hd,TrInv,ComTrF,Nb: Charles W. Bates, VP&TrDivMgr
PersTr: Neil M. Severinson, VP&TO
EmplBen: Darrel Mattivi, VP&TO
TrOpers: Frankie Squirrell, TOpMgr

INTRAWEST BANK OF GRAND JUNCTION
P.O. Box 908 81501
303/243-1611 Tr$130 Mil
Hd,Nb: James F. McGreevy, VP&TO
PersTr,TrOpers: Lois K. Robinson, TO
CorpTr: Randilyn Buck, TO
EmplBen: Cathy Lemarr, AsstAcctAdmin

Greeley

GREELEY NATIONAL BANK
P.O. Box 1098 80632
303/356-1234 Tr$60 Mil
Hd,TrInv,ComTrF,EmplBen,Nb: Duane E. Cramer
PersTr: Clifford H. Dean, VP&TO
FM: Vern Moser
CorpTr,TrOpers,TDP: Eldon D. Grimes, AdmAsst

INTRAWEST BANK OF GREELEY, N.A.
P.O. Box 1058 80632
303/352-1651 Tr$60 Mil
Hd: Conrad J. Greicar, SrVP&TO
PersTr,TrOpers: James W. Price, SrTO
CorpTr: Carol A. Cox, TO
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UNITED BANK
P.O. Box 1057 80632
303/356-1000 Tr$46.1 Mil
Hd,TrInv,Nb: Robert L. Johnson, SrVP&TO
TDP,PersTr,TrOpers: Roland N. Hayes, Jr., VP&TO
CorpTr,EmplBen: Stephanie L. Arries, VP&TO
EstSttlmt,PersTr,ComTrF: Donna Benson, AsstVP&TO

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THE GUNNISON BANK & TRUST CO.
P.O. Box 119 81230
303/641-0320 Tr/u$1 Mil
Hd: C. S. Spencer, Pres&TO

Holly

FIRST BANK & TRUST CO.
P.O. Box 607 81047
303/537-6547 Tr$2.3 Mil
Hd: J. B. McKeever, Pres&TO
PersTr: Rella Steele
Nb: Jerry L. Humrich

La Junta

COLORADO BANK & TRUST CO.
P.O. Box 499 81050
303/384-8131 Tr$16 Mil
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PersTr: Janet Hill, CPA&TO

Lakewood

JEFFERSON BANK & TRUST
7590 West Colfax Ave.
P.O. Box 15008 80215
303/233-6561 Tr$40 Mil
Hd,TrInv,Nb: Edwin A. Hagerman, SrVP&TO
PersTr: Deborah A. Reeves, TO
CorpTr,TrOpers: Cheryl Welsh, AsstVP
EmplBen: Rose Panico, AsstVP

Las Animas

THE FIRST NATIONAL BANK
P.O. Box 270 81054
303/456-1512 Tr/u$1 Mil
Hd: Del L. Leighty, Pres

Littleton

UNITED BANK OF LITTLETON
P.O. Box 611 80160
303/794-4291 Tr$6 Mil
Hd: D. E. Bell, ExecVP
TrOpers: Shirley Mann

Longmont

FIRST NATIONAL BANK OF LONGMONT
401 Main St., P.O. Box 209 80501
303/776-5800 Tr$40 Mil
PersTr,CorpTr,TrInv,EmplBen,ComTrF,Nb: John A. Kuhn, VP&SrTO
PersTr,TrOpers: Darlene Mitchell, TO
LONGMONT NATIONAL BANK
P.O. Box 239 80501
303/776-5757 Tr$12 Mil
Hd: Tom R. Kiteley, TO

Loveland

FIRST NATIONAL BANK
P.O. Box 29 80537
303/667-3443 Tr$108 Mil
Hd: Morrison L. Heth, SrVP&TO
HOME STATE BANK
P.O. Box 329 80539
303/669-4040 Tr/o$2.7 Mil
Hd: Jack Devereaux, Pres

Pueblo

COLORADO NATIONAL BANK-PUEBLO
P.O. Box 156 81002
303/545-1331 Tr/o$50 Mil
Hd,TrInv,ComTrF,Nb: Rahe H. von Hoene, SrVP&TO
PersTr: Theodore A. Schmidt, VP&TO
CorpTr,TrOpers: Jean Raebel, TOpSupv
EmplBen: Linda K. Randl, AdmAsst
PUEBLO BANK & TRUST CO.
P.O. Box 639 81002
303/545-1834 Tr$85 Mil
Hd,TrInv: James A. Murray, VP&TO
PersTr: Robert J. Pattee, Jr., VP&TO
CorpTr,EmplBen: Steven E. Melvin, VP&TO
ComTrF,TrOpers: James L. Haddican, TOpO
Prob: Dorothy Stanford, AsstTO

Sterling

COMMERCIAL SAVINGS BANK
P.O. Box 1688 80751
303/522-3098
Hd: Vernon H. Carter, TO
Wayne J. Pimple, ExecVP&AsstTO

Wheat Ridge

LAKESIDE NATIONAL BANK
P.O. Box 12000, Denver 80212
303/455-2000 Tr$16 Mil
Hd,PersTr,EmplBen,Nb: Bruce G. Gustafson, VP&TO
CorpTr: Inez Pitt
TrInv: Greg McNichol
PersTr,EmplBen,Nb: David C. Wilkinson, TO
TrOpers: Margo Ling

CONNECTICUT

Berlin-Kensington

NEW BRITAIN NATIONAL BANK
525 New Britain Rd. 06037
203/229-3731
(Branch of New Britain)
Hd: A. William Davis, SrVP&TO
Nb: Helen T. Harrington, FPO

Bridgeport

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961 Main St. 06602
203/384-5575 Tr$1 Bil
(Branches in Danbury, Darien, Fairfield, New Haven, Norwalk & Waterbury)
Hd,ComTrF: Stephen P. Boyle, SrVP,TO&ChmTrCom
CorpTr,EmplBen: Leslie J. Revzon, VP&TO
TrInv: Roger Perry, VP
TrOpers: Anthony R. La Grega, AsstVP&TOpMgr
FidStds: Charles Arnsten, VP/FSO
CenRegNb&AdmMgr: Humphrey T. Nichols, II, VP&SrTO
CONNECTICUT NATIONAL BANK
888 Main St. 06601
203/579-3385 Tr$450 Mil
(Branch of Hartford)
Adm: John B. Witmer, VP
Nb: Marcus Cole, AsstVP
Jean Swift, AsstVP
LAFAYETTE BANK & TRUST CO.
P.O. Box 1899 06601
203/336-6130 Tr$39 Mil
Hd,TrDept: Richard J. Luvera, SrVP&SrTO
TrOpers: Coralie E. Staff, TOpO
UNION TRUST COMPANY
180 Fairfield Ave. 06601
203/367-7711
(Branch of New Haven and Stamford)
Nb: Margaret A. Pfeffer, TO

Bristol

UNITED BANK & TRUST CO.
200 Main St. 06010
203/582-3101
(Branch of Hartford)
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H. Phillips Jesup, AsstVP&TO
Irene Melasky, AsstTO

Canaan

THE CANAAN NATIONAL BANK
06081
203/824-5423 Tr$11 Mil
Hd,PersTr,TrInv: James Stokes Hatch, Pres&TO
TrOpers: Gail M. Allyn, VP&TO
Robin L. Foley, AsstTO

Chester

CHESTER BANK
6 Main St. 06412
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TrOpers: Douglas Pierce, AsstTO

Danbury

CITYTRUST
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(Branch of Bridgeport)
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203/744-1230 Tr$1.1 Bil
(Branch of New Haven & Stamford)
Hd: Richard W. Mann, VP
PersTr: David B. Cook, VP

Darien

CITYTRUST
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203/655-2565
(Branch of Bridgeport)
Hd: Kenneth M. Park, SrVP&TO
CONNECTICUT BANK AND TRUST CO.
CBT Plaza 06820
203/655-7775
(Branch of Hartford)
Hd: Richard L. Card, VP
PersTr,PrivBankers: Pearce D. Smith, VP

Fairfield

CITYTRUST
161 Hillside Rd. 06430
203/384-5423
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Katharine C. Purrington, AsstVP&TO

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THE GLASTONBURY BANK & TRUST CO.
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PersTr: Wenzel L. Eichler, FVP
PrivBankers: Virginia Lusardo, AsstVP

PUTNAM TRUST CO.
10 Mason St. 06830
203/869-3000 Tr$307 Mil
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PersTr: William F. Mancuso, VP
TrInv: Frederic D. Carter, Jr., VP
ComTrF: Christine M. Turino, SrTrInvO
TrOpers: Ann Panoli, TOpO
Nb: Douglas B. Downes, TO
SupSvcs: Robert F. Gildersleeve, VP
TDP: Janene Isolda, TxO

UNION TRUST CO.
One Lafayette Place 06830
203/622-8800 Tr$1.1 Bil
(Branch of New Haven & Stamford)
PersTr: Miriam V. Lally, VP
PersFinPlng: Mary Van Loan-Twiddy
Nb: William T. Maeck, TO

★ Hartford

COLONIAL BANK TRUST DIVISION
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Leo F. Battista, AsstVP-Tr

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777 Main St. 06115
203/728-2316 Tr$4.1 Bil
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P.O. Box 31317 06103-7317
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PersTr: Bruce P. Wallace, VP&TO
CorpTr: Gordon Hiscock, AsstVP&TO
TrInv,ComTrF: William V. Crosswhite, VP
TrOpers: Walter P. Belzek, VP&TO
Mktg,Nb: Thomas J. Henry, Jr., VP&TO
EmplBen: Edward J. Tedesco, AsstVP&TO

Lakeville

SALISBURY BANK & TRUST CO.
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203/435-9801 Tr$50 Mil
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Litchfield

THE FIRST NATIONAL BANK OF LITCHFIELD
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203/567-8752
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ComTrF: Howard D. Wilcox, VP&TO
TrOpers: Pamela P. Wray, AsstTO

Meriden

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203/237-8411 Tr$40 Mil
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TrInv: Gerald A. Long, TO
TrOpers: Charles T. McMonigle, AsstTO
Tx&Est: Merele D. Palmer, AsstTO

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1295 East Main St. 06450-0951
203/235-4456 Tr$114 Mil
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TrInv: Newell S. Sly, SrVP&Sec

NATIONAL INDUSTRIAL BANK OF CONNECTICUT
25 Colony St. 06450
203/235-5791 Tr$3 Mil
Hd,PersTr,TrOpers,Nb: Marjorie C. Tremaglio, TO

Middletown

CONNECTICUT NATIONAL BANK
363 Main St. 06457
203/344-5800
(Branch of Hartford)
Admin: Ms. Sandra L. Reynolds, TO
Nb: David Defosse, AsstVP

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CONNECTICUT NATIONAL BANK
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203/229-0381
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PersTr: Rod Cross, AsstVP&TO
TrInv: Robert E. Dell, VP
Nb-Pers: David Defosse, AsstVP&TO

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PersTr: Edward J. Walsh, TO
EstSettlmnt: Albert W. Landi, TO
Prob: William G. Keeley, TO
TrOpers: Diane J. Zanelli
Nb: Helen T. Harrington, FPO

New Canaan

CONNECTICUT BANK & TRUST CO.
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203/356-0446
(Branch of Hartford)
Hd: Richard Card, SrVP
PrivTr: Pearce D. Smith, VP

UNION TRUST CO.
87 Main St. 06840
203/966-2641 Tr$1.1 Bil
(Branch of Stamford)
PersTr: Lois E. Arthur, AsstTO

New Haven

CITYTRUST
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203/787-4574
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EastReg-NbAdmMgr: Elizabeth R. Hartmayer, VP

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203/789-4626
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Charles D. Sweet, VP-Tr

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900 Chapel St. 06510
203/773-4631
(Branch of Hartford)
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PersTr: George Wilson, AsstVP
PvtBnkr: Patricia Poertner, VP

CONNECTICUT NATIONAL BANK
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203/773-7373
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Nb: Charles Bernhard, VP
Kenneth R. Nye, VP

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TrInv: Yates P. Eckert, SrVP
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PersTr: Cynthia J. Lavigne, AsstVP
PvtBnkr: John A. Bysko, VP

CONNECTICUT NATIONAL BANK
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203/447-6102
(Branch of Hartford)
Admin: George H. Swift, III, VP
Nb: Robert M. Welton, VP
Anthony J. Serio, VP

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203/354-3981
(Branch of Waterbury)
Barbara W. Brown, AsstVP-Tr

Norwalk

CITYTRUST
Riverpark, 800 Connecticut Ave. 06854
203/852-4039
(Branch of Bridgeport)
WestReg-Nb&AdmMgr: James T. Mills, Jr.

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59 Wall St. 06852
203/852-5552 Tr$210 Mil
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TrInv: R. H. Alderman, VP&IO
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TrInv: Joseph Miller, TO

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SIMSBURY BANK & TRUST CO.
P.O. Box 277 06070
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ComTrF,EmplBen,Nb: Michael J. Benson, VP&TO
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Southbury

COLONIAL BANK TRUST DIVISION
06488
203/264-2262
(Branch of Waterbury)
Judy Staubo, AsstVP

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CONNECTICUT BANK & TRUST CO.
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PersTr: Wenzel L. Eichler, FPV
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CONNECTICUT NATIONAL BANK
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203/327-0100
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TrInv: William J. Maloney, VP&TO
EmplBen: David L. Stewart, III, TO
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(Branches in Bridgeport, Danbury, Greenwich, New Canaan & New Haven)
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203/489-4191
(Branch of Hartford)
Admin: Roberta L. August, TO
Nb: Floyd Higgins, VP

Waterbury

CITYTRUST
195 Grand St. 06702
203/756-8381
(Branch of Bridgeport)
NorthReg-Nb&AdmMgr: Vincent A. Griffin, Jr., VP&TO

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203/574-7340 Tr$1.4 Bil
(Trust presence in Hartford, New Haven, New Milford, Southbury, Torrington, Waterbury)
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TrInv: Robert B. Dannies, SrVP-Tr
CorpTr: Mary Lou Stewart, AsstVP
ComTrF,TrOpers: Linn A. Sisson, VP-Tr
Nb,EmplBen: Robert P. Vocelli, VP-Tr

CONNECTICUT NATIONAL BANK
49 Leavenworth Street 06702
203/573-1900
(Branch of Hartford)
Adm: Ann M. Auburn, VP
Nb: Floyd Higgins, VP
Frank Kirby, AsstVP

West Hartford

CONNECTICUT NATIONAL BANK
65 LaSalle Rd. 06107
203/728-4319
(Branch of Hartford)
Admin: Robert S. Carter, VP
Nb: Neil Gahagan, AsstVP

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1507 New Britain Ave. 06111
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Nb: Helen T. Harrington, FPO

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WESTPORT BANK & TRUST CO.
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Hd: Arnold Levine, VP&SrTO

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INDEPENDENT BANK & TRUST CO.
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PersTr: Janice E. Frink, AsstTO
Nb: Paul A. Pepin, VP&TO

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SUSSEX TRUST CO.
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302/856-4756 Tr$17 Mil
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Donald C. Studley, TO
TrOpers: Ruth Donnell
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Hugh Smith, TrMgr
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WILMINGTON TRUST CO.
P.O. Box 3880 19807
(Branch of Wilmington)
J. Christopher Bell, VP&TrMgr

Selbyville

BALTIMORE TRUST CO.
P.O. Box 272 19975
302/436-8236 Tr/u$1 Mil
Hd: Russell D. Brittingham, VP&TO

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AMERICAN GUARANTY & TRUST CO. (T Only)
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302/652-3091 Tr$120 Mil
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Charles S. Baker, VP&TO
Louis A. Aviola, VP,TO&Sec
Linda B. Watson, AsstVP&TO
Christine M. Corboy-Eagan, TO
Kelly A. Ruggierd, AsstVP&TO
Michael R. Eatough, AsstTreas&AsstSec
TrInv: Richard V. King

BANK OF DELAWARE
300 Delaware Ave. 19899
302/429-1639 Tr$780 Mil
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TrInv,ComTrF: Edgar B. Loring, VP
EmplBen,CorpTr: James W. Whalen, SrCTO
TrOpers: William H. Kent, VP
TDP: Charles E. Sywy, SysO
EstTxServ: Dana C. Reed, SrTxO

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PersTr: Carol Hilty Droge
EmplBen: Richard F. Smith
TrOpers,TDP: A. Daniel O'Neill

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9th & Market Sts. 19899
Tr$861 Mil
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PvtBnkg: F. Samuel Wilcox, III, SrVP
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MELLON BANK
10th & Market Sts. 19801
302/421-2283 Tr$250 Mil
Hd,PersTr: Robert H. Bell, AsstVP
FinPlng,Nb: V. Orean Amis, TO

WILMINGTON TRUST CO.
Rodney Square North 19890
302/651-1000 Tr$12 Bil
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PersTr,TrInv: P. M. Snyder, Jr., VP
Tx: David S. Goodhue, VP
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HdFinSvcsDeptMgr: Nathan Hayward, III, SrVP
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InvAdv: Daryl L. Hudson, VP
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ComTrF: J. Kemp Cook, AsstVP&TO
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PersTr,Nb: Thomas J. Cholis, VP&TO
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202/637-7507
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TrInv: Robert Sweet, VP
TrRes: Donald Robinson, AsstVP
PersTr: Ruth C. Shaw, VP
PrBanking: Gordon Wilson, VP
Agencies: James R. Christensen, VP
EmplBen: Donald R. Clark, VP
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PersTr: B. Bryan Wright, Jr., VP
TrInv,ComTrF: Stephen B. Couch, VP
EmplBen: Keith May, VP
TrOpers: Michael Davis, AsstVP
Nb: Lynn Sayles
TDP: Laura Ghaffari

THE NATIONAL BANK OF WASHINGTON
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InstAssetSvcs: Richard Swift, SrVP
InvMgt: Walter J. Haas, VP
TrOpers: Thomas J. O'Connor, VP

THE RIGGS NATIONAL BANK OF WASHINGTON, D.C.
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PersTrDiv: Alex R. Sabatini, SrVP&TO
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FLORIDA

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305/868-2600
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PersTrAdm: Stephen Minana, VP&TO
Ann Papierz, SrTO
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Bay Harbor Islands 33154
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(Branch of Miami)
Jeffrey P. Koch, VP

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Cheryl A. Black, AsstCsh
TrOpers: Gary M. Porro, AsstVP
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PersTr: David D. Keller, AsstVP
TrInv: Richard P. Chester, AsstVP
PersTr,Nb: Craig W. Morrison, AsstVP
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TrInv: Jack T. Lanphar
Nb: Roger F. Farleigh

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305/368-3971
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A. Daniel D'Ambrosio, ExecVP
David O. Miller, SrVP&Mgr
Michael B. Watson, SrVP&TO
Arthur Gowell, VP&TO
J. Harold Klosheim, VP&TO
Nicholas Bradshaw, VP&IO

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Julian Northcraft, SrVP&TO
Claire Michalopoulos, AsstTO

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PersTr: John A. Swinford, VP&SrTO

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Karl Langefeld, TO

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305/243-9723
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UNIVEST OF FLORIDA
Trust Representative Office
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305/785-4463
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Hd,PersTr: Myra V. Hillis, TrMgr

Boynton Beach

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305/732-7000
(Branch of Jacksonville)
Hd: Theresa M. Baxter, TO

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Trust Banking Group
315 S. Federal Highway 33435
305/732-4400
Hd: William E. Smiley, VP

Bradenton

BARNETT BANKS TRUST CO.,NatAssn
4311 Manatee Ave., W. 33506
813/753-0700
Hd: Walter C. Seiler, VP
F. Jeannie Slinker, AsstTO

FIRST NATIONAL BANK OF FLORIDA
(Intercity Office)
P.O. Box 771 33506
813/755-8511
(Branch of Tampa)
MgrPersTr: Jacqueline De Longchamp, VP&TO

NCNB NATIONAL BANK
1201 6th Ave., W.
P.O. Box 1061 33506
813/748-1900
(City Trust Office)
Hd: L. R. Nahouse, VP&TO

SOUTHEAST BANK,NatAssn
Financial Planning & Trust Division
P.O. Drawer 157 33506
813/748-1211
(Branch of Miami)
LocMgr: William C. Gaar, VP

Cape Coral

AMERICAN PIONEER SAVINGS BANK
3717 Del Prado Blvd. 33904
813/549-7644
(Branch of Orlando)

SOUTHEAST BANK
P.O. Box 1487 33901
813/542-1123
Nb: Robert W. Albright, TO

SUN BANKS/SOUTHWEST, N.A.
Trust Banking Group
1612 Cape Coral Pkwy.
P.O. Box 806 33910
813/549-3097
Hd: Chris Gair, VP&TO
PersTr: Leslie L. Thomas, AsstVP&TO

Clearwater

AMERIFIRST FLORIDA TRUST COMPANY
1301 U.S. 19, South, Ste. 100 33545
813/530-4591
Hd: David A. Newman, VP

BARNETT BANKS TRUST CO.,NatAssn
P.O. Box 5187 33518
813/535-0711
(Branch of Jacksonville)
Hd: J. Michael Chapman, VP
PersTr: Zola M. Treadwell, TO
Nb: Robert M. Bugbee, VP

FIRST FLORIDA BANK, N.A.
600 Cleveland St.
P.O. Box 479 33517
813/448-2813 Tr$125 Mil
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TrInv: William W. Watson, VP&TrInvO
PersTr: J. Edward Evans, VP&TO
TrOpers: Sally A. Herny, TrOpO
Nb: Peter C. Taylor, TO

FIRST NATIONAL BANK
P.O. Box 179 33517
813/462-1351 Tr$371.7 Mil
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Est,Gdnshp: Kenneth C. Cross, Jr., VP&TO
PersTr,Agcy,EmplBen: L. Bernard Stephenson, VP&TO
TrInv: John R. Kessinger, VP&TrInvO
TrOpers: Daniel F. Miller, VP&TOpO
Nb: Jay H. Tiffin, VP&SrTBDO
Tax: Samuel Caporice, AsstVP&TrTxO

LANDMARK UNION TRUST BANK OF ST. PETERSBURG,N.A.
1000 U.S. Highway 19 N.
P.O. Box 840 33563
813/784-1477
(Branch of St. Petersburg)

NCNB NATIONAL BANK
1640 Gulf to Bay Blvd.
P.O. Box 4550 33518
813/462-5851
(City Trust Office)
Hd: Charles N. Castiglione, VP&TO
Nb: William D. Repper, VP&TO

PIONEER SAVINGS BANK
15 South Lincoln Avenue
P.O. Box 2017 33517
813/530-7603
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Betty J. Stroup, VP&TO

SUN BANK/SUNCOAST
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813/823-4181
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TrInv: Daniel C. Hickey, AsstVP&TrInvO
Nb-EmplBen: William F. Tarry, VP&TO

Coral Gables

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Trust Banking Group
100 Miracle Mile 33134
305/442-3245
Felix Martinez, VP&SrTO

Dade City

BANK OF PASCO COUNTY
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904/567-5107 Tr$14 Mil
Hd: Frank W. McLaughlin, VP&TO

Dania

CARIBANK
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TrInv: Harold F. Messner, VP&TO
TrOpers: Joy E. Floramo, VP&TO
Nb: Robert W. Downes, Jr.

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Daytona Beach

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904/252-5591
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Magnolia at Palmetto 32014
904/672-1611
(Branch of Ormond Beach)
Hd: E. Baxter Watkins, SrVP&TO

FLORIDA NATIONAL BANK
130 North Ridgewood Ave. 32015
904/257-1471 (Ext. 1476)
(Branch of Jacksonville)
Mgr: J. Stephen Hess, VP

SUN BANK OF VOLUSIA COUNTY
Trust Banking Group
120 S. Ridgewood Ave.
P.O. Box 2120 32015
904/225-4400
Hd: Michael Jarrard, VP&TO

Deland

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230 N. Woodland Blvd., P.O. Box 1810 32720
904/734-2311
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SUN BANK/DELAND
Trust Banking Group
302 East New York Avenue 32724
904/734-8511
Hd: Michael Jarrard, VP&TO

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305/272-2555
(Branch of Jacksonville)
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Tr&EstAdmin: Norton B. Nichols, VP
E. William Eberts, SrTO
Nb: William J. Lockhart, VP
TrInv: Michael F. Esser

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551 S.E. 8th St. 33444
305/272-1171
(Branch of Pompano Beach)
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Joyce M. Boyer, VP&TO
D. Marion Schnebele, AsstTO
Richard P. Zutterling, VP&TrInvO
David W. Griffin, TO

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Trust Banking Group
302 E. Atlantic Ave. 33444
305/243-9720 Tr$250 Mil
Nb: Peter K. Van Winkle, ExecVP
PersTr: Thomas D. Reinhold, SrVP
TrInv: Richard H. Puckett, SrVP

Dunedin

SUN BANK/SUNCOAST
Trust Banking Group
825 Broadway
P.O. Box 70 34296-0070
813/736-7161
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PersTr: Jack C. McLean, SrVP&TO
TrInv: Daniel C. Hickey, AsstVP&TrInvO
Nb-EmplBen: William F. Tarry, VP&TO
Nb-Pers: Charles W. Stantz, SrVP&TO

Eustis

ATLANTIC NATIONAL BANK OF FLORIDA
P.O. Drawer A 32726
904/357-3111 Tr$20 Mil
(Trust Branch of Jacksonville)
Hd: Freddie T. Jones, VP&TO

Flagler Beach

BARNETT BANKS TRUST CO., NatAssn
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P.O. Box 698 32036
904/439-5231
(Branch of Jacksonville)
Hd: Paul W. Kleinsmith, VP

Fort Lauderdale

BARNETT BANKS TRUST CO.,NatAssn
2929 E. Commercial Blvd., Ste. 201 33308
305/765-1520-21
(Branch of Jacksonville)
Hd: Vincent Gieske, VP

FLORIDA NATIONAL BANK
1st Ft. Lauderdale Place
100 N.E. 3rd Ave. 33301-1155
305/467-5100
(Branch of Jacksonville)
Mgr: James B. Green, VP

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One Financial Plaza
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305/765-2500 Tr$650 Mil
(Branch in Boca Raton)
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PersTr: Gary E. Cramer, VP&TO
TrInv: John C. Schenck, VP&SrTrInvO
CorpTr,TrOpers: Richard E. Holland, VP&TOpO
Nb: Marta Goldberg, VP&TO
EmplBen: Sheri L. Thomas, TrEBO

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P.O. Box 7501 33338
305/766-7248
(City Trust Office)
Hd: Richard Tyler, TO

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Financial Planning & Trust Division
3600 North Ocean Blvd. 33308
305/561-7890
(Branch of Miami)
LocMgr: Howard R. Phillips, VP

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Trust Banking Group
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305/765-7400
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PersTr: Lowell C. Mott, VP&TO
Prob: Charles Womack, VP
TrInv: Guy Faillace, SrVP
EmplBen: Bruce Bridges, VP
Nb: David E. Ratcliffe, TO

SUN BANK/SOUTH FLORIDA
Coral Ridge TSO
2626 E. Oakland Park Blvd. 33301
PersTr: David Dando, VP&TO
Nb: David E. Ratcliffe, TO

SUN BANK/SOUTH FLORIDA, N.A.
P.O. Box 5100 33310
305/467-5000
(Trust Office in Hollywood)
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TrInv: Arnold H. Lubart, VP&TrInvO
TrOpers: John Matos, TOpO

Englewood

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333 South Indiana Avenue
P.O. Box 1208 33533
913/474-7722

Fort Myers

BARNETT BANKS TRUST CO.,NatAssn
3210 Cleveland Ave., P.O. Box 338 33902
(Branch of Jacksonville)
813/936-6666
Hd: Bruce E. Kranicz, VP

LEE COUNTY BANK
P.O. Box 711 33902
813/334-1171 Tr$162 Mil
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PersTr: Robert E. Alger, SrVP&TO
CorpTr: Craig S. Loescher, VP&TO
ComTrF,TrOpers: Wendy Epple, TOpO
EmplBen: Glenn Cary, VP&TO
Nb: J. Gilbert Smith, VP&TO
Tax: Ronald Maddix, TrTxO
Admin: Doris Carner,TO

NCNB NATIONAL BANK
12751 Cleveland Ave.
P.O. Box 06239 33907
813/936-8000
(City Trust Office)
Hd: James Shelton, VP&TO

THE NATIONAL TRUST COMPANY
(The Trust Affiliate of Landmark Banking Corp. of Fla.)
2400 First St.
P.O. Box 927 33902-0927
813/335-1316 Tr$385 Mil
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PersTr: Philip A. Tock, ExecVP
CorpTr: Frances D. Helbling, TO
EmplBen: William Nieto, Jr., VP&EBO
TrInv,ComTrF: G. Bruce Mullin, SrVP
TrOpers: Paul G. Flynn, SrVP
Nb: John W. Emery, SrVP

Fort Myers Beach

NATIONAL TRUST COMPANY
2525 Estero Blvd.
P.O. Box 927 33931
813/463-6173, Ext. 224
(Branch of Ft. Myers)
Hd: Tony S. Crandall, VP

Fort Pierce

AMERICAN PIONEER SAVINGS BANK
610 Delaware Ave. 33454
305/466-3400
(Branch of Orlando)

SUN BANK OF ST. LUCIE COUNTY
Trust Banking Group
111 Orange Ave.
P.O. Box 8 33450
305/461-6300
Hd: Carl H. Bentz, VP&TO

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816 N. Beal Pkwy.
P.O. Box 1717 32549
904/863-1229 Tr$50 Mil
(Branch of Valparaiso)
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PersTr: Joan Sisneros, TrAdmO
CorpTr,EmplBen,TrOpers: Maryulla Lee, TOpO

Gainesville

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P.O. Box 610 32602
904/377-2265
(Trust Branch of Jacksonville)
Hd: James Dover, VP&TO

FLORIDA NATIONAL BANK
120 West University Ave. 32602
904/377-8444 (Ext. 250)
(Branch of Jacksonville)
Mgr: Connie E. Brown, AsstVP

Hallandale

BARNETT BANKS TRUST CO., NatAssn
801 E. Hallandale Beach Blvd. 33009
305/457-7501
Hd: Bradley M. Wilson, III, VP

CITY NATIONAL BANK OF FLORIDA
1995 E. Hallandale Beach Blvd. 33009
305/454-5000 Tr$34 Mil
Hd,Nb: Dan A. Brna, SrVP&TO
TrInv: Donald C. Jolley, VP&TrInvO
TrOpers: Janet M. Campbell, AsstCsh

Hobe Sound

BARNETT BANKS TRUST CO., NatAssn
11900 S.E. Federal Hwy. 33455
305/546-7000
(Branch of Jacksonville)

Hollywood

ATLANTIC NATIONAL BANK OF FLORIDA
P.O. Box 2068 33022
305/989-5000
(Trust Branch of Jacksonville)
Hd: Paul E. Xylander, VP&TO

BARNETT BANKS TRUST CO.,NatAssn
1900 Tyler St., P.O. Box 2365 33022
305/921-3855
(Branch of Jacksonville)
Hd: Victor P. Rosner, VP
TrInv: Richard D. Spurgean, SrIO

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Trust Banking Group
P.O Box 14728 33302-4728
305/926-3450
(Trust Office of Ft. Lauderdale)
PersTr: Frederick Koerner, VP&TO
Nb: David Ratcliffe, NBO

Indialantic

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305/725-6084 Tr$24 Mil
(Branch of Melbourne)
Hd. Nancy J. McFarlane, TO
TrOpers: Sandra Dodd

Jacksonville

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P.O. Box 10129 32207
904/396-8111 Tr$17 Mil
Hd: H. J. Bivins, Jr., VP&TO
Mary H. Smith, TO

ATLANTIC NATIONAL BANK OF FLORIDA
General Mail Center 32231
904/632-6811 Tr$469 Mil
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Hd: Allen T. Witham
PersTr: E. Jackson Smith
CorpTr,EmplBen: Frank Brandon
TrInv: Carl E. Waldrep
TrOpers: Michael J. Gilbert, VP&TOpO
Nb: Gary A. Zino

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801 Riverside Ave. 32204
P.O. Box 40200 32231
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Timothy K. Ford, ExecVP
Comp: Ralph L. McQuiddy, SrVP
CorpTr: James B. David, Jr., SrVP&Sec
TrInv: Charles H. Montford, SrVP&SrTrInvO
RE: Guy W. Gilleland, SrVP
TrOpers: Thomas Stryker, VP
EmplBen: Timothy H. McFall, VP
Jacksonville Trust Service Office:
Hd,PersTr: Douglas W. Maxwell, SrVP
Tr&EstAdmin: James R. Tillman, Jr., VP
Nb: Alfred J. Smits, Jr., VP

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904/384-7541 Tr$21 Mil
Hd: John W. Donahoo, Jr., VP&TO
TrOpers: Mary Frances Parsons, AsstTO
TDP: Faye Theilen

FLORIDA NATIONAL BANK
214 Hogan St., Gen. Mail Center 32231
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NoRegMgr: William B. Ellisor, SrVP
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SoRegMgr: George R. Macdonald, SrVP
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NCNB NATIONAL BANK
51 W. Forsyth St.
P.O. Box 40806 32203-0806
904/359-7080
(City Trust Office)
Phyllis F. Barwick, VP&TO

SOUTHEAST BANK,NatAssn
Financial Planning & Trust Division
One Independent Square 32202
904/350-1775
(Branch of Miami)
LocMgr: Louie C. Casey, Jr., VP

SUN BANK/NORTH FLORIDA, N.A.
550 Water Street 32202
904/356-2869
Hd: Gilbert R. Fennell, Jr., VP&TO

Jupiter

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1061 East Indiantown Road
Reynolds Plaza, Suite 214 33458
305/744-1884 Tr$500 Mil
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Nb: Roger H. Strehlow, VP
TrAdm: Philip C. Barth, Jr., SrVP
Darell W. Bowen
Csh: C. F. Kessel
Cheryl A. Black, AsstCsh
TrOpers: Gary M. Porro, AsstVP
PersSvcs: Marylou O. Goforth, AsstVP

Key Biscayne

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Hd,Nb: W. Kerry Thompson, AsstVP&TO

Lake Wales

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149 E. Stuart Ave.
P.O. Box 3710 33853
813/676-2521
(Trust Branch of Jacksonville)
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Louise Glisson, AsstTO

SUN FIRST NATIONAL BANK OF POLK COUNTY
Trust Banking Group
102 E. Central Ave.
P.O. Box 1200 33859-1200
813/676-3455
Hd: Samuel W. Hart, VP
PersTr: Effie S. Ritchie, TO

Lake Worth

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Financial Planning & Trust Division
114 North J Street 33460
305/586-4613
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LocMgr: Gary D. Santrock, VP

Lakeland

FLORIDA NATIONAL BANK
113 South Tennessee Ave. 33802
813/686-1136
(Branch of Jacksonville)
Mgr: Larry V. Moore, VP

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813/687-6680 Tr$133 Mil
Hd: Dennis E. Bradt, VP&TO
PersTr: Virgil C. Adams, TO
TrInv. Gary F. Richards

Largo

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Financial Planning & Trust Division
801 West Bay Drive
P.O. Box 1840 33540
813/585-8558
(Branch of Miami)
Reg&LocMgr: Richard C. Wiemer, VP

Leesburg

CITIZENS NATIONAL BANK
P.O. Box 47 32749
904/787-5111 Tr$22 Mil
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TrOpers: Ann Tallman, TO

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Trust Banking Group
900 N. 14th St.
P.O. Box 8 32748
904/326-4513
PersTr: William J. Binneveld, VP&TO

Longboat Key

FIRST NATIONAL BANK OF FLORIDA
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813/383-8805
(Branch of Tampa)
Hd,Nb: Anthony H. Levering, SrVP&SrTO

NATIONAL TRUST COMPANY
595 Bay Isles Road 33548
813/957-1205
(Branch of Sarasota)
Joanne Bechtold, VP

FLORIDA (Cont'd)

Marco Island

FIRST NATIONAL BANK OF FLORIDA
P.O. Box 728 33937
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Melbourne

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Brevard County Office
1109 E. New Haven Ave.
P.O. Box 1450 32901
305/723-2511 Tr/o$64.7 Mil
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Nb: Betty J. Ledvina, PersSvcO

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TrOpers: Sandra Dodd

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Trust Banking Group
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LANDMARK BANK OF BREVARD
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TrOpers: Sandra Dodd

Miami

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TrInv: JoAnn Fraina, VP
EmplBen: Gary L. Tortora, VP
Nb: Allen M. Wilson, VP
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(Affiliate of The Bank of New York, New York, NY. Branch in Naples)
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Nb: C. Thomas Greene, VP

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COCONUT GROVE BANK
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305/858-6666 Tr$84 Mil
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TrInv,TrOpers: Rene Carrazana, VP&TO
TrOpers: Haydee Orozco, AsstTO

COMMERCIAL BANK & TRUST COMPANY
North Miami Office
12550 Biscayne Boulevard
P.O. Drawer 61000C 33161
305/756-3885
Hd: James C. Humphreys, VP&TO
Elizabeth Barlett, AsstVP&TO

FLORIDA NATIONAL BANK
169 East Flagler Street 33101
305/545-3227
(Branch of Jacksonville)
Mgr: David R. Couch, VP

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100 Chopin Plaza 33131
305/350-7612
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TrInv: Judith Neiwirth, TrInvO

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305/372-1000 Tr$1.2 Bil
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Mktg: Ray E. Marchman, Jr.
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Ronald D. Harkness, VP
Barbara M. Ausick, TO
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Dean P. Coleman, VP
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J. Michael Castner, TrInvO
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Gretchen B. Zook, 2ndVP
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Peter M. Palin, VP
Craig R. Sutherland, 2ndVP
Edwin R. Stroh, III, 2ndVP
Robert J. Arguello, 2ndVP
Tax: Alec P. Martin, VP

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305/577-5638 Tr$307 Mil
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PersTr: Pat W. Mabbatt, VP&TO
TrOpers: Gary Cardenas, VP
TrInv: Ernestine McKay, VP&TrInvO
EmplBen,Nb: Samuel M. Betor, VP

SOUTHEAST BANK, NatAssn
Financial Planning & Trust Division
One Southeast Financial Center 33131
305/375-6785 Tr$1.5 Bil
(Offices in Boca Raton, Bradenton, Ft. Lauderdale, Jacksonville, Lake Worth, Largo, Naples, New Smyrna Beach, Orlando, Ponte Vedra, Port Richey, Riviera Beach, Sarasota, Seminole & St. Petersburg)
Hd: H. Willis Day, Jr., SrVP
PersTr,Nb: John Gay, SrVp
CorpTr: Howard R. Straughan, Jr., VP
EmplBen: Raymond E. Dunleavy, VP
TrInv,ComTrF: Anthony B. Long, SrVP
TrOpers: Robert M. Landry, SrVP
TrCoun: John J. Abdaliah, VP

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305/579-7150
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PersTr: Herbert L. Kurras, SrVP&SrTO
TrInv: Richard W. Foss, SrVP
TrTx: Justin LaBarbera, VP&SrTO
TrOpers: Mario Rivera, VP&SrTOpO
BusDev: Thomas L. Thorpe, VP&TO

Miracle Mile Office
100 Miracle Mile 33134
305/442-3102
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(Affiliate of C&SNB, Atlanta)
Hd: James B. Parker, TO

COMMERCIAL BANK & TRUST CO.
P.O. Box 250 30241
404/884-3371
Hd: Howard R. Park, Pres&TO
Nb: William M. Pickard, VP&TO

Louisville

FIRST NATIONAL BANK
P.O. Box 467 30434
912/625-7291 Tr$2 Mil
Hd: William F. Easterlin, VP&TO
Olin R. Jackson, ExecVP&AsstTO

Macon

BANK SOUTH, MACON
P.O. Box 29 31298
912/746-0511 Tr$50 Mil
Hd: Dave Jeffords

THE CITIZENS & SOUTHERN NATIONAL BANK
P.O. Box 4007 31213
912/744-6455
(Branch of Atlanta)
Hd: Don A. Pinson, VP

TRUST COMPANY BANK OF MIDDLE GEORGIA, NatAssn
P.O. Box 4248 31208
912/741-2265 Tr$125 Mil
Hd: Robert W. Greene, SrVP&TO
PersTr: Mary D. Kearnes, FVP&TO
CorpTr: William R. Jones, TO
TrInv,ComTrF,EmplBen: Dora Jean McCardel, TO
TrOpers,TDP: Franklin S. Stokes, SrTOpO
Nb: Marion H. Liles, Jr., SrTO

Marietta

THE FIRST NATIONAL BANK OF COBB CO.
P.O. Box 409 30061
404/429-3808 Tr$30 Mil
Hd,PersTr: Patricia A. Clendenen, VP&TO
EmplBen,Nb: William T. Hampton, AsstVP&TO

Monroe

NATIONAL BANK OF WALTON COUNTY
P.O. Box 728 30655
404/267-6511 Tr/o$3 Mil
Hd: Mary W. Walker, Pres&TO
PersTr: Cynthia Castleberry, AsstTO
Charles T. Ruark, ExecVP&AsstTO

Moultrie

MOULTRIE NATIONAL BANK
P.O. Box 849 31776
912/985-1120 Tr$12 Mil
Hd: G. D. Moon, VP&TO

Pelham

FARMERS BANK OF PELHAM
P.O. Box 667 31779
912/294-2691 Tr/u$1 Mil
Hd: W. Terry Palmer, Pres&TO
Wm. T. Hand, Csh,AsstTO&VP

The Directory of Trust Institutions is included in a T&E subscription!

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THE NATIONAL CITY BANK OF ROME, GA
P.O. Box 1193 30161
404/291-9000 Tr$50 Mil
DivHd: Gregory C. Wilkes, ExecVP
Estate&TrAdm: Robert W. Steinbruegge, VP
TrOpers: Mrs. Betty Ayers, AsstVP
Inv&EmplBen: Dale G. Smith

ROME BANK & TRUST CO.
P.O. Drawer L 30161
404/291-0123 Tr$4.9 Mil
Hd: Frank H. Redwine, III, VP&TO

TRUST COMPANY BANK OF NORTHWEST GEORGIA, N.A.
P.O. Drawer B 30162
404/291-4421 Tr$45 Mil
Hd: Roger W. Goss, VP&TO
TrOpers,Admin: Doris C. Earle, AsstVP&TO
TrAdmin: Claud H. Saunders, AsstVP&TO

St. Simons Island

THE COASTAL BANK OF GEORGIA
912/264-4311
(Branch of Brunswick)
Hd: Thomas G. Lowry, VP&TO

Savannah

THE CITIZENS & SOUTHERN NATIONAL BANK
22 Bull St. 31401
912/944-3460
(Branch of Atlanta)
Hd: Joe Daniel, Jr., VP&TO

SAVANNAH BANK & TRUST CO.
P.O. Box 9947 31412
912/234-3441 Tr$210 Mil
Hd: Stanley W. Applebaum, SrVP&TO
PersTr: Lewis Little, VP&TO
EmplBen: Patrick J. McCarl, VP
CorpTr: Thomas I. Pierce, AsstTO
TrInv: William J. Lieberman, TrInvO
TrOpers: Donna Cantwell, AsstTO
Nb: Coren Ross, AsstTO

TRUST COMPANY BANK OF SAVANNAH
P.O. Box 8668 31412
912/944-1246 Tr$115 Mil
Hd: Ralph B. Small, SrVP&TO
TrAdmin: Donald R. Correll, VP&TO
Frances L. Korte, TOpO

Statesboro

FIRST BULLOCH BANK & TRUST CO.
40 North Main St. 30458
912/764-6611 Tr$4.9 Mil
Hd: John B. Barton, VP&TO

SEA ISLAND BANK
P.O. Box 568 30458
912/489-8661 Tr$10.1 Mil
Hd: M. Albert Burke, VP&TO
EmplBen: Linda Pollard
TrOpers: Carla Lee

Thomasville

THE CITIZENS & SOUTHERN NATIONAL BANK
P.O. Box 1178 31799
912/226-4011
Allen Watkins, TO

Toccoa

BANK OF TOCCOA
P.O. Box 430 30577
404/886-9421 Tr/o$7 Mil
Hd: Charles E. Nelson, VP&TO
TrOpers: Betty B. Fuller, AsstVP&TO

Valdosta

THE CITIZENS & SOUTHERN NATIONAL BANK
106 South Patterson 31601
912/247-6005
(Branch of Atlanta)
Hd: Steve Chitty, VP&TO

FIRST NATIONAL BANK
P.O. Box 848 31601
912/244-2740 Tr/o$6 Mil
Hd: Donald T. Schuit, Pres&TO
TrOpers: Sandra Fletcher

FIRST STATE & TRUST COMPANY
527 N. Patterson St. 31603
912/242-5725 Tr$2 Mil
Hd: Dr. Loyce Turner, TO

Vidalia

DARBY BANK & TRUST CO.
P.O. Box 870 30474
912/537-8813
Hd: J. F. Darby, Jr., Pres&TO
TrOpers: Anne D. Conner, AsstTO

Waycross

TRUST COMPANY BANK OF SOUTHEAST GEORGIA, N.A.
P.O. Box 59 31501
912/283-1510
(Branch of Brunswick)
Hd: Cheryl F. Jardine, AsstVP

Waynesboro

BANK OF WAYNESBORO
P.O. Box 637 30830
404/554-5171
Hd: W. H. Harper, Jr., Pres&TO
Marjorie O. Dales, AsstVP&AsstTO

West Point

FIRST NATIONAL BANK
P.O. Box 350 31833
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Rudine J. Heggood, TO

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HAWAII

Hilo

BISHOP TRUST CO., LTD.
P.O. Box 397 96720
808/935-3737
(Branch of Bishop Trust Co., Ltd., Honolulu)
Mgr: Judy D. Malagday, VP

FIRST HAWAIIAN BANK
1205 Kilauea Ave. 96720
808/969-2222
(Branch of Honolulu)
Lester D. Oshiro, TO

★ Honolulu

AMERICAN TRUST CO. OF HAWAII, INC.
1200 Davies Pacific Center 96813
800/367-5210 Tr$900 Mil
Hd: Robert R. Midkiff, Pres
TrSvcs: Barby Twelvetrees Smith, SrVP
TrOpers: Lloyd Kaneshige, SrVP&Treas
TrAdmin: Patricia E. Ikeda, VP
Nb: Vernon L. Graham, SrVP
PersTr: Ray Dix, AsstVP
EmplBen: Carolyn Ornellas, VP

BISHOP TRUST CO. LTD.
P.O. Box 2390 96804
808/523-2111 Tr$1.8 Bil
(Branch in Hilo)
Hd: Edwin L. Carter, Pres&CEO
PersTr: Carol Mon Lee, SrVP
TrOpers: James E. Connor, VP&TO
TrInv: Herbert Ho, VP&IO
EmplBen: Daniel P. Zaehring, VP&TO
Nb: Vernon L. Graham, SrVP
RE: James B. Springer, VP
Taxes: Patricia M. Nunan, VP&TxO
Fin: Gary Y. Wananabe, FinVP&TO
TDP: Robert E. Reilly, VP

FIRST HAWAIIAN BANK
P.O. Box 3200 96847
808/525-7188 Tr$800 Mil
(Branches in Kahului & Hilo)
Hd: Guernsey Curran, III, SrVP&Mgr
PersTr: W. G. Mann, VP&TO
CorpTr: Neal T. Okamoto, VP&TO
TrOpers: Mark Yoshida, VPTOpO
TrInv: Jerrold A. Fuller, VP&TrInvO

FIRST INTERSTATE BANK OF HAWAII
P.O. Box 2000 96805
808/525-6874 Tr$35 Mil
Hd: Jack Van Osdol, VP&Mgr

HAWAIIAN TRUST CO. LTD.
Financial Plaza of the Pacific
111 S. King St. 96813
808/525-8511 Tr$2.3 Bil
(Branch in Wailuku)
Hd: W. E. Aull, Pres&CEO
D. Philpotts, ExecVP
PersTr: T. J. MacDonald, SrVP&Sec
TrOpers: W. C. Freitas, SrVP&Treas
EmplBen: R. E. Cooling, VP
TrInv,ComTrF: W. J. Barton, SrVP
FinSvcs: J. J. Fuller II, VP
Re: R. E. Hagstrom, SrVP
Prob: G. S. Morimoto, VP
Tax: C. A. Gibbs, VP
ChTr: Jane Giddings, VP
Acct: T. Tamura, VP
Mktg: D. T. Stevenson, VP

Kahului

FIRST HAWAIIAN BANK
P.O. Box 157 96732
808/877-2339
(Branch of Honolulu)
Judy McCorkle, TO

Wailuku

HAWAIIAN TRUST CO., LTD.
Wailuku Townhouse, Ste. 102
P.O. Box 1035 96793
808/244-7965
(Branch of Honolulu)
Hd: Russell Pugh, Mgr&VP
PersTr: J. M. Banks, VP

IDAHO

★ Boise

FIRST INTERSTATE BANK OF IDAHO,NatAssn
P.O. Box 57 83757-0550
208/383-5136 Tr$376 Mil
(Branch in Coeur d'Alene)
Hd: Ralph E. Keleher, SrVP
PersTr: F. H. Rohwer, VP&SrTO
CorpTr: Donna Obenchain, TO
TrInv,ComTrF: G. P. McAllister, VP
EmplBen: A. A. Nelson, SrTO
TrOpers: Christine Wright, TO

FIRST SECURITY BANK OF IDAHO,NatAssn
Trust Division
P.O. Box 2618 83701
208/384-6750 Tr$225 Mil
(Branches in Lewiston & Pocatello)
Hd: Dean Buffington, VP,TO&Mgr
PersTr: John Parrish, VP&TO
CorpTr: Maggie Myers, TO
TrInv,ComTrF: Raymond Diggle, Jr.
TrOpers: Tom Avedovech, VP&TO
EmplBen: Mark Simonson, AsstVP&TO
Nb: Daniel S. Looney, AsstVP

IDAHO FIRST NATIONAL BANK
P.O. Box 7928 83707
208/383-7200 Tr$1 Bil
(Branches in Coeur d'Alene, Idaho Falls, Pocatello & Twin Falls)
Hd: Donn A. Miller, SrVP&Mgr
PersTr: Stanley K. Fornander, VP&Mgr
TrInv: Ruby Thomas, VP&Mgr
TrOpers: Peter L. Kierland, VP&Mgr
CorpTr: Ruth L. Keeth, VP&Mgr
EmplBen: Delbert D. Haley, VP&Mgr
Growth&Dev: Douglas J. Blattmachr, VP&Mgr
RE: John O. Byerly, SrPropO

Coeur d'Alene

FIRST INTERSTATE BANK OF IDAHO, N.A.
First Interstate Plaza
500 Front Ave., Ste. 302 83814
208/667-2579
(Branch of Boise)
Robert L. Dick, SrTO

IDAHO FIRST NATIONAL BANK
P.O. Box 520 83814
208/667-4718
(Branch of Boise)
Hd: Gordon A. Samuelson, Mgr,RegTO

Idaho Falls

THE BANK OF COMMERCE
1020 Northgate Mile 83401
208/523-2020 Tr$15 Mil
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Kaye J. Ivie, [illegible]

IDAHO FIRST NATIONAL BANK
P.O. Box 69 83402
208/525-1667
(Branch of Boise)
Hd: Calvin C. Brant, Mgr,RegTO

VALLEY BANK
501 Broadway 83402
208/525-6228 Tr$30 Mil
Hd: Thomas G. Minow, SrVP&TO
PersTr,CorpTr,TrInv,ComTrF,EmplBen: H. Kay Cordingley, VP&TO
TrOpers: Raymond M. Severe, TOpO
TDP: Sharla Galbraith, AsstTOpO

Lewiston

FIRST SECURITY BANK OF IDAHO, N.A.
P.O. Box 874 83501
208/743-9471
(Branch of Boise)
Teresa A. Mayes, AsstVP&TO

Pocatello

FIRST SECURITY BANK OF IDAHO, N.A.
P.O. Box 1749 83201
208/233-4411
(Branch of Boise)
TrBrMgr: Frank Birrell

IDAHO BANK & TRUST CO.
Center & Arthur Sts. 83201
208/233-2311 Tr$163 Mil
Hd,PersTr,CorpTr,Nb: Lloyd D. Browning, SrVP
Herb Wallace, VP&TO
EmplBen,TrOpers: Wynona Brackenbury, AsstVP&TO

IDAHO FIRST NATIONAL BANK
P.O. Box 1709 83204
208/232-3831
(Branch of Boise)
Hd: Rex Wheeler, Mgr,RegTO

Twin Falls

IDAHO FIRST NATIONAL BANK
P.O. Box 509 83301
208/734-2450
(Branch of Boise)
Hd: Frank C. King, Mgr,RegTO

TWIN FALLS BANK & TRUST CO.
P.O. Box 7 83303-0007
208/733-1722 Tr$34 Mil
Hd: Scott D. Allen, VP&SrTO
PersTr: Helen Arnold, AsstTO
Bonnie Dodge, AsstTO
PersTr,EmplBen: Janice Stover, AsstTO
TrOpers,ComTrF: Don J. Stevens, TOpO
FM: M. Denny Patrick

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Hd: Art Spires, Pres

Aledo

NATIONAL BANK
201 West Main St. 61231
309/582-5171 Tr$7 Mil
Hd: Charles W. Gebhardt, VP&TO
Minerva Guinn, AsstTO

Algonquin

ALGONQUIN STATE BANK
P.O. Box 160 60102
312/658-4535
Hd: James J. Berlier, ExecVP&TO

Alton

ALTON BANKING & TRUST CO.
620 E. Broadway 62002
618/463-4200 Tr$50 Mil
Hd,PersTr,TrInv,ComTrF,EmplBen: Patrick J. Heitzig, SrVP&TO
CorpTr,TrOpers: Jean L. Herzog, TO

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 517 62002
618/463-2200 Tr$72 Mil
Hd: Edward G. Ryrie, VP&SrTO
TrInv: James Taylor, PtfolMgr
EmplBen: Sherry Cowan PenTO
TrOpers: Barbara Shaffer, TOpO

MIDAMERICA TRUST CO.
2850 Homer M. Adams Parkway 62002
618/463-4605
Hd: Thomas C. Wangelin, Jr., ExecVP&COO
PersTr: Cindy K. Cook, FinConslt
TrInv: Clark G. Davis, SrVP-Inv
Edward J. Schaeffer, VP-Inv
EmplBen: James A. DeGuire, VP&CPC,CLU
Lawrence Aberle, VP-EmplBen
TrOpers: Beverly Conreaux
Marilyn Romani, TrAdm

Amboy

THE FIRST NATIONAL BANK
220 East Main St. 61310
815/857-3625 Tr$1 Mil
Hd: L. G. Hawes
TrOpers: Ronda Parington

Antioch

NORTHERN STATES TRUST COMPANY
360 Lake Street 60002
312/395-8500
Hd: Paul T. Pavelski
Edward Galor, AsstVP&TO
Jon W. Boswell, TO

STATE BANK OF ANTIOCH
440 Lake St. 60002
312/395-2700 Tr$8 Mil
Hd: Deborah L. Brown, VP&TO
TrOpers: Carolyn Blanchette, TO

Arcola

FIRST NATIONAL BANK
P.O. Box 524 61910
217/268-4911 Tr$4 Mil
Hd: Jerry L. Stout, VP&TO

Argenta

THE GERBER STATE BANK
P.O. Box 10 62501
217/795-2331 Tr$2 Mil
Hd: Edwin M. Wallace, Pres,TO&Mgr
Richard E. Kaufman, AsstVP&TO
Gordon Bennett, ChmBd&FM

Arlington Heights

THE BANK AND TRUST COMPANY OF ARLINGTON HEIGHTS
900 E. Kensington Rd. 60004
312/870-2900 Tr$25 Mil
Hd: Stanley A. Perry, SrVP&TO
William H. Killean, VP&TO
Anita D. Kraus, AsstVP&TO
Leonidas Mata, AsstVP&TO

FIRST ARLINGTON NATIONAL BANK
P.O. Box 247 60006
312/870-3500 Tr$12 Mil
Robert Riter, Pres
TrOpers: James E. Polites, Jr., TOpO

Arthur

STATE BANK OF ARTHUR
P.O. Box 245 61911
217/543-2111 Tr$7 Mil
Hd: James L. Winningham, Pres&TO
James A. Dukeman, ExecVP&AsstTO
Gale Pearce, VP&FM

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ASHTON BANK & TRUST CO.
563 Main St.
P.O. Box 208 61006
815/453-7441 Tr$1 Mil
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TrOpers: Robert E. Heimbaugh, AsstTO

Atwood

ATWOOD STATE BANK
131 N. Main St. 61913
217/578-2221
Hd: Stanley Stephenson, ExecVP&TO

Auburn

STATE BANK OF AUBURN
P.O. Box 100 62615
217/438-6114 Tr$1 Mil
Hd: Marceau Criquelion, ExecVP&TO

Aurora

AURORA NATIONAL BANK
2 S. Broadway 60507
312/897-8494 Tr$34 Mil
Hd: Richard V. Kropp, SrVP&TO
PersTr,ComTrF: Jacquelyn Volkert, AsstTO
TrInv,EmplBen: F. James Schlag, AsstTO

MERCHANTS NATIONAL BANK
34 S. Broadway 60507
312/896-8531 Tr$115 Mil
Hd,PersTr: Gerald M. Lanigan, SrVP&TO
TrInv: Joel Binder, VP&IO
PersTr: Marian Lester, AsstTO
Pam Mann, TO
Farm: Chris Hankes

OLD SECOND NATIONAL BANK
37 S. River St. 60507
312/892-0202 Tr$175 Mil
Hd,Nb,TrInv,ComTrF: Terence L. Kothe, VP&SrTO&TrInvO
EmplBen: Arthur Pedgrift, SrTO
Prob: Robert J. O'Connor, SrTO
PersTr: Sharon L. Law, TO
TrInv: Russell J. Feltes, TrInvO
TrOpers,TDP: Mark Truemper, TOpO

Barrington

FIRST NATIONAL BANK & TRUST CO.
201 S. Grove Ave. 60010
312/381-4000 Tr$175 Mil
Hd: Richard P. Spicuzza, SrVP&TO
Est,PersTr: Frank W. Bauer, AsstVP&TO
TrOpers: Frank J. Phillips, AsstVP&TOpO
PersTr: John M. Muchoney, TO
TrInv: Richard J. White, IO
Gary E. Warren, InvAdm
LandTr: Jan Dent, LandTO
LandTr: Krissa Swanson, LandTrAdm

BATAVIA BANK
18 E. Wilson St. 60510
312/879-5200 Tr$3.5 Mil
Hd: Marilyn K. Anderson, VP&TO
TrOpers: Sandy Swanson

THE FIRST NATIONAL BANK OF BATAVIA
155 W. Wilson St. 60510
312/879-2600 Tr$4.1 Mil
Hd,TrInv: Louis Sehring, Pres
PersTr,TrOpers,Nb,TDP: Elaine Sampson

Beardstown

FIRST NATIONAL BANK
P.O. Box 260 62618
217/323-4105 Tr$6.5 Mil
Hd: Muriel Paul, VP&TO
E. Allyson Varley, AsstTO

Belleville

BANK OF BELLEVILLE
4800 West Main St. 62223
618/234-3014 Tr$41 Mil
Hd: Quinten E. Spivey, SrVP&TO
Robert G. Cady, VP&TO

BANKERS TRUST CO.
6400 W. Main 62223
618/397-6400 Tr$15 Mil
Hd: Edward S. Bott, Pres&TO
TrOpers,Nb,TDP: Rosemarie Brown
Terri Schieffer

FIRST NATIONAL BANK
P.O. Box 523 62220
618/234-0020 Tr$82 Mil
Hd: Lowell G. Burger, VP&TO
PersTr: Ralph E. Green, VP
TDP: Everett W. Kassing, VP
TrInv: Lewis G. Laughlin, VP
EmplBen: David L. Dahm, TO
Nb: Anabel C. Selby

GENERAL BANK NA
P.O. Box 367 62222
618/233-6600 Tr/o$45 Mil
Hd,CorpTr,EmplBen,Nb: Robert L. Allison, VP&TO
TrInv: Brett Wm. Nelson
PersTr,Prob: Catherine A. Rubin, TO
TrOpers: Mary Lou Berg

ILLINOIS STATE TRUST CO.
222 E. Main St. 62220
618/233-2120 Tr$125 Mil
Hd,Nb: Lowell G. Burger, Pres
PersTr,CorpTr: Ralph E. Green, SrVP&TO
Cletus A. Jung, SrVP&TO
ComTrF: Lewis G. Laughlin, ExecVP
EmplBen: David L. Dahm, TO
TrOpers,TDP: Everett W. Kassing, SrVP&TO
Nb: Anabel C. Selby

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Belvidere

BELVIDERE NATIONAL BANK & TRUST CO.
530 S. State St. 61008
815/544-2400 Tr$32 Mil
Hd,TrInv,EmplBen: Frederick E. Raffety, VP&TO
PersTr,Nb: Edith Watts, VP&AsstTO
TrOpers,TDP: Darlene Bicksler

Bement

STATE BANK OF BEMENT
P.O. Box 142 61813
217/678-2321
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F. M. Lonnon, Pres&AsstTO
P. J. Challand, TO

Berwyn

COMMERCIAL NATIONAL BANK OF BERWYN
3322 South Oak Park Ave. 60402
312/484-0800 Tr$25 Mil
Hd: John P. Dunne, VP&TO

Bethany

SCOTT STATE BANK
P.O. Box 245 61914
217/665-3334 Tr$5 Mil
Hd,PersTr,TrInv,Nb: Fred E. Young, VP,FM&TO
EmplBen,TrOpers: Eileen J. Marshall, AsstTO
Nb: Sam Scott, Pres&AsstTO

Bloomington

AMERICAN STATE BANK
2205 E. Washington St.
P.O. Box 1246 61701
309/827-6221
(Trust Office of Marine Bank of Springfield)
Hd: William R. Schlinkert, VP&TO

BANCMIDWEST McCLEAN COUNTY, NA
P.O. Box 128 61701
309/829-1000 Tr$123 Mil
Hd: Wallace L. Yoder, SrVP
PersTr: David W. Wilson, VP&TO
CorpTr: Rodger K. Jenkins, SrVP&TO
TrInv: Diane Nafziger, TrInvO
EmplBen: Gerald A. Lienhart, VP&TO
TrOpers: Monica Rondone, TOpO

IAA TRUST COMPANY
1701 Towanda Ave. 61701
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Hd,TrInv: Gary E. Mede, ExecVP
PersTr: Richard Miller, TO
ComTrF: Steven Miller, IO
John Jacobs, IO
Wayne Brown, IO
EmplBen: Linda Faull, TO
TrOpers: Richard Day, Comp
Nb: David Tipsword, TO
TDP: Connie Dennison

McLEAN COUNTY BANK
Towanda at Empire 61701
309/663-1311 Tr$10 Mil
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TrOpers,Nb,EmplBen: David R. Crow, AsstTO
Gerald Kerber, FM&AsstVP

PEOPLES BANK OF BLOOMINGTON
120 N. Center St. 61701
309/828-5211 Tr$125 Mil
Hd,PersTr,CorpTr: Owen J. Mair, VP&SrTO
TrInv,ComTrF,EmplBen: Bruce Finks, TrInvO
TrOpers: Harriet L. Gosnell, AsstVP&TO
EmplBen: Art Mier, AsstVP&TO
Nb: Gregory M. Colby, AsstVP&TO

Blue Island

FIRST NATIONAL BANK OF BLUE ISLAND
13057 S. Western Ave. 60406
312/385-2200 Tr$15 Mil
Hd: William H. Thomson, VP&TO
Janet Krug, TO

HERITAGE COUNTY BANK & TRUST CO.
12015 S. Western Ave. 60406
312/385-2900 Tr$4 Mil
Hd: Darlene Donahue, AsstVP&TO

Bourbonnais

BANK OF BOURBONNAIS
One Heritage Plaza 60914
815/933-0570
Hd: Sandra J. Winters
LandTr: V. C. Amiano

Bushnell

FARMERS & MERCHANTS STATE BANK
P.O. Box 149 61422
309/772-2171 Tr$15 Mil
Hd,TrInv,EmplBen,Nb: Carol M. Fornander, VP&TO
PersTr: Michael G. Steelman
TrOpers: J. Thurman
H. McElvain
TrInv: T. D. Lock
Farm&REMgmt: Steve Farr

Cairo

FIRST BANK & TRUST CO.
800 Washington Ave. 62914
618/734-1800 Tr$3 Mil
Hd: Virginia L. Ponting, TO

Calumet City

RIVER OAKS BANK & TRUST
1701 River Oaks Dr.
P.O. Box 1189 60409
312/868-1414 Tr/o$2 Mil
Hd: Kathleen A. Lamonica

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P.O. Box 280 61520
309/647-5380 Tr$4.3 Mil
Hd: E. T. McGowan, VP&TO

COMMUNITY BANK & TRUST CO.
245 N. Main St. 61520
309/647-4771 Tr$7.2 Mil
Hd: Clayton S. Apt, VP&TO

THE NATIONAL BANK OF CANTON
100 West Elm 61520
309/647-5000 Tr$15 Mil
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David L. Haynes, AsstTO
Harold L. Wilson, ExecVP&AsstTO

Carbondale

FIRST NATIONAL BANK & TRUST CO.
509 South University Avenue
P.O. Box 2227 62901
618/457-3381 Tr/o$9 Mil
Hd: Marjune Fletcher, VP&TO

MIDAMERICA BANK AND TRUST COMPANY OF CARBONDALE
Illinois & Main St. 62901
618/529-2700 Tr$136 Mil
Hd: Thomas C. Wangelin, ExecVP&TO
PersTr,TrOpers,Nb: Robert M. Yoffie, VP&TO
TrInv: Clark G. Davis, SrVP&TrInvO
EmplBen: James DeGuire, VP&PenTO

Carlinville

CARLINVILLE NATIONAL BANK
P.O. Box 450 62626
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Hd: George E. Drake, Pres&TO
TrOpers: Barbara Kelley, AsstCsh
Nb: Allen C. Drake, VP&AsstTO
Dean Hastings, AsstTO

Elburn

KANE COUNTY BANK & TRUST CO.
P.O. Box K 60119
312/365-6406 Tr$7.7 Mil
Hd: Bradley McManus, TO
PersTr: Dean Capes, Pres&TO
TrOpers: Janice Docherty, AsstTrAdm

Elgin

ELGIN NATIONAL BANK
24 E. Chicago St. 60120
312/742-8200 Tr$10 Mil
Hd: Glenn Ristine
TrOpers: Doris Ortmann

THE FIRST NATIONAL BANK OF ELGIN
6 Fountain Square Plaza 60120
312/697-1100 Tr$65 Mil
Hd,Nb: Richard O. Weisman, VP&TO
PersTr: Robert J. Sabin, TO
TrInv,ComTrF,EmplBen: George Platt, TrInvO
TrOpers: Shirley Bowers

Elmhurst

ELMHURST NATIONAL BANK
P.O. Box 26 60126
312/834-2100 Tr$165 Mil
Hd,Nb: Michael Welgat, SrVP&TO
PersTr: George T. Necas, VP&TO
CorpTr,TrOpers: Arnold E. Bruns, VP&TO
TrInv: Donald G. Adams, AsstVP&TO
EmplBen: Edward Vertovec, Jr., AsstVP&TO
LandTr: Vickie A. Attardo

YORK STATE BANK & TRUST CO.
P.O. Box 807 60126
312/833-2200 Tr$15 Mil
Hd: Ronald L. Jansen, TO
TrOpers: Chrystal McGuin, AsstTO

Elmwood Park

MIDWEST BANK & TRUST CO.
1606 N. Harlem Ave. 60635
312/456-4700 Tr$1 Mil
Hd: Barbara D. Love, AsstVP&TO
TrOpers,TDP: Angela M. Santangelo, AsstTO

Emington

THE TAYLOR STATE BANK
60934
815/934-5454 Tr/o$1 Mil
Hd: Allan R. Payne

Evanston

FIRST ILLINOIS BANK OF EVANSTON, N.A.
800 Davis St. 60204
312/866-5510 Tr$200 Mil
Hd: Bruce N. Duff, SrVP&TO
PersTr,CorpTr,EmplBen: Charles N. Goodnow, VP&TO
TrInv,ComTrF: Roger C. Weissenberg, VP
TrOpers: John Stegink, OpersMgr

STATE NATIONAL BANK
1603 Orrington Ave. 60204
312/491-6000 Tr$350 Mil
Hd: Charles D. Barnarth, SrVP&TO
PersTr: C. David Howell, VP&TO
PersTr,EmplBen: Martin C. J. Miller, VP&TO
Nb: George O. Hinners, VP&TO
TrInv: William R. Pitzele, VP&TO
ComTrF: Wendy J. Hayes, VP&TO
Prob: Wayne H. Goble, Jr., VP&TO
TrOpers: Marilyn J. Gardt, TO

WASHINGTON NATIONAL TRUST COMPANY
State National Plaza, Ste. 820 60204
312/570-3855 Tr$37 Mil
Hd,CorpTr: W. C. Arntz, Pres&MgrDir
TrInv: James E. Dresmal, TO
EmplBen,Nb: J. L. Coryell, TO
TrOpers: Patricia B. Conzemius, TO

Evergreen Park

FIRST NATIONAL BANK
3101 W. 95th St. 60642
312/422-6700 Tr$50 Mil
Hd: Joseph C. Fanelli, SrVP&TO
Robert M. Honig, SrVP&TO
Franklin Sellers, AsstTO
Gregory Siss, AsstTO

HERITAGE/STANDARD BANK & TRUST CO.
2400 W. 95th St. 60642
312/239-6700 Tr$30 Mil
Hd: Albert C. Baldermann, VP&TO
Pamela L. Bergman, AsstTO
Thomas Clifford, TOpO

Fairbury

NATIONAL BANK OF FAIRBURY
P.O. Box 136 61739
815/692-2369 Tr$10 Mil
Hd,TrInv,Nb: J. W. Gerber, Pres&TO
PersTr,CorpTr,EmplBen,TrOpers: J. H. Munz, AsstTO

Fairfield

THE FAIRFIELD NATIONAL BANK
E. Delaware & Third Sts. 62837
618/842-2107 Tr$8 Mil
Hd: Kenneth Ward

WAYNE COUNTY BANK & TRUST COMPANY
P.O. Drawer 369 62837
618/842-2167 Tr/o$3 Mil
Hd: C. A. French, Pres&TO

Fairview Heights

MIDAMERICA TRUST CO.
10950 Lincoln Trail, Ste. 220 62208
618/398-7878
Hd: Thomas C. Wangelin, Jr., ExecVP&COO
PersTr: Cindy K. Cook, FinConslt
TrInv: Clark G. Davis, SrVP&TrInvO
Edward J. Schaeffer, VP-Inv
EmplBen: James A. DeGuire, VP&CPC,CLU
Lawrence Aberle, VP-EmplBen
TrOpers: Beverly Conreaux

Farmer City

FARMER CITY STATE BANK
P.O. Box 200 61842
309/928-2161 Tr$10 Mil
Hd: Dick Maxwell, SrVP&TO

Flanagan

FLANAGAN STATE BANK
61740
815/796-2264
Hd: Paul Schwerin, Pres
PersTr: Don Wettsteen, VP

Flora

FIRST NATIONAL BANK
P.O. Box 10 62839
618/662-2155 Tr/o$5 Mil
Hd,PersTr,CorpTr,TrInv,TrOpers: Roy F. Stine, TO
PersTr,EmplBen,Nb: Herbert Tackitt, AsstTO

Freeport

PREMIER TRUST SERVICES INC.
110 W. Main St.
P.O. Box 660 61032
815/233-3620 Tr$113 Mil
Hd: Kenneth A. Urban, Pres
PersTr,CorpTr: Jill C. Resnick, AsstVP
TrInv,ComTrF: Gerald L. Peterson, AsstVP
EmplBen: Paul W. Lindvall, AsstVP
TrOpers,TDP: Louise F. Gorsch, AsstTO

STATE BANK OF FREEPORT
P.O. Box 30 61032
815/235-5151 Tr$50 Mil
Hd: Thomas R. Schulz, SrVP&TO
PersTr: Stephen R. Kroeger, TO
TrInv: Mark T. Frederick, TrInvO

Galena

GALENA STATE BANK & TRUST CO.
216 S. Commerce St. 61036
815/777-0663 Tr$1 Mil
Hd: Jerry L. Murdock, ExecVP&TO
Lois Jean Wienen, AsstTO

Galesburg

BANK OF GALESBURG
P.O. Box 790 61402
309/343-4141 Tr$5 Mil

FARMERS & MECHANICS BANK
21 East Main St. 61401
309/343-7141 Tr$16 Mil
Hd: Alfred Kolom, VP&TO
PersTr,TrOpers: Joan Peck, AsstTO
Farm: Wayne A. Billingsley, VP

FIRST GALESBURG NATIONAL BANK & TRUST CO.
200 E. Main St. 61401
309/342-4112 Tr$72 Mil
Hd,CorpTr,EmplBen: R. L. Smallwood, VP&TO
PersTr: Judy Konecki, TO
TrOpers: Patricia Ronne, AsstTO
Farm: Raymond Kreig, VP&FM

Geneseo

CENTRAL TRUST & SAVINGS BANK
P.O. Box 89 61254
309/944-5601 Tr$19 Mil
Hd: Jack K. Austin, VP&TO

Geneva

FIRST NATIONAL BANK OF GENEVA
21 N. Third St. 60134
312/232-6700 Tr$35 Mil
Hd: Donald R. Hill, VP&TO
TrOpers: Donna Ondris, TO
LandTr: Sally J. Gossman, AsstTO
Inv: Gordon Bajema

STATE BANK OF GENEVA
P.O. Box 108 60134
312/232-3230 Tr$8 Mil
Hd: Gary L. Moline, VP&TO
TrOpers: Sheila Van Buskirk, AsstTO

Germantown

GERMANTOWN TRUST & SAVINGS BANK
601 Main St.
P.O. Box 246 62245
618/523-4202 Tr$2 Mil
Hd: James R. Lampe, TO
Coleen Sonroeder, AdmAsst

Gibson City

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 231 60936
217/784-4206 Tr/u$1 Mil
Hd: Robert D. Knapp, ExecVP&TO

Gillespie

PEOPLES STATE BANK
P.O. Box 148 62033
217/839-2141 Tr$5 Mil
Hd: Larry D. Thorpe, ExecVP&TO

Girard

STATE BANK OF GIRARD
202 West Center St. 62640
217/627-2112
Hd: Larry J. Tucker

Glen Ellyn

DU PAGE BANK & TRUST CO.
466 Main St. 60137
312/469-6000 Tr$16 Mil
Hd,PersTr: Richard F. Condon, TO
TrOpers: Yvonne Nelson, AsstTO

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Glenview

GLENVIEW STATE BANK
800 Waukegan Rd. 60025
312/729-1900 Tr$33 Mil
Hd,PersTr,CorpTr,TrInv,Nb: Kenneth H. Cooke, VP&TO
PersTr,Est: Myra Firishchak, AsstVP&TO
LandTr: Alice Hansen, AsstTO
TrOpers,TDP: Karen Rounsfull

Granite City

CENTRAL BANK - GRANITE CITY
1909 Edison Ave. 62040
618/876-1212 Tr$22 Mil
Hd: R. J. Hildebrand, VP&TO
Dave Hopkins, AsstTO

FIRST GRANITE CITY NATIONAL BANK
20th & Edison Ave. 62040
618/451-5421
Hd: John H. Tallgren, VP&TO
TrOpers: Laveeda Knobbe, AsstTO

Graymont

STATE BANK
P.O. Box 53 61743
815/743-5951 Tr$1.7 Mil
Hd: Lyle E. Leach, Pres&TO

Grayville

THE PEOPLES NATIONAL BANK OF GRAYVILLE
119 S. Middle St. 62844
618/375-2261 Tr$3 Mil
Hd: Maurice Elder, TO

Greenfield

FARMERS STATE BANK
Walnut & Main Sts. 62044
217/368-2171 Tr/u$1 Mil
Hd: Robert A. Narmont

Greenville

BRADFORD NATIONAL BANK
100 E. College Ave. 62246
618/664-2200 Tr$3.5 Mil
Hd: Frank R. Joy, SrVP&TO

FIRST BANK & TRUST CO. IN GREENVILLE
P.O. Box 340 62246
618/664-1111 Tr$2 Mil
Hd: W. Wayne Robertson, Pres&TO
TrOpers: Vesper Marti, AsstTO

Gridley

FIRST BANK & TRUST CO. OF GRIDLEY
P.O. Box 988 61744
309/747-2100 Tr$1 Mil
Hd,PersTr,TrInv,Nb: Bob McNamara, TO
CorpTr,TrOpers,Nb: Jim Hanfland, AsstTO

Hammond

STATE BANK OF HAMMOND
P.O. Box 128 61929
217/262-3093 Tr$1 Mil
Hd: P. R. Willey, Chm&TO

Hanover Park

FIRST STATE BANK & TRUST COMPANY OF HANOVER PARK
1400 Irving Park Road 60103
312/837-2700
John J. Hays, Jr., Pres

Harvard

FIRST STATE BANK
P.O. Box 249 60033
815/943-6441 Tr/u$1 Mil
Hd: Joseph L. Crabb, Pres&TO
Shirley Sweatman, Csh&VP
Mel Hinterlong, ExecVP&AsstTO

HARVARD STATE BANK
P.O. Box 40 60033
815/943-4407 Tr$3 Mil
Hd: Roger L. Lehmann, Pres&TO

Harwood Heights

PARKWAY BANK & TRUST CO.
4800 N. Harlem Ave. 60656
312/867-6600 Tr$15 Mil
Hd: Berthold H. Schreiber, SrVP&TO
Rosemary Galluzzo, AsstVP&AsstTO
Diane Y. Peszynski, AsstVP&AsstTO

Havana

HAVANA NATIONAL BANK
112 S. Orange 62644
309/543-3361 Tr$12 Mil
Hd: F. S. Cook, Jr., Chm&TO

STATE BANK OF HAVANA
101 W. Main St. 62644
309/543-4491 Tr$2 Mil
Hd: James Frazee, TO
Darrel Hilst, ExecVP&TO

Herrin

THE BANK OF HERRIN
101 S. Park Ave. 62948
618/942-6666 Tr$10.5 Mil
Hd: Ed Goodwin, ExecVP&TO
Mildred Nielson, AsstTO

Hickory Hills

BANK OF HICKORY HILLS
7800 West 95th St. 60457
312/598-7400 Tr$7 Mil
Hd: Bridgette Scanlan
TrOpers: Pamela Grzwinski, TOpO

Highland

EAGLE BANK
1223 Broadway 62249
618/654-4511 Tr$20 Mil
Hd: Larry L. Essenpreis, SrVP&TO
Fred M. Schneider, TO
Richard J. Knebel, AsstTO

FIRST NATIONAL BANK
P.O. Box 10 62249
618/654-2331 Tr$7 Mil
Hd: Mildred Weidner, TO

Highland Park

FIRST NATIONAL BANK
513 Central Ave. 60035
312/432-1800
Hd: William L. Eifrig, SrVP
PersTr: Linda J. Nelson, TO
TrOpers: Carol Passalaqua

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

ILLINOIS (Cont'd)

Hinsdale

LA GRANGE BANK & TRUST COMPANY
5 N. Lincoln 60521
312/579-4426
(Branch of La Grange)
Hd: George H. Starmann, III, SrVP&TO
Lee Seyfert, VP

Homewood

COMMUNITY BANK OF HOMEWOOD-FLOSSMOOR
18600 Dixie Hwy. 60430
Hd: William J. Murphy, Pres&TO
Gerald P. Czuva, VP&AsstTO
TrOpers: Cynthia K. Tibstra, AsstTO

Hoopeston

CITY NATIONAL BANK
Lock Drawer 9 60942
217/283-6671 Tr/o$3 Mil
Hd: Byron Hedgecock, Pres
TrOpers: Connie Fenwick, AsstTO&TOpMgr

WELLINGTON STATE BANK
Routes 1 & 9
217/283-9723 60942
(Branch of Wellington)
Hd: W. Thomas Roberts, VP&AsstTO

Itasca

ITASCA BANK & TRUST
308 W. Irving Park Rd. 60143
312/773-0350 Tr$7.5 Mil
Hd: Jack E. Mensching, Pres
Jules V. Meyering, TO

Jacksonville

ELLIOTT STATE BANK
73 Central Park Plaza 62650
217/243-6511 Tr$41 Mil
Hd,TrInv,Nb: Charles D. Ransdell, VP
PerTr,CorpTr,TDP: Kristine Boes, AsstTO
TrInv,EmplBen,CorpTr,TrOpers: C. Matthew A. Smith, AsstVP&TO
Farm: Douglas J. Thompson, AsstVP&FM
Allan Worrell, FM

THE FARMERS STATE BANK & TRUST CO.
200 W. State St. 62651
217/245-5131 Tr$39 Mil
Hd: Robert E. Linde, VP&TO
Farm: James A. Middendorf, FM&AsstTO
TrInv: Richard R. Hudson, TO

Jerseyville

THE STATE BANK OF JERSEYVILLE
117-121 South State St. 62052
618/498-2151 Tr$6 Mil
Hd: Donald D. Durbin, TO
EmplBen: Sonja Shaw, AsstTO

Joliet

FIRST NATIONAL BANK
78 N. Chicago St. 60431
815/726-4371 Tr/o$85 Mil
Hd: Wayne Huffman, VP&TO
Jeri Madison, AsstTO
Mary Ann Wurtzberger, TO

LOUIS JOLIET BANK & TRUST CO.
1812 W. Jefferson St. 60436
815/725-5111 Tr$12 Mil
Hd: John P. Sternisha, VP&TO
William A. Reiss, Pres&TO
Carole S. Carter, AsstTO

FIRST MIDWEST BANK/JOLIET
(Formerly National Bank of Joliet)
121 N. Chicago St. 60431
815/723-0683 Tr$12 Mil
PersTr,LandTr: Judith M. Holmes, TO
PersTr: Ronald J. Erjavec, TO
EmplBen: H. Dale Hartman, TO
Robert E. Kuzma, TO
TrInv: Paul E. Gantzert, TO

FIRST MIDWEST BANK/JOLIET
(Formerly Union National Bank & Trust Co. of Joliet)
50 W. Jefferson 60431
815/727-5222 Tr$175 Mil
Hd,TrInv: Paul E. Gantzert, VP&SrTO
EmplBen: H. Dale Hartman, VP&TO
Robert D. Robinson, VP&TO
Robert E. Kuzma, TO
PersTr: John Kramer, AsstVP&TO
Ronald J. Erjavec, VP&TO
Corey Pepperman, AsstTO
PersTr,LandTr: Judith M. Holmes, TO
TrOpers: Aurie Mariani, AsstMgr

Jonesboro

FIRST NATIONAL BANK
Public Square 62952
618/833-5613 Tr/o$2 Mil
Hd: Tirzah Tweedy

Kankakee

CITY NATIONAL BANK
189 E. Court St. 60901
815/937-3687 Tr$80 Mil
Hd: Mark F. Polzin, SrVP&SrTO
TrOpers: J. J. Mitchell, TOpO
PersTr: D. C. Mitchell, TO
TrInv,ComTrF: C. D. Lindokken, AsstVP&IO
EmplBen,CorpTr: Rob Reich, AsstTO
AgrMgr: G. A. Kendle, AsstVP

FIRST BANK OF MEADOWVIEW
Meadowview Shopping Ctr. 60901
815/935-7000
Hd: Ronald R. Cauley

FIRST TRUST & SAVINGS BANK
P.O. Box 112 60901
815/937-7740 Tr Np
Hd: Peter J. Porter, SrVP&SrTO
PersTr: Patrick B. McCullough, TO
TrOpers: Steve Ortman, TO
Steven Wirth, AsstVP&FM
Billy Treece, SrFM
David Burbrink, FM

Kansas

KANSAS STATE BANK
P.O. Box 368 61933
217/948-5191
Hd: Michael O. Kern, Pres&TO

Kempton

KEMPTON STATE BANK & TRUST
60946
815/253-6271 Tr/u$1 Mil
Hd: David D. Travis, Pres&TO

La Grange

FIRST NATIONAL BANK OF LA GRANGE
P.O. Box 69 60525
312/482-7700 Tr$27 Mil
Hd,PersTr,CorpTr: Joachim J. Brown, Pres&TO
PersTr,TrOpers: Cynthia T. Sikora, TO

LA GRANGE BANK & TRUST COMPANY
14 S. La Grange Rd. 60525
312/579-4455 Tr$100 Mil
(Trust Office in Hinsdale)
Hd: George H. Starmann, III, SrVP&TO
H. Susan Jones, VP
David Giesen, AsstVP
James de Vou, AsstVP
Judith French, AsstVP
Judy Lane, IO
Patrice Grant, TO

La Salle

LA SALLE NATIONAL BANK
105 Marquette St. 61301
815/223-7300 Tr$10 Mil
Hd: F. G. Bichl, Jr., ExecVP&TO
Marjorie Utz, AsstTO
Charles D. Faletti, AsstTO

LA SALLE STATE BANK
P.O. Box 462 61301
815/223-8800 Tr$4.4 Mil
Hd: E. J. Stuppy, TO
D. Lawler, AsstTO&VP

Lake Forest

FIRST NATIONAL BANK
265 E. Deerpath 60045
312/234-5100 Tr$250 Mil
Hd: Ronald E. Moss, SrVP
TrInv: Peter A. Massa, TrInvO
TrOpers: Donald Barnes, TOpO
TrTax: Richard Ferris, AsstVP&TO
EmplBen: Gerald Hoffman, TO
EstAdmin: John M. Hakes, VP
PersTr: Ronald Eich, AsstVP
Ronald Hoaglund, TO
Mary Ann Hartwick, TO
LandTr: Ronald L. Kilgus, TO
Peggy A. Peters, TO

Lansing

BANK OF LANSING
3115 Ridge Road 60438
312/474-6161 Tr$5.5 Mil
Hd: Gary J. Irwin, TO

FIRST NATIONAL BANK
Ridge Road at Roy St. 60438
312/474-1300 Tr$23.8 Mil
Hd: Thomas C. Cornwell, SrVP&TO
PersTr,EmplBen: Carol Brandt
LandTr: L. A. Ruppert
TrOpers,TDP: C. R. Peterson

Lawrenceville

LAWRENCEVILLE NATIONAL BANK & TRUST CO.
P.O. Box 597 62439
618/943-3336
Hd: James Burns, Pres&TO
TrOpers: Barbara J. Boyer, AsstTO

Lexington

PEOPLES BANK
P.O. Box 66 61753
309/365-2911 Tr$4 Mil
Hd: James M. Killian, ExecVP&TO
TrInv: Glenn Kemp, ChmBd
TrOpers: Anita Emberton, AsstTO

Lincoln

FIRST NATIONAL BANK IN LINCOLN
303 S. Kickapoo St. 62656
Hd: James H. Orr, VP&TO
James Walden, VP&TO

STATE BANK
508 Broadway 62656
217/735-5551 Tr$9 Mil
Hd: Elton V. Huntington, TO

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Litchfield

LITCHFIELD BANK & TRUST CO.
P.O. Box 386 62056
217/324-3935 Tr/o$6 Mil
Hd: Joann H. Anderson, TO
EmplBen: Arnold R. Birkenkamp, Pres&AsstTO
FmMgr: Frank Whitlock, AsstCsh&AsstVP

Lockport

HERITAGE FIRST NATIONAL BANK OF LOCKPORT
814 State Street 60441
815/838-2013
Hd: Victoria D. Lobell, TO
Donna J. Wroblewski, AsstTO

Lombard

STATE BANK OF LOMBARD
(Land Trusts Only)
211 W. St. Charles Rd. 60148
312/627-3100 Tr/u$1 Mil
Hd: Frank P. Novel, Pres&TO

WEST SUBURBAN BANK
701-711 S. Westmore 60148
312/629-4200 Tr$15 Mil
Hd: Michael V. LoCicero, VP&TO

Lovington

HARDWARE STATE BANK
P.O. Box 107 61937
217/873-4313 Tr/u$1 Mil
Hd,PersTr,CorpTr: E. Ray Duncan, Pres&TO
A. Faye Daily, VP,Csh&AsstTO

Lyons

BANK OF LYONS
8601 W. Ogeden Ave. 60534
312/447-5600
Hd: A. V. Loulousis, TO

Macomb

CITIZENS NATIONAL BANK
127 S. Side Square 61455
309/833-4551
Hd,PersTr,Prob,EmplBen,TrInv,Nb,DisBrkg: Lyle L. Dake, VP&SrTO,CFC
PersTr,: Gary Reed, AsstTO
TrOpers: Alice Thorman, TO
Farm: C. C. Spencer, VP&FM
Nancy Dobey, AsstCsh

UNION NATIONAL BANK
119 N. Randolph St. 61455
309/833-4111 Tr$19 Mil
Hd,PersTr,EmplBen,TrOpers: Herbert L. Strong, VP&TO
CorpTr,TrInv,Nb: Victor J. Henson, AsstVP&TO

Maple Park

FIRST STATE BANK
P.O. Box 218 60151
815/827-3289
Hd: Joe Pruess, Pres&TO
TrOpers: Louise N. Luhtala, VP&AsstTO

Marengo

MARENGO STATE BANK
100 W. Washington 60152
815/568-7236 Tr$1 Mil
Hd: Eunice Wright, VP&TO

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Marshall

DULANEY NATIONAL BANK
P.O. Box 69 62441
217/826-2392 Tr$1 Mil
Hd: Dale H. Murphy, Pres&TO
Norma Milton, AsstCsh&AsstTO

FIRST NATIONAL BANK
215 N. Michigan Ave. 62441
217/826-6311 Tr$1 Mil
Hd: Wayne Evans, TO

Martinsville

MARTINSVILLE STATE BANK
P.O. Box D 62442
217/382-4145
Hd: D. T. Macey
B. R. Calvert, AsstTO
D. R. Romines, AsstTO

Mascoutah

FIRST NATIONAL BANK
121 E. Main St. 62258
618/566-2333
Hd: Don Schaack, Pres&TO
TDP: Michael Karnes, AsstTO

MIDAMERICA TRUST COMPANY
9 E. Main St. 62258
618/566-2131
Hd: Thomas C. Wangelin, Jr., ExecVP&COO
PersTr: Cindy K. Cook, FinConslt
TrInv: Clark G. Davis, SrVP-Inv
Edward J. Schaeffer, VP-Inv
Pens: James A. DeGuire, VP&CPC,CLU
Lawrence Aberle, VP-EmplBen
FinConslt: Robert Yoffie, TO
Opers: Beverly Conreaux, Supv

Mattoon

CENTRAL NATIONAL BANK OF MATTOON
P.O. Box 685 61938
217/234-6434 Tr$36 Mil
Hd: Malcolm F. O'Neill, VP&TO
CorpTr,TrOpers: Ralph L. Ingram, AsstTO
ComTrF: Debbie Hilligoss, Sec
Farm: Steven L. Johns, FM
Brenda Hedricks, Sec
EmplBen: Karen Kolinski

FIRST NATIONAL BANK, MATTOON, ILLINOIS
P.O. Box 562 61938
217/234-7454 Tr$56 Mil
Hd: Clark W. Brogan, VP&SrTO
PersTr: Doris Klier, TO
TrInv: Robert D. Carr, AsstTO
EmplBen: Dan R. Cunningham, TO
TrOpers: Richard C. West, TO

Maywood

MAYWOOD-PROVISO STATE BANK
411 Madison St. 60153
312/345-1100 Tr$7 Mil
Hd: Nancy K. Kelley, Pres&TO
LandTr: Margaret J. Brennan, AsstTO

Mazon

MAZON STATE BANK
North & Depot Sts. 60444
815/448-2102 Tr$2.0 Mil
Hd: Robert W. Breisch, TO
TrOpers: Leonora Walker, AsstTO

McHenry

McHENRY STATE BANK
3510 W. Elm St. 60050
815/385-1040 Tr$25 Mil
Hd: Robert B. Schneider, VP&TO
TrOpers: Eloise Benes, AsstTO
EmplBen: Gerald L. Helt, AsstTO

Melrose Park

MELROSE PARK NATIONAL BANK
17th Ave. & Lake St. 60160
312/681-8600 Tr$15 Mil
Hd: Barbara J. Karg, VP&TO
TrOpers,TDP: Joanne M. Pievitz, AsstVP&TO

Mendota

FIRST STATE BANK
706 Washington, P.O. Box 250 61342
815/539-6731 Ext. 48 Tr/o$2 Mil
Hd: Robert Reitter, Pres
TrOpers: Mary Sterchi, AsstTO

NATIONAL BANK OF MENDOTA
P.O. Box 190 61342
815/539-9346 Tr$8 Mil
Hd: R. W. Dempster, Pres&TO
Verona Whitmore, VP&TO
Dwight G. Heckert, ExecVP&TO

Metropolis

THE CITY NATIONAL BANK
423 Ferry St. 62960
618/524-2161
Hd: Lester Mittendorf, Pres

THE NATIONAL STATE BANK
401 Ferry St.
P.O. Box 529 62960
618/524-9316 Tr/u$2 Mil
Hd: Roy Moorman, Pres&TO
Donald Rottmann, ExecVP&AsstTO

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Milford

CITIZENS STATE BANK
36 East Jones St. 60953
815/889-4131 Tr/u$1 Mil
Hd: Arthur R. Murray, Pres
PersTr,CorpTr,TrInv,EmplBen,Nb: James Cross, ExecVP
ComTrF,TrOpers: Dennis Neal, VP

Millstadt

FIRST NATIONAL BANK
3 E. Washington St. 62260
618/476-1351 Tr/u$2 Mil
Hd: Orville Koerber, VP&AsstTO

Minier

FIRST FARMERS STATE BANK OF MINIER
206 W. Central Ave. 61759
309/392-2623
Hd: Bruce Otto, AsstTO

Minonk

MINONK STATE BANK
P.O. Box 155 61760
309/432-2552 Tr$4 Mil
Hd,PersTr: Donald Henegar, TO&Csh
Steven O. Riley, VP&AsstTO
Robert Hakes, AsstVP&TO

Moline

FIRST MIDWEST BANK/MOLINE
506 15th St. 61265
309/797-7600 Tr$375 Mil
Hd,Nb: Gerald W. Saunders, SrVP&MgrTrDept
GTO-PersTrAdmin: Dennis Norling, VP&MgrTrAdmin
TrInv: John H. McCraney, VP-TrInv
RE,Est: Terry Finley, VP-LgSvcs&Est
PersTr: Frank Budinscak, VP-TrAdmin
John D. Martin, VP-TrAdmin
TrOpers: Charles A. Peterson, AsstVP&MgrTrOpers
PersTrAdmin: Dorris Adams, AsstVP-TrAdmin
Carol Peterson, AsstVP-TrAdmin&Acct
Stephen Dembosky, AsstTrAdminO
J. Scott Raes, AsstTrAdminO

FIRST NATIONAL BANK OF MOLINE
501 15th St. 61265
309/757-8460 Tr$77 Mil
Hd,EmplBen,Nb: Jack L. Leiby, VP&TO
PersTr,CorpTr,TrInv,ComTrF: D. C. Van DeWiele, VP&TO
TrOpers: L. D. Dellitt, TOpO&AsstCsh
Nixola A. Barnes, AsstTOpO

Momence

PARISH BANK & TRUST CO.
P.O. Box 228 60954
815/472-2676
Hd: John A. Parish, Pres&TO

Monmouth

NATIONAL BANK OF MONMOUTH
100 E. Broadway 61462
309/734-7981 Tr$15 Mil
Hd: Frederick H. Stanton, TO

Monticello

FIRST STATE BANK
201 W. Main St. 61856
217/762-9431 Tr/u$1 Mil
Linda J. Ayers, TO

NATIONAL BANK OF MONTICELLO
P.O. Box 391 61856
217/762-2111 Tr$13 Mil
Hd,Nb: J. D. Gard, TO
William E. Max, AsstTO
Barbara J. Lawrence, TrAsst

Morris

THE FIRST NATIONAL BANK OF MORRIS
P.O. Box 649 60450
815/942-0121 Tr$8 Mil
Karyn Rodriguez, AsstTO

GRUNDY COUNTY NATIONAL BANK
201 Liberty St. 60450
815/942-0130 Tr$12 Mil
Hd: James H. Tannenbaum, VP&TO

Mt. Carmel

BANK OF MT. CARMEL
P.O. Box 33 62863
618/263-3833
Hd: Gene Guisewite, Pres&TO

SECURITY BANK & TRUST CO.
P.O. Box 193 62863
618/~~262-8687~~ Tr$13 Mil
Hd: James P. Dawson, VP&TO

Mt. Morris

CITIZENS STATE BANK
P.O. Box 151 61054
815/734-4116 Tr$2 Mil
Hd: Helen Borneman, TO
William A. Anderson, AsstTO

Mt. Prospect

FIRST NATIONAL BANK OF MT. PROSPECT
Land Trusts
P.O. Box 319 60056
312/392-1600
Harold R. Pehlke, Pres&TO
Elizabeth C. Schlaver, AsstVP&TO

MT. PROSPECT STATE BANK
P.O. Box 279 60056
312/398-4131 Tr$40 Mil
Hd: Peter D. Walter, VP&TO
TrAdmin: Paul M. Greene, TO

Mt. Vernon

FIRST BANK & TRUST CO.
P.O. Box 1149 62864
618/242-6521 Tr$10 Mil
Hd: David E. Busby, SrVP&TO
Darla Wilks, AsstTO

SECURITY BANK & TRUST CO.
119 N. Main and Ninth Sts. 62864
618/242-4000 Tr$16.5 Mil
Hd: Douglas G. Small, VP&TO
James B. Kelley, AsstTO

Murphysboro

THE CITY NATIONAL BANK
1301 Walnut St. 62966
618/684-3191 Tr$11 Mil
Hd: Gary T. Miller, TO
Arlene Brown, AsstTO

FIRST BANK & TRUST CO. OF MURPHYSBORO
P.O. Drawer 219 62966
618/687-1711 Tr$1.5 Mil
TrOpers: Linda L. Holmes, AsstTO

Naperville

HARRIS BANK NAPERVILLE
503 N. Washington St. 60566
312/420-3512 Tr$36 Mil
Hd: Fred Moore, VP&TO

NAPERVILLE NATIONAL BANK & TRUST CO.
P.O. Box 210 60566
312/983-8800 Tr/o$22 Mil
Hd: Edward W. Bozett, VP&TO
Joseph J. Trahey, TO
TrOpers: Ann S. Boecker, TrAdmO
Elizabeth A. Sperry, TOpO

New Berlin

WARREN-BOYNTON STATE BANK
P.O. Box 8 62670
217/488-6091 Tr/u$1 Mil
Hd: Robert Pfeffer, Pres&TO

New Lenox

NEW LENOX STATE BANK
110 West Maple Street 60451
815/485-7500 Tr$1.7 Mil
Jo Ann Gleason, TO
TrInv,Nb: Gary Orler

Newton

FIRST NATIONAL BANK
P.O. Box 32 62448
618/783-8411
Hd: Maurice D. Farmer, Pres&TO
Delane S. Cleaver, ExecVP&AsstTO

Normal

FIRST NATIONAL BANK OF NORMAL
210 Broadway 61761
309/452-1171 Tr/$9.88 Mil
Hd,PersTr,CorpTr: Melvin D. Schultz, VP&TO
Steven Lott, AsstTO&FM
Barbara Adams, AsstTO

Northbrook

NORTHBROOK TRUST & SAVINGS BANK
1200 Shermer Rd. 60062
312/272-2000 Tr$10 Mil
David Burner, VP&TO

Oak Brook

OAK BROOK BANK
2021 Spring Road 60521
312/654-1050 Tr$15 Mil
Hd: Michele Martinkus, TO
Linda Matuszewski, TO
Glen Krietsch, AsstTO

Oak Park

AVENUE BANK & TRUST CO. OF OAK PARK
104 N. Oak Park Ave. 60301
312/383-5400 Tr$85 Mil
Hd: Frank J. Roth, SrVP&TO
William E. Tierney, TO
Susan L. Stupar, TO
Gary R. Bennett, TrInvO

OAK PARK TRUST & SAVINGS BANK
Village Mall Plaza 60301
312/383-1000 Tr$200 Mil
Hd,Nb: J. Terence Gallagher, SrVP&TO
TrInv,ComTrF: Frederick L. Hennings, VP
PersTr,Prob: Terry G. Beaudry, VP&TO
Robert R. Lopardo, VP&TO
Laura H. Olson, TO
EmplBen,CorpTr: Rosemary McGuire, AsstVP&TO
TrOpers: Mrs. Patricia C. Jepsen, AsstVP&TO
LandTr: Dennis J. Carrara, TO

SUBURBAN TRUST & SAVINGS BANK
840 S. Oak Park Ave. 60304
312/848-6700 Tr$20 Mil
Hd: Christopher R. Joyce, SrVP&TO
PersTr,TrOpers: Ramona Zavattaro, AsstTO
LandTr: Rac Matthieu, TO

Oakbrook Terrace

CONTINENTAL BANK OF OAKBROOK TERRACE
(Land Trust Only)
17 W. 695 Roosevelt Rd. 60181
312/495-3100
Anthony T. Catalano, VP&AsstTO

O'Fallon

FIRST BANK & TRUST COMPANY OF O'FALLON
200 South Lincoln Ave. 62269
618/632-3664 Tr$2 Mil
Hd: Donna Kloustermeyer
TrComm: Irma Meckfessel, VP
John K. Rohleder, ChmBd
Mike Jackson, VP

Ogden

THE FIRST NATIONAL BANK
East Ave. & Broadway 61859
217/582-2175 Tr$1 Mil
Hd: James L. Myers, Pres&SrTO
Carolyn J. Sadler, VP&TO

Olney

FIRST NATIONAL BANK IN OLNEY
P.O. Box 100 62450
618/395-8541 Tr$2 Mil
Hd,PersTr,CorpTr: Fred Newton, Jr., SrVP&TO

OLNEY TRUST BANK
P.O. Box 158 62450
618/395-4311 Tr$10 Mil
Hd: Lawrence J. Weber, Pres&TO

Ottawa

FIRST NATIONAL BANK
701-703 La Salle St. 61350
815/434-0044, Ext. 41 & 66 Tr$15 Mil
Hd: George J. Spiros, VP&TO
Antoinette C. Watson, AsstTO
Donald J. Harris, AsstVP&AsstTO

Palatine

FIRST BANK & TRUST CO. OF ILLINOIS
35 N. Brockway 60067
312/358-6262 Tr$25 Mil
Hd,TrInv,Nb: Robert G. Hershenhorn, Chm&TO
PersTr: Gloria Richiardi, AsstTO
CorpTr: James A. Drysdale, AsstTO
TrOpers: Ann Tylman, AsstTO

PALATINE NATIONAL BANK
P.O. Box 39 60067
312/359-1070 Tr$25 Mil
Hd: Rosann DuPaso, TO

Palestine

FARMERS STATE BANK
62451
618/586-5201 Tr/u$1 Mil
Hd: Owen M. Landrith, Pres&TO
Judith K. Adams, VP&TO

Palos Heights

PALOS BANK & TRUST CO.
12600 South Harlem Ave. 60463
312/448-9100 Tr$1.8 Mil
Hd: Joseph Marzalek
TrDept: Jeffrey C. Scheiner, AsstTO
TrOpers: Toni Bauman, TrMgr

Paris

CITIZENS NATIONAL BANK
110 W. Court St. 61944
217/465-7641 Tr/o$25 Mil
Hd: W. L. Milbourn, Pres&TO
PersTr,TrInv,TrOpers: Joseph L. McDaniel, SrTO
TrOpers: Gayla McDaniel, AsstTO

EDGAR COUNTY BANK & TRUST CO.
101 W. Wood 61944
217/465-4154
Hd: William B. Dennis, TO

Park Ridge

CITIZENS BANK & TRUST CO.
1 South Northwest Hwy. 60068
312/399-4100 Tr$145 Mil
Hd: Stephen M. Totton, VP&TO
PersTr: Jerry Anderton, AsstVP
TrInv: Merton E. Sarvay, VP&TrInvO
EmplBen: Nina Hultman, TO
TrOpers: Catherine McCarthy, TO
Nb: John E. O'Loughlin, TO

FIRST STATE BANK & TRUST CO. OF PARK RIDGE
(Land Trust Only)
P.O. Box 718 60068
312/692-4114
Hd: Eugene T. Carter, Pres
LandTr,TrOpers,Nb: Tom Olen, AsstTO
Robert Chodill, AsstTO

Pecatonica

BANK OF PECATONICA
P.O. Box 430 61063
815/239-1131 Tr$1.3 Mil
Hd: Douglas Mitchell, TO
PersTr: Ida M. Dirksen, AsstTO

Pekin

FIRST NATIONAL BANK & TRUST CO.
111 N. 6th St. 61554
309/347-7781 Tr$14 Mil
Hd: Alice M. Hudson, VP&TO

HERGET NATIONAL BANK
33 S. 4th St. 61554
309/347-1131 Tr$50 Mil
Hd,TrInv,EmplBen: F. Michael Schaefer, VP&TO
Prob,PersTr: James A. Ligon, TO
James W. Beamish, TrAdm

Peoria

COMMERCIAL NATIONAL BANK OF PEORIA
301 S.W. Adams St. 61631
309/655-5000 Tr$600 Mil
Hd: Douglas S. Stewart, SrVP
PersTr: Hayne Ellis, III, VP
David H. Welch, VP
Prob: Howard P. Gallatin, VP
TrInv: Ted T. Dahl, VP
ComTrF,EmplBen,Nb: Ellen L. Dingledine, VP
TrOpers: Donald L. Shafer, AsstVP

FIRST NATIONAL BANK OF PEORIA
P.O. Box 809 61601
309/676-1311 Tr$206 Mil
Hd: Wayne W. Ayers, VP&SrTO
PersTr: Beth Howard, AsstVP
TrInv,ComTrF: August Gureno, SrTrInvO
EmplBen: Bernard R. Filzen, AsstVP

JEFFERSON TRUST & SAVINGS
124 S.W. Adams St. 61649
309/672-6174 Tr$180 Mil
Hd: Dale L. Sielaff, SrVP&SrTO
PersTr: Richard E. Firebaugh, VP&TO
Prob: Betty L. Meyers, TO
TrInv: Stephen C. Johnson, VP&TrInvO
Taxes,Plng: Margaret A. Mistic, AsstVP&TO
EmplBen: Mary Ellen Muller, AsstTO
TrOpers: Alice M. Carr, OpMgr

SOUTH SIDE TRUST & SAVINGS BANK
2119 S. Adams St. 61602
309/676-0521 Tr$9.6 Mil
Hd: Rolla P. Godfrey, VP&TO
Donna L. Miller, AsstTO

Peru

FIRST NATIONAL BANK IN PERU
P.O. Box 409 61354
815/223-0214
Hd: Joan Mankowski, VP&TO
Richard Wendt, Pres&AsstTO

Petersburg

FIRST NATIONAL BANK
P.O. Box 299 62675
217/632-7716 Tr$2 Mil
Hd: Randall A. Killebrew, Pres&TO

NATIONAL BANK OF PETERSBURG
P.O. Box 70 62675
217/632-3241 Tr$2 Mil
Hd: Phillip H. Deverman, Pres&TO

Piper City

STATE BANK OF PIPER CITY
4 E. Peoria 60959
815/686-2258 Tr/u$1 Mil
Hd: Dennis R. Smith, Pres&TO
Marjorie Bargmann, AsstTO

Pittsfield

FIRST NATIONAL BANK
P.O. Box 498 62363
217/285-2176, Ext. 33-34 Tr$8 Mil
Christine Hannant, TO

Pontiac

BANK OF PONTIAC
300 W. Washington St. 61764
815/844-6155 Tr$15 Mil
Hd,Nb: Richard M. Winters, Pres&TO
Myron L. Otto, SrVP&TO
FM: H. Wayne Taylor, VP&TO
PersTr,CorpTr,TrInv,EmplBen,TrOpers: Paul S. Miller, TO
TDP: Norma Weaver, AsstTO

PONTIAC NATIONAL BANK
223 N. Mill St. 61764
815/844-3171 Tr$22 Mil
C. Dean Easton, Pres
Richard Hiatt, VP&TO
Marcia E. Cox, AsstTO
Farm: John Perring, SrVP&FM
Don Lambert, AsstFM
Randy Fransen, AsstFM

Princeton

CITIZENS FIRST NATIONAL BANK
P.O. Box 280 61356
815/875-4444 Tr$38 Mil
Hd: Randall T. Rimington, VP&TO
TrInv: Wanda Nelson, AsstTO
TrOpers: Beth Peacock

FIRST STATE BANK OF PRINCETON
815 S. Main St. 61356
815/875-2828 Tr$15 Mil
Hd: Perry E. Fishel, SrVP&TO
TrOpers: Thelma Beall, AsstVP

Princeville

PRINCEVILLE STATE BANK
P.O. Box 8 61559
309/385-4375 Tr/u$1 Mil
Hd: Jeanne McCoy, TO

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ILLINOIS (Cont'd)

Quincy

FIRST NATIONAL BANK AND TRUST CO. OF QUINCY
1201 Broadway 62301
217/223-4656 Tr$25 Mil
Donald K. Gnuse, Pres&TO
Carmen Walch, AsstTO
Elenora Williams, VP&AsstTO

ILLINOIS STATE BANK OF QUINCY
6th & Hampshire St. 62301
217/228-6230 Tr$35 Mil
Frank R. McFarland, SrVP&TO
Audrey K. Viar, TO

MERCANTILE TRUST & SAVINGS BANK
440 Maine St., P.O. Box 371 62301
217/223-7300 Tr$80 Mil
Hd: Paul A. Zeeman, TO
Jeane W. Pearson, AsstTO
TrOpers: JoAnn Wilmott

STATE STREET BANK & TRUST CO.
801 State St. 62301
217/223-6480 Tr$15 Mil
Hd: Steve Akers, AsstVP

Rantoul

BANK OF RANTOUL
201 East Champaign
P.O. Box 67 61866
217/892-2143 Tr$4 Mil
Hd: Larry E. Harshberger, Pres&TO
Ray Uken, AsstTO

River Forest

RIVER FOREST STATE BANK & TRUST CO.
7727 Lake St. 60305
312/771-2500 Tr$4 Mil
Hd,TrOpers: Ann C. Calathas, TO

Robinson

CRAWFORD COUNTY STATE BANK
P.O. Box 531 62454
618/544-8666 Tr$8 Mil
Hd: Gregory P. Meador, VP&TO

THE FIRST NATIONAL BANK IN ROBINSON
P.O. Box 679A 62454
618/544-8686 Tr$10 Mil
Hd: Jim Rogers, AsstVP&ChTO
David Musgrave, Pres&TO
Donald Winterrowd, SrVP&TO

Rochelle

THE FIRST NATIONAL BANK & TRUST COMPANY OF ROCHELLE
510 Lincoln Highway 61068
815/562-5571 Tr$2 Mil
Hd: Theodore L. Tilton, VP&TO

Rock Falls

ROCK FALLS NATIONAL BANK
P.O. Box 351 61071
815/625-0520
Hd: Alan Connelly

Rock Island

FIRST NATIONAL BANK
Second Ave. & 17th St. 61201
309/793-9321 Tr$100 Mil
Hd,TrInv,ComTrF: W. R. Hefter, SrVP&TrInvO
PersTr,EmplBen,Est: G. D. Vanderflugt, VP&TO
J. M. Miller, TO
PersTr,EmplBen,Est,Nb: A. B. Sheets, TO
TrOpers,PersTr: K. S. Speck, TO

THE ROCK ISLAND BANK
230 18th St.
P.O. Box 8 61204-0008
309/794-1120 Tr$50 Mil
Hd: Bryant Goodall
TrInv: John E. Miller, Pres

Rockford

AMERICAN NATIONAL BANK & TRUST CO.
501 Seventh St.
P.O. Box 1537 61110
815/968-2241 Tr$385 Mil
Hd,Nb: Glen W. Wilson, SrVP&TO
PersTr: Gino Orazi, AsstTO
CorpTr,Tax: Lois Barton, AsstTO
TrInv: Robert J. Meuleman, SrVP
Admin: Jay R. Maddox, VP&TO
Admin&RE: Lillie L. Rude, TO
TrOpers: Shirley Faerber, TO

CITY NATIONAL BANK & TRUST CO.
1100 Broadway, P.O. Box 1628 61110
815/968-3761 Tr$43 Mil
Hd,PersTr,CorpTr,Nb: Lee R. Mayer, VP&TO
TrInv,ComTrF: Richard L. Johannsen, VP&IO
EmplBen: Marcia L. Mueller, TO
TrOpers: Marion Matre, OpSupv

FIRST NATIONAL BANK & TRUST CO.
401 E. State St. 61101
815/962-3771 Tr$200 Mil
PersTr: Andrew C. Drendel, VP
TrInv: Robert D. Eversman, VP
EmplBen: Stephen McDonnell, VP
TrOpers: Thadeaus Dutkiewicz, TOpO

ILLINOIS NATIONAL BANK & TRUST CO.
228 S. Main St. 61101
815/963-3431 Tr$410 Mil
Hd,Nb: John T. O'Connor, VP&TO
PersTr: David R. Bond, VP&TO
Mary D. Baer, AsstTO
Patricia N. Fong, AsstTO
TrInv: Darrell Thompson, VP&IO
Robert L. Heiden, AsstIO
EmplBen: Thomas Scoville, VP&Sec

UNITED BANK OF ILLINOIS,N.A.
United Center, 120 West State St.
P.O. Box 464 61105
815/987-2110 Tr/o$110 Mil
Hd: James H. Hawkins, SrVP&TO
PersTr,CorpTr: Carolyn M. Allison, VP&TO
TrInv: Edward M. Rounds, VP&TrInvO
ComTrF: Carol A. Burnell, TrInvO
EmplBen: Marianne Epps, TO
TrOpers: Pam Vehmeyer, TOpO
Nb: Vicky Richards
LandTr: Sue Kukla, TrAdm

Roselle

HARRIS BANK ROSELLE
106 East Irving Park Rd. 60172
312/980-2770 Tr/u$10 Mil
Hd: Russell C. Shockey, VP&TO
Ruth I. Mayerhofer, TO

St. Charles

ST. CHARLES NATIONAL BANK
200 W. Main St. 60174
312/584-5500 Tr$4.1 Mil
Hd: Cheryl Fair, VP&TO

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STATE BANK OF ST. CHARLES
1 E. Main St. 60174
312/377-4170 Tr$87 Mil
Hd: Carl W. Rudolph, VP&TO
Eleanor Oberst, AsstTO
Robert G. Hoge, AsstTO
Arlene Brzana, AdmAsst
TrOpers: Karen Vodden
TDP: Shirley Self
LandTr: Valerie Bastien

Salem

SALEM NATIONAL BANK
P.O. Box 10 62881
618/548-2200 Tr$8 Mil
Hd: Cheryl Beard, AsstTO

Schaumburg

FIRST BANK OF SCHAUMBURG
321 W. Golf Rd. 60196
312/882-4000
Hd: Thea Nelson, AsstVP&TO

WOODFIELD BANK
Higgins & Meacham Roads 60196
312/882-6404
Dawn S. Enenbach, TO

Shannon

FIRST STATE BANK
1 South Linn St. 61078
815/864-2111 Tr/u$1 Mil
Hd: Omar C. Wilhelms, TO
Allen Woessner, AsstTO
Rick Gaul, AsstTO

Shelbyville

FIRST TRUST BANK OF SHELBYVILLE
200 West Main, P.O. Box 519 62565
217/774-5515 Tr$10 Mil
Hd: Robert M. Pancoast, SrVP&TO
TDP: Cheryl L. Roley

SHELBY COUNTY STATE BANK
130 S. Morgan St.
P.O. Box 369 62565
217/774-3911
Hd: Michael T. Dove, Pres&TO
Charles Lane, ExecVP&TO
Virginia Wheeler, VP&TO
Greg Miller, AsstTO

Silvis

BANK OF SILVIS
11th St. at 1st Ave. 61282
309/752-1222 Tr/u$1 Mil
Hd: George Vretis

Skokie

FIRST NATIONAL BANK OF SKOKIE
8001 Lincoln Ave. 60077
312/673-2500 Tr/o$10 Mil
Hd: Richard M. Jung, VP&TrMgr
Florence Petella, AsstVP&TO
TrOpers: Sydney Lenit, TOpSupv

OLD ORCHARD BANK & TRUST CO.
P.O. Box 188 60077
312/679-2200
(Branch of 1st American Bank of Dundee)
Jane Nagel, AsstTO
Nb: I. A. Backstrom

SKOKIE TRUST & SAVINGS BANK
4400 Oakton St. 60076
312/674-4400 Tr/o$1 Mil
Hd: Gregory Beard
TrOpers: Lisa L. Kilbride

South Holland

SOUTH HOLLAND TRUST & SAVINGS BANK
P.O. Box 187 60473
312/333-2600 Tr$32 Mil
Hd,PersTr,CorpTr: Jack Dalenberg, VP&TO

Springfield

CAPITOL BANK & TRUST CO.
1825 S. 6th St. 62708
217/788-6400 Tr$11 Mil
Hd: Thomas M. Hafel, TO

FIRST NATIONAL BANK
201 S. 5th St. 62701
217/753-7530 Tr/o$200 Mil
Hd,EmplBen,Nb: Charles N. Hammond, VP&TO
PersTr: Willard Thompson, AsstVP&TO
TrInv,ComTrF: G. E. Gifford, TrInvO
CorpTr,TrOpers: Pat Cook, TOpO
Farm: Don Farrow, VP&FM
City: Richard Poock, CityPropMgr

ILLINOIS NATIONAL BANK
One Old Capitol Plaza North 62705
217/753-7200 Tr$225 Mil
Hd,CorpTr,PersTr: Marie Grabavoy Neal, TO
TrInv: Ronald J. Krueger, SrTrInvO
EmplBen,TrTx: Jennifer Johnson Rahn, TrAdm
TrOpers: Paul Miedema, TOpSupv

LAND OF LINCOLN BANK
1155 N. 9th St., P.O. Box 2328 62705
217/788-8000
Hd: Charles E. Hurst, ExecVP&TO

SANGAMON BANK AND TRUST
3019 Chatham Road 62704
217/787-3686
Hd: Movita Wolf
Rebecca A. Mueller, AsstTO

SPRINGFIELD MARINE BANK
East Old Capitol Plaza East 62701
217/525-9745 Tr/o$1 Bil
(Branches in American State Bank, Bloomington & Marine American National Bank, Champaign)
Hd: Lee G. Gamage, ExecVP
TrInv,ComTrF: Thomas Kienzler, VP
PersTr,CorpTr: R. David Bray, AsstVP
EmplBen: Michael W. Ference, VP
TrOpers: Rex A. Alexander, AsstVP

TOWN & COUNTRY BANK OF SPRINGFIELD
P.O. Box 359 62705
217/787-3100 Tr/u$3 Mil
Hd: T. L. Gooding, TO
Henry Kirschner, TO
TrOpers: Robert L. Fulton, VP&Csh

Sterling

CENTRAL NATIONAL BANK
302 First Ave. 61081
815/626-4321 Tr/o$63 Mil
Hd,EmplBen,Nb: William Fournier
PersTr: Scott Hancock
CorpTr: Jack Kuczynski
TrInv,ComTrF: Carmel Paulsen
TrOpers: L. Perry
TDP: R. Stolzoff

Streator

FIRST MIDWEST BANK/STREATOR
401 E. Main St. 61364
815/672-2941, Ext. 213 Tr$10 Mil
PersTr,TrInv,EmplBen,TrOper: Roger E. Reinmann, AsstTO
FmMgmt: Richard Geschwind, TO

UNION NATIONAL BANK
201 E. Main St. 61364
815/673-3333 Tr$18 Mil
Hd: Richard K. Wheeler, VP&TO

Sublette

FARMERS STATE BANK
Main Street 61367
815/849-5242 Tr$1 Mil
Hd: Don J. Dinges

Sullivan

FIRST NATIONAL BANK
1 S. Main St. 61951
217/728-4302 Tr$6 Mil
Hd: Jan W. Haegen, Pres&TO
Michael J. Hagen, TO&AsstCsh
Sara Fifer, AsstTO

STATE BANK OF SULLIVAN
P.O. Box 253 61951
217/728-4311 Tr$1 Mil
Hd: Gerald G. Gordy, TO

Sycamore

FARMERS & MERCHANTS BANK
124 South Main St. 60178
815/895-9121
Hd: R. Duane Munter, Pres
Harry J. Best, VP

NATIONAL BANK & TRUST CO.
230 W. State St. 60178
815/892-2125 Tr$90 Mil
Hd: Howard A. Heidlauf, SrVP&TO
PersTr: John Boies, VP&TO
Farm: Clifford McConnell, VP&Mgr
PropMgmt: James M. Kirby, AsstVP&Sec
EmplBen: Sharon Z. Fesler, TrTxO&AsstSec
TrOpers: Janice C. Taylor

Taylorville

FIRST NATIONAL BANK
322 W. Main Cross 62568
217/824-2241 Tr$2 Mil
Hd: Dave Combs, Pres

FIRST TRUST & SAVINGS BANK
P.O. Box 309 62568
217/824-4955 Tr$100 Mil
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CorpTr,TrOpers: Marvin H. Sunderman, VP&TO
TrInv,ComTrF: William Kelley, VP&TrInvO
EmplBen: Mark Schauss, AsstVP&TO
Nb: Diane Floyd

Fairland

CENTRAL INDIANA BANK,NatAssn
P.O. Box 225 46126
317/835-2281 Tr/u$1 Mil
Hd: R. W. Barger, Pres&TO

The average reader of
TRUSTS & ESTATES
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each issue.

Fairmount

CITIZENS STATE BANK
P.O. Box 85 46928
317/948-4220 Tr$1 Mil
Hd: Timothy H. Selby
PersTr,CorpTr,TrInv,ComTrF: Victor A. Selby, Pres

FAIRMOUNT STATE BANK
P.O. Box 8 46928
317/948-4330 Tr$2.1 Mil
Hd: Robert McManaman, TO

Farmersburg

PEOPLES STATE BANK
P.O. Box 368 47850
812/696-2146 Tr$1 Mil
Hd: Charles F. Holley, ExecVP&TO

Farmland

PEOPLES LOAN & TRUST CO.
111 East Henry Street 47340
317/468-6001
(Branch of Winchester)
Hd: Terri E. Matchett, VP&TO

Flora

THE BRIGHT NATIONAL BANK
219/967-4151 Tr$20.2 Mil
Hd: Marshall D. McCammack, Pres&TO

Fort Branch

THE FARMERS & MERCHANTS BANK OF FORT BRANCH
801 E. Mulberry St. 47648
812/753-3911 Tr/u$1 Mil
Hd: James A. Pfister, Pres&TO
Mrs. Barbara Wilson, ExecVP&TO
TrOpers: Randall Wallis, AsstVP&TO

Fort Wayne

ANTHONY WAYNE BANK
203 E. Berry St. 46802
219/423-3611 Tr$64 Mil
Hd: Ralph B. Elston, VP&TO
CorpTr,PersTr: Tudor O. Glassburn, VP&TO
TrOpers: Nancy Thompson
TDP: Mona Dennie

FORT WAYNE NATIONAL BANK
110 W. Berry St.
P.O. Box 110 46801
219/426-0555 Tr$625 Mil
Hd: Thomas E. Quirk, SrVP,TO&Mgr
PersTr: James W. Sines, SrVP&TO
CorpTr: Margaret Harden, VP&TO
TrInv,ComTrF: David M. Meyer, VP&TO
EmplBen: James I. Bereman, VP&TO
TrOpers: Priscilla Pickering, TO
Tax Dept: Wm. R. O'Dell, VP&TO

LINCOLN NATIONAL BANK & TRUST CO.
116 E. Berry St. 46802
219/423-6733 Tr$650 Mil
Hd: Donald L. Felten, SrVP&SrTO
PersTr: Michael O. Gibson, VP
CorpTr,EmplBen: Dale J. Amborski, VP
EmplBen: Wayne Hall, AsstVP
Prob: William Gardner, VP
TrInv: Jerry J. Harms, VP
TrOpers: Ellen Gustin, AsstTO

SUMMIT BANK
P.O. Box 2345 46801-2345
219/461-8100 Tr$250 Mil
Hd: Richard C. Solaro, VP&SrTO
PersTr: Ronald B. Cassidente, TO
CorpTr: Roberta A. Jensen, AsstVP
Ardella V. Heare, AsstVP&TO
Gloria Meeks, AsstTO
Maureen Grinspelder, TO
Jill Gutreuter, AsstTO
TrInv: Kenneth Nesler, VP
EmplBen: Nadia Doichinov, TO
Nb: A. J. Eckert, VP
Neil A. Anderson, VP&SrTO
TrOpers: Joseph A. Byers, TO

Fowler

FOWLER STATE BANK
300 E. 5th St. 47944
317/884-1200 Tr/u$3.9 Mil
Hd: Wendell H. Brown, VP&TO

Frankfort

CLINTON COUNTY BANK & TRUST CO.
P.O. Box 236 46041
317/659-3383 Tr$29 Mil
Hd: Tim Unger, VP&TO
Philip L. Birge, AsstVP&TO
TrOpers: Julia Werner, TOpO

FARMERS BANK
P.O. Box 129 46041
317/654-8731 Tr$25 Mil
Hd: Tom Rohrabaugh, SrVP&TO
Judson J. Costlow, TO

Franklin

FRANKLIN BANK & TRUST CO.
101 E. Jefferson St. 46131
317/736-3116 Tr$21.7 Mil
Hd: Roger McGinnis, AsstVP&TO

UNION BANK & TRUST CO.
34 W. Jefferson St. 46131
317/736-7191 Tr$8.8 Mil
Hd: Robert D. Heuchan, TO
Lucille C. Brown, AsstTO
Betty Meador, TrBkpr
Judy Cox, TrClk

French Lick

SPRINGS VALLEY BANK & TRUST CO.
P.O. Box 191 47432
812/936-9961 Tr$65 Mil
Hd: Jean Gird, VP&TO
Cort: Dave Rees, AsstTO

Friendship

FRIENDSHIP STATE BANK
P.O. Box 357 47021
812/667-5101
Hd: James W. Lemon, Pres&TO

Garrett

GARRETT STATE BANK
P.O. Box 29 46738
219/357-3133 Tr$.7 Mil
Hd: Max A. Crabill, Pres&TO
TrOpers: Beatrice T. Cagley, AsstTO

Gary

BANK OF INDIANA,NatAssn
P.O. Box 330 46401
219/738-6179
(Trust Office in Merrillville)
Hd: D. H. Brubeck

GAINER BANK
P.O. Box 209 46402
219/738-4000 Tr$166 Mil
Hd,TrInv: F. D. Michael, ExecVP&TO
PersTr,Agcy,ComTrF: B. J. Rakos, TO
EmplBen: K. J. Ryan, VP&TO
TrOpers: Norman E. Andrews, AsstTO
CorpTr,Nb,Prob: F. V. Roman, VP&TO

Gas City

CITIZENS NATIONAL BANK OF GRANT CO.
301 East Main St. 46933
317/662-3911
(Branch of Marion)
Dan Stephens, VP&AsstTO

Geneva

BANK OF GENEVA
P.O. Box 278 46740
219/368-7288 Tr/u$1 Mil
Hd: James D. Briggs, Jr., Pres&TO

Goshen

SALEM BANK & TRUST CO.
101 S. Main St. 46526
219/533-2131 Tr$68 Mil
(Branches in Concord, Millersburg, New Paris and Wakarusa)
Hd,PersTr,CorpTr,EmplBen,Nb: Hal E. Clevinger, VP&SrTO
TrInv,ComTrF,EmplBen: L. Edward Knox, TO
PersTr,Agcy,Est,Adm: Beverly Connelly, TO
Lauretta Schrock, AdmAsst
TrOpers: Liz Morris

Greencastle

CENTRAL NATIONAL BANK
One Central Square 46135
317/633-4161 Tr$22 Mil
Hd: Jerry L. Williams, VP&TO
TrOpers: Beth Flint

FIRST-CITIZENS BANK & TRUST CO.
P.O. Box 177 46135
317/653-4181 Tr$5.8 Mil
Hd: Joe Ferguson, SrVP&TO
Doreen M. Braden, AsstVP&TO

Greenfield

GREENFIELD BANKING CO.
P.O. Box 587 46140
317/462-1431 Tr/o$8 Mil
Hd: Robert H. Strickland, SrVP&TO

HANCOCK BANK & TRUST
1 W. Main St. 46140
317/462-7771 Tr$8 Mil
Hd: Raymond J. Bartnick, ExecVP,Csh&TO
PersTr: Joseph A. Smith, VP&AsstTO

Greensburg

DECATUR COUNTY BANK
P.O. Box 66 47240
812/663-4622 Tr$5.2 Mil
Hd: Karen Matlock, AsstTO
TrOpers: William O. Smith, TO

UNION BANK & TRUST CO.
201 N. Broadway 47240
812/663-015 Tr$18 Mil
Helen Parker, AsstTO

Greenwood

NATIONAL BANK OF GREENWOOD
300 S. Madison Ave.
P.O. Box NBG 46142
317/882-3537 Tr$30 Mil
Hd,PersTr,TrInv,CorpTr,Nb,EmplBen: Pat VanValer, VP&TO
TrOpers,Nb,EmplBen,TrInv,CorpTr: Marilyn Belcher, AsstTO

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TRUSTS & ESTATES
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Hammond

CALUMET NATIONAL BANK
5231 Hohman Ave. 46325
219/932-6900
Hd,Prob: Michael V. Riley, VP&SrTO
PersTr: Cletus F. Epple, VP&TO
TrInv: Thomas E. Paxson, TrInvO
TrOpers: Helen A. Ahlborn, VP&TO

HOOSIER STATE BANK OF INDIANA
479 State St. 46320
219/931-1212 Tr$10.9 Mil
Hd,PersTr,CorpTr,Nb: Karl H. Seesser
PersTr,EmplBen: Theresa L. Soucy
Trinv,ComTrF,TDP: Gainer Bank
TrOpers: Kathleen A. Cross

MERCANTILE NATIONAL BANK OF INDIANA
5243 Hohman Ave. 46325
219/932-8220
Hd,PersTr: H. F. Smiddy, SrVP&TO
PersTr: Jerome M. Gardberg, VP&TO
TrInv: James A. Schuck, VP&TrInvO
EmplBen: Franklin J. Black, VP&TO
TrOpers: Claudia Antonietti, AsstGenMgr&TOpO

Hartford City

CITIZENS STATE BANK
101 W. Washington St. 47348
317/348-2350 Tr$6.8 Mil
Hd: Garry Garlish, Pres&TO
Margaret Sones, TO
R. W. Renner, Chm&TO

Haubstadt

HAUBSTADT STATE BANK
P.O. Box 218 47639
812/768-6155
Hd: Rita Kathary, TO
Shiela Maikranz, AsstTO

Hebron

FIRST NATIONAL BANK
P.O. Box 125 46341
219/996-2100
(Branch of Valparaiso)
Hd: Steve Krieger, VP&TO
William Mullins, AsstTO

Highland

BANK OF HIGHLAND
P.O. Box 1929 46322
219/838-9500 Tr/u$1 Mil
Hd,PersTr: Bruce E. Leep, Pres

THE FIRST BANK OF WHITING
9701 Indianapolis Blvd. 46322
219/924-6400 Tr$75 Mil
(Branch in Crown Point)
Hd: Roy W. Kern, VP&SrTO
TrInv: Dennis Bielfeldt, 2ndVP

Hillsboro

BANK OF WESTERN INDIANA
Water & Market Sts.
P.O. Box 96 47949
317/798-3115
(Branch of Covington)
Hd: Paul O. Galloway, VP

Huntingburg

FIRST NATIONAL BANK
P.O. Box 128 47542
812/683-2515 Tr$1.8 Mil
Hd,PersTr,CorpTr: Allan Bauernfiend, VP&TO

Huntington

COMMUNITY STATE BANK
P.O. Drawer D 46750
219/356-3700 Tr$12 Mil
Hd: J. K. Bledsoe

FIRST NATIONAL BANK
354 N. Jefferson St. 46750
219/356-3100 Tr$13 Mil
(Branch in Roanoke)
Hd: F. William Anzinger, SrVP&TO
Jolene Miles, AdmAsst
TrOpers: Ruth E. Toelle

★ Indianapolis

AMERICAN FLETCHER NATIONAL BANK & TRUST COMPANY
101 Monument Circle 46277
317/639-8181 Tr$4.8 Bil
TRUST & ASSET MANAGEMENT GROUP
Hd: E. Lynn Plaster, ExecVP&ChTO
ASSET MANAGEMENT DIVISION
Leif E. Nulsen, SrVP&CIO
EQUITY MANAGEMENT
W. Francis Brezette, VP&IO
FIXED INCOME MANAGEMENT
Clifford A. Sheets, CFA,VP&IO
INVESTMENT RESEARCH & PRODUCT DEVELOPMENT
Jeffrey W. Fountain, CFA,VP&IO
INVESTMENT SERVICES DIVISION
William R. Murphy, VP&SrTO
INVESTMENT ADMINISTRATION
Karen L. Chambers, AsstVP&TO
MARKETING & CLIENT RELATIONS
Phillip E. Chambers, AsstVP&TO
SECURITIES TRADING
Hugh E. Gibson, VP&IO
PERSONAL TRUST DIVISION
Eric A. Manterfield, VP&SrTO
TRUST ADMINISTRATION & INVESTMENTS
Walter C. Gross, Jr., VP&TO
TRUST ADMINISTRATION & PROBATE
Josephine M. Webster, CFA,VP&IO
FINANCIAL & ESTATE PLANNING
Susan L. Jennings, VP&TO
PRIVATE BANKING DIVISION
James D. Keckley, ExecVP
SUPPORT SERVICES DIVISION
Thomas A. Jenkins, VP&SrTO
CORPORATE TRUST
John H. Pease, VP&TO
TRUST OPERATIONS, SAFEKEEPING & TAX
Gregory L. Pawlowski, VP&TO
TRUST POLICY ADMINISTRATION
Carolyn Ç. Coukos, VP&TrCoun

FIRST BANK & TRUST CO.
5300 Crawfordsville Rd. 46224
317/241-2361
Hd: William G. Batt, ExecVP&TO
PersTr: Bruce D. Vandegrift, VP&TO

INDIANA NATIONAL BANK
One Indiana Square 46266
317/266-6270 Tr$6.8 Bil
Hd: Roger E. Mahn, ExecVP&TO
PersTr: Clayton Pruitt, 1stVP&TO
InstInv: Richard Dyer, 1stVP&TO
TrInv: P. Roger Kumler, SrVP&TO
InvRes: Andrew O'Donnell, AsstVP&TO
TrOpers: Martin Russell, 1stVP&TO
TrAdmin: Donald Willing, SrVP&TO
Nb: George Buskirk, 1stVP&TO
EmplBen: J. O'Donnell, AsstVP&TO

MERCHANTS NATIONAL BANK & TRUST COMPANY
One Merchants Plaza, P.O. Box 5031 46255
317/267-7272 Tr$1.7 Bil
Daniel I. Fleck, ExecVP
Hd: Thomas P. Ewbank, SrVP&SrTO
PersTr: R. Michael Miner, VP&TO
PersAcct,Adm&TrCoun: Mary Y. Marsh, VP&SrTrCoun
ComTrF: Elizabeth Meitzler, VP&IO
EmplBen: Eduardo I. Aguirre, VP&SrTO
PropMgt: Edward L. West, VP
CorpTr: Robert J. Glidewell, VP&TO
Tax: Albert Slater, VP&TO
TrInv: Joseph Williamson, VP&SrIO
EmplBen,Nb: Susan Thomas, VP
TrOpers,FPO: Stanley M. Harris, VP&SrTO
PersNb: Richard F. Stegemeier, VP&TO

PEOPLES BANK & TRUST CO.
130 E. Market St. 46204
317/635-5222 Tr$40 Mil
Hd,TrInv,EmplBen,Nb: Terry L. Young, VP&SrTO
PersTr,CorpTr: J. Christopher White, AsstVP&TO
TrOpers: Marilyn Karnatz, AsstVP&TOpMgr

Jasonville

PEOPLES TRUST CO.
209 W. Main St.
P.O. Box 67 47438
812/665-2261
(Branch of Linton)
Hd: Wm. T. Hilderbrand, AsstVP&Mgr

Jasper

DU BOIS COUNTY BANK
P.O. Box 550 47546
812/482-2772 Tr$36 Mil
Hd: Robert R. Webster, VP&SrTO
PersTr,CorpTr,TrInv,ComTrF,EmplBen: Thomas Krodel, AsstVP
TrOpers: Cheryl Hoffman

GERMAN AMERICAN BANK
711 Main St.
P.O. Box 810 47546
812/482-1314 Tr$34 Mil
Hd: Karen L. Krodel, Esq., VP&TO

Jeffersonville

COMMERCE AMERICA BANKING COMPANY
CS 8 47130
812/284-7484 Tr$47 Mil
Hd,TrOpers,Nb: Gary L. Johnson, SrVP&TO
PersTr: Nell Mitchell, TO
CorpTr,TrInv,EmplBen: Ralph Barany, AsstVP&TO

Kendallville

CAMPBELL & FETTER BANK
P.O. Box 231 46755
219/347-1510 Tr$1.3 Mil
Hd: Linda Weber, AsstTO

KENDALLVILLE BANK & TRUST CO.
P.O. Box 668 46755
219/347-0800 Tr$3 Mil
Hd: Tom Alberts, Pres
TrOpers: Barbara Miller

Kentland

KENTLAND BANK
P.O. Box 145 47951
219/474-5155 Tr$10 Mil
Hd: Lois V. Norris, TO

Kingman

BANK OF WESTERN INDIANA
State Rd. 234 47952
317/397-3395 Tr$9.5 Mil
(Branch of Covington)
Hd: Paul O. Galloway, VP

Knox

FARMERS BANK & TRUST CO.
20 N. Main St. 46534
219/772-2144 Tr$ 5 Mil
Hd: Robert Hamilton, Pres

Include Your Logo
See Page 235

INDIANA (Cont'd)

Kokomo

FIRST NATIONAL BANK
322 North Main St. 46901
317/459-3911 Tr$15 Mil
Hd: John P. O'Donnell, VP&TO
TrOpers: Bonnie Nicholas, TOpSupv

UNION BANK & TRUST CO.
Main at Mulberry 46901
317/457-8111 Tr$227 Mil
Hd: Carl R. Van Zant, VP&TO
PersTr,CorpTr: Betty L. Boles, VP&TO
PersTr: James P. White, TO
Roselyn Lewis, TO
TrInv: John R. Harrington, Jr.
EmplBen: Donald A. Shewmaker
TrOpers: Mark Pearson, AsstTO

Lafayette

LAFAYETTE BANK & TRUST CO.
P.O. Box 1130 47901
317/423-2511 Tr$90 Mil
Hd: Joseph A. Bonner, SrVP&SrTO
TrOpers: Lois W. Baldwin, AsstVP&TOpO
TrInv: Kurt E. Wilson, VP-Inv
John K. Mandeville, FM
TrAdm: Lawrence A. Anthrop, AsstVP&TO
Douglas M. Wehrman, AsstTO

LAFAYETTE NATIONAL BANK
337 Columbia St. 47902
317/423-8022 Tr$138 Mil
Hd: John K. Cherry, ExecVP&ActgDeptHd
PersTr,Est: Shirley M. Osterling, AsstVP&TO
CorpTr,RE: Ronald E. Burgess, AsstVP&TO
TrInv,ComTrF: James E. Peterson, VP&TrInvO
Nb: Stuart L. Main, SrVP&TO
Tx: Joseph O. Gaafar, AsstTO

PURDUE NATIONAL BANK
201 Main St. 47902
317/423-0467 Tr$95 Mil
Hd: A. Daniel Oderkirk, SrVP&SrTO
Farm: Carl E. Brown, VP&FM
TrAdmin: Janet Collins-Cutter, AsstVP&TO
Robert A. Mayhill, AsstVP&TO
TrOpers: Alberta Barker, TOpO
TrInv: James S. Backoff, SrVP&SrTO
EmplBen: Victoria Rubeck, EBA

Lagrange

FARMERS STATE BANK
220 S. Detroit St. 46761
219/463-7111 Tr$5 Mil
Hd: Orea E. Mulholland, TO

La Porte

FIRST NATIONAL BANK & TRUST CO. OF LA PORTE
802 Lincolnway 46350
219/362-6171 Tr/o$40 Mil
Hd: Daniel L. Curry, SrVP&TO
PersTr,EmplBen,Nb: H. J. Kohne
TrOpers: E. L. Satkoski, AsstTO

LA PORTE BANK & TRUST CO.
601 Jackson St., P.O. Box D 46350
219/362 0404 Tr/o$20 Mil
Hd,Nb: Lawrence J. Mazur, SrVP&TO
PersTr,CorpTr,TrInv: Nancy L. Schwarzkopf
EmplBen,EstGdnshp: Anne Klosowski
TrOpers: Paula Nowatzke

Lawrenceburg

AMERICAN STATE BANK
131 Walnut St. 47025
812/537-1234 Tr/u$1 Mil
Hd: V. A. Mix, TO

PEOPLES NATIONAL BANK
P.O. Box 327 47025
812/537-1212 Tr$1.7 Mil
Hd: Susan Smith, VP&TO

Lebanon

THE BOONE COUNTY STATE BANK
P.O. Box 528 46052
317/482-3321 Tr$12 Mil
Hd,Nb: L. Wayne Sipe, Pres&TO
PersTr,CorpTr,TrInv,TrOpers: Robert L. Thompson, VP&TO
Anna Marie Spall, AsstTO

CITIZENS BANK & TRUST CO.
202 E. Washington St. 46052
317/482-3300 Tr$5.9 Mil
Hd,PersTr,CorpTr,ComTrF,EmplBen,Nb: R. A. Duff, Pres
TrInv,TrOpers,TDP: Peter L. Moyer, VP

Leesburg

PEOPLES STATE BANK
46538
219/453-3181 Tr$2 Mil
Hd,PerTr,TrInv,TrOpers,Nb: Hal M. Stroh, TO

Liberty

THE UNION COUNTY NATIONAL BANK
P.O. Box 217 47353
317/458-5131 Tr$2 Mil
Hd: Ted J. Montgomery, Pres&TO

Ligonier

AMERICAN STATE BANK
222 Cavin St. 46767
219/894-4141 Tr$12.5 Mil
Hd: Fred Lamble, TO

Linden

LINDEN STATE BANK
100 North Meridian St. 47955
317/339-4646
Hd: Lloyd W. Faust, Pres

Linton

PEOPLES TRUST CO.
P.O. Box 191 47441
812/847-4457 Tr/o$2.3 Mil
(Branches in Bloomfield, Jasonville, Lyons & Switz City)
Hd,PersTr,ComTrF: Maryruth Kramer, Sec-Treas&TO

Logansport

FARMERS & MERCHANTS STATE BANK
P.O. Box 720 46947
219/722-2274 Tr$13.5 Mil
Hd: Robert Lee Murray, VP&TO

THE FIRST NATIONAL BANK OF LOGANSPORT
One First National Plaza 46947
219/722-4111 Tr$45 Mil
Hd: Russell Fry, VP&TO
Richard Arthur, VP
Suzanne Chilcott, TO

Loogootee

THE UNION BANK
P.O. Box 137 47553
812/295-2624 Tr/u$1 Mil
Hd: Thomas L. Wuensch, VP&TO

Lowell

LOWELL NATIONAL BANK
P.O. Box 8 46356
219/698-8981 Tr$20 Mil
Hd: Donald L. Hawkins, VP&TO

Lynn

CITIZENS BANKING CO.
P.O. Box 98 47355
317/874-1531 Tr$2 Mil
Hd: H. James Barnett, Pres&TO
Jewell L. Cross, VP&AsstTO

GREENFORK TOWNSHIP STATE BANK
Rt. 2, Box 71 47355
317/874-2511 Tr/u$1 Mil
Hd: James Stephen Murphy, Pres&TO
PersTr,TrOpers: Alicia Heck, Csh&AsstTO

Lyons

PEOPLES TRUST CO.
47443
812/659-3301
(Branch of Linton)
Jeanne Jerrers, Mgr

Madison

MADISON BANK & TRUST CO.
213 E. Main St. 47250
812/265-5121 Tr$32 Mil
Hd: John Muessel, TO
Michael Hensley, AsstTO

Marion

AMERICAN BANK & TRUST COMPANY
4th & Washington Sts. 46953
317/668-8111 Tr$51 Mil
Hd,CorpTr,TrInv,Nb: Jack S. Kightlinger, VP&SrTO
PersTr,TrOpers,Prob,TDP: David J. Raabe, VP&TO
EmplBen,RE,Farm,Prob: R. A. Benjamin, Jr., VP&TO

CITIZENS NATIONAL BANK OF GRANT COUNTY
P.O. Box 1248 46952
317/662-3911 Tr$8 Mil
(Branches in Gas City & Upland)
Hd: Theodore C. Wright, SrTO

FIRST NATIONAL BANK
P.O. Box 68 46952
Tr$33 Mil
Hd: Howard L. Mundt, VP&TO
TrOpers: Donna J. Rust, AsstTO

Martinsville

FIRST NATIONAL BANK
89 N. Jefferson St. 46151
317/342-5511 Tr/o$8 Mil
Hd: James F. Rusie, TO

Merrillville

BANK OF INDIANA,NatAssn
1000 E. 80th Place
P.O. Box 10129 46411
219/738-6171
(Trust Office of Gary)
Hd: D. H. Bruheck, VP&TO
FPO: H. M. Tackett, AsstVP
TrOpers: J. Smith, AsstCsh

Michigan City

CITIZENS BANK OF MICHIGAN CITY, INDIANA
502 Franklin St. 46360
219/879-5471 Tr$61 Mil
Hd,PersTr,CorpTr,TrInv,EmplBen: Bert A. Ross, VP&TO
TrOpers: Sheila Wildhart
EstTr,Nb: Connie Kmetz, AsstVP&TO
Diana Alinsky, AsstTO

The Directory of Trust Institutions is included in a T&E subscription!

FIRST MERCHANTS NATIONAL BANK
P.O. Box 800 46360
219/874-9221 Tr$95 Mil
Hd,PersTr,TrInv,ComTrF: Leon A. Dargis, VP&SrTO
CorpTr,EmplBen,TrOpers: Duane G. Mertl, VP&TO
PersTr,EmplBen,Nb: David Forbes, TO

Middlebury

FIRST STATE BANK OF MIDDLEBURY
P.O. Box 69 46540
219/825-2166 Tr$3 Mil
Hd,PersTr,ComTr,Nb,EmplBen: Sam H. Hoover, Jr., Chm
CorpTr,TrInv,EmplBen: James Hiatt, Pres
TrOpers: Rose Ann Seymore

Milan

FIRST BANK & TRUST CO.
P.O. Box 127 47031
812/654-2871
(Branch of Batesville)
Norman Crum, AsstVP&TO

Mishawaka

1st SOURCE BANK OF MISHAWAKA
101 Lincoln Way E. 46544
219/259-3711 Tr$20 Mil
(Trust Office of 1st Source Bank, South Bend)
Hd: F. Peter Braasch, VP&TO

Modoc

PEOPLES LOAN & TRUST CO.
South Main St. 47358
317/853-5161
(Branch of Winchester)
Hd: Terri E. Matchett, VP&TO

Monterey

THE FIRST NATIONAL BANK
P.O. Box 8 46960
219/542-2121
Hd: Claiborn M. Wamsley, Pres&TO

Monticello

STATE & SAVINGS BANK
P.O. Box 708 47960
219/583-5141 Tr$6 Mil
Hd: Gerald J. Delzell, TO

Mooresville

CITIZENS BANK
P.O. Box 7 46158
317/831-0110 Tr$5.147 Mil
Hd: S. H. Richer, SrVP&TO

Mount Vernon

PEOPLE'S BANK & TRUST CO.
P.O. Box 746 47620
812/838-6571 Tr$10 Mil
Hd: K. W. Goss
PersTr,EmplBen,TrOpers: Lucy Brown

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

THE POSEY COUNTY NATIONAL BANK
112 E. Third St. 47620
812/838-4333
Hd: Walter R. Brunton, Pres&CEO
Brenda J. Thompson, TO

Muncie

AMERICAN NATIONAL BANK & TRUST CO.
P.O. Box 751 47305
317/747-7550 Tr$350 Mil
Hd,PersTr: Paul L. Sehnert, Jr., VP&SrTO
TrInv: James O'Brien, VP&TrInvO
EmplBen: Archie B. Spangler, AsstVP&TO
Nb: Mrs. Patricia K. Collard, AsstVP&TO
TrOpers: Zach Rozelle, VP&TO
RE: Monte Brown, TO

INDUSTRIAL TRUST & SAVINGS BANK
220 Walnut Plaza 47305
317/747-4500 Tr$60 Mil
Hd,TrInv,ComTrF: Gene Nibbelin, SrTO
PersTr,CorpTr,Nb: Thomas Dewey, TO
EmplBen: William A. Jennings, TO
TrOpers: Charles Whitlock, TO

MERCHANTS NATIONAL BANK
P.O. Box 792 47305
317/747-1500 Tr$225 Mil
Hd: James W. Hess, VP&SrTO
PersTr: Edward V. Huffman
CorpTr: John P. Mattson
TrInv,ComTrF: Thomas R. Wagley, VP&IO
EmplBen,Nb: Gary P. Bartlett, VP&TO
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P.O. Box 68 50833
712/523-2133 Tr/u$1 Mil
Hd: Donald L. Yates, Pres

Belmond

FIRST STATE BANK
P.O. Box 39 50421
515/444-3226 Tr/u$1 Mil
Hd: G. S. Hinman, Pres&TO
Ethel Brunes, VP&AsstTO
Bradley W. Robinson, VP&AsstTO

Bettendorf

BETTENDORF BANK, N.A.
P.O. Box 1266 52722
319/359-1611

Bloomfield

DAVIS COUNTY SAVINGS BANK
P.O. Box 35 52537
515/664-2006 Tr$3 Mil
Hd: Cliff Martin, TO

Boone

BOONE STATE BANK & TRUST CO.
716 8th St., P.O. Box 428 50036
515/432-6200 Tr/u$3 Mil
Hd: Robert F. Scott, Pres

THE CITIZENS NATIONAL BANK
724 Story St. 50036
515/432-7611 Tr$11 Mil
Hd: Mark Gustafson, ExecVP&TO
TrOpers: M. Taylor

Brighton

RUBIO SAVINGS BANK OF BRIGHTON
122 East Washington St. 52540
Hd: Dean Edwards, Pres

Brookston

FARMERS STATE BANK
P.O. Box 159 47923
317/563-3136 Tr/u$1 Mil
Hd: John F. Garrott, TO
Alberta F. Ade, AsstTO

Brunsville

FIRST STATE BANK
P.O. Box 78 51008
712/533-6441
Hd: Donald Kapfer, VP&TO

Buffalo Center

THE FARMERS TRUST & SAVINGS BANK
101 North Main 50424
515/562-2696
Hd: W. D. Ley

Burlington

FARMERS & MERCHANTS BANK & TRUST
P.O. Box 928 52601
319/752-3661 Tr$17.5 Mil
Hd: Richard J. Pilcher, AsstTO

FIRST NATIONAL BANK
P.O. Box 1088 52601
319/752-2761 Tr$85 Mil
Hd,PersTr,CorpTr,TrInv: Robert C. Matsch, SrVP&TO
EmplBen,TrOpers: Dennis G. Daedlow, TO
TrOpers: Marie Oliver, TO
TrInv: Virginia Rice
Kent Lewis, TO
Susan Brown, TO

HAWKEYE BANK & TRUST
222 N. Main St. 52601
319/752-4511 Tr$376 Mil
Hd,TrInv,ComTrF,Nb: Frank J. Delaney, III
PersTr: Dick Howard
CorpTr: John Walz
ComTrF,EmplBen: Barry A. Corson
TrOpers: Carol Sanders

Carroll

CARROLL COUNTY STATE BANK
Sixth & Adams Sts. 51401
712/792-3567 Tr/u$1 Mil
Hd: Norma Bromert, VP&TO

Cedar Falls

CEDAR FALLS TRUST & SAVINGS BANK
P.O. Box 39 50613
319/277-1320 Tr$14 Mil
Hd: Thomas N. Hawkinson, TO

NORWEST BANK
P.O. Box 458 50613
319/266-1794 Tr/u$1 Mil
Hd: Dean R. Beneke, Pres&TO
Henry Dion, SrVP&TO
R. L. Jensen, VP&TO
Sue Luhring, AdmO&TO

75.8% of the subscribers of
TRUSTS & ESTATES
refer trust and estate
business to banks or
correspondent banks.

IOWA (Cont'd)

Cedar Rapids

BRENTON BANK & TRUST CO.
(See Brenton Banks, Inc., Des Moines)
P.O. Box 4331 52407
319/364-9135 Tr$4 Mil
Hd: Robert DeMeulenaere, Pres&TO
Richard P. Pratt, SrVP&TO
Nb: D. Alfred Jones, TO

FIRST TRUST & SAVINGS BANK
1201 3rd St., SE 52401
319/364-1000 Tr$2 Mil
Hd: Gary Samek, VP&TO

GUARANTY BANK & TRUST CO.
3rd Ave. & 3rd St.
P.O. Box 1807 52406
319/362-2111 Tr$10 Mil
Hd: D. Bruce Gibson, Pres&TO
Thomas G. Nelson, VP&TO
Dennis J. Evans, TO

MERCHANTS NATIONAL BANK
222 Second Ave., S.E. 52401
319/398-4211 Tr$270 Mil
Hd: Richard J. Ryan, SrVP
PresTr: John Houar, TO
CorpTr: Mrs. Elizabeth Brown, TrAdm
TrInv: James E. Fine, TO
TrOpers: Judith K. Everett, AsstTO

PEOPLES BANK & TRUST CO.
P.O. Box 1887 52406
319/364-0191 Tr$150 Mil
Hd: Gary Ernst, SrVP&TO
PersTr: Donna Sorensen, TO
CorpTr: Peter Welch, TO
TrInv: Jon Augustine, AsstTO
EmplBen: Joseph Starcevic, TO
ComTrF: Diane Evans, TO
Nb: Vernon Gericke, VP&TO
TrOpers: Lila Helms, TO

UNITED STATE BANK
320 3rd St., S.E. 52404
319/366-8413 Tr$55 Mil
Hd,CorpTr,TrInv,ComTrF,EmplBen,Nb: Albert J. Gardner, TO
PersTr,TrInv,Nb: Ruth Evans, AsstTO
TrOpers: Linda L. Larson, AsstTO

Centerville

HAWKEYE BANK & TRUST N.A.
P.O. Box 550 52544
515/437-4224 Tr/u$1 Mil
(Branch in Seymour)
Hd: R. F. Malmberg, Chm&TO

IOWA TRUST & SAVINGS BANK
P.O. Box 490 52544
515/437-4500 Tr$2.3 Mil
Hd: Jack Maletta, VP&TO

Central City

CITY STATE BANK
59 Fourth St. North 52214
319/438-6621 Tr/u$1 Mil
Hd: John M. Maurice

Chariton

HAWKEYE BANK & TRUST CO.
917 Braden St. 50049
515/774-2176 Tr$1.3 Mil
Hd: B. B. Cross, Pres

NATIONAL BANK & TRUST CO.
P.O. Box 331 50049
515/774-8581 Tr$2.6 Mil
Hd: Larry Rolfstad, Pres

66.7% of the subscribers of
TRUSTS & ESTATES
handle charitable requests.

Charles City

COMMERCIAL TRUST & SAVINGS BANK
P.O. Box 516 50616
515/228-3461 Tr/u$1 Mil
Hd: Victor M. Meyer, Pres
PersTr: Dan N. Frudden, VP

FIRST SECURITY BANK & TRUST CO.
809 Clark St. 50616
515/228-2343 Tr$10 Mil
Hd: Larry J. Richards, VP&TO

Cherokee

CENTRAL TRUST & SAVINGS BANK
P.O. Box 518 51012
712/225-2546 Tr/u$1 Mil
Hd: John B. Keeline, Pres
Kenneth N. Watts, Csh&TO

CHEROKEE STATE BANK
P.O. Box 906 51012
712/225-5131 Tr$15 Mil
Hd: Dennis E. Gano, VP&TO

VALLEY BANK & TRUST
P.O. Box 966 51012
712/225-6117 Tr/u$1 Mil
Hd: Donald E. Harms, ExecVP&TO
PersTr,TrInv,TrOpers: J. A. Hiller, AsstVP&TO
Farm: Les Todd, Mgr

Churdan

FIRST STATE BANK
50050
712/685-3222 Tr/u$1 Mil
Hd: Joseph Hunt, TO

Clarence

COMMUNITY STATE BANK
601 Lombard St. 52216
319/452-3155
Hd: J. Robert Bunn, Pres&TO

Clarinda

PAGE COUNTY STATE BANK
P.O. Box 157 51632
712/542-5661 Tr$1.5 Mil
Hd: Ken Whitmore, VP&TO
EmplBen: G. W. Richardson, Csh

Clarion

BRENTON BANK & TRUST CO.
(See Brenton Banks, Inc., Des Moines)
P.O. Box 388 50525
515/532-2854 Tr$2 Mil
Hd: George L. Mechem, Pres&TO
Nb: Harlan Lemke, SrVP&TO

FIRST NATIONAL BANK
P.O. Box 268 50525
515/532-2841 Tr$4.1 Mil
Hd: D. C. Dougherty, SrVP&TO

Clear Lake

CLEAR LAKE BANK & TRUST CO.
P.O. Box 8 50428
515/357-7121 Tr$1 Mil
Hd: Ray V. Hewitt, Pres&TO

Clinton

THE CLINTON NATIONAL BANK
P.O. Box 151 52732
319/243-1243 Tr$10 Mil
Hd: James L. Morrison, TO
Gene C. Biermann, VP

FIRST NATIONAL BANK
405 S. Third St. 52732
319/243-8500 Tr$30 Mil
Hd: Bruce M. Dunlap, VP&TO
TrOpers: M. Sharon Alm, TOpO

Collins

EXCHANGE STATE BANK
50055
515/385-2304 Tr$.5 Mil
Hd: W. C. Hamilton, TO

Conrad

THE FIRST STATE BANK
P.O. Box X 50621
515/366-2165 Tr$1.2 Mil
Hd: Dorothy King, VP&Csh
James J. Molloy, Pres&AsstTO
Jane Katzer, AsstTO

Correctionville

CORN BELT STATE BANK
P.O. Box N 51016
712/372-4421
Hd: Eugene Schulke

Council Bluffs

COUNCIL BLUFFS SAVINGS BANK
Pearl & Broadway 51501
712/325-2951 Tr$74 Mil
Hd: Gary R. Faust, VP&TO
PersTr,EmplBen: Joan Riddle, AsstTO
TrInv: Wesley D. Lacy
TrOpers: Richard C. Stoufer, VP&TO
Sara Adams, TrRep
FmMgmt,Nb: Gary Thien, FM
Michael Kenealy, FM
Joseph Trumm, FM

FIRST NATIONAL BANK
500 W. Broadway 51501
712/325-2625 Tr$18 Mil
Hd: Donald W. Daly, VP&TO
PersTr: Lois V. Reifschneider, TO

STATE BANK & TRUST
P.O. Box 68 51502
712/323-7521
Hd: Patrick M. Schaefer, TO

Cresco

CRESCO UNION SAVINGS BANK
P.O. Box 57 52136
319/547-2040 Tr$2 Mil
Hd: J. H. Thomson, Chm&TO

Creston

IOWA STATE SAVINGS BANK
P.O. Box 109 50801
515/782-6441 Tr/u$1 Mil
Hd: Dave Driskell, VP&TO

Dallas Center

BRENTON STATE BANK
(See Brenton Banks Inc., Des Moines)
P.O. Box 513 50063
515/992-3755 Tr/u$1 Mil
Hd,Nb: Bruce Seymour, Pres&TO
Kenneth R. Heisler, SrVP&TO
Rex M. Anderson, TO

Danville

DANVILLE STATE SAVINGS BANK
P.O. Box 295 52623
319/392-4261 Tr$1 Mil
Hd: Dan P. Kelley, ExecVP&TO

Davenport

BRENTON FIRST NATIONAL BANK
(See Brenton Banks, Inc., Des Moines)
P.O. Box 100 52805
319/326-4001 Tr$6 Mil
Hd: Dean Duben, Pres&TO
Perry B. Hansen, SrVP&TO
Nb: D. Alfred Jones, TO

DAVENPORT BANK & TRUST CO.
203 W. 3rd St. 52801
319/383-3211 Tr$285 Mil
Hd: E. L. Carmody, SrVP
R. E. Kautz, SrVP
R. C. Baustian, VP
S. C. Briggs, VP
S. P. Hook, VP
M. M. Volz, Jr., VP
R. J. Jennings, TO
R. V. Oakes, TO
C. R. Cordt, TO
L. R. Kelly, AsstTO
N. D. Goldsmith, TOpO

FIRST BANK, DAVENPORT, IOWA
302 Brady, P.O. Box 940 52801
319/324-2111 Tr$30 Mil
Hd: Joseph A. Grubisich, VP&SrTO
TrOpers: Bonny Thompson, TO

NORTHWEST BANK & TRUST CO.
100 E. Kimberly Rd. 52807
319/388-2654 Tr$35 Mil
PersTr,CorpTr: Paul Dresselhaus, TO
EmplBen,TrInv: Debra Morris, AsstTO
TrOpers,Nb,TDP: Margo A. Hancock, TO

Decorah

DECORAH STATE BANK
120 West Water St. 52101
319/382-2991 Tr$5.2 Mil
Hd,Nb: James Coplen, VP&TO
EmplBen,TrOpers: Bea Strinmoen, AsstTO

★ Des Moines

BANKERS TRUST CO.
P.O. Box 897 50304
515/245-2800 Tr$447 Mil
Hd: J. Michael Deege, SrVP&TO
PersTr: Candice Rathbun, AsstVP&TO
CorpTr: Jack Rogers, VP&TO
ComTrF,TrInv: Kip Wright, AsstVP&TO
EmplBen: Jim Greenfield, AsstVP&TO
TrOpers: Marilyn Carlson, VP

BRENTON BANKS INC.
(Holding Company)
Capital Square, Ste. 200
400 Locust, Ste. 200 50309
515/244-4088 Tr$217 Mil
(Branches in Adel, Cedar Rapids, Clarion, Dallas Center, Davenport, Des Moines, Eagle Grove, Emmetsburg, Grinnell, Indianola, Jefferson, Knoxville, Marshalltown, Perry, Urbandale & Vinton)
Hd. of Trust Depts. for all Brenton Banks:
Thomas J. Flynn, VP&TO
Craig V. McGarry, AsstVP&TO
Rex M. Anderson, TO
D. Alfred Jones, TO
EmplBen: Al Garson, AsstVP&TO
TrOpers: Cheryl Cummins, TOpO

FIRST INTERSTATE BANK OF DES MOINES,NatAssn
Locust at 6th Ave. 50309
515/245-7030 Tr$276 Mil
Hd: Jack R. Schraiber, VP&SrTO
CorpTr,EmplBen: Jon F. Van Gillern, CTO
TrInv,ComTrF: Larry R. Cobb, SrTrInvO
TrOpers: Carol T. Stone, TOpO
EstAdmin: Dirk C. Van Zante, SrTO
PersTr: Willis O. Cairo, SrTO

HAWKEYE CAPITAL BANK AND TRUST
(Subsidiary of Hawkeye BanCorporation)
E. 5th & Locust St. 50309
515/244-5111 Tr$76 Mil
Hd,PersTr,CorpTr,EstPlng,Nb: Gregory O'Hara, VP&SrTO
TrInv,ComTrF,EstPlng: Allan Somers, TO
PersTr,ComTrF,TrOpers: Nancy Crittenden, TO
EmplBen: Pat George Olesen, AsstTO

86.9% of the subscribers of
TRUSTS & ESTATES
are involved in personal trusts.

NORWEST BANK DES MOINES, N.A.
666 Walnut St. 50309
515/245-3202 Tr$650 Mil
Hd: James D. Kempkes, SrVP
PersTr: James D. Robinette, VP
EstAdmin: James W. Frost, VP
CorpTr: Lois M. Olsan, SrTO
ComTrF,EmplBen: Don S. Mears, VP
TrOpers: John K. Benoit, Jr., VP
Nb: Richard W. Carey, VP

VALLEY NATIONAL BANK
6th & Walnut St. 50304
515/245-6222 Tr/o$177 Mil
Hd: Verne C. Bates, VP&SrTO
PersTr: Michael Hyzer, SrTO
PersTr: Susan P. Cramer, VP&TO
Jean Tannatt, TO
Sharon Grafft, TO
Dawn Sharp, TrAdmin
TrInv,CorpTr,ComTrF: Scott Konecny, TrInvO
Kathi Kruidenier, TrInvO
EmplBen,Nb: Charles Leibold, SrTO
Marla Gowdey, TO&EBAdm
TrOpers: Jill Hurst, TOpO

De Witt

DEWITT BANK & TRUST CO.
52742
819/659-3211 Tr$3 Mil
Hd: Roger J. Hill, VP&TO

FIRST CENTRAL STATE BANK
914 6th Ave. 52742
319/659-3141 Tr/u$2 Mil
Hd: John W. Fagerland, ChmBd&TO
Alan R. Tubbs, Pres&TO

Dike

IOWA SAVINGS BANK
50624
319/989-2474
Hd: Russell J. Perry, Pres&TO

Dows

FARMERS STATE BANK
50071
515/852-4151
Hd: Eldon Walbaum, VP

Dubuque

AMERICAN TRUST & SAVINGS BANK
9th & Main Sts. 52003
319/582-1841 Tr$140 Mil
HdRetail: Leu J. Meier, ExecVP&TO
HdFinSvcs: Robert J. Donovan, VP&TO
CorpTr,ComTrF: Jean Konzen, TO
TrInv: Charles J. Schrup, ExecVP&TO
EmplBen: Paul Jaeger, TO
TrOpers: Gloria Cahalan, TOpO
Nb: King Herr, TrConslt
PersTr: Steve Martin, AsstTO

DUBUQUE BANK & TRUST CO.
P.O. Box 778 52001
319/589-2130 Tr$27 Mil
Hd: Paul J. Peckosh, VP&TO
PersTr: Bruce Rehmke, AsstVP&TO
TrInv: Melvin Miller, IO
TrOpers: Rita McCarthy, TOpO

FIRST NATIONAL BANK
7th at Town Clock Plaza 52001
319/582-3655 Tr$84 Mil
Hd,CorpTr,Nb: Mark J. Willging, VP&TO
ComTrF,TrInv: John M. Hansen, VPInv
PersTr: Mark T. Middlebrook, TO
PersTr,EmplBen: Cheryl M. Christ, TrAdmO
PersTr: Eric Peck, TrAdm
TrOpers: Shirley A. Christensen, TOpSupv

Durant

LIBERTY TRUST & SAVINGS BANK
P.O. Box 1118 52747
319/785-4441 Tr/o$1 Mil
Hd: Bill D. Paulsen, ExecVP
Nb: R. L. Hansen, VP&AsstTO

Eagle Grove

BRENTON STATE BANK
(See Brenton Banks, Inc., Des Moines)
121 N. Commercial Ave.
P.O. Box 105 50533
515/448-5161 Tr$1 Mil
Hd,Nb: David A. Rouse, Pres&TO

Earlham

EARLHAM SAVINGS BANK
50072
515/758-2251 Tr$1 Mil
Hd: Jean Daggett, Csh&TO

Eldora

HARDIN COUNTY SAVINGS BANK
P.O. Box 311 50627
515/858-3407 Tr$1.4 Mil
Hd: Raymond L. Nance, VP

Eldridge

CENTRAL TRUST & SAVINGS BANK
P.O. Box 200 52748
319/285-4876 Tr$8.1 Mil
Hd: Richard A. Fahrenkrug, TO

Emmettsburg

BRENTON BANK OF PALO ALTO COUNTY
(See Brenton Banks, Inc., Des Moines)
11th & Broadway, P.O. Box 318 50536
712/852-4412 Tr$2 Mil
Hd,Nb: James H. Crane, Pres&TO
John M. Hand, ExecVP
Thomas J. Flynn, TO
Lois E. Jurries, AsstTO

IOWA TRUST & SAVINGS BANK
Lock Box 159 50536
712/852-3451 Tr/u$1 Mil
Hd: John F. Spies, Pres

Estherville

FIRST INTERSTATE BANK OF ESTHERVILLE
1 N. 6th St. 51334
712/362-3561 Tr$3 Mil
Hd: David W. Wood, ExecVP

Fairfax

FAIRFAX STATE SAVINGS BANK
P.O. Box 277 52228
319/846-2300 Tr$2.4 Mil
Hd: D. C. Neuhaus, ExecVP&TO

Fonda

THE FIRST NATIONAL BANK
P.O. Box 502 50540
712/288-4421
Hd: Thomas M. Awtry, ExecVP&TO

Forest City

FOREST CITY BANK & TRUST CO.
P.O. Box 330 50436
515/582-4141 Tr$2.7 Mil
Hd: Judy Berry, AsstVP&TO

MANUFACTURERS BANK & TRUST CO.
P.O. Box 450 50436
515/582-2825 Tr$7 Mil
Hd: Ronald L. Hansen, ExecVP&TO

IOWA (Cont'd)

Fort Dodge

FIRST AMERICAN STATE BANK
P.O. Box 798 50501
515/573-2154 Tr$40 Mil
Hd: Alan Deines, VP&TO
Doug Larson, TO

FIRST INTERSTATE BANK OF FORT DODGE
723 First Ave. South 50501
515/576-1156 Tr$34 Mil
Hd: Gene C. Gutknecht
PersTr,Nb: Peter Wolters
TrOpers: Linda Fuller

NORWEST BANK DES MOINES, N.A.
Capital Management & Trust Div.
(Fort Dodge Office)
P.O. Box 658 50501
515/576-6811 Tr$30 Mil
Hd: Don Young, VP

Fort Madison

FORT MADISON BANK & TRUST CO.
P.O. Box 329 52627
319/372-5164 Tr$11 Mil
Hd: Thomas H. Mohrfeld, VP&TO

IOWA STATE BANK
Ninth St. & Ave. G, P.O. Box 306 52627
319/372-1134 Tr/u$1 Mil
Hd: Richard Rump, SrVP&TO

LEE COUNTY SAVINGS BANK
P.O. Box 280 52627
319/372-2243
Hd: James R. Benbow, VP&TO

Fostoria

FARMERS SAVINGS BANK
P.O. Box A 51340
712/262-2708 Tr/u$1 Mil
Hd: Dale Tatman, TO

Gaiva

FIRST TRUST & SAVINGS BANK
P.O. Box 111 51020
712/282-4439
Hd: David P. Claussen, Pres&TO

Glenwood

GLENWOOD STATE BANK
P.O. Box 431 51534
712/527-3157
Hd: John C. Dean, Pres

Glidden

THE FIRST NATIONAL BANK IN GLIDDEN
P.O. Box 506 51443
712/659-3611 Tr$2 Mil
Hd: R. H. Van Horn, Pres

Grand Junction

PEOPLES TRUST & SAVINGS
205 Main St. 50107
515/738-2314 Tr$1 Mil
Hd: R. G. Loof, Pres

Grinnell

GRINNELL STATE BANK
P.O. Box 744 50112
515/236-3174 Tr/o$1 Mil
Hd: F. Addison Jones, Pres&TO

BRENTON NATIONAL BANK-POWESHIEK COUNTY
(See Brenton Banks, Inc., Des Moines)
P.O. Box 149 50112
515/236-7575 Tr$9 Mil
Hd,Nb: Craig V. McGarry, TO
Douglas R. Hill, ExecVP&TO
Ruth A. Jones, AsstTO

Grundy Center

HAWKEYE BANK & TRUST
P.O. Box 175 50638
319/824-5226 Tr$1 Mil
Hd: L. C. Pike, Pres&TO

THE GRUNDY NATIONAL BANK
603 Seventh St. 50638
319/824-5431
Hd: Arnold Schultz, Chm,Pres&CEO
Sara Lee Yoder, VP

Guthrie Center

GUTHRIE COUNTY STATE BANK
P.O. Box 8 50115
515/747-2218 Tr$1 Mil
Hd: Roger Underwood, Pres&TO

Hawkeye

CITIZENS SAVINGS BANK
109 W. Main 52147
319/427-3255 Tr/u$1 Mil
Hd: Clair J. Lensing

Hills

HILLS BANK & TRUST CO.
131 Main St. 52235
319/679-2291 Tr$5 Mil
Hd: James R. Gordon, VP&TO

Humboldt

HAWKEYE BANK & TRUST
P.O. Box 547 50548
515/332-1142 Tr$2.6 Mil
Hd: Larry D. Curran, SrVP&TO
TrOpers: Linda A. Law

HUMBOLDT TRUST & SAVINGS BANK
P.O. Box 37 50548
515/332-1451 Tr$1.5 Mil
Hd: J. L. Campbell, Jr., Pres
PersTr,CorpTr,EmplBen: R. J. Pattee, TO

Ida Grove

FIRST STATE BANK
P.O. Box 276 51445
712/364-3181 Tr$1 Mil
Hd: W. Hettinger, Pres

IDA COUNTY STATE BANK
P.O. Box 111 51445
712/364-3393 Tr$10 Mil
(Branch in Arthur)
Hd: Thomas M. Wigley, VP&TO

Independence

SECURITY STATE BANK
231 First St. E. 50644
319/334-7035
Hd: C. A. Handfelt, Pres&TO
James L. Walker, VP&AsstTO

Indianola

PEOPLES TRUST & SAVINGS BANK
50125
515/961-6241
Kim Tierney Keller, AsstTO
Peggy Wickett, AsstTO

WARREN COUNTY BRENTON BANK & TRUST
(See Brenton Banks, Inc., Des Moines)
P.O. Box 757 50125
515/961-5321 Tr$5 Mil
Hd: Eugene T. Smith, Pres&TO
Nb: Thomas J. Flynn, TO

Iowa City

FIRST NATIONAL BANK, IOWA CITY
P.O. Box 1880 52240
319/351-7000 Tr$80 Mil
Hd: Vincent L. Maurer, SrVP&SrTO
Tara L. Stonehouse, TO
Theodore L. Kron, TO
Betty Lepic, TO
Stephen M. Kensinger, TrInvO

IOWA STATE BANK & TRUST COMPANY
P.O. Box 1700 52244
319/356-5933 Tr$28 Mil
Hd: David R. Lundquist, VP&TO

Jefferson

BRENTON STATE BANK OF JEFFERSON
(See Brenton Banks, Inc., Des Moines)
200 W. State St. 50129
515/386-3141 Tr$11 Mil
Hd: Roger R. Rinderknecht, Pres&TO
Verna M. Ball, TO&TrInvO
Nb: Rex M. Anderson, TO

HOME STATE BANK
P.O. Box 351 50129
515/386-2131 Tr$10 Mil
Hd: Douglas McDermott, Pres&TO

Jesup

FARMERS STATE BANK
1310 6th St. 50648
319/827-1050
Hd: Albert C. Duroe, Pres&TO

Kanawha

FARMERS STATE BANK
50447
515/762-3222 Tr/u$1 Mil
Hd: James E. Mallen, Pres

Kellogg

KELLOGG-SULLY BANK & TRUST
P.O. Box 38 50135
515/526-8231 Tr/o$1 Mil
Hd,Nb: Chuck Fritz, Pres&TO
PersTr,TrInv,TrOpers,TDP: Sylvia Groom, TO

Keokuk

KEOKUK SAVINGS BANK & TRUST CO.
P.O. Box 1008 52632
319/524-2944 Tr$4.5 Mil
Hd: Ellen Nepote, VP
Nb: E. Johnstone, II, Pres
TDP: Kay Ziemke

STATE CENTRAL SAVINGS BANK
P.O. Box 847 52632
319/524-1021 Tr$17 Mil
Hd: Philip J. O'Hara, TO

Keosauqua

FARMERS STATE BANK
P.O. Box 130 52565
319/293-3794 Tr$1 Mil
Hd: A. P. Ovrom, Pres&TO

Knoxville

THE COMMUNITY NATIONAL BANK & TRUST
102 S. Second St., P.O. Box 269 50138
515/828-8041 Tr$1.4 Mil
Hd: Dean Hicks, Pres&TrChm
John Kamerick, VP&TO
David J. Smith, VP&TO
Thomas J. Flynn, TO

IOWA STATE SAVINGS BANK
P.O. Box C 50138
515/828-8000
Hd: Ned K. Job, Pres
Katheryne Sims, TO

Lake City

LAKE CITY STATE BANK
201 N. Center St. 51449
712/464-3181 Tr$3 Mil
Hd: John T. Patrick, Pres&TO

Lansing

KERNDT BROS. SAVINGS BANK
P.O. Box 325 52151
319/538-4231
Hd: Gus Kerndt, VP

Larchwood

SECURITY SAVINGS BANK
51241
712/477-2496
Hd: L. R. Impecoven
J. M. Dominy

Laurens

LAURENS STATE BANK
102 South Third St. 50554
712/845-2627 Tr$7.5 Mil
Hd: Richard L. DeYoung, ExecVP&TO
Nancy Goedert, TrAsst

LeMars

FIRST NATIONAL BANK
P.O. Box 1230 51031
712/546-7811
Hd: Ronald R. Hansen, Csh&TO

Leon

DECATUR COUNTY STATE BANK
P.O. Box 171 50144
515/446-4841 Tr$1.5 Mil
Hd: Ward Kilgore, Pres

Lester

PEOPLES BANK & TRUST
P.O. Box 37 51242
712/478-4411
(Branch of Rock Valley)
Hd: Andrea Van Beek, TO
TrOpers: Nancy Brestel

Little Rock

ROCK RAPIDS STATE BANK
P.O. Box 337 51243
712/479-2286
(Branch of Rock Rapids)
TrOpers: Nancy Brestel

Lohrville

LOHRVILLE SAVINGS BANK
P.O. Box 316 51453
712/465-2715
Hd: L. A. Kobernusz, Pres&TO

Madrid

CITY STATE BANK
105 E. 2nd St. 50156
515/795-3807 Tr/u$1 Mil
Hd: R. J. Sundberg, Pres&TO

Manchester

FARMERS & MERCHANTS SAVINGS BANK
101 E. Main St. 52057
319/927-4475 Tr$2.0 Mil
Hd: Gerald T. Burke, VP&TO

FIRST STATE BANK
300 E. Main St. 52057
319/927-3814 Tr$1 Mil
W. K. Wiewel, TO
Joseph Wiewel, TO
J. A. Wiewel, TO
Mary R. Duggan, TO
Melvin Weber, TO

Mapleton

FIRST STATE BANK OF MAPLETON
402 Main St. 51034
712/882-1343 Tr$1 Mil
Hd: Neil R. Kirby, Pres

MAPLETON TRUST & SAVINGS BANK
P.O. Box 183 51034
712/882-1131 Tr$5 Mil
Hd: Ed Henkenius, 1stVP

Maquoketa

HAWKEYE BANK & TRUST CO.
120 S. Main St. 52060
319/652-2487 Tr$3.5 Mil
Hd: Patricia L. Burris, TO

MAQUOKETA STATE BANK
203 N. Main St. 52060
319/652-2491 Tr$8 Mil
Hd: John W. Fagerland, Pres
PersTr,CorpTr,TrInv,ComTrF,Nb: Edward L. Tubbs, ChmBd
TrInv,TDP,EmplBen: Elaine Edwards, VP&AsstTO
TrOpers: Helen Hute, AsstVP&AsstTO

Marathon

THE CITIZENS STATE BANK
P.O. Box 37 50565
712/289-4401 Tr/u$1 Mil
Hd: Norris G. Olney, Jr., Pres&TO

Marcus

THE FARMERS STATE BANK
P.O. Box 548 51035
712/376-4154
Hd: Carleton C. Van Dyke, Pres&TO
Stanley O. Nervig, VP&TO
Kenneth L. Ogren, AsstVP&TO

Marion

FARMERS STATE BANK
1240 8th Ave.
P.O. Box 569 52302
319/377-4891 Tr$8 Mil
Hd: Dennis E. Beatty, VP&TO
Kathryn Melchert, TOpO
Mary Hanna, Sec

Marshalltown

COMMERCIAL STATE BANK
P.O. Box 717 50158
515/752-4591 Tr$4.9 Mil
Hd: Wm. M. Tank, TO
TrOpers: Katie Willits

BRENTON BANK & TRUST CO.
(See Brenton Banks, Inc., Des Moines)
P.O. Box 310 50158
515/754-5612 Tr$21 Mil
Hd,Nb: Craig V. McGarry, VP&TO

SECURITY SAVINGS BANK
P.O. Box 370 50158
515/754-5500 Tr$50 Mil
Hd: Michael W. Bloom, VP&TO
Farm: Michael Baltes, FM
TrAdmin: Karen Elder, AsstTO

Mason City

FIRST INTERSTATE BANK OF MASON CITY
25 W. State St. 50401
515/421-1000
Hd: J. M. Barnes, SrVP&TO
James W. Hackbart, AsstVP&TO

HAWKEYE BANK & TRUST
State & Delaware Sts. 50401
515/423-2457
Hd: Phyllis A. Rush

NORWEST BANK DES MOINES, NatAssn
P.O. Box 411 50401
515/423-1720 Tr$29 Mil
Hd: Gary K. Koos, TO

Mechanicsville

THE MECHANICSVILLE TRUST & SAVINGS BANK
P.O. Box 129 52306
319/432-7291 Tr/u$1 Mil
Hd: R. S. Steen, ExecVP&TO

Melvin

MELVIN SAVINGS BANK
P.O. Box 188 51350
712/736-2420 Tr/u$1 Mil
Hd: John W. Benz, Pres

Merrill

FARMERS STATE BANK
201 Main St. 51038
712/938-2556
Hd: C. L. Carlson, VP

Minburn

RACCOON VALLEY STATE BANK
P.O. Box 205 50167
515/677-2259 Tr/u$1 Mil
Hd: Mrs. Ferne A. Brelsford, VP&TO

Missouri Valley

PEOPLES STATE BANK
411 East Erie St., P.O. Box 410 51555
712/642-2781
Hd: Paul J. Kovar

Monticello

MONTICELLO STATE BANK
202 W. First St. 52310
319/465-3505 Tr$27 Mil
Hd,PersTr,CorpTr: Richard J. Moore, VP&TO
TrInv: James A. Maurice, Chm
ComTrF: Suzanne Willman
EmplBen: Louis L. Morf, Pres
TrOpers: Robert D. Patten, VP
Nb: Lois Hines

Mt. Pleasant

HAWKEYE BANK & TRUST
P.O. Box 709 52641
319/385-9054
Donald F. Carmody, Pres&TO

HENRY COUNTY SAVINGS BANK
P.O. Box 239 52641
319/385-3134 Tr$1.25 Mil
Hd: Robert L. Norris, Pres

Mt. Vernon

MOUNT VERNON BANK & TRUST CO.
P.O. Box 188 52314
319/895-8835 Tr/u$1 Mil
Hd: J. A. Fordyce, Pres&SrTO
B. J. Behrens, AsstCsh&AsstTO

IOWA (Cont'd)

Muscatine

CENTRAL STATE BANK
P.O. Box 146 52761
319/263-3131 Tr$25 Mil
Hd: Loren A. Backhaus, VP&TO

FIRST NATIONAL BANK OF MUSCATINE
P.O. Box 539 52761
319/263-4221 Tr$16 Mil
Hd: Robert P. Sollheim, SrVP&TO
TrOpers: Margaret C. Mathes, VP&TO

Nashua

FIRST NASHUA STATE BANK
302 Main St. 50658
515/435-4171 Tr$1 Mil
Hd: John R. Cronin, Pres&TO
PersTr: R. L. Gossard, ExecVP&TO
TrOpers: Thomas R. Cronin, VP,Csh&AsstTO

Neola

FARMERS & MERCHANTS STATE BANK
P.O. Box 37 51559
712/485-2245 Tr/u$1 Mil
Hd: Traverse L. Hall, Pres
PersTr: M. J. Welbourne, VP
Hazel L. Hall, ChmBd

Nevada

NEVADA NATIONAL BANK
P.O. Box 59 50201
515/382-2101 Tr$1.9 Mil

STATE BANK & TRUST CO.
P.O. Box 327 50201
515/382-2191 Tr$1.5 Mil
Hd: Dale F. Collings, VP,Csh&TO

New Hampton

FIRST NATIONAL BANK
P.O. Box 306 50659
515/394-2116
Hd: Ronald D. Diddy, Pres
Harlan A. Pose, Csh&TO

New Sharon

TAINTOR SAVINGS BANK
P.O. Box A 50207
515/637-4196 Tr/u$1 Mil
Hd: G. R. Cassabaum, VP&TO

Newell

THE FIRST NATIONAL BANK
P.O. Box 295 50568
712/272-3321 Tr$2.3 Mil
Hd: A. J. Hill, ChmBd&TO
PersTr,TrOpers: G. D. Hill, Pres&AsstTO
TrInv: C. Wabeke, VP&TO

Newton

JASPER COUNTY SAVINGS BANK
P.O. Box 1166 50208
515/792-3444 Tr$88 Mil
Hd,TrInv,Nb: Keith J. Gredys, VP&TO
PersTr: Bernadine R. Howell, TO
Susan A. Wendel, TO
PersTr,CorpTr,EmplBen,TrOpers: David Goos, TOpO

Oakland

CITIZENS STATE BANK
P.O. Box [illegible]8 51560
712/482-6431 Tr/o$1 Mil
Hd: Ellen E. Bentley, AsstCsh&TO

Oelwein

FIRST NATIONAL BANK
P.O. Box 620 50662
319/283-2524 Tr/u$3 Mil
Hd: Flora Kisner, TO

OELWEIN STATE BANK
P.O. Box 591 50662
319/283-3361 Tr$14 Mil
Hd: David Helscher, VP&TO
TrOpers: Kathleen Sharff

Orange City

SIOUX COUNTY STATE BANK
P.O. Box 805 51041
712/737-4818
Hd: Andrea Van Beek, VP&TO
TrOpers: Nancy Brestel

Osage

THE HOME TRUST & SAVINGS BANK
P.O. Box 150 50461
515/732-3763 Tr$3.9 Mil
Hd: Cheryl A. Bonjour, VP

Osceola

CLARKE COUNTY STATE BANK
P.O. Box 487 50213
515/342-6581 Tr/u$1 Mil
Hd: Jane Houston, Csh&TO
Earl Curtis, Pres&TO

Oskaloosa

IOWA TRUST & SAVINGS BANK
P.O. Box 440 52577
515/673-8405 Tr$6 Mil
Hd: Kenneth C. Hanna, VP&SrTO

MAHASKA STATE BANK
P.O. Box 500 52577
515/673-8303 Tr$1 Mil
Hd: Lynn Howard
TDP: Bill Sunstrum

Ottumwa

NORWEST BANK OTTUMWA, N.A.
231 W. Second St.
P.O. Box 220 52501
515/682-8125
Hd: Susan J. Brown

SOUTH OTTUMWA SAVINGS BANK
320 Church St. 52501
515/682-7541 Tr$3.791 Mil
Hd: Gary K. Johnson, TO

UNION BANK AND TRUST CO.
P.O. Box 598 52501
515/683-1641 Tr$74.5 Mil
Hd: Frank T. Juvan, VP&SrTO
Diane D. Glenn, TO
Alan M. Charlson, TO

Oxford

FIRST TRUST & SAVINGS BANK
P.O. Box F 52322
319/628-4755 Tr/u$1 Mil
Hd: J. M. Bigelow, ExecVP&Csh

Parkersburg

PARKERSBURG STATE BANK
P.O. Box 70 50665
319/346-2414
Hd: Charles V. Perry, ExecVP

Paullina

THE FIRST NATIONAL BANK
P.O. Box L 51046
712/448-3456 Tr$2.5 Mil
Hd: David C. Emmert, ExecVP

Pella

THE PELLA NATIONAL BANK
801 Broadway St. 50219
515/628-2121
Hd: C. L. Vander Ploeg, SrVP&TO

Perry

BRENTON NATIONAL BANK OF PERRY
(See Brenton Banks, Inc., Des Moines)
P.O. Box 8 50220
515/465-5611 Tr$8 Mil
Hd: C. R. Collins, Pres&TO
TrOpers: Lorraine Winger, TO
Nb: Ronald D. Larson, SrVP&TO
Rex M. Anderson, TO

PERRY STATE BANK
P.O. Box 129 50220
515/465-3521 Tr/o$7.5 Mil
Hd: James R. Haas, SrVP&TO
EmplBen: John M. Shanda

Pierson

FARMERS SAVINGS BANK
51048
712/375-5329 Tr$.5 Mil
Hd: Jim Sheehan, Pres

Pocahontas

THE COMMERCIAL STATE BANK
P.O. Box 100 50574
712/335-3322
Hd: Rodney B. Amlie, Pres

POCAHONTAS STATE BANK
P.O. Box 130 50574
712/335-3567 Tr$.35 Mil
Hd: George T. McCarton, Jr., VP

Postville

CITIZENS STATE BANK
52162
319/864-7615 Tr$.5 Mil
Hd: James P. Lage, Pres&TO

POSTVILLE STATE BANK
P.O. Box 130 52162
319/864-7441 Tr/u$1 Mil
Hd: R. E. Taylor, Pres

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Princeton

FARMERS SAVINGS BANK
328 River Drive 52768
319/289-5311 Tr/u$1 Mil
Hd: Glen H. Suiter, Chm

Rake

STATE SAVINGS BANK
Main St. 50465
515/566-3322
Hd: Gordon E. Swenson, Pres

Remsen

FARMERS SAVINGS BANK
P.O. Box 569 51050
712/786-1143
Hd: David G. Wingert, AsstVP&TO

Rock Rapids

ROCK RAPIDS STATE BANK
51246
712/472-2537 Tr$7 Mil
(Branch in Little Rock)
Hd: Andrea Van Beek, VP&TO
TrOpers: Nancy Brestel

Rock Valley

PEOPLES BANK & TRUST
P.O. Box 39 51247
712/476-2746
(Branch in Lester)
Hd: Andrea Van Beek, TO

Rockwell City

UNION STATE BANK
P.O. Box 268 50579
712/297-7556 Tr/o$1 Mil
Hd: James R. Esmay, TO

Rolfe

ROLFE STATE BANK
P.O. Box 101 50581
712/848-3480 Tr/u$1 Mil
Hd: Robert J. Dixon, Pres&TO

Sac City

CITIZENS SAVINGS BANK
500 Main St. 50583
712/662-4755
Hd: Russell Spearman, Pres&TO
SAC CITY STATE BANK
P.O. Box 436 50583
712/662-4721 Tr/u$1 Mil
Hd: George H. Pingrey, Pres&TO
TrOpers: Royce E. Case, AsstVP&AsstTO

St. Ansgar

ST. ANSGAR STATE BANK
P.O. Box 219 50472
515/736-4501 Tr$1 Mil
(Branch in Stacyville)
Hd: Donal R. Halvorson, Pres

Schaller

STATE BANK OF SCHALLER
P.O. Box 69 51053
712/275-4261 Tr$3 Mil
Hd: J. M. Currie, Pres&TO
Farr [illegible] Rodney Plagman, VP,FM&TO

Seymour

HAWKEYE BANK & TRUST N.A.
215 N. 5th 52590
515/898-2296
(Branch of Centerville)
Linda Miller, AsstTO

Sheldon

CITIZENS STATE BANK
808 3rd Ave. 51201
712/324-2519
Hd: Keith Campbell, Pres&TO
SECURITY STATE BANK
P.O. Box 70 51201
712/324-5141 Tr$2.2 Mil
Hd: Richard A. Schneider, Pres
TrOpers: Robert J. Engel, VP

Shenandoah

THE CITY NATIONAL BANK
116 South Blossom St. 51601
712/246-2205 Tr$3 Mil
Hd: George H. Perry, Pres&TO
PersTr: Ruth Dwyer, TO

Sibley

SIBLEY STATE BANK
P.O. Box 96 51249
712/754-2561
Hd: David D. Vaselaar, ExecVP&TO

Sidney

FREMONT COUNTY SAVINGS BANK
51652
712/374-2622 Tr/u$1 Mil
Hd: Ralph D. Storey, Pres

Sioux City

FIRST NATIONAL BANK
501 Pierce St.
P.O. Box 3248 51102
712/277-0696
Jack Scherrman, VP&TO
TrInv: Ed Den Beste, TO
TrOpers: Glenda Moriarty, Mgr
NORWEST BANK SIOUX CITY, N.A.
P.O. Box 808 51102
712/252-4141
Hd: Charles Habhab, TO
SECURITY NATIONAL BANK
607 Pierce St. 51102
712/277-6586 Tr$217 Mil
Hd: Delaine C. Peterson, SrVP
PersTr,EstAdmin: Kent C. Handel
CorpTr,EmplBen: Michael Shade
TrOpers: Jeanette Wendt, TOpO
TrInv,ComTrF: Ann Earley
Nb: L. C. Jensen, VP&TO
TOY NATIONAL BANK
P.O. Box 57 51102
712/279-5677 Tr/o$63 Mil
Hd,CorpTr,Nb: Russell Curtis, VP&MngTO
PersTr,ComTrF: Robert S. Grothaus, VP&TO
Prob: Clark Schmitz, TO
TrInv,EmplBen: David Margheim, AsstVP&TO
TrOpers: Kathryn DeSmet, TOpO
FmMgmt: Gary L. Walters, FM

Spencer

FARMERS TRUST & SAVINGS BANK
P.O. Box 4028 51301
712/262-3340 Tr$4 Mil
Hd: Jack Easter, CEO
Dianna "Fred" Sopeland, TO

HAWKEYE BANK & TRUST
P.O. Box 4068 51301
712/262-1940 Tr$5 Mil
Hd: Paul E. Strautz, VP&TO
TrOpers: Rita Hoffman, AsstTO
UNITED CENTRAL BANK OF SPENCER,NatAssn
P.O. Box 6128 51301
712/262-2200
Hd: David W. Cuttell, ExecVP&TO

Stacyville

ST. ANSGAR STATE BANK
50476
515/737-2320
(Branch of St. Ansgar)

Storm Lake

CITIZENS FIRST NATIONAL BANK
P.O. Box 1227 50588
712/732-5440 Tr$40 Mil
Hd: Larry E. Dugan, TO
THE COMMERCIAL TRUST & SAVINGS BANK
P.O. Drawer 549 50588
712/732-2190
Hd: Dale L. Martin, VP&TO
Rose A. Nelson, Csh&TO
SECURITY TRUST & SAVINGS BANK
P.O. Box 429 50588
712/732-3022 Tr/u$1 Mil
Hd: E. L. Ballou, Pres&TO

Story City

RANDALL-STORY STATE BANK
50248
515/733-4396 Tr$3 Mil
Hd: Donald A. Hoy
STORY COUNTY BANK & TRUST
50248
515/733-4322 Tr/u$1.3 Mil
Hd: Michael W. Bloom, VP&TO

Sumner

THE FIRST NATIONAL BANK OF SUMNER
P.O. Box 206 50674
319/578-3312 Tr$1.9 Mil
Hd: Robert Arthaud, Pres
Dale J. Lehmkuhl, VP&TO
Glenn H. Wiebke, VP&TO
Lynn Howard, TO&CFP

Sutherland

SECURITY STATE BANK
P.O. Box 68 51058
712/446-3324 Tr$1 Mil
Hd: James J. Johnson, Pres&TO
Charles K. Kummerfeld, VP,Csh&TO

Swisher

SWISHER TRUST & SAVINGS BANK
P.O. Box 154 52338
319/857-4131 Tr/u$1 Mil
Hd: F. Eugene Robison, Pres&TO
Daryl Hynek, ExecVP&AsstTO
Philip Reed, Csh&AsstTO

Titonka

TITONKA SAVINGS BANK
50480
515/928-2142 Tr/u$1 Mil
Allan J. Boyken
Neal E. Boyken

IOWA (Cont'd)

Traer

FARMERS SAVING BANK
611 Second St. 50675
319/478-2148
Hd: Donald Gates, ExecVP
Nb: Marc Powell, Atty

Treynor

TREYNOR STATE BANK
712/487-3000 Tr/u$1 Mil
Hd: Michael K. Guttau, Pres&Chm

Urbana

URBANA SAVINGS BANK
52345
319/443-2562
Hd: John A. Suchomel, Pres&TO

Urbandale

BRENTON BANK & TRUST CO.
(See Brenton Banks, Inc., Des Moines)
7031 Douglas St. 50322
515/278-6808 Tr/u$1 Mil
Hd: David Nagel, Pres&TO
Marc S. Johnson, VP&TO
Thomas J. Flynn, TO
Al Garson, TO
Patsy L. Schoen, AsstTO

Victor

VICTOR STATE BANK
P.O. Box K 52347
319/647-2331 Tr/u$1 Mil
Hd: R. V. Dentel, Pres&TO

Vinton

BRENTON BANK & TRUST COMPANY OF VINTON
(See Brenton Banks, Inc., Des Moines)
P.O. Box 112 52349
319/472-2373 Tr$2 Mil
Hd: Michael A. Cruzen, Pres
Jeff Hagen, AsstVP&TO
Nb: D. Alfred Jones, TO

STATE BANK OF VINTON
P.O. Box 389 52349
319/472-2345 Tr$12 Mil
Hd: John W. Ketchen, VP&TO
Cindy Lynch, TrAdm

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WALCOTT TRUST & SAVINGS
52773
319/284-6202
Hd: Ken H. Dietz

Walford

FARMERS SAVINGS BANK
P.O. Box 131 52351
319/846-2650 Tr$1 Mil
Hd: R. C. Erusha, Pres&TO
Sally A. Ballard, TO

Wall Lake

WALL LAKE SAVINGS BANK
202 Main St. 51466
712/664-2311
Hd: J. E. Goodenow, Pres&TO

Washington

WASHINGTON STATE BANK
P.O. Box 311 52353
319/653-2151 Tr/u$1 Mil
Hd: Dale J. Torpey, CEO&TO
PersTr,CorpTr,TrInv,TrOpers,Nb: Charlotte Pencil, VP&TO

Waterloo

THE NATIONAL BANK OF WATERLOO
P.O. Box 90 50704
319/291-5281 Tr$106 Mil
Hd: William N. Burger, SrVP&TO
CorpTr,EmplBen: James R. Martin, VP&TO
TrInv: Curtis Kyhl, VP

PEOPLES BANK & TRUST CO.
419 West 4th 50704
319/235-1414 Tr$100 Mil
Hd: Dick Schmit, VP&TO
Henry E. Edsill, AsstVP&TO
Eric Gardner, TO
Bob Pedersen, IO

WATERLOO SAVINGS BANK
425 Cedar St. 50704
319/235-1431 Tr$100 Mil
Hd: Frederick Koch, SrVP&TO
PersTr: James E. Thielen, TO
ComTrF,EmplBen: Dennis Egel, TO

Waverly

FIRST NATIONAL BANK OF WAVERLY
P.O. Box 837 50677
319/352-1340 Tr$4.9 Mil
Hd: Marla Budde, TO

STATE BANK OF WAVERLY
P.O. Box 58 50677
319/352-4556 Tr/o$5 Mil
Hd: Paul A. Meyers, SrTO

Webster City

THE FARMERS NATIONAL BANK
P.O. Box 370 50595
515/832-1133 Tr$6 Mil
Hd: L. Richard Anderson

Wellman

WELLMAN SAVINGS BANK
P.O. Box A 52356
319/646-6011 Tr$2 Mil
Hd: S. R. Barber, Chm
Daniel H. Doyle, Pres
EmplBen: Roger Borup, ExecVP

West Branch

WEST BRANCH STATE BANK
P.O. Box 518 52358
319/643-5344 Tr/u$1 Mil
Hd,PersTr: L. C. Rummells, Pres&TO
John W. Kofoed, ExecVP&TO

West Burlington

WEST BURLINGTON SAVINGS BANK
P.O. Box 100 52655
319/754-7501
Hd: Charles N. Gross, ExecVP&TO

West Des Moines

WEST DES MOINES STATE BANK
P.O. Box 65020 50265
515/225-2300 Tr$10.9 Mil
Hd: David Milligan, 1stVP&TO

West Liberty

THE WEST LIBERTY STATE BANK
P.O. Box 78 52776
319/627-2191 Tr$2.5 Mil
Hd: R. T. Rehmke, Pres

West Union

FIRST NATIONAL BANK
P.O. Drawer 233 52175
319/422-3883 Tr$3.1 Mil
Hd: Bruce Crandall, Pres

Wheatland

FIRST TRUST & SAVINGS BANK
P.O. Box 218 52777
319/374-1247
Hd: William Watters, SrVP&TO

Wilton

WILTON SAVINGS BANK
P.O. Box 799 52778
319/732-2077 Tr$8 Mil
Hd: Jean S. Smith, TO

Winfield

PEOPLES STATE BANK
102 South Locust 52659
Tr/u$1 Mil
Hd: Michael Garris

Winterset

UNION STATE BANK
P.O. Box 110 50273
515/462-2161 Tr$15 Mil
Hd: D. A. Bolton, Pres&TO

Wyoming

CITIZENS STATE BANK
P.O. Box B 52362
319/488-2211 Tr$1 Mil
Hd: Harlan R. Jacobson
Geraldine F. Lousen, AsstTO

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

KANSAS

Abilene

CITIZENS BANK AND TRUST CO.
Fourth & Spruce 67410
913/263-2210 Tr$5 Mil
Hd: Chuck Lyman, VP&TO
TrOpers: Barbara Emig, AsstTO

Albert

THE FARMERS BANK & TRUST
P.O. Box 100 67511
316/923-4212 Tr/u$1 Mil
Hd: William Robbins, Pres&TO
ComTrF,TrOpers: Richard Schenk, AsstTO

Anthony

THE CITIZENS NATIONAL BANK & TRUST CO.
P.O. Box 250 67003
316/842-5164 Tr$4 Mil
Hd: Charles Masner, Pres&TO

Arkansas City

THE HOME NATIONAL BANK
P.O. Box 1047 67005
316/442-4040 Tr$30 Mil
Hd: Stephen A. English, VP&TO
Roger A. Brown, Pres&TO
Robert A. Brown, Chm&TO

Atchison

THE CITY NATIONAL BANK
626 Commercial St.
P.O. Box 309 66002
913/367-3412 Tr/u$10 Mil
Hd: June Lynn, VP&TO
TrOpers: Janet Jackson
EXCHANGE NATIONAL BANK & TRUST CO.
P.O. Box 438 66002
913/367-6000 Tr/u$20 Mil
Hd: Paul H. Adair
TrOpers: Kathy Clark

Atwood

FARMERS BANK & TRUST
P.O. Box 279 67730
316/626-3233
Hd: Barnabas D. Horton

Augusta

AUGUSTA BANK & TRUST
P.O. Box 400 67010
316/775-2227
Hd: Jean Lunsford, VP

Beloit

GUARANTY STATE BANK & TRUST CO.
201 S. Mill St. 67420
913/738-3501 Tr$7.2 Mil
Hd: Marcia A. Hauck, VP&SrTO
Thomas L. Pruitt, VP&AsstTO
Jane Pruitt, TrAcctAdm

Burlington

THE PEOPLES NATIONAL BANK AND TRUST COMPANY OF BURLINGTON
P.O. Box 185 66839
316/364-8611 Tr/u$1 Mil
Hd: W. F. Dreiling

Clay Center

UNION STATE BANK
67432
913/632-3122
Hd: Chester W. Oberg, Pres&TO

Coffeyville

THE FIRST NATIONAL BANK
P.O. Box 567 67337
316/251-0200 Tr/o$35 Mil
Hd: Phillip W. Hocker, VP&SrTO
Pauline Mowder, AsstTO

Colby

THE THOMAS COUNTY NATIONAL BANK
P.O. Box 717 67701
913/462-3313 Tr$2 Mil
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PersTr,CorpTr: Gerald C. Speidel, Jr., ExecTO
TrInv,ComTrF: Susan I. Scarbrough
Leo Tritsch
Edward Sourk
Scott Foster

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TrOpers: John P. Ewing, VP&TOpO
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Sue L. Reed, AsstTO

THE WINCHESTER BANK
P.O. Box 216 40391
606/744-1161 Tr$17 Mil
Hd: C. B. Pember, Pres&TO
Imogene E. Casteel, AsstTO
James N. Pember, AsstTO

LOUISIANA

Alexandria

GUARANTY BANK & TRUST CO.
P.O. Drawer 351 71301
318/487-2209 Tr$40 Mil
Hd,TrInv,Nb: J. Boyce Talbert, III, VP&SrTO
PersTr,CorpTr,EmplBen: Valerie E. Abeln, AsstVP&TO

RAPIDES BANK & TRUST CO.
P.O. Box 31 71301
318/487-2446 Tr$45 Mil
Hd: Edward L. Crump, Jr., VP&TO
TrOpers: Della Matthews, TO

SECURITY FIRST NATIONAL BANK
P.O. Box 231 71301
318/445-4531
Hd: Henry E. Blake, VP&TO

★ Baton Rouge

AMERICAN BANK & TRUST CO.
P.O. Box 591 70821
504/346-6327 Tr$108 Mil
Hd,TrInv,Nb: Herbert R. Hassell, SrVP&TO
CorpTr: J. Michael Brouillette, VP&TO
TrInv: Joseph R. Lynn, III
EmplBen: Gregory R. Martini, VP&TO
TrOpers: Dean Mailhes, TOpO
Nb: George E. Daigre, TBDO

CAPITAL BANK & TRUST CO.
P.O. Box 2710 70821
504/924-9210 Tr$31 Mil
Hd: Richard W. Petrie, Jr., VP&TO
PersTr,CorpTr: Carma Doyle, TO
TrInv,EmplBen: Brendan B. Brosnan, TO
TrOpers: Cathy L. Dobbins, TOpO
TrBusDev: Bryan P. Fay, TBDO

CITY NATIONAL BANK
445 North Boulevard
P.O. Drawer 1231 70821
504/387-2151 Tr$47.5 Mil
Hd: John S. Hancock, Jr., VP&SrTO
PersTr: Henry Swedlaw, TO
TrInv: Robert D. Marsh, TrInvO
TrOpers: Joanne Broughton, TOpO
Nb: Richard T. Hill

FIDELITY NATIONAL BANK
P.O. Drawer 3597 70821
504/381-2129 Tr$136 Mil
Hd: Paul E. Hicks, SrVP&TO
PersTr: Charlotte K. Ray, VP&TO
CorpTr: Evelyn G. Dean, AsstVP&TO
TrInv: L. Brent Moseley, VP&TrInvO
EmplBen: John D. Temple, VP&TO
TrOpers: Mary C. Dobrowolski, VP&TO
Nb: H. Arnold Wethey, VP&TO

LOUISIANA NATIONAL BANK
P.O. Box 1511 70821
504/389-4251 Tr$1.463 Bil
Hd: J. Luther Jordan, Jr., SrVP&SrTO
ComTrF,PersTr: T. Warren Ogden, SrVP&TO
CorpTr: John S. Adkins, VP&TO
ComTrF,TrInv: Donald E. Allred, VP&TO
EmplBen: J. Erroll Gautreau, VP&TO
TrOpers: R. R. Riche, VP&TOpO
Nb: Glenn B. Coats, SrVP

Bogalusa

FIRST STATE BANK & TRUST CO.
P.O. Box 1000 70427
504/732-3633
Hd: J. H. Thornhill, Jr., SrVP&TO
EmplBen: Nathan W. Bush, VP

Bossier

BOSSIER BANK & TRUST CO.
P.O. Box 5667 71111
318/742-3000 Tr$30 Mil
Hd: R. Keith Jones, TO
Charles Rascoe, AsstTO

Bunkie

AVOYELLES TRUST & SAVINGS BANK
P.O. Box 530 71322
318/346-6604
Hd: W. C. Earnest, Jr., ChmBd
Nelson M. Lee, Pres&TO

BUNKIE BANK & TRUST
122 West Church St. 71322
318/346-2668 Tr/u$1 Mil
Hd: Gaynor L. Gardiner
Lynn Bordelon, VP

Columbia

CALDWELL BANK & TRUST
P.O. Box 1749 71418
318/649-2351
Hd: R. J. Lee, Pres

Crowley

BANK OF COMMERCE & TRUST CO.
P.O. Box 246 70526
318/783-2201 Tr$1.5 Mil
Hd: Jack Lambert, Jr.

Eunice

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Eunice Office
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A. R. Dossmann, Jr., SrVP&Mgr
Ruth Ellen Duplechin, VP&AsstMgr
Charles A. Richard, Jr., VP&AsstMgr
Dean Zerbe, VP&AsstMgr

Franklin

COMMERCIAL BANK & TRUST CO.
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318/828-5140 Tr/u$1 Mil
Hd: Paul Melton, Chm&Pres

ST. MARY BANK & TRUST CO.
P.O. Box 587 70538
318/828-0560
Hd: Tom Lee Horne, Jr., TO

Franklinton

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504/839-9821 Tr$2 Mil
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W. C. Byrd, ExecVP

Hammond

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201 N.W. Railroad Ave.
P.O. Box 2188 70404
504/345-3545
Hd: Jack W. Gautier, ExecVP-Inv

Harahan

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504/734-0785 Tr$19.5 Mil
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PersTr: Joyce Smith
CorpTr: Dorothy Clyne
TrOpers: Leslie Santalucito

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318/624-1515
Hd: Larry Jordan, Pres

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P.O. Box 6096 70360
504/868-1660 Tr$66 Mil
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PersTr,CorpTr: James M. Leeper, VP&TO
PersTr,CorpTr,Mktg,Nb: Linda E. Kern, AsstVP
TrOpers: Mary Matherne, VP
Nb: F. Dixon Lewis, IO

TERREBONNE BANK & TRUST CO.
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504/876-7800 Tr$70 Mil
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PersTr: Patty B. Babin
CorpTr: Joan Blanchard
EmplBen: Jules Ellender
TrOpers: Linda Brashier
Nb: Ellen A. Fakier

Jennings

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P.O. Box 820 70546
318/824-3424 Tr$1.5 Mil
Hd: F. A. Gallaugher, Pres
PersTr,CorpTr,TrInv,Nb: Edward F. Simon, TO

Jonesville

CATAHOULA BANK
P.O. Box 68 71343
318/339-8571
Hd: R. B. Riley, Pres

Lafayette

AMERICAN BANK & TRUST CO.
P.O. Box 3608 70502
318/233-4150 Tr$16.878 Mil
Hd: Eugene P. Cella, SrVP&TO
TrOpers: Vicki Rainbolt
TDP: Renel Landry

FIRST NATIONAL BANK
P.O. Box 90-F 70509
318/232-1211 Tr/o$21.7 Mil
Hd,Nb: John C. Wagnon, SrVP&TO
TrOpers,TDP: Jerry W. Reynolds, VP&TO

GUARANTY BANK & TRUST CO.
P.O. Box 3248 70502
318/233-3411 Tr$577 Mil
Hd,PersTr,TrInv: Richard C. Byrd, VP&TO
PersTrAdm: Donald L. Huter, Jr.
CorpTr: Carolyn Webb
EmplBen: Janet Burleigh
TrOpers: Yvonne Romero

HUB CITY BANK & TRUST
213 West Vermillion St. 70502
318/237-2265 Tr/u$1 Mil
Hd: Russell Richard, Cont&TO

Lake Charles

THE CALCASIEU-MARINE NATIONAL BANK
P.O. Box 3403 70602
318/494-3319 Tr/o$25 Mil
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CorpTr: Ronald P. Roan, AsstVP&TO
TrInv: James Rickenbacker, TrInvO
EmplBen: Samuel V. Wilkinson, AsstTO
Nb: Frederick M. Lee, VP&TO

FIRST NATIONAL BANK
P.O. Box 1889 70602
318/477-7630 Tr$32 Mil
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Charles B. Verrette, AsstVP&AsstTO

GULF NATIONAL BANK
P.O. Box 1527 70602
318/436-0531 Tr$24 Mil
Hd: Charles S. Ware, VP&TO
Bel E. Taylor, AsstTO

LAKESIDE NATIONAL BANK
P.O. Box 1268 70602
318/433-2265 Tr/o$45 Mil
Hd: Andrew J. Betz, SrVP&TO
TrOpers: Julie Fewell, AsstTO

Lake Providence

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Hd: Sarah Overby, TO

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Lutcher

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504/869-5326
Hd: Robert Zeringue

Mansfield

MANSFIELD BANK & TRUST
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318/872-3831
Hd: Mrs. Bobbie McCraw, VP&TO

Metairie

JEFFERSON GUARANTY BANK
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PersTr: Debora Tremont
CorpTr: Nicholas J. Compagno, Jr.
EmplBen: Beverly B. Haslauer
TrOpers: Harold F. Keneker, Jr.
TDP: Carin R. Sunseri

Minden

MINDEN BANK & TRUST CO.
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TrOpers: Martha H. Alexander, TO

PEOPLES BANK & TRUST CO.
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318/377-6366
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318/362-8250 Tr$3 Mil
Hd: William W. Keith

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318/362-8544 Tr$100 Mil
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PersTr: Walter E. Busby, VP&TO
EmplBen: Albert M. Crawford, VP&TO
TrOpers: Diana Fontana, TOpO

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318/387-8330
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PersTr,CorpTr,ComTrF,Nb: Chuck Dobrinink

THE OUACHITA NATIONAL BANK
P.O. Drawer 1412 71210
318/362-7576 Tr$75.2 Mil
Hd,Nb: William C. Staab, SrVP&TO
PersTr: Charles A. Hodgkins, Jr., TO
CorpTr,EmplBen,TrOpers: William W. Keith, VP&TO
TrInv,ComTrF: Lane B. Williams, TrInvO

Natchitoches

EXCHANGE BANK & TRUST CO.
P.O. Box 446 71458-0446
318/352-8141 Tr$2 Mil
Hd: Herbert S. Cobb, Chm&TO

PEOPLES BANK & TRUST CO.
P.O. Box 578 71457
318/352-6404 Tr$1 Mil
Hd: J. Houston Lacaze, SrVP&TO

New Iberia

NEW IBERIA NATIONAL BANK
P.O. Box 398 70561-0398
318/365-6761
Hd: J. O. Broussard, ExecVP

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LOUISIANA (Cont'd)

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504/569-0418
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Safekpg: Albert Sjostrom

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504/561-1808 Tr$300 Mil
Hd: John A. Rodgers, III, SrVP&TO
TrAdm: James Plounpu, VP&TO
PersTr: Henry G. McCall, VP&TO
CorpTr: Colin J. Medlund, VP&TO
CTF,TrOpers: Gregory Gatlin, AsstVP&TO

HIBERNIA NATIONAL BANK
P.O. Box 61540 70161
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TrAdm,Mkt: Jim Bryon, VP&TrInvO
TrInv: Robert Rust, VP&TrInvO
TrOpers: James Masterson, VP&TO
PersTr: Pierre F. Lapeyre, VP&TO
CorpTr: Ken Rains, VP&TO

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Nb: Robert G. Beaumont, VP&TO
TrInv: Felix Jackson, VP&TO
EmplBen: Edward J. Welsch, AsstTO

Opelousas

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318/948-6582
Merlyn Andrus, SrVP&TO

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(Branches in Eunice & Port Barre)
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Marjorie Fa-Kouri, VP,Csh&TO

Plaquemine

CITIZENS BANK & TRUST CO.
P.O. Box 659 70764
504/687-3576 Tr/u$1 Mil
Hd: E. B. Middleton, ExecVP&TO

IBERVILLE TRUST & SAVINGS BANK
P.O. Box 695 70764
504/687-2091 Tr/u$1 Mil
Hd: R. J. Stonich, VP&TO

Port Barre

ST. LANDRY BANK AND TRUST COMPANY
Canal at Saizan Ave.
(Branch of Opelousas)
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Marjorie Fa-Kouri, VP,Csh&TO

Ruston

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Karen Lawrence, TOpO

St. Francisville

BANK OF COMMERCE & TRUST CO.
P.O. Drawer 520 70775
504/635-3391 Tr/o$1 Mil
Hd: Eloise Cutrer, Csh&TO

St. Martinville

ST. MARTIN BANK & TRUST
P.O. Box 199 70582
318/394-6242 Tr/u$1 Mil
Hd: Larry J. Comeaux
Lena O. Fuselier, AsstTO

Shreveport

COMMERCIAL NATIONAL BANK
P.O. Box 21119 71152
318/226-4716 Tr$1.2 Bil
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PersTr,ComTrF: Edward F. Wheland, II, VP&TO
CorpTr: Richard G. McBroom, VP&TO
EmplBen: Stephen A. Boose, VP&TO
TrOpers: Wm. G. Miller, VP&TO
TrInv,ComTrF: R. E. Lindquist, TrInvO
Nb: Carl D. Randall, TO

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P.O. Box 21116 71154
318/226-2211 Tr$203 Mil
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PersTr: Mary J. Fain, AsstVP&TO
Est: Will N. Blanchard, AsstVP&TO
MI,RE&Tx: Jim L. Smith, AsstTO
Employee Benefits, Corporate, Data Processing and Operations Group:
GpMgr: Alex R. Ivins, VP&TO
EmplBen: Douglas F. Frey, AsstVP&TO
CorpTr: Janice R. Stephens, TO
DP&Opers: John Garland, AsstVP&TO

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P.O. Box 21730 71120-1730
318/674-3790 Tr$68 Mil
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PersTr,TrInv: Naomi C. Wheland, VP&TO
CorpTr: Carolyn Billings, TO
EmplBen: Ira L. Moss, SrVP&TO
TrOpers: Pat Sanders
Nb: Kay W. Butcher, SpSvcsO

Springhill

SPRINGHILL BANK & TRUST
124 N. Main St. 71075
318/539-3535 Tr/u$1 Mil
Hd: H. E. Waters, Pres
PersTr,EmplBen: Esther K. Cochran, AsstTO

Vidalia

CONCORDIA BANK & TRUST CO.
P.O. Box 518 71373
318/336-5259 Tr/u$1 Mil
Hd: Travis Gore, Pres&CEO

Ville Platte

THE EVANGELINE BANK & TRUST CO.
P.O. Box 346 70586
318/363-5541
Hd: Jack C. Fruge, Pres&TO

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FIRST NATIONAL BANK OF GREATER MONROE
500 Natchitoches 71291
318/387-8330
Hd,TrInv,EmplBen,TrOpers: Shady Wall, CEO
PersTr,CorpTr,ComTrF,Nb: Chuck Dobrinick

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TrInv: Frank Lawrence, VP&TO
Nb,Admin: Thomas H. Sawyer, SrVP&TO
Nb: William Swales, TrDevO
TrOpers: Patricia Pratt, AsstTOpO
EmplBen: Barbara Nesin, VP&PenTO

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(Formerly Bank of Maine)
244 Water St. 04330
207/622-7161
(Branch of Portland)
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Jeanne M. Austin, VP&TO
Janet A. White, AsstTO

Bangor

KEY BANK
77 Exchange St.
P.O. Box 4000 04401
207/945-5611
(Branch of Augusta)
Hd: Maurice P. Shea, 3rdPres&TO
Nb: William Swales, TrDevO

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P.O. Box 925 04401
207/942-4801
(Branch of Portland)
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PersTr: Richard S. Douglas, VP&TO
TrInv: James Nichols, TrInvO
Nb: Michael W. Wyman, TrDevO

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Merrill Center, Exchange St. 04401
207/945-5651 Tr$500 Mil
(Branch in Waterville)
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TrInv,ComTrF: Robert Bjorn, SrVP
EmplBen: A. Peter Averill, SrVP
TrOpers: A. P. Picard, VP
Nb: Richard A. Spencer, SrVP

NORSTAR BANK OF MAINE NORTHERN DIVISION
(Formerly Northeast Bank)
2 State St. 04401
207/947-4531 Tr$89.2 Mil
(Branch of Portland)
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SrTrAdm: Sandra Walsh Patrick, AsstVP&TO
EmplBen&TrAdm: Anne C. Gibson, TO
TrAdm: Bruce Abell
CorpTr: Shann M. Gillespie

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Robert M. Parker, Jr., AsstVP&AsstTO
TrOpers: Susan L. Kenney
Crystal A. Pearson

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PersTr: Geddes W. Simpson, Jr., TO
TrInv: Dennis H. Carr, TrInvO
TrOpers: Faye A. Geel, AsstTO

FIRST NATIONAL BANK
P.O. Box A 04609
207/288-3341 Tr$18 Mil
Hd: Richard S. Libby, VP&TO
TrOpers: Jean Kief

Biddeford

PEPPERELL TRUST CO.
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207/282-4121
Mary K. Shaw, ChmBd,Pres&CEO
Ruth B. Valliere, TO

Caribou

AROOSTOOK TRUST CO.
P.O. Box 607 04736
207/496-3871 Tr$3.2 Mil
Hd: Richard E. Wing, TO

Damariscotta

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P.O. Box 999 04543
207/563-8121 Tr$4.0 Mil
Hd: William H. Dunlavey

FIRST NATIONAL BANK
P.O. Box 940 04543
207/563-3195 Tr$9.5 Mil
Hd: Henry V. Pelton, VP&TO
TrOpers: Nora A. Cyr, Mgr

Ellsworth

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P.O. Box 479 04605
207/667-2504 Tr$12 Mil
Hd: William S. Clark, VP&TO

Guilford

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P.O. Box 57 04443
207/876-3322
Hd: Robert G. O'Malley, Reg-ExecO
TrOpers: Betty J. Finley, TO

Lewiston

NORSTAR BANK OF MAINE
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(Branch of Portland)
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PersTr: Corinne MacIntosh, AsstVP&TO
Linda Hopkins, TO
CorpTr: Margaret Heath, TO

Livermore Falls

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P.O. Drawer A 04254
207/897-3491 Tr$4 Mil
Hd: Arnold H. Sturtevant, TO
Larry C. Isaacson, AsstTO

Millinocket

NORSTAR BANK OF MAINE
(Formerly Northeast Bank)
P.O. Box 180 04462
207/723-5122
(Branch of Portland)
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PersTr,CorpTr,TrInv,ComTrF: Robert Parker
EmplBen,TrOpers,Nb: Anne M. Jarvis

Portland

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One Monument Sq. 04101
207/774-8221 Tr$240 Mil
(Branch in Presque Isle)
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CorpTr: Warner Price, VP&TO
TrInv,ComTrF: Donald L. Head, VP
EmplBen: R. Clark Schier, VP&TO
TrOpers: Helen R. Rickett, VP-Opers
Nb: Richard Trumpler, VP-Nb

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One Canal Plaza 04112
207/775-6511, Ext. 207 Tr$350 Mil
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CorpTr: Jeffrey Van Fleet, VP&TO
TrInv: William M. Hunter II, VP&TrInvO
TrOpers: Norman Paquette, AsstVP

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(Trust Dept.)
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(Branch in Bangor)
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CorpTr: David C. MacNichol, VP
TrInv,ComTrF: John L. Simpson, VP
EmplBen: Robert I. Chase, VP
TrOpers: Donald W. Smith, AsstVP
Nb: Robert A. Whidden, AsstVP

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(Formerly Northeast Bank)
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(Branches in Augusta, Bangor, Lewiston, Millinocket and Sanford)
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PersTr: Jean Wilkinson, TO
EmplBen: Jeffrey Van Fleet, VP&TO
Nb: Vincent Burns, VP
TrOpers: Harvey True, TOpO

Presque Isle

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207/769-2211
(Branch of Portland)
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PersTr: Brent K. Jepson, AsstVP&TO
TrOpers: Lori Drake, TO
Nb: Delia P. Saintcross, TrDevO
Taxes: Gordon W. H. Buzza, Jr., TO

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P.O. Box 847 04769
207/764-3356
Hd: David I. Dorsey, Pres

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P.O. Box 551 04073
207/324-2202 Tr$26 Mil
Hd: William Lucas, VP&TO
TrOpers: Lorraine Baron, AsstTO

Sanford

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(Formerly Northeast Bank)
8 Washington St. 04073
207/324-2202
(Branch of Portland)
PersTr: William Lucas, VP

Waterville

MERRILL TRUST CO.
33 Maine St. 04901
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(Branch of Bangor)
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PersTr,CorpTr,EmplBen,Tax: Craig Christie, AsstTO
TrOpers: Joanne Park, AsstTO

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Joseph F. Matthai, Jr., VP

Baltimore

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PersTr: Peter M. Watts, VP
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Nb: Richard D. Adams, VP
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PersTr,TrInv,TrOpers,Nb: Doris M. Stacey, AsstTO

Middleborough

MIDDLEBOROUGH TRUST CO.
10 John Glass, Jr. Square 02346
617/947-1313 Tr$3.698 Mil
Hd: James M. Irving, Pres&TO
TrOpers: W. Warren Tharion, Treas&TO

Nantucket

THE FIRST NATIONAL BANK OF BOSTON
Trust Representative Office
60 Main St. 02554
617/228-3196
William S. Anthony, SrVP
Robert Kelly, VP

The Directory of Trust Institutions is included in a T&E subscription!

New Bedford

BAYBANK SOUTHEAST, N.A.
95 William Street 02740
617/997-6161 Tr$69.71 Mil
Hd: L. Howard Carl, Jr., VP&SrTO
PersTrSvcs: Diane B. Duarte, TO
Nb: Rodney Washburn, Jr., TO

THE FIRST NATIONAL BANK OF BOSTON
Trust Representative Office
700 Pleasant Street 02740
617/997-9000
Hd: Joseph A. Duquette, VP&TO

SHAWMUT BANK OF BRISTOL COUNTY,N.A.
545 Pleasant St. 02740
617/996-8241 Tr$80 Mil
Hd: Edward J. Angelo, VP&SrTrAdmO
Nb: William J. Theberge, VP&FinMng
CorpTr,TrOpers: Virginia A. Souza, TOpO
ComTrF,TrInv: Donald W. Barr, AsstVP-Inv
PersTr: Fred E. O'Brien, TO
PersTr,Taxes: L. Joseph Covas, Jr., AsstVP

Newburyport

FIRST & OCEAN NATIONAL BANK
51 State St. 01950
617/465-5555 Tr/u$2 Mil
John B. Rice, Jr., Pres&TO
John C. West, Jr., ExecVP&TO

Orleans

THE FIRST NATIONAL BANK OF BOSTON
Trust Representative Office
P.O. Box 250 02653
617/255-6610
Gail C. Sears, AsstVP

SHAWMUT BANK OF CAPE COD,N.A.
P.O. Box 111 02653
617/255-2000 Tr/$30 Mil
Hd: Geoffrey V. Reuland, VP&TO
Frank E. Howe, TO
Nb: Lester Jackson, VP

Peabody

CENTURY NORTH SHORE BANK
12 Peabody Square 01960
617/532-6400
(Branch of Lynn)

ESSEX BANK
One Essex Center Drive 01960
617/532-2500 Tr$95 Mil
Hd: James E. Mitchell, SrVP&TO
PersTr: George T. Andrews, VP&TO
TrOpers: Muriel J. McPartland, TOpO
Nb: Bruce A. MacDonald, VP
TrAdm: John Getch, TO
EmplBen: Harrison H. Buxton, III, AsstTO

Pittsfield

BANK OF BOSTON-WESTERN MASSACHUSETTS, N.A.
5 North Street 01201
413/445-5651
Hd: Andrew E. Skroback, Jr., VP
Nb: Joseph J. Barry, Jr., VP&TO
PersTr: James A. Kronholm, VP&TO
John W. Hennelly, TO

BERKSHIRE BANK & TRUST CO.
P.O. Box 1169 01202
413/499-1600 Tr$106 Mil
Hd: James E. Sullivan, VP&SrTO
PersTr: H. Paul Ryan, VP&TO
Inv: Brent K. Stephens, AsstVP
InvSvcs: Grace R. Naughton, AsstVP
TrOpers: Maureen deForrest, TOpMgr
Suzi Morris, ProbAsst
Nancy Gleason, TrAsst

FIRST AGRICULTURAL BANK
99 West St. 01201
413/499-3000 Tr$240 Mil

Hd: Walter L. Wheat, SrVP
TrInv: Rodney W. McKee, IO
Chandler F. Stimmel, IO
H. Ashley Smith, Jr., VP
Reginald P. Vincent, VP
PersTr: William J. Judge, VP
Carol A. Prue, KTO
Charleene E. Rosa, TO
Thomas Rowland, TO
Nb: James E. Kinner, NBO
Tax: Thomas G. Sokop, TxO

Plymouth

PLYMOUTH-HOME NATIONAL BANK
Trust Division
4 North St., P.O. Box 385 02361
617/746-3600
(Branch of Brockton)
Hd: Sara Stewart, AsstVP

Quincy

SOUTH SHORE BANK
1400 Hancock St. 02169
617/472-1000 Tr$250 Mil
(Branch in Wellesley)
Hd: Robert F. Dwyer, SrVP
TrInv: George S. Kohler, VP&IO
TrAdm,Nb: John N. Field, VP&TO
EmplBen: Richard Pitts, TO
ComTrF: Thomas P. Baggett, AsstTO

Rockland

ROCKLAND TRUST CO.
288 Union St. 02370
617/878-6100 Tr$50 Mil
Hd,Nb,PersTr: David T. Sargent, VP&TO
TrInv: Freeman H. Osgood, VP&TO
TrOpers,EmplBen: Richard LaCivita, VP&TO
PersTr: Sandra L. Sevigney, TO
Kathleen K. Offen, TO

Salem

NAUMKEAG TRUST CO.
225 Essex St. 01970
617/744-7990 Tr$180 Mil
Hd: Sumner W. Jones, SrVP
Gary A. Peterson, VP
Richard F. Moore, VP
Edward J. Michon, TrInvO
Paul Anderson, Jr., VP
A. Cushing Titcomb, TO
Rose Grant, TrInvO
Jacqueline Rathe, TOpO

SHAWMUT MERCHANTS BANK, NatAssn
253 Essex St. 01970
617/745-8500 Tr$12 Mil
Hd: Philip H. McLaughlin, Pres&SrTO
PersTr: Elizabeth M. Allen, TO
Nb: F. J. T. Baker, Jr., VP-FinMgmt

Springfield

BANK OF BOSTON-WESTERN MASSACHUSETTS, N.A.
(Affiliate of The First National Bank of Boston)
1350 Main St. 01103
413/787-0000
Hd: Andrew E. Skroback, Jr., CLU,VP&TO
Adm: James A. Kronholm, VP
Shirley A. Fitz-Gibbon, AsstTO
Nb: Thomas W. Barney, VP

BANK OF NEW ENGLAND-WEST,N.A.
P.O. Box 9003 01101
413/787-8700 Tr$613 Mil
Hd: William D. Masi, SrVP
PersTr: Thomas H. Heywood, VP
TrInv: William W. Vogel, VP
TrOpers: Cheryl Jubb, AsstTO
Nb: Rufus P. Cushman, III, TO
EmplBenInv: Paul W. Mackasek, CFA,VP
EmplBenAdm: Edward H. Faber, VP

BAYBANK VALLEY TRUST
Valley Bank Tower
1500 Main St. 01115
413/781-7575 Tr$260 Mil
Hd: Frank J. Potetz, VP
PersTr: Peter Weston, VP&TO
TrSvcs: Constance R. Fritsch, TO
TrInv: William F. Shea, VP
EstSettlmt: Joan S. Nolan, VP
Nb: Dennis N. Poissant, VP
EmplBen: Debra M. Kaye

MULTIBANK NATIONAL OF WESTERN MASSACHUSETTS
P.O. Box 1489, 1666 Main St. 01101
413/739-7201 Tr$18 Mil
(Trust branches in Northampton, Springfield & West Springfield)
Hd: Debra Anderson, TO

SHAWMUT FIRST BANK AND TRUST COMPANY
127 State St. 01103
413/737-4321 Tr$475 Mil
(Branch in Holyoke)
Hd: Edward T. Heaphy, Jr., SrVP&SrTO
PersTr,Nb,EmplBen: Rene G. Ledoux, VP-FM
TrAdmin: Whiting S. Houston, Jr., VP&TO
TrInv,ComTrF: Robert R. Humberston, VP&IO
EmplBen: Bruce C. White, TO
TrOpers: Alexander Gagnan, TOpO

Vineyard Haven

MARTHA'S VINEYARD NATIONAL BANK
Main St. 02568
617/693-9400 Tr$6.9 Mil
Hd: G. A. Scheller, TO
Jean Swift, AsstTO

Waltham

GUARANTY-FIRST TRUST CO.
P.O. Box 389 02154
617/899-2100 Tr$5.42 Mil
Hd: Thomas W. Sullivan, VP&TO
CorpTr,TrOpers,EmplBen: Marianne Gionfriddo, Mgr

Ware

BANK OF NEW ENGLAND-WEST,WARE
73 Main St. 01082
413/967-5961 Tr$4.3 Mil
Hd: Joyce R. Fulton, Pres

Wellesley

SOUTH SHORE BANK
555 Washington St. 02181
617/235-3000
(Branch of Quincy)

West Springfield

PARK WEST BANK & TRUST CO.
11 Central St. 01089
413/781-7500 Tr$20.745 Mil
Hd,TrInv,EmplBen,Nb: Richard C. Christiansen, SrTO
PersTr,TrOpers: Robert A. Gibowicz, TO
TDP: Pamela Blair, TrSupv

Worcester

BANK OF BOSTON
Trust Representative Office
359 Main Street 01608
617/755-4277
Clifford F. Prentice, VP

FIRST SAFETY FUND NATIONAL BANK
200 Commercial St. 01608
617/791-6271
(Branch of Fitchburg)
James S. Dymek, VP&TO

GUARANTY BANK & TRUST CO.
370 Main St. 01608
617/791-7811 Tr$175 Mil
Hd,PersTr: D. E. Weeks, VP&SrTO
PersTr,Mktg,EmplBen: Richard E. Johnson, VP
CorpTr,ComTrF: S. B. Kalloch, VP
TrOpers: S. A. Ames, TOpO
TrInv: R. Richard Wilson, VP
Taxes: Rene Pepin, TO
Nb: J. G. Kilpatrick, VP

MECHANICS BANK
Worcester Center 01608
617/798-6439 Tr$275 Mil
Harry G. Bayliss, ExecVP
Hd: Neil K. Ashton, VP&SrTO
PersTr: Edward S. Lewis, VP&TO
Robert M. Flint, AsstVP&TO
Rodney R. Baillargeon, IO
CorpTr,EmplBen: Clarence A. Burley, AsstVP&TO
TrInv: Peter G. Lucas, VP&SrIO
Tax: Patricia L. Jones, AsstVP&TrTxO
Nb: Mary M. McShea, AsstVP&TO

SHAWMUT WORCESTER COUNTY BANK, N.A.
446 Main St. 01608
617/793-4322 Tr$420 Mil
Hd: David B. Stephens, SrVP&TO
PersTr,Est: David A. Kearsley, VP
CorpTr,TrOpers: Frances E. Rodriques, VP
TrInv,ComTrF: Stephanie S. Burnett, VP
EmplBen: Philip R. Welsher, VP
Nb: John E. Mackintire, VP
CentTxUnit: Robert G. Ripley, Jr., SrTxO

Yarmouth Port

THE FIRST NATIONAL BANK OF BOSTON
Trust Representative Office
125 Main Street 02675
617/362-4553
William S. Anthony, SrVP
Robert F. Fitzpatrick, VP
Robert Kelly, VP
William R. Blair, TO
Mildred L. Roy, TO

INTERNATIONAL FUND FOR ANIMAL WELFARE
IFAW

INTERNATIONAL FUND FOR ANIMAL WELFARE

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MICHIGAN

Adrian

CITIZENS TRUST, ANN ARBOR
(Operating in Office of Commercial Savings Bank)
117 E. Maumee 49221
Ronald Gardner, AsstVP

COMERICA BANK-DETROIT
(Operating in Office of Bank of Lenawee County)
102 East Maumee 49221
517/265-5144
(Branches in Grand Rapids & Lansing)
Hd: Allan F. Brittain, Pres
PersTr: Michael L. Donahue, AsstVP

UNITED SAVINGS BANK OF TECUMSEH
4125 S. Occidental Hwy. 49221
517/423-8373
(Branch of Tecumseh)
James L. Anderson, VP&TO
Lois A. Logan, TO

Alma

BANK OF ALMA
P.O. Box 191 48801
517/463-3131 Tr$11.5 Mil
Hd: Stephen R. Beach, VP&TO
Richard J. Balcom, TO

Alpena

COMERICA BANK-DETROIT
(Operating in Office of Alpena Savings Bank)
P.O. Box 337 49707
517/356-2131
Hd: F. Don Carl, Jr., Pres
PersTr,EmplBen,Nb: Thomas J. Webb, AsstVP

NATIONAL BANK OF DETROIT
(Operating in Office of NBD-Alpena Bank)
200 W. Chisholm St. 49707
517/356-2241 Tr/o$20 Mil
Hd: Barbara Purol, TO
TrOpers: Bette LaLonde

Ann Arbor

CitizensTrust

CITIZENS TRUST
P.O. Box 8612 48107
313/994-5555 Tr$460 Mil
(Trust Service Office in Adrian and Branch in Saline)
Hd: Earl H. Miner, SrVP&TO
Catherine Collins, 2ndVP
Sandra K. Campbell, 2ndVP
Ronald Gardner, AsstVP
TrInv,ComTrF: Edward Sichler, III, VP
EmplBen: Charles S. Wright, 2ndVP
TrOpers: Charles Newman, AsstVP
Est&TrCoun: B. Todd Jones, VP&TO
Indentures & Paying Agcs: Phillip Stokes, VP

COMERICA BANK-DETROIT
(Operating in Office of Comerica Bank, Ann Arbor)
125 South Fifth Avenue 48108
313/761-2211
PersTr,EmplBen,Nb: A. James Menlove, VP

FIRST OF AMERICA BANK-ANN ARBOR
101 S. Main St. 48107
313/995-7745 Tr$67 Mil
(Branches in Deerfield, South Lyon & Wayne)
Hd: Charles J. Schmidt, VP&SrTO
EmplBen: Thomas R. Kallewaard, VP&TO
PersTr: Sandra Taggie, TO
Karen C. Feldenzer, TO
TrOpers: Andrea Nation
Nb: Carolyn A. Larime, TO

NBD ANN ARBOR, NATIONAL ASSOCIATION
(Part of National Bank of Detroit Holding Co.)
P.O. Box 8601 48107
313/995-8180 Tr$277 Mil
(Branch in Dundee)
Hd: J. W. Donegan, VP&TO
PersTr: James Meretta, VP&TO
TrInv: Theodore Libby, TrInvO
ComTrF: C. R. Miller, VP
EmplBen,Nb: Steven Hoffman, VP
Susan Sabo, TO
William J. Dunlap, TO
John Hanchak, TO
Doris I. Persyn, TO
TrOpers: Linda Fionda
PersTr,Nb: Mary Peckham, TO

Battle Creek

THE AMERICAN NATIONAL BANK IN BATTLE CREEK
P.O. Box 1617 49016
616/968-2251
(Operated by The American National Bank & Trust Co. of Michigan)
Robert W. Cunningham, TO

COMERICA BANK-BATTLE CREEK
25 W. Michigan Mall 49017
616/966-6340
Hd: G. E. McKay, Jr., SrVP&TO
CorpTr,TrOpers: C. V. Van Syckle, VP
PersTr: J. L. Dale, AsstVP
F. A. Hanson, AsstVP
TrInv: M. L. Mueller, TrInvO
EmplBen: G. J. O'Hara, AsstVP

FIRST OF AMERICA BANK-MICHIGAN,N.A.
Battle Creek Branch
65 South 20th Street 49015
(Services Provided by First of America Bank-Michigan,N.A., Kalamazoo)

MICHIGAN NATIONAL BANK
1 W. Michigan Ave. 49014
616/962-9551
(Branch of Grand Rapids)
Hd: David M. Van Camp, VP
PersTr,Nb: C. James Frey, VP
EmplBen,Nb: William W. Williams, AsstVP

Bay City

MANUFACTURERS BANK OF BAY CITY
213 Center Ave., P.O. Box 69 48706
517/895-8521
(Branch of Manufacturers National Bank of Detroit)
SrAdm: Robert A. Sajdak, 2ndVP&TO

NEW CENTURY BANK-BAY CITY, NA
300 Center Ave. 48706
517/892-9280 Tr$275 Mil
Hd: Edward J. Reasner, SrVP&SrTO
PersTr: George T. Barrett, VP&TO
Judy Perry, AsstVP&TO
EmplBen: Richard Baller, AsstVP&TO
Nb: Lynn Dively, TO
TrInv: J. Thomas McDonough, VP&TO
ComTrF: Robert T. McAlester, AsstVP&TO

Benton Harbor

FARMERS & MERCHANTS NATIONAL BANK
Lock Box 308 49022
616/926-8211
(Affiliate of National Bank of Detroit)
Hd,PersTr,CorpTr,EmplBen,Nb: James E. Taylor, VP&SrTO
TrInv,ComTrF: Mark Kruggel, VP&TrInvO
TrOpers,TDP: Grace Duffield, TOpO

INTER-CITY BANK
P.O. Box 1248 49022
616/927-2251 Tr$45 Mil
Hd,PersTr,Nb: Ronald D. Sonneman, SrVP&TO
TrInv,EmplBen: Harold E. Borlik, VP&TrInvO
ComTrF,TrOpers: Paul A. Monteith, VP&TO

OLD KENT BANK-SOUTHWEST
1844 Colfax 49022
616/925-3259
(Branch of Niles)
Hd: Craig M. Mann, SrVP&TO

Big Rapids

FIRST NATIONAL BANK & TRUST
125 North Michigan Ave. 49307
616/796-9944 Tr$5.0 Mil
Hd: Karl W. Linebaugh

OLD KENT BANK OF BIG RAPIDS
101 N. Michigan Ave. 49307
616/796-2661
Rep: Mike Taylor

Birmingham

COMERICA BANK-DETROIT
188 N. Woodward Avenue 48011
313/644-2733
Hd: Daniel H. Calkins, VP
Nb: G. E. Pyle, VP

MANUFACTURERS NATIONAL BANK OF DETROIT
1166 N. Woodward Ave. 48011
313/642-8444
(Branch of Detroit)
Hd: Sinclair J. Harcus, VP&SrTO

Bloomfield Hills

NATIONAL BANK OF DETROIT
1116 W. Long Lake Rd. 48013
313/645-6600
(Branch of Detroit)
Frederick H. Gravelle, VP
Nb,PersTr: Edward M. Forton, 2ndVP

Breckenridge

FARMERS STATE BANK OF BRECKENRIDGE
P.O. Box 186 48615
517/842-3191
Hd: Leo D. Goodyear

Britton

UNITED SAVINGS BANK OF TECUMSEH
102 West Chicago Blvd. 49229
517/423-8373
(Branch of Tecumseh)
James L. Anderson, VP&TO
Lois A. Logan, TO

Cadillac

NBD CADILLAC STATE BANK
P.O. Box 100 49601
616/775-4611 Tr$23 Mil
Hd: James C. W. Petersen, VP&TO
R. Norkoli, TO

NORTHWESTERN SAVINGS & LOAN ASSOCIATION
P.O. Box 639 49601
616/775-8563
(Branch of Traverse City)
Robert A. Kincade, VP&TO
Sally Allerton, TrAdm

Calumet

FIRST OF AMERICA BANK-COPPER COUNTRY
200 Fifth Street 49913
906/337-0200
(Services Provided by First of America Bank-Marquette, N.A.)

86.9% of the subscribers of
TRUSTS & ESTATES
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Caro

PEOPLES STATE BANK OF CARO
(Subsidiary of NBD Bancorp)
171 N. State St. 48723
517/673-2188
(Services Provided by Genesee Merchants Bank and Trust Co. of Flint)

Cass City

THUMB NATIONAL BANK & TRUST CO.
6132 E. Cass City Rd. 48726
(Branch of Pigeon)
Hd: John B. Schaefer, TO
TrOpers: Sandra Heck, TO

Cassopolis

MICHIGAN NATIONAL BANK
117 S. Broadway 49031
616/445-2466
(Branch of Grand Rapids)
PersTr,Nb: C. James Frey
EmplBen,Nb: William W. Williams, AsstVP

Cheboygan

COMERICA BANK-DETROIT
(Operating in Office of Citizens National Bank)
303 North Main St., Box 10 49721
616/627-7111
Hd: Lyle McKinley, Pres
PersTr,EmplBen,Nb: Thomas J. Webb, AsstVP

FIRST OF AMERICA BANK-STRAITS
316 N. Main St. 49721
616/627-4371
(Services Provided by First of America Bank-Marquette,N.A.)

Clare

CHEMICAL BANK CLARE
807 McEwan St. 48617
517/386-3411 Tr/u$1 Mil
Hd: Robert H. Beacom, Pres&TO

COMERICA BANK-CENTRAL
10494 So. Clare Ave. 48617
(Branch of Comerica Bank-Midland)

Coldwater

BRANCH COUNTY BANK
100 W. Chicago St. 49036
517/278-7311 Tr$23.5 Mil
Hd: Wayne L. Haupt, VP&SrTO
TrOpers: Becky Rogers

SOUTHERN MICHIGAN NATIONAL BANK
51 W. Pearl St. 49036
517/279-7511 Tr$30 Mil
(Branches in Kinderhook, Tekonsha & Union City)
Hd: James R. Cole, SrVP&TO
TrOpers,Nb: John H. Castle, TO

Coldwater-Quincy

FIRST OF AMERICA BANK-SOUTH CENTRAL, N.A.
515 E. Chicago 49036
(Services Provided by First of America Bank-Michigan, N.A., Kalamazoo)

Dearborn

DEARBORN BANK & TRUST CO.
23400 Michigan Ave. 48124
313/274-1000 Tr$12 Mil
Hd: Lionel Hampton, VP&TO
Margaret A. Tuckey, TO

MANUFACTURERS NATIONAL BANK OF DETROIT
16150 Michigan Ave. 48126
313/584-2810
(Branch of Detroit)
SrAdm: Norman S. Miller, VP&TO

NATIONAL BANK OF DETROIT
(Operating in Office of NBD)
18800 Hubbard Dr. 48128
313/271-7710
Hd: John A. Hartmus, Jr., VP
Nb: Sally J. Yerex, 2ndVP

Deerfield

FIRST OF AMERICA BANK-DEERFIELD
164 Raisin St. 49238
517/447-3108
(Services Provided by First of America Bank-Ann Arbor)

Detroit

COMERICA BANK-DETROIT
211 W. Fort St. 48226
313/222-3300 Tr/o$8.1 Bil
(Offices in Adrian, Alpena, Birmingham, Cheboygan, Fenton, Gaylord, Grosse Pointe, Livonia, Southfield, Sterling Heights, Troy, Warren, Ypsilanti & Subsidiary in Boca Raton, FL)
Hd: Cleveland Thurber, Jr., ExecVP&ChTO
TrInv: Manown Kisor, Jr., ExecVP
PersTr: Robert S. Colladay, SrVP
TrInternalSvcs: Andrew M. Savel, 1stVP
EmplBen: Terrence E. Keating, 1stVP
CorpTr: Thomas V. Cliff, VP
MiTrOpers: John B. Whitledge, 1stVP
Nb,Pers: A. J. Tobin, VP

FIRST OF AMERICA BANK, N.A.-DETROIT
Penobscot Bldg. 48226
313/965-1900 Tr$320 Mil
Hd: R. William Shauman, SrVP&TO
TrInv: James Hill, TO
CorpTr: David M. Graul, VP&TO
EmplBen: Charles T. Lemke, VP&TO
TrOpers: Gerald A. Bricker, VP&TO
Nb,PersTr: William Burr, TO
Nb,Inst: John Foltz, VP&TO
PersTr: Peter McLellan, VP&TO
PvtBnkg: Terri McIntosh, TO

MANUFACTURERS NATIONAL BANK OF DETROIT
100 Renaissance Center 48243
313/222-4000 Tr$13.1 Bil
(Branches in Bay City; Birmingham, Oakland Trust; Dearborn, Dearborn Trust; Grosse Pointe, Grosse Pointe Trust & North Palm Beach, FL)
(Trust Service Offices: First State Bank of Charlevoix; Harbor Springs State Bank; Manufacturers Bank of Livonia; Peoples Bank of Port Huron; Manufacturers Bank of the Shores; Manufacturers Bank of Saline; Manufacturers Bank of Novi; Manufacturers Bank of Southfield; Grayling State Bank; Northwestern State Bank, East Jordon; Manufacturers Bank of Coopersville; Commercial State Savings Bank, Greenville; United Community Bank, Wayland)
Hd: Frank Couzens, Jr., ExecVP
PersTr: Richard W. Heiss, SrVP&SrTO
CorpTr,EmplBen: Robert R. Schoonbeck, SrVP&SrTO
CorpAgcy: Donald E. Black, VP&SrTO
TrInv: Benedict J. Smith, SrVP
TrOpers: Paul C. Stoll, VP&SrTO
TrFin&Contr: Paul L. Saylor, VP&SrTO

MICHIGAN NATIONAL BANK OF DETROIT
1505 Woodward Ave. 48226
313/222-1970
(Branch of Troy)
Andrea L. Wulf, GpVP

NATIONAL BANK OF DETROIT
611 Woodward 48226
313/225-1000 Tr/o$10.4 Bil
(Offices in Bloomfield Hills, Dearborn, Grand Rapids & Grosse Pointe. Holding Company Offices in Ann Arbor, Flint & North Palm Beach, FL)
Nb: Richard L. Foersterling, 1stVP

Dundee

NBD MONROE COUNTY BANK
(Operating in the Office of Monroe County Bank)
48131

East Lansing

EAST LANSING STATE BANK
100 W. Grand River Ave. 48823
517/337-4140 Tr$60 Mil
Hd: Nancy A. Elwood, VP&TO
PersTr,CorpTr: Debra L. Nicolay, AsstTO
EmplBen: William R. McClelland, AsstVP

Empire

EMPIRE NATIONAL BANK
10210 Front St. 49630
616/947-2111
(Branch of Traverse City)
Hd: James M. Merenda, VP&SrTO

Escanaba

FIRST NATIONAL BANK & TRUST CO.
1205 Ludington St. 49829
906/786-5010 Tr$49 Mil
Hd,PersTr,CorpTr,EmplBen,Nb: J. C. Bissell, VP&TO
TrInv,ComTrF,TrOpers: J. L. Moffat, AsstVP&TO

STATE BANK OF ESCANABA
49829
(Services Provided by First of America Bank-Michigan,N.A., Kalamazoo)

Fairmont

THE MARTIN COUNTY NATIONAL BANK OF FAIRMONT
P.O. Box 848 56031
507/235-5538

Fenton

COMERICA BANK-DETROIT
(Operating in Office of State Savings Bank of Fenton)
101 N. Leroy
P.O. Box 231 48430
313/629-2263
Hd: John M. Farr, Pres
Nb: David C. Muzzall, VP

Flint

CITIZENS COMMERCIAL & SAVINGS BANK
One Citizens Banking Center 48502
313/257-2405 Tr$401 Mil
(Branch in Owosso)
Hd: Dana A. Czmer, SrVP&SrTO
PersTr,Prob: Richard B. Evans, VP&TO
Nb: L. Richard Schneider, VP&TO
Randall E. Thornton, VP&TO
EmplBen,CorpTr: Joseph A. Lemelin, AsstVP&TO
TrInv: Thomas R. McCaughna, VP&TO

GENESEE MERCHANTS BANK & TRUST CO.
(Subsidiary of NBD Bancorp)
1 E. First St. 48502
313/766-8371 Tr$350 Mil
(Trust Service Offices in Peoples State Bank of Caro and Community State Bank of Fowlerville)
Hd: Webb F. Martin, SrVP&ChmTrComm
DptyHd: Erik A. Warren, VP&SrTO
TrInv: Carl A. Pohly, VP&SrTrInvO
EmplBen: F. Kay Dandaneau, VP&TO
TrOpers,CorpTr: Randall L. Swift, AsstVP&TOpO
Nb: John P. Camilli, VP

MICHIGAN NATIONAL BANK
503 S. Saginaw St. 48502
313/762-5529
(Branch of Grand Rapids)
Hd: John D. Logan, VP
Nb: Phil Russell, AsstVP

MICHIGAN (Cont'd)

Fowlerville

COMMUNITY STATE BANK OF FOWLERVILLE
(Subsidiary of NBD Bancorp)
P.O. Box 375 48836
517/223-9111
(Services Provided by Genesee Merchants Bank and Trust Co. of Flint)

Frankenmuth

NEWCENTURY BANK
210 S. Main St. 48734
517/652-9944
Hd: Thomas A. Jaffke, ExecVP
PersTr: John E. Kelly, VP&TO
TrOpers: Frances Rodammer, TO

Fremont

FREMONT BANK & TRUST CO.
P.O. Box 100 49412
616/924-3400
Hd: Willta Boeskell, TO

OLD STATE BANK
P.O. Box 70 49412
616/924-2200
Hd: Sharla A. Schipper, VP&TO

Gaylord

COMERICA BANK-DETROIT
(Operating in Office of First National Bank of Gaylord)
P.O. Box 310 49735
517/732-1538
Hd: Conrad A. Schaffer, Pres
PersTr,EmplBen,Nb: Thomas B. Webb, AsstVP

Grand Haven

OLD KENT BANK OF GRAND HAVEN
233 Washington St. 49417
616/842-3100 Tr$75 Mil
Hd,Nb: Harold C. Schmidt, VP&SrTO
PersTr,EmplBen: Eugene O. Harbeck, Jr., VP&TO
PersTr,Nb: Brian T. Lee
TrOpers: Katrina Van Houten

PEOPLES BANK & TRUST CO.
300 Washington St. 49417
616/842-4800
Hd: Philip S. King, VP&TO
PersTr: Carol DeBlaey, TO
EmplBen: Peter Wooldredge, TO

Grand Rapids

COMERICA BANK-KENTWOOD
180 Monroe Northwest 49503
616/456-9622
(Branch of Adrian)
PersTr,EmplBen,Nb: Robert H. VanDongen, VP

FIRST OF AMERICA BANK-GRAND RAPIDS,N.A.
99 Monroe Avenue N.W. 49503
(Services Provided by First of America Bank-Michigan,N.A., Kalamazoo)

MICHIGAN NATIONAL BANK
77 Monroe Center, P.O. Box 1707 49501
616/451-7670 Tr$1.4 Bil
(Branches in Battle Creek, Cassopolis, Flint, Kalamazoo, Lansing, Port Huron, Saginaw & Traverse City)
Hd: Thomas C. Robberson, SrVP
PersTr,Hd: R. Park Johnston, SrVP
EmplBen: James W. Koch, GpVP
TrOpers: Alfred C. Pfeiffer, GpVP
CorpTr: Daryl L. Lucas, VP
PersTr: C. Christopher Worfel, VP
PersTr,Nb: Thomas A. Phelps, VP
EmplBen,Nb: Robert E. Whitelaw, VP

NATIONAL BANK OF DETROIT
190 Monroe NW 49503
616/538-7490
EmplBen: Jack I. Westrate, 2ndVP
Nb: Susan S. Skora, TO

OLD KENT BANK & TRUST CO.
One Vandenberg Center 49503
616/774-5209 Tr$2.3 Bil
(Branches in Owosso, Petoskey & Trenton)
Hd: James B. Wynsma, ExecVP
PersTr: Brian Downs, VP
CorpTr: Jack Schneider, CTO
TrInv,ComTrF: James M. LaFleur, SrVP
EmplBen: Phil Allen, VP
TrOpers: Steven J. Wessell, VP
Nb: Michael Taylor, VP

UNION BANK & TRUST CO.,NatAssn
200 Ottawa Ave. N.W. 49502
616/451-7189 Tr$344 Mil
Hd,Nb: James E. McKay, SrVP&SrTO
PersTr: James J. Obermiller, VP&TO
CorpTr,EmplBen: Peter G. Hoek, VP&TO
TrInv: William N. Stellin, VP&TO
ComTrF: Douglas M. Klein, AsstVP&TO
TrOpers: Sandra Frechette, Mgr

Greenville

COMMERCIAL BANK
P.O. Box 227 48838
616/754-7111 Tr/u$1 Mil
Hd: Ted Kortes, Pres&TO

Grosse Pointe

COMERICA BANK-GROSSE POINTE,N.A.
415 Fisher Rd. 48230
313/222-3300
(Subsidiary of Detroit)
Hd: Bruce E. Fralick, VP
TrInv: Peter W. Kennedy, TrInvO
PersTr: Roger H. Fitch, VP
Nb: Allan P. Cary, AsstVP

NATIONAL BANK OF DETROIT
685 St. Clair 48236
313/884-3760
(Branch of Detroit)
Hd: John E. Caulkins, VP
Nb: Arthur B. Hudson, 2ndVP

Grosse Pointe Woods

MANUFACTURERS NATIONAL BANK OF DETROIT
20180 Mack Ave 48236
313/886-4530
(Branch of Detroit)
SrAdm: Annalea W. Van Slyck, VP&TO

Hancock

SUPERIOR NATIONAL BANK & TRUST CO.
235 Quincy St. 49930
906/482-0404 Tr$50 Mil
Hd: J. Bernard Fiedler, VP&TO

Hartford

FIRST OF AMERICA BANK-VAN BUREN, N.A.
P.O. Box 335 49057
616/621-2405
(Services Provided by First of America Bank-Michigan,N.A., Kalamazoo)

Hastings

HASTINGS CITY BANK
150 W. Court St. 49058
616/945-2401 Tr$9.5 Mil
Hd: David K. Ellis, VP&TO

Hillsdale

THE HILLSDALE COUNTY NATIONAL BANK
30 S. Howell St. 49242
517/437-3371 Tr$21 Mil
Hd,PersTr,TrInv,Est,Nb: William J. Jugovic, VP&SrTO
EmplBen,Gdnshp: Douglas L. Scharp, TrAdm
TrOpers: Jane C. Thompson, AsstTO

Holland

FIRST OF AMERICA BANK-HOLLAND,N.A.
One W. 8th St. 49423
616/392-3125
(Services Provided by First of America Bank-Michigan,N.A., Kalamazoo)

Iron Mountain

COMMERCIAL NATIONAL BANK AND TRUST CO.
P.O. Box 550 49801
906/744-4141
Hd,PersTr,CorpTr,Nb: Louis G. Smith, TO
TrOpers: Shirley A. Larson, AsstTO

Ironwood

FIRST OF AMERICA BANK-GOGEBIC, N.A.
200 S. Suffolk St. 49938
906/932-1550
(Services Provided by First of America Bank-Marquette, N.A.)

Ishpeming

MINERS FIRST NATIONAL BANK & TRUST CO.
101 N. Main St. 49849
906/486-4407 Tr$4.985 Mil
Hd: Carol A. Brown, TO

THE PENINSULA BANK
P.O. Box 470 49849
906/485-6333 Tr$2 Mil
Hd: James E. Lawson, VP&TO

Ithaca

COMMERCIAL NATIONAL BANK
101 N. Pine River 48847
517/875-4144 Tr$7 Mil
Hd: Robert L. Brown, SrTO
Shelia R. Rummer, AsstTO

Jackson

CITY BANK & TRUST CO.,NatAssn
1 Jackson Sq. 49201
517/788-2771 Tr$210 Mil
Hd,Nb: E. Bennett Wandel
PersTr: Robert Carlson
CorpTr,EmplBen: David TerMeer
TrInv,ComTrF: Howard Snell
TrOpers: Janet Clevenger

COMERICA BANK-JACKSON
245 W. Michigan Ave. 49201
517/788-5153 Tr$130 Mil
Hd: William H. Whitehouse, SrVP
PersTr: T. A. Cusick, VP
N. L. Sunday, PTO
CorpTr,ComTrF,EmplBen: K. A. Walz, AsstVP
Nb: Gerald F. Petersen, AsstVP
TrInv: Thomas McCarrell, TrInvO
TrOpers: Laura Williamson, Supv

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Kalamazoo

AMERICAN NATIONAL BANK & TRUST CO.
151 E. Michigan Ave 49007
616/383-6940 Tr$589 Mil
Hd: Floyd L. Parks, ExecVP
PersTr: Ronald L. Kilgore, VP&SrTO
Prob: Walter Reed, VP&TrCoun
CorpTr,TrOpers: Robert W. Cunningham, TOpO
TrInv,ComTrF: David C. Blough, VP&SrIO
EmplBen: Joseph Spoerl, VP&TO
Nb: W. Quinn Kelly, VP&TO

COMERICA BANK-KALAMAZOO
151 S. Rose St. 49007
616/383-6573
Hd,TrInv: John C. Wattles, SrVP
Nb: Frederick K. Doyle, AsstVP
Nb: David D. Oakland, VP
ProbAdmin: Wayne G. Ramsey, VP
EmplBen: Bryan C. Walling, VP
Gary J. O'Hara, AsstVP
TrOpers: Stephen W. Popplewell, AsstVP
TrInv: Michael L. Mueller, TrInvO
PersTr: Garry P. Kempker, PTO

FIRST OF AMERICA BANK-MICHIGAN,N.A.
108 E. Michigan Ave. 49006
616/383-9154 Tr$1.8 Bil
(Trust Divisions in Ann Arbor, Detroit, Lansing, Kalamazoo, Marquette, Muskegon and Royal Oak. Trust Service Offices in Battle Creek, Coldwater-Quincy, Escanaba, Grand Rapids, Hartford & Holland)
DivHd: John B. Rapp, SrVP
Hd: Fritz Kirkpatrick, VP
PersTr: Jon Simpson, VP
TrInv,ComTrF: J. Russell Leonard, CFA&VP
EmplBen: Noel Ocen, VP
TrOpers: Terry L. Zirkle, VP
Nb: Phillip P. Deutsch, VP

MICHIGAN NATIONAL BANK
107 W. Michigan 49005
616/382-6840
(Branch of Grand Rapids)
PersTr,Nb: C. James Frey, VP
EmplBen,Nb: William W. Williams, AsstVP

Kalkaska

EMPIRE NATIONAL BANK
P.O. Box 51 49646
616/947-2111
(Branch of Traverse City)
Hd: James M. Merenda, VP&SrTO

NORTHWESTERN SAVINGS & LOAN ASSOCIATION
P.O. Box 230 49646
616/258-8683
(Branch of Traverse City)
Robert A. Kincade, VP&TO
Sally Allerton, TrAdm

★ Lansing

BANK OF LANSING
P.O. Box 40170 48901
517/372-9230
Hd,TrInv,Nb: David J. Zimmer, VP&TO
PersTr: Glenda S. Hanslovsky, AsstVP&TO
TrOpers: Patricia A. Lebsack, TO

COMERICA BANK-LANSING
200 North Capital Ave. 48933
517/487-9166
PersTr,EmplBen,Nb: Frederick A. Meier, VP

FIRST OF AMERICA BANK-CENTRAL
101 S. Washington Square 48933
517/374-5291 Tr$250 Mil
Hd: Douglas C. Mills, SrVP&Mgr
Joseph A. Caruso, SrVP&SrTO
PersTr: Michael J. DeFors, VP
EmplBen: Jacob E. Cook, VP
Nb: Pamela K. Cummings, VP
Prob: David R. Dean, VP

MICHIGAN NATIONAL BANK
124 W. Allegan 48904
517/377-3446
(Branch of Grand Rapids)
Hd: Daniel Cogan, VP
EmplBen,Nb: Ralph Faulhaber, VP
PersTr,Nb: John W. Findley, VP

Lapeer

LAPEER COUNTY BANK & TRUST CO.
P.O. Box 250 48446
313/664-2977 Tr$16 Mil
Hd: Kenneth Ewing, VP&TO
Susan Lafountain, TrAdm

NEW CENTURY BANK-LAPEER, N.A.
220 W. Nepessing St. 48446
313/664-2946 Tr$9 Mil
Richard D. Cunningham, TO
Kathy Steffanuski, AdmAsst

Leland

EMPIRE NATIONAL BANK
109 N. Main St. 49654
616/947-2111 -
(Branch of Traverse City)
Hd: James M. Merenda, VP&SrTO

Livonia

COMERICA BANK-LIVONIA
33400 W. Six Mile Road 48152
313/525-5550
(Subsidiary of Detroit)
Hd: Daniel J. Kennedy
David C. Muzzall, VP

Ludington

LUDINGTON BANK & TRUST CO.
One Financial Plaza 49431
616/845-5144 Tr$18.5 Mil
Hd: B. J. Myler, Pres&TO
PersTr,TrInv,ComTrF,EmplBen,Nb: Paul J. Ryan, AsstTO
TrOpers,TDP: Jean Taylor, TOpO

Manistee

MANISTEE BANK & TRUST CO.
375 River St. 49660
616/723-6565 Tr$28 Mil
Hd: Nathan B. Williams, SrVP&SrTO
Est,PersTrAdm: S. Pelarski, TO

NORTHWESTERN SAVINGS & LOAN ASSOCIATION
325 First St. 49660
616/723-6000
(Branch of Traverse City)
Robert A. Kincade, VP&TO
Sally Allerton, TrAdm

Marcellus

G. W. JONES EXCHANGE BANK
P.O. Box 246 49067
616/646-2151
Hd: Cordell R. Jones, VP&TO

Marquette

FIRST OF AMERICA BANK-MARQUETTE,N.A.
Front at Washington Sts. 49855
906/228-9500 Tr$51 Mil
(Trust Service Offices in Calumet, Cheboygan, Ironwood, Menominee, Munising, Sault Ste. Marie & Stambaugh)
Hd: Danny M. Dawidowski, VP&SrTO
TrOpers: Sadie M. Hakkinen, AsstVP&TO
Nb: David M. Kanigan, TO

THE FIRST NATIONAL BANK & TRUST CO.
101 W. Washington St. 49855
906/228-7900 Tr$150 Mil
Hd: Harold N. Herlich, Jr., SrVP&SrTO

Menominee

FIRST OF AMERICA BANK-MENOMINEE
949 First St. 49858
906/863-2603
(Services Provided by First of America Bank-Marquette)

FIRST NATIONAL BANK & TRUST OF MENOMINEE
962 First St. 49858
906/863-5515 Tr$25 Mil
Hd: Stephen J. Albers

Midland

CHEMICAL BANK & TRUST CO.
P.O. Box 231 48640
517/631-9200 Tr$126 Mil
Hd,PersTr,Nb: Eugene B. Skeebo, SrVP&SrTO
CorpTr,ComTrF,TrOpers: John Ujevich, VP&TO
TrInv: Glenn W. Pietenpol, VP&TO
EmplBen: Gregg E. Johnson, AsstTO

COMERICA BANK-MIDLAND
201 MacDonald St. 48640
517/631-9000 Tr$120 Mil
(Trust Service Offices in Clare, Shepherd & West Branch)
Hd,Nb: James R. Heenan, SrVP&SrTO
TrInv,EmplBen: Dan N. Brown, VP&TO
TrOpers: Hans J. Schmidt, TO
PersTr: S. Rose, PersTO

Monroe

MONROE BANK & TRUST
P.O. Box 740 48161
313/241-3431 Tr$100 Mil
Hd: John F. Weaver, ExecVP&SrTO
William M. Aldrich, TO
Ronald V. Green, TO
Thomas J. Bruck, TO

SECURITY BANK OF MONROE

SECURITY BANK OF MONROE
(A Subsidiary of Security Bancorp, Inc.)
28 E. Front St. 48161
313/241-6262 Tr$32 Mil
Hd: V. N. Pagani, VP&TO
TrOpers: Mike McCormick, TO

Mount Pleasant

ISABELLA BANK & TRUST
P.O. Drawer 100 48858
517/772-9471 Tr$11.4 Mil
Hd: Paul C. Siers, TO
Cynthia A. Brownson, AsstTO

Munising

FIRST OF AMERICA BANK-ALGER, N.A.
101 W. Munising Ave. 49862
906/387-2610
(Services provided by First of America Bank-Marquette, N.A.)

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

MICHIGAN (Cont'd)

Muskegon

COMERICA BANK-HACKLEY, N.A.
801 West Norton 49441
616/839-0359 Tr$180 Mil
Hd: Thomas E. Munroe, SrVP
PersTr: Loa E. Vandervelde, TrAdm
PersProb: Norma York-Bremer, AsstVP
TrInv: John D. McDougle, VP
TrOpers: Harold D. Sterenberg, OpMgr
EmplBen: Gregory Zerlaut, AsstVP
Nb: Raymond G. Hanslits, VP

FMB-LUMBERMAN'S BANK
One Lumberman's Square 49443
616/725-4000 Tr$110 Mil
Hd,Nb,EmplBen,TrOpers: James G. McCall, VP&TO
Prob&PersTr: Roger L. Smith, AsstVP&TO
Marilyn Ballantyne, TO
Inv,ComTrF: Les Horwitz, TrInvO

FIRST OF AMERICA BANK-MUSKEGON
335 Muskegon Mall 49443
616/722-7683
PersTr: Adeline R. Thompson, AsstVP&TO
Louisa M. Vargo, AsstVP&TO
CorpTr,EmplBen: Richard J. Zinger, VP&TO
TrOpers: Robert H. Crouch, TOpO

Negaunee

THE FIRST NATIONAL BANK OF NEGAUNEE
P.O. Box 668 49866
906/475-4151 Tr$5 Mil
Donald A. Maki, TO

Niles

OLD KENT BANK-SOUTHWEST
210 E. Main St. 49120
616/683-4000 Tr$165 Mil
(Branch in Benton Harbor)
Hd: Craig M. Mann, SrVP&TO
PersTr,CorpTr: Kevin M. Powers, TO
TrInv: Patrick K. Gibson, VP&IO
EmplBen: James C. Zaher, TO
TrOpers: David M. Sands, AsstVP

Northport

EMPIRE NATIONAL BANK
122 E. Nagonaba 49670
616/947-2111
(Branch of Traverse City)
Hd: James M. Merenda, VP&SrTO

Owosso

OLD KENT BANK AND TRUST CO.
123 Washington 48867
517/723-8811 Tr$40 Mil
Hd: Thomas J. Mitchell, VP&TO
PersTr: Brenda Haybarker, TO
TrOpers: Joan Martin

Petoskey

FIRST NATIONAL BANK & TRUST CO.
Mitchell & Howard Sts. 49770
616/347-7711
Hd,PersTr,CorpTr,Nb: John Nicholson, VP&TO
PersTr,CorpTr,TrOpers,EmplBen: Lou Ann Mulvaney, TO

NORTHWESTERN SAVINGS & LOAN ASSOCIATION
300 Howard 49770
616/347-4761
(Branch of Traverse City)
Robert A. Kincade, VP&TO
Sally Allerton, TrAdm

OLD KENT BANK & TRUST CO.
P.O. Box 304 49770
616/347-5050 Tr$47 Mil
(Branch of Old Kent Bank & Trust Co., Grand Rapids)
Hd: Phillip H. Millard, AsstVP

Pigeon

THUMB NATIONAL BANK & TRUST CO.
P.O. Box 430 48755
517/453-3113 Tr$10 Mil
(Branch in Cass City)
Hd: John B. Schaefer, TO
TrOpers: Sandra Heck, TO

Pontiac

FIRST FEDERAL SAVINGS BANK AND TRUST
761 W. Huron St. 48053
313/333-7071 Tr$50 Mil
Hd: Leo D. Ottoni, SrVP
PersTr: David Durak, TO
CorpTr: Carlton W. Bardel, VP
TrOpers: Diane M. Kazmierski, AsstTO

Port Huron

MICHIGAN NATIONAL BANK
800 Military St. 48060
313/987-1827
(Branch of Grand Rapids)
Hd: Douglas N. Nelson, AsstVP
Nb: Phil Russell, AsstVP

Quincy

FIRST OF AMERICA BANK
P.O. Box 8 49082
517/639-3745
Hd: Richard Hutteniocker, AsstVP

Royal Oak

FIRST OF AMERICA-WAYNE OAKLAND
3101 N. Woodward 48072
313/288-6040 Tr$55 Mil
Hd: David E. Swanchara, SrVP
PersTr,EmplBen: Ann W. Alford, VP&TO
PIA(CshMgt): Patricia Potter, PersBkO
TrOpers: Penny Morgan
Nb: Nellie B. Morgan, AsstVP&TO
Est: David G. Kovac, AsstVP&TO

Saginaw

MICHIGAN NATIONAL BANK
501 Lapeer St. 48607
517/776-6290
(Branch of Grand Rapids)
Hd,Nb: Barry D. Babbitt, VP

SECOND NATIONAL BANK OF SAGINAW
101 N. Washington Ave. 48607
517/776-7440 Tr$325 Mil
Hd: T. R. Niederstadt, SrVP&SrTO
Nb: Robert Whiting, TO
TrInv: Edward Majask, VP&TO
TrOpers: Jere Bendes, Mgr
LegalDiv: William Berton, TO
Tax: Elmer Hecht, TO
PersTr: Donald List, TO
ComTrF: David Kessel, TO
EmplBen: James Neumeyer, RetPlngMgr

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St. Clair

COMMERCIAL & SAVINGS BANK OF ST. CLAIR COUNTY
P.O. Box 28 48079
313/329-2244 Tr$111 Mil
Hd,Nb: Charles W. Staiger, VP
TrInv: Chris W. Walker
PersTr,TrOpers,Nb: Margaret Pavey, TrAdm
PersTr: Mary Richert, TrTxO
Kathee Harrison
Evelyn Gillies
EmplBen: Richard Brenner

St. Johns

CLINTON BANK & TRUST CO.
200 N. Clinton Ave. 48879
517/224-6811 Tr$37.8 Mil
Hd: Rollin A. Huard, Jr., VP&TO
Charles J. Halfmann, TO

Saline

CITIZENS TRUST
114 E. Michigan Ave. 48176
313/429-5461
(Branch of Ann Arbor)
Ronald Gardner, AsstVP

Sault Ste. Marie

FIRST OF AMERICA BANK-SAULT STE. MARIE, N.A.
320 Ashmun St. 49783
906/635-5201
(Services Provided by First of America Bank-Marquette, N.A.)

Scottville

STATE SAVINGS BANK
P.O. Box 278 49454
616/757-4751 Tr$1.8 Mil
Hd: Clare W. Reeds, TO

Shepherd

COMERICA BANK-CENTRAL
258 W. Wright 48883
(Branch of Comerica Bank-Midland)

South Haven

CITIZENS TRUST & SAVINGS BANK
P.O. Box 449 49090
616/637-2141 Tr$35 Mil
Hd: William L. Rockhold, VP&TO
John M. Thomas, VP&TO
Gilbert C. Jillson, VP&TO
TrInv: J. Scott Sperry
TrOpers: Barbara Comeau

South Lyon

STATE SAVINGS BANK
200 West Lake St. 48178
313/437-8151
(Services Provided by First of America Bank-Ann Arbor)

Southfield

COMERICA BANK-SOUTHFIELD
27777 Franklin Road 48034
313/355-1424
(Subsidiary of Detroit)
Hd: Gilbert Rodger, Pres

Southgate

SECURITY BANK & TRUST CO.
P.O. Box 1099 48195
313/281-5420 Tr$175 Mil
Hd,Nb: William C. Hamming, SrVP&TO
PersTr: David W. LeBar, AsstVP&TO
CorpTr,EmplBen: Claude Wininger, TO
TrInv: Ronald Mitchell, TrInvO
TrOpers: Colleen McDonald, TO

Stambaugh

FIRST OF AMERICA BANK-IRON COUNTY
402 Washington St. 49964
906/264-5191
(Services Provided by First of America Bank-Marquette, N.A.)

Sterling Heights

COMERICA BANK-METRO EAST, N.A.
36910 Van Dyke Ave. 48077
313/264-7530
(Subsidiary of Detroit)
Hd: William H. Heck, Pres

Sturgis

THE CITIZENS STATE BANK
100 E. Chicago Rd. 49091
616/651-4711 Tr$30 Mil
Hd: E. C. Leer, VP&TO

FIRST NATIONAL BANK & TRUST CO.
P.O. Box C 49091
616/651-8551 Tr$26 Mil
Hd: David E. Watters, VP&TO

Tecumseh

UNITED SAVINGS BANK OF TECUMSEH
P.O. Box 248 49286
517/423-8373 Tr$36 Mil
(Branches in Adrian and Britton)
Hd: James L. Anderson, VP&TO
Lois A. Logan, TO

Three Rivers

FIRST NATIONAL BANK
P.O. Box 407 49093
616/273-1715 Tr$8.5 Mil
Hd: John McKillen, VP&TO

Traverse City

EMPIRE NATIONAL BANK
1227 E. Front 49684
616/947-2111 Tr$56 Mil
(Branches in Empire, Kalkaska, Leland & Northport)
Hd: James M. Merenda, VP&SrTO
TrOpers: Patricia Borowiak, Supv
Inv,Admin: Richard Beverly, InvO
EmplBen: Arlene Oren, VP

MICHIGAN NATIONAL BANK
P.O. Box 1252 49684
616/941-0111
(Branch of Grand Rapids)
Hd: Scot J. MacDonald, AsstVP

NORTHWESTERN SAVINGS & LOAN ASSOCIATION
P.O. Box 809 49685-0809
616/947-5490 Tr$15 Mil
(Branches in Cadillac, Kalkaska, Manistee & Petoskey)
Hd: Robert A. Kincade, VP&TO
Sally Allerton, TrAdm

OLD KENT BANK-GRAND TRAVERSE
102 W. Front St. 49684
616/947-1100 Tr$180 Mil
Hd: Dennis W. Piskor, SrVP&TrInvO

Trenton

OLD KENT BANK & TRUST CO.
2674 West Jefferson Ave. 48183
313/671-2624 Tr$56 Mil
(Branch of Old Kent Bank & Trust Co., Grand Rapids)
Hd,TrInv,Nb: Lester R. Pinks, VP&TO
CorpTr,EmplBen: Thomas D. Gould, TO
PersTr,ComTrF: Margaret A. Lance, TO

TRENTON BANK AND TRUST COMPANY
2675 West Jefferson Ave. 48183
313/676-0300 Tr$10 Mil
Hd: Richard Kohl, VP&TO
C. L. Marcoux, Pres,CEO&TO

Troy

COMERICA BANK-TROY
4999 Crooks Road 48098
313/641-7111
(Subsidiary of Detroit)
Hd: James Gwisdala, Pres
Charles R. Stenback, TrConslt

MICHIGAN NATIONAL BANK OF DETROIT
1000 West Maple 48099
313/362-2210 Tr$412 Mil
(Branch in Detroit)
Hd: M. Richard Olson, SrVP
PersTr,FinSvcs: Peter W. Ronan, GpVP
ComTrF: Susan J. Malzahn, AsstVP
EmplBen: George D. Sutton, GpVP
TrOpers,CorpTr: Andrea L. Wulf, GpVP

Warren

COMERICA BANK-WARREN, N.A.
30500 Van Dyke 48093
313/751-4000
(Subsidiary of Detroit)
Hd: Gary W. Laidlaw, Pres

Wayne

WAYNE BANK
35215 Park at Biddle, P.O. Box 804 48184
313/721-4151
(Services Provided by First of America Bank-Ann Arbor)

West Branch

COMERICA BANK-WEST BRANCH,N.A.
502 W. Houghton Ave. 48661
(Branch of Comerica Bank-Midland)

Ypsilanti

COMERICA BANK-DETROIT
(Operating in Office of Ypsilanti Savings Bank, Ypsilanti)
301 West Michigan 48197
313/483-3542
Hd: James B. Pate, Pres
Nb: David C. Muzzall, VP

Zeeland

FIRST MICHIGAN BANK & TRUST CO.
P.O. Box 300 49464
616/396-9000 Tr$232 Mil
Hd: Henry B. Visscher, VP&TO
PersTr,CorpTr: Joe Dalman, AsstVP
Karen Overbeek, TO
TrInv,ComTrF: James Dodge, TO
Nb: Monte Fineout, VP
EmplBen: Brian Hoogland, TO
TrOpers: Mike Thompson, TO

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MINNESOTA

Austin

FIRST NATIONAL BANK
P.O. Box 537 55912
507/433-0202 Tr$3 Mil
Hd,PersTr,Nb: Pat Hyland, VP&TO
PersTr: Michaela M. Belatti, TO
TrOpers: Shirley M. Terry, AsstTO

MINNESOTA TRUST CO.
107 W. Oakland Ave. 55912
507/437-3231 Tr/o$6 Mil
Hd,TrInv: Warren F. Plunkett, Pres
PersTr,TrOpers,TDP: A. D. Plunkett
CorpTr,EmplBen: P. D. Plunkett, VP
TDP: A. Mullenbach

Crookston

CROOKSTON NATIONAL BANK
P.O. Box 619 56716
218/281-1976
Hd: Robert R. Sobolik, Pres&TO

Duluth

FIRST BANK, N.A.-DULUTH
130 W. Superior St. 55801
218/723-2691 Tr$351 Mil
Hd: James E. Anderson, SrVP
Prob: Donald W. Nygaard, VP
TrInv: Thomas W. Brechlin, VP
PersTr: Leroy D. Matchett, VP
CorpTr: Elsa Erickson, TO
EmplBen: Thomas F. Beaupre, AsstVP
TrOpers: Barbara J. Edstrom, TOpO
Nb: Helena E. Jackson, AsstVP

NORTH SHORE BANK OF COMMERCE
131 W. Superior St. 55802
218/722-4784 Tr$40 Mil
Hd: William F. Zelen, VP&SrTO
TrOpers: Ross S. Maynard, AsstTO

NORWEST BANK DULUTH, N.A.
230 W. Superior St. 55801
218/723-2765 Tr$263 Mil
Hd: Donald A. Carlson, VP
PersTr: Bruce W. Potter, VP
CorpTr: Larry H. Duncan, AsstVP
TrInv: David M. Hoium, TO
EmplBen: Thomas W. Conklin, AsstVP
TrOpers: Martin M. MacLean, AsstVP
Nb: Eric J. Neetenbeek, AsstVP

Fairmont

THE MARTIN COUNTY NATIONAL BANK OF FAIRMONT
P.O. Box 848 56031
507/235-5538
Neil Lee, TO

Glencoe

SECURITY BANK & TRUST CO.
735 11th St. E.
P.O. Box 218 55336
612/864-3171 Tr$14 Mil
Hd: Orlan G. Grell, SrTO
TrAdm: Cheryl Leifermann
TrOpers: Janet Schwartz

Hastings

FIRST NATIONAL BANK
119 W. 2nd St. 55033
612/437-3106 Tr$1.2 Mil
Hd: Dolores N. Beise, AdmAsst&TO

MINNESOTA (Cont'd)

Hoyt Lakes

FIRST NORTHWESTERN NATIONAL BANK
P.O. Box 475 55750
218/225-2107 Tr$10 Mil
Hd: Arlen G. Swanson, TO

Hutchinson

CITIZENS BANK & TRUST CO.
102 Main St. S. 55350
612/587-2233 Tr$7.5 Mil
Hd: D. H. Jensen, SrVP,TO&Csh
T. A. Burich, ExecVP&TO
J. C. Kraft, AsstVP&TO

Marshall

FIRST AMERICAN BANK & TRUST OF MARSHALL
P.O. Box 1156 56258
507/537-0266 Tr$120 Mil
Hd: Mark Stenson, VP&TO
TrInv: Janet Vandendriessche, TO
Bill Hurd, TO
Prob,RE: Dave Miller, AsstVP&TO
TrOpers: Julie Coudron, TO
InvAdmin: Bernie Jeub, TO
Nb: Karen Steger

Minneapolis

FIDELITY BANK & TRUST CO.
P.O. Box 1227 55440
612/789-2471
Hd,PersTr,CorpTr,EmplBen,Nb: John R. Fox, VP&SrTO
TrOpers: Carol Korblick, TOpO
Acctg&Taxes: Clark Johnson, TO

THE FIRST NATIONAL BANK OF MINNEAPOLIS
First Bank Place 55480
612/370-4430 Tr$3.5 Bil
Hd: Donald R. Koessel, ExecVP&ChmTrComm
PersTrScvs: John T. Phillips, SrVP
CorpTr: John W. Scanlan, VP
EmplBen: Welles B. Eastman, VP
TrOpers: Thomas G. Sletta, VP
Nb: Thomas M. Libera, VP
CorpSvcs: Charles F. Glaman, SrVP
PersTr,Est: Paul O. Schliesman, VP
PersTr,InvMgmt: John T. Weingart, VP

MARQUETTE BANK MINNEAPOLIS, N.A.
90 So. 6th St. 55480
612/341-5677 Tr$800 Mil
Hd: Patrick L. Stotesbery, SrVP
PersTr: David Johnston, VP&TO
CorpTr: Mark LeMay, AsstTO
EmplBen: David E. Hartle, AsstVP&TO
TrOpers: Dale Jorgensen, VP&TO
Nb: Karen Omtvedt, VP&TO

NATIONAL CITY BANK OF MINNEAPOLIS
75 South 5th St. 55480
612/340-3144 Tr$150 Mil
Hd: Jean J. Chaput, SrVP&TO
PersTr: Tim Davis, TO
CorpTr: Connie Weinman, AsstVP
TrInv: Richard P. Hoyland, VP-TrInv
EmplBen: Paul J. Brewer, AsstVP
PersTr,TrOpers: Dewayne A. Hoium, VP

NORWEST BANK MINNEAPOLIS, N.A.
8th & Marquette Ave. 55479-0118
612/372-8123 Tr$3.500 Bil
(Branch in New York)
Hd: P. A. Heegaard, ExecVP
PersTr: C. R. Bailey, Jr., SrVP
CorpTrStk: D. H. Willard, VP
CorpTrBond: J. F. Gudmundson, AsstVP
TrInv: J. R. Caswell, VP
EmplBen: M. L. Lucas, SrVP
TrOpers: J. W. Hayes, SrVP
NbIndSvcs: T. J. Commerford, VP
NbInstSvcs: R. W. Edgar, AsstVP
Legal: A. H. Wernz, VP

Moorhead

AMERICAN BANK & TRUST CO.
730 Center Ave. 56560
218/236-4108 Tr$35 Mil
Hd,PersTr,EmplBen,TrInv: John R. Borland, VP&TO
TrOpers,TrAdmin: Margaret Metcalf, AsstTO
PersTr,Nb: Dana Burnham, AsstTO

New Ulm

STATE BANK & TRUST CO. OF NEW ULM
P.O. Box 363 56073
507/354-8215 Tr$150 Mil
Hd: Robert Merillat, VP&TO
TrOpers: Robert Qvale, TO
PersTr: Marion Schnobrich, AsstTO

Richfield

RICHFIELD BANK & TRUST CO.
6625 Lyndale Ave. S. 55423
612/861-7355 Tr$195 Mil
Hd: Robert N. Prentiss, VP&TO
TrOpers: J. Larry Simpson, TOpO
PersTr: Galen Schmick, TO
TrInv: Robert J. Mullen, VP&IO
EmplBen: Jill Edelstein, TO
Nb: Dan Caswell

Rochester

FIRST NATIONAL BANK OF ROCHESTER
P.O. Box 4661 55903
507/285-7860 Tr$105.3 Mil
Hd: James D. Hausman, VP&MgtO
PersTr&Mktg: Douglas A. Wright, AsstVP&TO
PersTr&Est: V. T. Anderson, VP&TO
TrInv: Adelaide P. Reese, VP&TrInvO
PersTr: Paul E. Broadbent, AsstVP&TO
TrOpers,ComTrF: Joseph E. Borland, TO

MARQUETTE BANK ROCHESTER
206 S. Broadway
P.O. Box 4800 55903
507/285-2690 Tr$40 Mil
Hd,TrInv,EmplBen,Nb: H. M. Stellner, Jr., SrVP&TO
Est,Gdnshp,PersTr,TrOpers: Mrs. C. A. Bedney, AsstVP&TO
CorpTr: Mrs. R. G. Globe, TrAdmAsst
Est,Gdnship,PersTr,Taxes: Mrs. A. S. Bodensteiner, TO

ROCHESTER BANK AND TRUST COMPANY OF ROCHESTER
P.O. Box 6478 55903
507/288-0224
Hd: Barbara A. Ferguson

St. Cloud

FIRST AMERICAN NATIONAL BANK OF ST. CLOUD
11th & St. Germain St. 56301
612/255-7174 Tr$120 Mil
Hd,Nb: Douglas A. Holzkamp, VP&TO
PersTr,ComTrF: Randall A. Berns, TO
EmplBen,CorpTr,ComTrF: Jerome H. Johnson, AsstVP&TO
TrOpers: Naomi Erdmann, TO
PersTr,Prob: Beverly A. Bownik, TO

ST. CLOUD NATIONAL BANK & TRUST CO.
224 E. St. Germain St. 56301
612/251-4400 Tr$60 Mil
Hd: Edward C. Wiesner, VP&TO
ComTrF,TrOpers: John Busch, AsstTO
Nb: Norman Seehusen, AsstTO

ZAPP NATIONAL BANK OF ST. CLOUD
717 St. Germain St. 56301
612/251-7110 Tr$58 Mil
Hd,TrInv,Nb: Stanley L. Gaffin, VP&TO
PersTr: Mark Christianson, TO
TrOpers: Arlene Pederson, Supv
EmplBen: Lynette A. Golly, PenTO

★St. Paul

AMERICAN NATIONAL BANK & TRUST CO.
5th & Minnesota St. 55101
612/298-6035 Tr$200 Mil
Hd: C. Richard McCabe, VP&SrTO
Nb: Jerome S. Yugend, VP&SrMktgO
PersTr: Walter Opal, VP&TO
CorpTr: Sandra K. Johnson, TO
TrInv,ComTrF: John P. Klett, VP&TrInvO
EmplBen: William E. Burmeister, AsstVP
TrOpers: Donald A. Ensrud, TO

FIRST TRUST SAINT PAUL
1st National Bank Bldg. 55101
612/291-5100 Tr/o$4.4 Bil
Hd: J. Thomas Simonet, Pres & CEO
PersTr: John L. Jerry, ExecVP
TrInv,EmplBen: Richard P. Halverson, ExecVP
Nb,Mktg: Jon A. Theobald, ExecVP
CorpTr: James A. Ehrenberg, SrVP
CorpAgcy: Virginia M. Terry, SrVP
TrOpers: Harold M. Johnson, ExecVP

MIDWAY NATIONAL BANK
1587 University Ave. 55104
612/646-2661
Hd: James A. Polzak, VP&TO
PersTr: Marlene Middleton, TO
Mary M. Ferris, TO
TrOpers: Bonnie S. Dougherty, TOpO

NORWEST BANK ST. PAUL, N.A.
55 E. 5th St. 55101
612/291-2199 Tr$318 Mil
Hd: Stephen P. Gianoli, VP
PersTr: James G. Lethert, VP
CorpTr: Jan Hines, AsstVP
ComTrF,TrInv: David A. Beeck, AsstVP
EmplBen,Nb: John A. Maschoff, VP
TrOpers: Paula Flannigan, TOpO

Stillwater

THE FIRST NATIONAL BANK
213 E. Chestnut St. 55082
612/439-4411
Hd: John L. Jewell, TO

Wayzata

WAYZATA BANK & TRUST CO.
900 E. Wayzata Blvd. 55391
612/473-8855 Tr$65 Mil
Hd: David Boies, VP&TO
PersTr: Rita Stevens
EmplBen: Raymond Gardner, TO

Winona

MERCHANTS NATIONAL BANK
P.O. Box 248 55987
507/457-1150 Tr$30 Mil
Hd,PersTr,CorpTr,Nb: Gerald E. Neal, VP&TO
TrInv,ComTrF: Rome Ritter, VP&TO
EmplBen,TrOpers: Ann Peterson, AsstVP&TO

WINONA NATIONAL & SAVINGS BANK
P.O. Box 499 55987
507/454-4320 Tr$40 Mil
Hd: Kenneth Seebold, SrTO
Ruth M. Flanigan, TO
Carol Orlowske, AsstTO

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MISSISSIPPI

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BATESVILLE SECURITY BANK
P.O. Box 690 38606
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PersTr,CorpTr,TrOpers: William R. Fleming, AsstTO

Bay Springs

FIRST UNITED BANK
P.O. Drawer 468 39422
601/764-2115
Hd: D. Allan Stewart. SrVP&TO
Charlotte Aycok, AsstVP

Belzoni

GUARANTY BANK & TRUST CO.
P.O. Box 657 39038
601/247-1454 Tr$4 Mil
Hd: Hugh R. Varnado, Jr., TO
EmplBen: H. L. Townsend, Pres
EmplBen,TrOpers,Nb: Katharine McCauley, AsstTO

Biloxi

THE PEOPLES BANK
P.O. Drawer 529 39533
601/435-8209 Tr$34 Mil
Hd: Glenn L. Swetman, ChmBd
M. O. Lawrence III, TO
Peggy Byrd, SavingsTO
Albert Breeland, TrInvO

Brandon

RANKIN COUNTY BANK
106 Government St. 39042
601/825-3111
Hd: Edwin Sallis, Pres

Brookhaven

BROOKHAVEN BANK & TRUST CO.
P.O. Drawer 539 39601
601/833-4771
Hd: Scott M. Farnsworth

STATE BANK & TRUST CO.
P.O. Drawer 319 39601
601/833-4451
Hd: William D. Sones

Canton

CANTON EXCHANGE BANK
127 West Peace St. 39046
601/859-7410
(Branch of First National Bank, Jackson)
Flora J. Rimmer, ExecVP&TO
Zella D. Buntyn, AsstVP&TO

Carthage

THE CARTHAGE BANK
P.O. Drawer 437 39051
601/267-7311
Hd: Larry A. Waggoner, VP,Csh&TO

Clarksdale

COAHOMA BANK
P.O. Box 100 38614
601/627-7842
(Branch of Grenada Bank, Grenada)
Hd: Mary J. Hammond, TO

UNITED SOUTHERN BANK
211 E. Second St.
P.O. Box 1059 38614
601/627-3281 Tr$25 Mil
Hd: James L. Townsend, Jr., SrVP&TO
PersTr,CorpTr,TrOpers: Annette D. Brand, VP&TO

Columbia

CITIZENS BANK
814 Main St. 39429
601/736-2601 Tr$9.3 Mil
Hd: T. Michael Kuykendall, TO
EmplBen: Pat Broome, AsstTO
TrOpers: June Howell, AsstTO

Columbus

FIRST COLUMBUS NATIONAL BANK
P.O. Box 231 39701
601/328-7932 Tr$21 Mil
Hd: D. Richard George, SrVP&SrTO
PersTr: Kathy Read, VP&TO
EmplBen: James D. Ferguson, VP&TO
TrOpers: Tammy Holloway

MERCHANTS & FARMERS BANK
P.O. Box 431 39703
601/328-1015 3 Mil
Hd: H. E. Couchman, SrVP&TO
Patti F. Daly, TrAdmn

NATIONAL BANK OF COMMERCE OF MISSISSIPPI
P.O. Box 631 39701
601/327-3700 Tr$40 Mil
Hd,TrInv: Rex D. Poole, SrVP&TO
EmplBen,Mktg: Lee F. Kenney, VP&TO
PersTr,CorpTr,TrOpers: James Terry Haynes, VP&TO

Corinth

SECURITY BANK
P.O. Box 1439 38834
601/287-3121 Tr$10 Mil
Hd: James H. Moore, CPA
PersTr: Debbie Adams
EmplBen: Terry Bullard
Nb: Clint Droke

Crystal Springs

THE SUNBURST BANK
P.O. Box 72 39059
601/892-1861
(Branch of the Mississippi Bank, Jackson)
Hd: Mrs. Nan McCluney, SrVP&TO

Greenville

COMMERCIAL NATIONAL BANK
P.O. Box 777 38701
601/378-2666
(Branch of First National Bank, Jackson)
Hd: John E. Ashcraft, Jr., VP&TO
PersTr: Willie Mae Willis, AsstTO

DEPOSIT GUARANTY NATIONAL BANK, GREENVILLE BRANCH
P.O. Box 818 38701
601/378-2266
(Branch of Jackson)
Hd: Larry Wall

FIRST GREENVILLE BANK
P.O. Box 959 38702-0959
601/378-3907 Tr$25 Mil
Hd,PersTr,CorpTr,TrInv,EmplBen: Paul R. Horne, Jr., SrVP
PersTr,CorpTr,EmplBen: William F. Gillis, VP&TO

Greenwood

BANK OF COMMERCE
310 Howard St. 38930
601/453-4142
Steve Lary, TO

THE BANK OF GREENWOOD
P.O. Box 945 38930
601/455-1531
(Branch of First National Bank, Jackson)
Hd: Mrs. Rita A. Daves, TO

DEPOSIT GUARANTY NATIONAL BANK
820 W. Park Ave. 38930
601/455-1000
(Branch of Jackson)
Hd: F. R. Morgan, III, TO&FM

Grenada

GRENADA BANK
P.O. Box 947 38901
601/226-3141 Tr$22 Mil
Hd: D. B. Moorhead, SrVP&TO

Gulfport

GULF NATIONAL BANK
P.O. Drawer 1330 39501
601/864-2252 Tr$7 Mil
Hd: Cathy Wood, TO

HANCOCK BANK
P.O. Box 4019 39501
601/868-4400 Tr$90 Mil
Hd: Mart Melton, Jr., VP&SrTO
ComTrF,EmplBen: Charles Eastland, VP&TO
PersTr: Mrs. Margie Johnson, VP&TO
CorpTr: Mrs. Nancy Morse, VP&TO
TrInv: George Bensabat, VP&TrInvO
Est: Milton Weems, VP&TO
TrOpers: Happy McDonald

Hattiesburg

CITIZENS BANK OF HATTIESBURG
P.O. Box 1071 39401
601/544-8100
(Branch of First National Bank of Jackson)
Hd: Al Shiyou, TO

DEPOSIT GUARANTY NATIONAL BANK
P.O. Box 2059 39401
601/544-6700
(Branch of Jackson)
Hd: Paul Rimes, ExecVP
Mary Humphries, AsstTO

FIRST MISSISSIPPI NATIONAL BANK
P.O. Drawer 1231 39401
601/545-5090 Tr$56 Mil
(Branches in Biloxi, Gulfport & Jackson)
Hd,PersTr,TrInv,Nb: Daniel L. Edwards, SrVP&SrTO
PersTr,TrInv: Ann Carter, TO
CorpTr,TrInv,ComTrF,EmplBen: B. John Baronich, Jr., VP&TO
TrOpers: Barbara Kelly, AsstVP&TO
TrConslt: A. H. Ritter, Jr.

Hazlehurst

COPIAH BANK, N.A.
P.O. Box 31 39083
601/894-2831
Hd,PersTr: Mrs. June L. Thorne, SrVP&TO

MERCHANTS & PLANTERS BANK
P.O. Box 70 39083
601/894-4141
Hd: Rachel H. Barlow, AsstVP&TO

Holly Springs

FIRST STATE BANK
P.O. Box 580 38635
601/252-4211 Tr/u$1 Mil
Hd: Mary Warren, VP

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MISSISSIPPI (Cont'd)

★Jackson

DEPOSIT GUARANTY NATIONAL BANK
One Deposit Guaranty Plaza 39201
601/354-8122
(Branches in Greenville, Greenwood, Hattiesburg, Laurel, Meridian, Natchez & Yazoo City)
Hd: Lowell F. Stephens, ExecVP
AsstHd: William G. McDermott, SrVP&TO
PersTr: William H. Mounger, Jr., SrVP&TO
TrInv: Gerald L. White, VP&TrInvO
TrOpers: Richard R. Pratt, VP&TO
Nb: J. Edmund Johnston, Jr., VP&TO
CorpTr&Fndtns: C. David Cleland, VP&TO
EmplBen: James M. Purdie, TO
RE: John W. Lowery, VP&TO
Steve Butler, TO&Forester

FIRST MISSISSIPPI NATIONAL BANK
P.O. Box 1605 39205
601/354-4500 Tr$56 Mil
(Branch of Hattiesburg)
Hd: Daniel L. Edwards, SrVP&SrTO
PersTr: Ann Carter, TO
EmplBen: John Baronich, VP&TO
TrOpers: Barbara Kelly, AsstVP&TO
TrConslt: A. H. Ritter, Jr.

FIRST NATIONAL BANK, JACKSON
248 E. Capitol St. 39201
601/354-5180
(Branches in Canton, Greenville, Greenwood & Hattiesburg)
Hd: E. E. Laird, SrVP&SrTO
PersTr: R. Fulton Thompson, VP&TO
CorpTr: A. P. Ford, VP&TO
TrInv: Chris Grillis, VP
TrOpers: Raymond L. Honeycutt, VP&TO
EmplBen: William H. Wardlaw, SrVP&TO
Nb: J. Stephen Ellis, VP&TO

THE MISSISSIPPI BANK
P.O. Box 23053 39225-3053
601/969-6175
(Branches in Crystal Springs & Canton)
Hd: Larry Cantrell, SrVP&TO
PersTr,CorpTr: John Mark McKenzie, AsstTO
EmplBen: Mary Dell McCoy, AsstVP&TO
TrOpers: Suzanne Stephens, AsstTO

Laurel

BANK OF LAUREL
West 10th St. & Highway 15 North 39440
601/649-7310 Tr/u$1 Mil
Hd: A. Jackson Huff, Jr.

COMMERCIAL NATIONAL BANK & TRUST CO.
P.O. Box 168 39441
601/649-9500 Tr$29.2 Mil
Hd: Charles H. Windham, Jr., VP&TO

DEPOSIT GUARANTY NATIONAL BANK
P.O. Box 2668 39440
(Branch of Jackson)
H. Cal Callen, AsstTO

Lexington

HOLMES COUNTY BANK & TRUST CO.
P.O. Box 642 39095
601/834-2311
Hd: W. D. Wilson, VChmBd&TO
Holt Smith, ExecVP&TO

Long Beach

HANCOCK BANK
P.O. Box 335 39560
601/868-4760
Hd: L. Cooper Andrews, VP

Louisville

CITIZENS BANK & TRUST CO.
39339
601/773-6261 Tr/u$1 Mil
Hd: W. F. Stanton

Mendenhall

PEOPLES BANK
P.O. Box 7 39114
601/847-2210
Hd: S. D. Davis, Chm
EmplBen: S. D. Davis, Jr., Pres

Meridian

DEPOSIT GUARANTY NATIONAL BANK
406 2nd Ave. 39301
601/693-1121 Hd: Stephen O. Moore, SrVP&TO
Anne W. Flynt, VP&TO

THE CITIZENS NATIONAL BANK
P.O. Box 911 39301
601/693-1331 Tr$20 Mil
Hd: Fred O. Poitevent, Jr., VP&TO

FIRST UNITED BANK
P.O. Box 991 39301
601/693-2431 Tr$7.1 Mil
Hd: John A. Konrade, ExecVP&TO
PersTr: D. Allen Stewart, SrVP&TO

Natchez

DEPOSIT GUARANTY NATIONAL BANK, NATCHEZ BRANCH
P.O. Box 847 39120
601/442-6471
(Branch of Jackson)
Hd: Charles H. Petkovsek, SrVP

Oxford

THE FIRST NATIONAL BANK
1302 Jackson Ave. 38655
601/234-2821 Tr/u$1 Mil
Hd: William R. Gottshall, Pres&CEO

Pascagoula

MERCHANTS & MARINE BANK
P.O. Box 729 39567
601/762-3311
Hd: Mrs. Ellen N. Cole, VP&TO

PASCAGOULA-MOSS POINT BANK
P.O. Box 1029 39567
601/762-4001
Hd: Joseph E. Brown, VP&TO

Philadelphia

CITIZENS BANK OF PHILADELPHIA
P.O. Box 209 39350
601/656-4692
Hd: J. W. Griffith, VP&TO

Raymond

MERCHANTS & PLANTERS BANK
P.O. Drawer B 39154
601/857-8044
Hd: H. R. Kilby, Jr., Pres&TO

Ripley

THE PEOPLES BANK
305 Jefferson, East 38663
601/837-8191 Tr$2.8 Mil
Hd: Bobby P. Martin, Chm

Ruleville

PLANTERS BANK & TRUST CO.
P.O. Box 6 38771
601/756-4321
Hd: Robert R. Clark, TO
Darlene L. Williams, AsstTO

Sardis

BANK OF SARDIS
201 South Main St. 38666
601/487-1661 Tr/o$2.5 Mil
Hd,TrInv: J. Q. West, Chm&CEO
Roy H. Sawyer, Pres
PersTr,CorpTr,ComTrF,TrOpers,Nb,TDP: Charles M. Gordon, VP&TO

PANOLA COUNTY BANK
P.O. Box 97 38666
601/487-2525
Hd: Bob Scallorn, AsstVP

Starkville

SECURITY STATE BANK
P.O. Box 1127 39759
601/323-5155 Tr$3 Mil
Hd: Larry W. Jones, VP&TO

Tupelo

BANK OF MISSISSIPPI
P.O. Box 789 38801
601/842-6661 Tr$55 Mil
Hd,TrInv,ComTrF: E. L. Joyner, III, 1stVP&SrTO
PersTr: Mike Sadler, TO
CorpTr: Laura Maynard, TO
EmplBen: Rosaland Allen, VP&TO
TrOpers: James Young, TOpO

PEOPLES BANK & TRUST CO.
P.O. Box 709 38801
601/842-5273 Tr$35 Mil
Hd: E. Robinson McGraw, SrVP&SrTO
PersTr: Kenneth Grisham, AsstTO
EmplBen: Don Carter, VP&TO

Union

PEOPLES BANK OF MISSISSIPPI, NatAssn
P.O. Box 251 39365
601/774-9266 Tr/u$1 Mil
Hd: Claud H. Livingston, Pres

Vicksburg

FIRST NATIONAL BANK
P.O. Box 39 39180
601/636-1151
Hd: Joe Schmitt, VP&SrTO

MERCHANTS NATIONAL BANK
P.O. Box 871 39180
601/636-3752 Tr$20-30 Mil
Hd: J. E. Sullender, ExecVP&TO
TrOpers: Dorothy E. Lack

Water Valley

BANK OF WATER VALLEY
1100 Central St. 38965
601/473-1888
B. C. Taylor, Pres

West Point

FIRST NATIONAL BANK
P.O. Box 837 39773
601/494-1411 Tr/o$1 Mil
John R. Early, VP&TO
Mrs. Susanne M. Campbell, VP&AsstTO
Mark G. Hazard, III, VP&TO

Yazoo City

DEPOSIT GUARANTY NATIONAL BANK
P.O. Box 750 39194
601/746-3221
(Branch of Jackson)
Hd: Frank Patty, Jr., VP&TO

MISSOURI

Aurora

BOATMEN'S BANK OF AURORA
201 Madison 65605
417/678-5112
Hd: Eldon W. Erwin, Pres&TO
Mary Lois Kelley, AsstCsh&AsstTO

Ballwin

BOATMEN'S BANK OF WEST COUNTY
555 Manchester Rd. 63011
314/227-5800
Hd: F. Joseph Hallas, TO

Boonville

BOATMEN'S NATIONAL BANK OF BOONVILLE
412 Main Street 65233
816/882-6642 Tr$1.1 Mil
Hd: Curtis J. Sprick, VP&TO

Branson

CENTERRE BANK OF BRANSON
P.O. Box 130 65616
417/334-4125 Tr$1 Mil
Hd: Karen K. Hall, TO
SECURITY BANK & TRUST CO.
P.O. Box 70 65616
417/334-2191 Tr$3 Mil
Hd: David S. Eblen, Pres&TO

Butler

BOATMEN'S BANK OF BUTLER
P.O. Box 112 64730
816/679-4114 Tr/o$1 Mil
Hd: Edgar M. Ratliff, Pres

Cape Girardeau

BOATMEN'S BANK
P.O. Box 220 63701
314/334-7111 Tr$7 Mil
Hd: Richard W. Allgood, TO
CENTERRE BANK OF CAPE GIRARDEAU,N.A.
P.O. Box 70 63701
314/334-4811 Tr$1.5 Mil
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Nb: Robert W. Loyd, SrVP

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TrInv: Stuart L. Murdock, ExecVP
ComTrF,TrOpers: E. Frank Ware, SrVP
EmplBen: Robert E. Reiter, SrVP
Nb: Mrs. Leone H. Park, ExecVP
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KENNETT NATIONAL BANK
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816/525-0000 Tr$30 Mil
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Sheryl E. Lawless, AsstTO
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816/279-2721 Tr$130 Mil
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TrOpers: Constance J. Smith, TO
TrInv: Robert S. Siemens, VP&TO
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UNITED MISSOURI BANK OF ST. JOSEPH
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TrInv: A. C. Parato, VP
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Sikeston

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Richard F. Rigler, AsstVP
Jean A. Edwards, TO
Gerri M. Rowe, AsstTO
John H. Skogmo, AsstVP
Louise Hoffmann, AsstCont

Bozeman

FIRST SECURITY BANK OF BOZEMAN
P.O. Box 910 59715
406/587-0641 Tr$1.7 Mil
Hd: Philip R. Sandquist, Pres
PersTr,CorpTr: Ronald R. Farmer, AsstTO

FIRST TRUST COMPANY OF MONTANA
(First Bank Systems, Inc.)
P.O. Box 730 59715
406/587-9222
(Branch of Billings)
Hd: Charles A. Wendtland, SrTO&GenCoun

MONTANA BANK OF BOZEMAN, NatAssn
P.O. Box 370 59715
406/586-3381 Tr$4 Mil
Hd: Orville Erlenbush, TO

Glasgow

FIRST SECURITY BANK OF MONTANA,NatAssn
P.O. Box 69 59230
406/228-4371
Marilyn Maxness, TO

Great Falls

FIRST INTERSTATE BANK OF GREAT FALLS
425 First Ave., N. 59403
406/761-1750 Tr$16 Mil
Hd: L. D. LeMaster, VP&TO

FIRST TRUST COMPANY OF MONTANA
(First Bank System, Inc.)
300 Central 59403
406/761-2650
(Branch of Billings)
Hd: Daniel C. Ewen, VP&Mgr
Clark Henderson, TO

NORWEST CAPITAL MANAGEMENT & TRUST CO., MONTANA
21 Third St. North
P.O. Box 5011 59403
406/761-0200
(Branch of Billings)
Mgr: Thomas H. Ellis, VP
Jeffrey M. Mahon, TO
Karen M. Bishop, AsstTO
Robert K. Doerk, Jr., AsstTO

TRUST CORPORATION OF MONTANA
P.O. Box 5003 59403
406/727-2050 Tr$100 Mil
Hd: N. Patrick Butler, Pres&TO
PersTr: Donald L. Knutson, VP&TO
CorpTr,ComTrF,TrOpers: Joann Hopp, TO
EmplBen: Cyndi Birkholz, AsstTO
TrOpers: Karen Gilbert, AsstTO

★ Helena

FIRST TRUST COMPANY OF MONTANA
(First Bank System, Inc.)
P.O. Box 1678 59624
406/443-6161
(Branch of Billings)
Hd: L. Don Short, VP&Mgr

NORWEST CAPITAL MANAGEMENT & TRUST CO., MONTANA
350 N. Last Chance Gulch 59601
406/443-4700
(Branch of Billings)
Mgr: M. A. Mathews, Jr., ExecVP
David L. Roberts, VP
Gregory A. Hughes, TO
John B. Gibson, AsstTO
Daryl Clingingsmith, AsstTO
Elizabeth Faye Logan, AsstTO
Gary J. Dunn, AsstIO
Marion R. Keithcart, AsstTO
Joan Morello, AsstIO

Miles City

FIRST SECURITY BANK & TRUST OF MILES CITY
700 Main St.
P.O. Box 250 59301
406/232-3620
Hd: Robert C. Lucas, Pres&TO

Missoula

FIRST NATIONAL MONTANA BANK OF MISSOULA
P.O. Drawer B 59806
Tr$50 Mil
Hd: Susan K. O'Neil, AsstVP&TO

FIRST TRUST COMPANY OF MONTANA
(First Bank System, Inc.)
P.O. Box 7969 59801
406/728-0670
(Branch of Billings)
Hd: Fred Springsteen, SrTO

Shelby

TOOLE COUNTY STATE BANK
P.O. Box M 59474
406/434-5528 Tr$121 Mil
Hd: John E. Parker, VP

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

NEBRASKA

Alliance

ALLLIANCE NATIONAL BANK & TRUST CO.
124 West Third St., P.O. Drawer E 69301
308/762-2300
Mark L. Anderson, TO
Eva Knight, AsstTO

THE GUARDIAN STATE BANK & TRUST CO.
P.O. Drawer A 69301
308/762-4400 Tr/o$50 Mil
Hd,Nb: H. W. Dakin, SrTO
TrOpers: J. R. O'Neal, II, TO
PersTr: W. A. Seiler, TO

Aurora

THE FARMERS STATE BANK & TRUST CO.
1234 L St. 68818
402/694-2111 Tr$3.8 Mil
Hd: Dan J. Armbruster, Pres&TO

FIRST NATIONAL BANK & TRUST COMPANY IN AURORA
P.O. Box 329 68818
402/694-3136 Tr$5 Mil
Hd,PersTr: J. E. Koepke, VP&Csh
EmplBen,TDP,TrOpers: David LaFerla, AsstTO
Nb: J. W. McBride, Pres

Beatrice

FIRST NATIONAL BANK & TRUST CO.
120 N. 6th St. 68310
402/223-4041 Tr$4 Mil
Hd: Harold R. Deitemeyer, Pres&TO
John B. Dando, ExecVP&TO
Don Johnsen, VP&TO
Sherry A. Payne, Csh&TO

Bellevue

BANK OF BELLEVUE
100 American Plaza 68005
402/291-1400
Hd: Michael J. Walts
PersTr: Rick R. Sanders
TrInv: Joni K. Pierce
TrOpers,TDP: Karen A. Hosier

TRI-COUNTY BANK & TRUST
1001 Fort Crook Rd. 68005
402/733-3000
Hd: Michael Walts
PersTr,TrOpers: Karen A. Hosier
TrInv: Joni K. Pierce

Broken Bow

NEBRASKA STATE BANK & TRUST CO.
P.O. Box 688 68822
308/872-2466 Tr/o$1 Mil
Hd: Charles R. Giles, Pres

Columbus

COLUMBUS BANK & TRUST CO.
2501 13th St.
P.O. Box 98 68601
402/564-1234
Hd: Robert C. Labenz, ExecVP&TO
Harold J. Luchtel, Pres&AsstTO

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 730 68601
402/564-1481 Tr$45 Mil
Hd: Wayne E. Grachek, Sr., VP&SrTO
John Scott, TO
Elizabeth Haskins, TO

Cozad

COZAD STATE BANK & TRUST CO.
P.O. Box 2000 69130
308/784-2000 Tr$4.5 Mil
Hd: John C. Adams, TO

FIRST BANK & TRUST CO.
P.O. Drawer B 69130
308/784-2515 Tr/u$1 Mil
Hd: J. J. Konen

Elkhorn

BANK OF ELKHORN
P.O. Box 469 68022
402/289-2551 Tr$2.2 Mil
Hd: D. Sonja Pohl, TO

Falls City

RICHARDSON COUNTY BANK & TRUST CO.
P.O. Box 248 68355
402/245-2486 Tr$2.5 Mil
Hd,TrInv,Nb: John H. Morehead, Pres
PersTr,TrOpers: K. Voegele, VP

Fremont

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 1209 68025
402/727-1100 Tr$20 Mil
Thomas G. Kelly, TO

FREMONT NATIONAL BANK & TRUST
152 East 6th St. 68025
402/721-1050 Tr$29 Mil
Hd: Joseph E. Twidwell, VP&TO
TrOpers: Mary Flies

Gering

GERING NATIONAL BANK & TRUST CO.
P.O. Box 100 69341
308/436-5061 Tr$10 Mil
Hd: Leland Judy, TO

Gothenburg

THE GOTHENBURG STATE BANK & TRUST CO.
900 Lake Ave. 69138
308/537-7181 Tr$4.6 Mil
Hd: Matthew H. Williams, CEO
PersTr,TrOpers: Duane Oliver, VP

Grand Island

FIVE POINTS BANK
2015 North Broadwell Ave. 68801
308/384-5350 Tr$2.9 Mil
Hd: W. W. Marshall, Jr.

NORWEST BANK GRAND ISLAND, N.A.
P.O. Box 1768 68802
308/382-7222 Tr$101 Mil
Hd,PersTr,EmplBen,Nb: John B. Atkins, VP&Mgr
PersTr,CorpTr,Nb: Ronald L. Adams, VP&TO
TrOpers: Donna M. Young, TOpO
PersTr,EmplBen,Nb: Holly A. Huerter, TO
FM: Bob Dwyer
Steve Manning
Mark Gustafson

OMAHA NATIONAL, GRAND ISLAND
P.O. Box 2006 68802
308/382-3100 Tr$20 Mil
Hd: Richard K. Rabe, VP&TO

OVERLAND NATIONAL BANK
P.O. Box 1688 68802
308/382 4800 Tr$30 Mil
Hd: Fredrick F. Neid, VP&TO
TrOpers: Kathy Swanson, AdmAsst

Harrison

THE SIOUX NATIONAL BANK
69346
308/668-2436
Hd: Wayne Hoskinson

Hastings

NORWEST CAPITAL MANAGEMENT & TRUST CO., NEBRASKA
747 North Burlington 68901
402/463-3817 Tr$700 Mil
(Branch of Omaha)
Mgr: Willard T. Essex, VP

Hemingford

BANK OF HEMINGFORD
P.O. Box 157 69348
308/487-3314

Humboldt

HOME STATE BANK & TRUST CO.
P.O. Box 127 68376
402/862-2311 Tr$2.1 Mil
Co-Admin: Melba J. Cook, VP&TO
Charlene E. Schuetz, VP&TO

Imperial

CHASE COUNTY BANK & TRUST
545 Broadway 69033
308/882-4286 Tr$1 Mil
Hd: John Adams, Pres&TO

Kearney

FIRST NATIONAL BANK & TRUST CO. OF KEARNEY
P.O. Box 578 68847
308/234-1818 Tr$20 Mil
DivHd: Leo L. Henricksen, TO&SrVP
Laurence L. Jepson, Pres&TO
Harold Oldfather, ChmBd
DeptHd: Pamela A. Colling, TO
Lynnette Ritterling, AdmTrAsst
Dan Muhlbach, FM&TO

GUARANTY TRUST CO.
2222 First Ave. 68847
308/234-2424 Tr/u$1 Mil
Hd: Wayne R. McKinney, ChmBd&TO
Mrs. Jackie Purdy, TrAdmO

PLATTE VALLEY STATE BANK & TRUST CO.
P.O. Box 430 68847
308/234-2424 Tr$14 Mil
Hd: Wayne R. McKinney, TO&ChmBd
TrOpers: Jackie Purdy, TrAdmO

Lexington

LEXINGTON STATE BANK
7th & Lincoln Sts. 68850
308/324-5691 Tr$6.0 Mil
Hd: Jon Thornburg, VP&TO
TrOpers: Margene Pierce, AsstTO

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14th & M Streets
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402/477-4481
Hd: Lorraine F. Stratton, VP&TO

FIRST NATIONAL BANK & TRUST CO.
13th & M Sts. 68501
402/471-1346 Tr$536 Mil
Hd: Harold J. Dawson, Jr., VP&Mgr
PersTr: Robert Chancellor, VP&Mgr
CorpTr,EmplBen: Norman Wilson, VP&Mgr
TrInv: William S. Eastwood, VP&Mgr
TrOpers: Robert Kahm, VP&Mgr
Prob: Richard Emery, VP&Mgr
Farm: Charles Marquardt, VP&Mgr
Nb: John Guenzel, VP&Mgr
Tax: Jody Herrmann, Mgr

NATIONAL BANK OF COMMERCE TRUST & SAVINGS ASSN.
NBC Center 68501
402/472-4411 $415 Mil
Hd: Vincent T. Goeres, SrVP&TO
PersTr: David E. Asche, VP&TO
CorpTr: John E. Wilson, VP&TO
TrInv,ComTrF: James T. Hitt, VP&TrInvO
EmplBen: Michael D. Donnelly, VP&TO
TrOpers: Richard D. Filbert, VP&TOpO
Nb: R. David Wilcox, VP&TrMktgO
FM: Keith W. Carlson, VP

UNION BANK & TRUST CO.
3643 S. 48th St. 68506
402/488-0941 Tr$48 Mil
Hd: R. B. Frey, SrVP&TO
TrInv,ComTrF,EmplBen: Ken Backemeyer, SrVP&TO
TrOpers: Phyllis Beum, AdmAsst

McCook

FIRST NATIONAL BANK
P.O. Box 371 69001
308/345-1575 Tr/u$1 Mil
Hd: Harold E. Larmon, Pres&TO

McCOOK NATIONAL BANK
P.O. Box 740 69001
308/345-4240 Tr$1 Mil
Hd: Peter M. Graff, Pres,TO&ChmBd
PersTr: Dan Funk
TrOpers: Dixie Lorentz

Minden

MINDEN EXCHANGE BANK & TRUST CO.
P.O. Box 179 68959
308/832-1600 Tr$12 Mil
Hd,TrInv: A. C. Hove, Jr., ChmBd&TO
TrInv: Ray Van Norman, Pres&TO
PersTr,CorpTr: Clara R. Benson, AsstTO
TrOpers: Marion Beck, TOpO

Nebraska City

FARMERS BANK
P.O. Box 725 68410
402/873-5573 Tr$2 Mil
Hd: Arvon J. Marcotte, Pres&TO
PersTr,TrOpers: John T. Stark, TO

OTOE COUNTY NATIONAL BANK & TRUST CO.
911 Central Ave. 68410
402/873-3388 Tr$1 Mil
Hd: Michael J. Walts
James B. Miller
Paul H. Albrecht
Rick Sanders

Neligh

THE NATIONAL BANK OF NELIGH
P.O. Box 129 68756
402/887-4143 Tr$1 Mil
(Branch in Verdigre)
Barbara C. Hughes, TO
John E. Glandt, Pres
Ralph C. Schrader, SrVP
William R. Bates, VP&AsstTO

Norfolk

THE DeLAY FIRST NATIONAL BANK & TRUST COMPANY
401 Norfolk Ave.
P.O. Box 13 68701
402/371-1001 Tr$22 Mil
Hd: B. M. DeLay, Pres&TO
PersTr,CorpTr,EmplBen: Daniel B. Flood, TO
TrInv: Elmer Mohl, ExecVP&TO
TrOpers: Gina Guill

North Platte

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 10 69101
308/532-1000 Tr$25 Mil
Hd: Donald D. Kilgore, VP&TO
TrOpers: Kim Steger

McDONALD STATE BANK
P.O. Box 220 69103
308/532-2300 Tr$1 Mil
Hd: J. W. McDermand, Pres

NORTH PLATTE TRUST CO.
P.O. Box 458 69103
308/532-3511 Tr/u$1 Mil
Hd: Ron Watson, Pres&TO

Ogallala

KEITH COUNTY BANK & TRUST CO.
315 North Spruce St. 69153
308/284-4071 Tr$9.1 Mil
Hd: Peter H. Hansen, TO

Omaha

AMERICAN NATIONAL BANK
90th & West Dodge Rd. 68114
402/393-7600 Tr$18 Mil
Hd: Jerry B. Weber, VP&TO
TrOpers: Doris Garms, AsstTO

DOUGLAS COUNTY BANK & TRUST CO.
6015 Northwest Radial Hwy. 68104
402/551-4310 Tr$20 Mil
Hd: Richard D. Mullin, SrVP&TO

FIRST NATIONAL BANK OF OMAHA
P.O. Box 3128 68103
402/341-0500 Tr$500 Mil
Hd: Robert E. Johnson, SrVP
CorpTr: Marc M. Diehl, TO
PersTr: Harold B. Kosowsky, TO
TrInv: Tom W. Allen, TO
ComTrF: Richard Chapman, TO
EmplBen: David P. Greer, TO
TrOpers: Herbert J. Young, TO
Nb: T. J. Gaughen, MO
TDP: D. L. Vuagniaux, AsstOpO

NORWEST CAPITAL MANAGEMENT & TRUST CO.
P.O. Box 3959 68103
402/536-2260 Tr$700 Mil
(Branch in Hastings)
Hd: H. David Neely, Pres
PersTr,Est: Harry P. Yosten, VP
EmplBen,CorpTr: J. Richard English, SrVP
CapMgmt: Michael R. Kingston, VP
TrInv: Pat Miner, IO
ExecSvcs/Plng: Richard W. Patterson, 2ndVP
TrOpers: Susan Joe, TO
Stephen Stroud
Ronald G. Webster, COO

OMAHA NATIONAL BANK
1700 Farnam St. 68102
402/348-6350 Tr$1.3 Bil
(Branch in Grand Island)
Hd: Thomas N. Moore, ExecVP
PersTr: Donald W. Engdahl, VP
CorpTr: Jack B. Wheeler, VP
TrInv: Kenneth W. Kroeker, SrVP
ComTrF,EmplBen: Stanley A. Traub, VP
TrOpers: John P. Cermak, VP
Nb: Stephen R. Lundholm, VP

PACKERS BANK AND TRUST CO.
4710 So. 23rd St. 68107
402/731-4900 Tr$10 Mil
Hd: Don Dworak, ExecVP&SrTO
Patrick M. Coyle, TO

Schuyler

THE SCHUYLER STATE BANK
68661
402/352-2401 Tr$3.495 Mil
Hd: Ronald J. Krejci, Pres&TO
PersTr,CorpTr,TrInv,ComTrF: Larry L. Bazata, ExecVP&TO

Scottsbluff

SCOTTSBLUFF NATIONAL BANK & TRUST CO.
1620 Broadway 69361
308/632-2155 Tr$15 Mil
Hd: D. E. Hittner, TO

Seward

THE JONES NATIONAL BANK AND TRUST COMPANY OF SEWARD
P.O. Box 469 68434
402/643-3602 Tr$3.2 Mil
Hd: Velda R. Roberts, VP&TO

Verdigre

THE NATIONAL BANK OF NELIGH BRANCH
68783
402/668-2205
(Branch of Neligh)
Kirk K. Cisler, Mgr,VP&AsstTO

Wayne

STATE NATIONAL BANK & TRUST CO.
P.O. Box 130 68787
402/375-1130 Tr$8 Mil
Hd: David R. Ley, Pres&TO
Thomas C. McClain, VP&SrTO
TrInv: Robert Jordan, ExecVP&TO
TrOpers: Lorie L. Bebee, AsstTO

York

FIRST TRUST CO. OF YORK
P.O. Box 484 68467
402/362-4402 Tr$44 Mil
Hd: Robert V. Jones, Pres

YORK STATE BANK & TRUST CO.
P.O. Box 39 68467
402/362-4411 Tr$19.5 Mil
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TrOpers: Kathy Bartling, TOpO

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Hd: Eugene Eckert, RegMgr

Las Vegas

First
Interstate
Bank

FIRST INTERSTATE BANK OF NEVADA
P.O. Box 15188 89114
702/385-8433
Hd: Wayne Williams, SrVP&DivMgrTr
BrMgr: Mark Dreschler, VP
CorpTr: Gail Bishop, TrAdm
TrOpers: Terry Shamburger
CourtTr: Robert Hayes, TrAdm
Nb: Robert Johnson, AsstVP&TrSvcsO

NEVADA NATIONAL BANK
233 S. Fourth St. 89101
702/386-3612
(Branch of Reno)
Hd: Marlene Kirch, VP
PersTr: Lorri Jackson, TO
CorpTr: Fran Schartz, VP

NEVADA STATE BANK
P.O. Box 990 89125
702/383-4261 Tr$120 Mil
Hd: Jerry Mandel, SrVP&TO
PersTr: Sally Morrill, AsstVP&TO
TrInv: Juneen Horch, AsstVP&TO
EmplBen: Jim Mitchell, TO
TrOpers: Denise Prescott, TrSupv

PIONEER CITIZENS BANK OF NEVADA
P.O. Box 19260 89132
702/731-2222
(Branch of Reno)
Hd: Elaine Frazier, TO

VALLEY BANK OF NEVADA
P.O. Box 15427 89114
702/386-1285 Tr$2.1 Bil
(Branch in Reno)
Kenneth E. Miller, ExecVP&SrTO
Hd: Robert J. Kolesar, Mgr,SrVP&TO
Consul: C. Don Brown
SpecSitua: D. Reed Sorenson, Mgr,VP&TO
PersTr: V. M. Forst, Mgr,VP&TO
David M. Daniel, TO
Patricia K. York, TO
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Anne M. Marschik, TO
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InstDept: Gary L. Adkins, Mgr,VP&TO
Doris Smith, AsstVP&TO
R. Thomas Rhees, TO
CustoDept: Mark H. Bouchard, Mgr&TO
Invst&DevDept: Monte L. Miller, Mgr&VP
Blayne A. Ence, TO
Ken W. Fong, TO
CorpTr: Roger C. Wright, Mgr,AsstVP&TO
Opers: Robert McLean, Mgr&VP
Karen J. Lewallen, TO

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See Page 235

Reno

FIRST INTERSTATE BANK OF NEVADA
P.O. Box 30100 89520
702/784-3258 Tr$1 Bil
(Branches in Elko & Las Vegas)
BrMgr: John Maher, VP
TrInv: R. M. Lee, Pres, First Interstate Inv. Advisors of Nevada Inc.
CorpTr,EmplBen: J. R. Beekman, TrAdm
TrOpers: Vance Walker
Nb: Virginia McCormick

NEVADA NATIONAL BANK
P.O. Box 11500 89550
702/785-6678 Tr$2.8 Bil
(Branch in Las Vegas)
Hd: Peter D. Burnes, SrVP&TO
PersTr: Lois Ogden, AsstVP&TO
TrInv,ComTrF: John Chrissinger, COO
EmplBen: W. M. Ponton, VP
TrOpers: Eleanor White, VP

PIONEER CITIZENS BANK OF NEVADA
P.O. Box 2351 89505
702/788-2325 Tr$36 Mil
(Branch in Las Vegas)
Hd: David E. Lewis, VP&TO

SECURITY BANK OF NEVADA
P.O. Box 3339 89505
702/784-7291 Tr$175 Mil
Hd: Kenneth W. Suess, VP
PersTr: Judith C. Toland, VP&SrTA
CorpTr: Vicki Poelstra, TA
TrInv: Murray Foster, AsstVP
EmplBen: Al Knepper, TA
TrOpers: John J. Nieves, VP

VALLEY BANK OF NEVADA
401 S. Virginia St.
P.O. Box 10927 89510
702/789-7060 Tr$800 Mil
(Branch of Las Vegas)
Hd: Thomas Tucker, Mgr,VP&TO
TrInv: Monte L. Miller, VP&TO
PersTr: Doris Williams, VP&TO
Jane Townley-Petty, TO
Terry Lee, TO
EmplBen: Art Londos, AsstVP&TO
CorpTr: Betty J. Young, TO

NEW HAMPSHIRE

Claremont

BANKEAST
P.O. Box 240 03743
603/542-7755
David Wilson, RegPres

Concord

THE BANK OF NEW HAMPSHIRE,NatAssn
P.O. Box 477 03301
603/225-4530 Tr$160 Mil
(Branches in Manchester & Nashua)
Hd,PersTr: Frederic R. Pilch, SrVP&TO
CorpTr: David Bliss, AsstVP&TO
TrInv: Ronald R. Camirand, VP&TO
EmplBen: Margaret Wiebusch, AsstVP&EBO
TrOpers: Delma H. Reagan, VP&TO
Nb: Arthur W. McKee, AsstVP,TO,TBDMgr

CONCORD NATIONAL BANK
P.O. Box 528 03301
603/225-4300 Tr$125 Mil
Hd: William B. Morrison, SrVP&TO
Richard N. Edmunds, TO
PersTr: Mark E. Lavalle, AsstVP&TO
TrOpers: Barbara J. Bilodeau, TOpO

Conway

INDIAN HEAD BANK-NORTH
Main St. 03818
603/447-5425
(Affiliate of Nashua)
Hd: Marlene Gallinelli, TO

Dover

STRAFFORD NATIONAL BANK
353 Central Ave. 03820
603/742-2100 Tr$12 Mil
Hd: Allan L. Poole, VP-Tr&IO
TrOpers: Anita M. Blum, AsstTO

Exeter

EXETER BANKING CO.
P.O. Box 100 03833
603/778-7878 Tr$40 Mil
Hd: Rudolph C. Hede, VP&TO
John F. Cullinane, VP&TO
Patricia S. Qualter, AdmAsst

Hanover

DARTMOUTH NATIONAL BANK
P.O. Box 991 03755
603/643-2500 Tr$200 Mil
(Branch in New London)
Hd,PersTr,Nb: William B. Hamilton, Jr., SrVP&SrTO
Admin: Cynthia J. Neily, VP&TO
TrOpers: Kurt H. Merrill, TO
TrInv: H. Richard Wilking, SrVP
Taxes: Frank J. Currier, Jr., TO

Keene

INDIAN HEAD NATIONAL BANK OF KEENE
20 Central Square 03431
603/352-4022
(Affiliate of Nashua)
Hd,TrInv: Kevin A. Soucy, VP&TO
PersTr,CorpTr,TrOpers: Frances N. Potter, TO

Laconia

FIRST N.H. LACONIA PEOPLES BANK & TRUST
P.O. Box 250 03247
603/524-1040 Tr$83 Mil
Hd: David J. Palfrey, VP&TO
PersTr: Arlene W. Carter, AsstVP&TO
Prob: Kathleen Cramer, TO
TrInv: B. Randy Haas, AsstVP&TrInvO
TrOpers: Janice Plummer, TrSupv

Littleton

INDIAN HEAD BANK-NORTH
160 Main St. 03561
603/444-6521 Tr$6.5 Mil
(Affiliate of Nashua)
Hd: Marlene S. Gallinelli, TO

Manchester

AMOSKEAG NATIONAL BANK & TRUST CO.
P.O. Box 150 03105
603/624-3600 Tr$350 Mil
Hd: John E. Tinder, SrVP&SrTO
PersTr: Herbert W. Nelson, VP&TO
CorpTr: Verna Pare, AsstVP&TO
TrInv: David J. Towner, SrVP&SrIO
ComTrF: Leslie H. Goodnow, AsstVP&TO
EmplBen: Edgar C. Austen, VP&PenTO
TrOpers: David D. Berndt, VP&TO
Nb: John J. Latimer, VP&TO

BANK OF NEW HAMPSHIRE,NatAssn
P.O. Box 600 03105
603/624-6615 Tr$160 Mil
(Branch of Concord)
Hd: Frederic R. Pilch, SrVP&TO
PersTr,Nb: Arthur W. McKee, AsstVP,TO,TBDMgr
Nb: Daniel R. Gornell, AsstVP&TO

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603/624-6281 Tr$185 Mil
(Branch in Rochester)
Hd: Carroll E. Winch, Pres
PersTr: Norma M. Goddard, TO
CorpTr: Brenda B. Harrington, AsstTO
TrInv: David L. Carlson, SrVP
ComTrF: Mark R. Litzerman, AsstVP&IO
EmplBen: Roberta R. Freedman, AsstVP&TO
TrOpers: Linda C. Courtemanche, AsstVP&TO
Nb: Allan L. Poole, VP&TO
TDP: Cindy J. Motta, AsstTO

FIRST N.H. MERCHANTS NATIONAL BANK
One Hampshire Plaza 03101
603/668-5000 Tr$150 Mil
(Affiliate in Wolfeboro)
Hd: James E. Conroy, SrVP
PersTr,EmplBen: Therese A. Benoit, VP&TO
TrInv: William A. Proskow, VP&IO
Emp/Ben Robert A. Walker, Jr., TO
ComTrF. Bette A. Ohlson, IO
CorpTr, TrOpers: Gregory S. Boyd, TO

Nashua

BANK OF NEW HAMPSHIRE,NatAssn
191 Main St. 03060
603/880-5432 Tr$160 Mil
(Branch of Concord)
Hd: Frederic R. Pilch, SrVP
PersTr,EmplBen,Nb: Robert E. Hussey, VP&TO

INDIAN HEAD NATIONAL BANK
146 Main St. 03061
603/880-5050 Tr$360 Mil
(Affiliates in Conway, Keene, Littleton & Portsmouth)
Hd: Eugene P. Patterson, SrVP&SrTO
PersTr,CorpTr,EmplBen: Paul J. Anton, VP&TO
ComTrF: John W. Stearns, VP&TO
TrInv: Howard S. Shaff, VP&IO
TrOpers: Gloria S. Comolli, AsstVP
Nb: Edward J. Sullivan, VP&TO

NASHUA TRUST CO.
194 Main St. 03060
603/882-2755 Tr$88 Mil
Hd,TrInv: William M. Prizer, III, VP&TO
PersTr: Harry G. Locke, AsstVP&TO
EmplBen: Ashley D. Burt, Jr., AsstTO
ComTrF: Judith K. Noel, AsstTO
TrOpers,TDP: Thomas Jaslovich, AsstTOpO
CorpTr: Grechen Teich, TrAdm

New London

DARTMOUTH NATIONAL BANK
The Gallery, Newport Road 03257
603/526-2600
(Branch of Hanover)

Peterborough

THE FIRST NATIONAL BANK
P.O. Box 389 03458
603/924-7111 Tr$36 Mil
Hd: Leon P. Dusoe, SrVP&SrTO
PersTr: Debra T. Wilner, TO&Coun

Portsmouth

INDIAN HEAD BANK & TRUST CO.
P.O. Box 780 03801
603/436-4110
(Affiliate of Nashua)
Joan S. Rice, TO

NATIONAL BANK OF PORTSMOUTH
325 State St. 03801
603/436-7700 Tr$42 Mil
Hd,CorpTr,TrInv,TrOpers: Ralph M. Lincoln, VP&SrTO
PersTr,EmplBen,Nb: Richard G. Kaiser, VP&TO

Rochester

BANKEAST TRUST COMPANY
19 South Main St. 03867
603/335-1524 Tr$185 Mil
(Branch of Manchester)
Hd: Carroll E. Winch, Pres

Wolfeboro

WOLFEBORO NATIONAL BANK
2 Center St. 03894
603/569-1221 Tr/u$1 Mil
(Affiliate of First N.H. Merchants National Bank in Manchester)
Hd: Therese A. Benoit, TO

NEW JERSEY

Annandale

UNITED NATIONAL BANK
Beaver Avenue 08801
(Regional Trust Office of Plainfield)
John M. Bonk, VP&SrTO

Atlantic City

FIRST FIDELITY BANK
1301 Atlantic Ave. 08401
609/645-2000
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Hd: George Lyon, VP&TO

THE FIRST JERSEY NATIONAL BANK
Atlantic Ave. 08404
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John Reed

Basking Ridge

FIRST FIDELITY BANK N.A. OF NEW JERSEY
(Trust Dept. located in Bound Brook)
59 South Finely Ave. 07920
201/766-1000
(Branch of Newark)
Hd: William Bogel, VP&TO

Belmar

THE FIRST JERSEY NATIONAL BANK
F Street 07719
201/681-4000
(Branch of Jersey City)
Michael O'Brien

Beverly

THE FIRST JERSEY NATIONAL BANK
414 Cooper St. 08010
609/387-0057
(Branch of Newark)
Hd: Greg Dunham

Bloomfield

PROVIDENT SAVINGS BANK
11 Broad St. 07003
201/743-5000 Tr$26 Mil
Hd,PersTr,TrInv,TrOpers,Nb: Mrs. Eleanor G. Farner, VP&TO
Mrs. Katherine E. Lipinski, AsstSec&AsstTO
Mrs. Roberta M. D'Amore, AsstSec&AsstTO
TrOpers: Mrs. Marie E. Ruvoldt, AsstSec&AsstTO

Bordentown

BANK OF MID-JERSEY
Rte. 130 08505
609/298-5500
Hd: Harold J. Johnston, SrVP&TO
TrInv: Robert T. Haver, SrVP&IO

Bound Brook

FIRST FIDELITY BANK N.A. NEW JERSEY
432 W. Union Ave. 08805
201/356-2323
(Branch of Newark)
Hd: Mrs. Antoinette Bovor

Brick Town

FIRST NATIONAL BANK OF TOMS RIVER, N.J.
575 Route 70 08723
201/477-4150
(Branch of Toms River)
Domenick Servodio, AsstVP&NbO

HERITAGE BANK,NatAssn
Parkway Office, 24 Lanes Mill Rd. 08723
201/892-8800
(Regional Trust Office of Cherry Hill)
Nb: Kenneth Silverstein, VP&TO

Bridgeton

FARMERS & MERCHANTS NATIONAL BANK
53 S. Laurel St. 08302
609/451-2222 Tr$60 Mil
Hd: John D. Catalano, SrVP&SrTO
PersTr: Harold Twiss, VP&TO
TDP: John Allen, TO

UNITED JERSEY BANK
P.O. Box 100 08302
609/451-3400
(Regional Trust Office of Hackensack)
INVESTMENT MANAGEMENT DIVISION:
Hd: William Kufta, ExecVP
RegTrMgr: James E. Doyles, SrVP
Tr: George S. Waddington, VP
Thomas D. Lee, TO
Nb: David A. Malone, TO

Bridgewater

FIRST NATIONAL BANK OF CENTRAL JERSEY
1125 Rte. 22 West 08807
(See Listing for Somerville)

UNITED NATIONAL BANK
Route 22 & Grove Street 08807
201/752-0900
(Regional Trust Office of Plainfield)
Florence G. Thompson, AsstVP&TO

Burlington

FIDELITY BANK & TRUST CO. OF NJ
322 High St. 08016
609/386-0450
(Branch of Cherry Hill)
Thomas A. Smyth, Jr., SrTO
Jane McCarty, TO

FIRST FIDELITY N.A. OF SOUTH JERSEY
(Trust Dept. located in Bound Brook)
541 Sunset Rd. 08016
609/386-0091
(Branch of Newark)
Hd: William Bogel, VP&TO

Chatham

THE CHATHAM TRUST CO.
640 Shunpike Rd. 07928
201/635-3000 Tr$5.2 Mil
Hd: Lane Reichman, AsstVP&TO

Cherry Hill

FIDELITY BANK & TRUST CO.
800 Kings Highway North 08034
609/662-0100 Tr$25 Mil
(Branch in Burlington)
Hd,CorpTr,TrInv,EmplBen,Nb: Thomas A. Smyth, Jr., SrTO
PersTr: Jane McCarty, TO
TrOpers,TDP: Mellon Bank/SEI

THE FIRST JERSEY NATIONAL BANK
878 Route 70 East 08003
609/424-0707
(Branch of Newark)
Gregg B. Dunham

HERITAGE BANK,NatAssn
P.O. Box 5470 08034
609/662-2700 Tr$515 Mil
(Regional Trust Offices in Brick Town, Jamesburg, Morristown & Ocean City)
Hd: Alfred J. DiMatties, SrVP
PersTr: Robert W. Jackson, VP&TO
CorpTr,EmplBen: Louis M. Keane, VP&TO
TrInv: Gary L. Maddox, VP&IO
ComTrF,Tax: Robert S. Kessler, VP&TO
TrOpers: Allen W. Doll, VP&TO
Nb: Kenneth Silverstein, VP&TO

UNITED JERSEY BANK
Ellisburg Circle & Brace Rd. 08034
609/665-4800
(Regional Trust Office of Hackensack)
RegTrMgr: James E. Doyle, SrVP
Nb: David A. Malone, TO

Dover

UNITED JERSEY BANK
15 W. Blackwell St. 07801
201/366-1300
(Regional Trust Office of Hackensack)
INVESTMENT MANAGEMENT DIVISION:
Hd: William Kufta, ExecVP
TrDept: Stephen G. Chaberski, SrVP
Nb: Richard Thomas, SrFPO

Edison

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Metro Park Plaza, P.O. Box 600 08818
201/321-8400 Tr$2.3 Bil
(Trust Facilities in Englewood, Haddonfield, Montclair, Morristown, Newton, Paterson & Red Bank)
Hd: S. Jervis Brinton, Jr., ExecVP
PersTr,Nb: Arthur W. Hyde, VP&SrTO
TrOpers: Peter A. Beekman, VP&TO
CorpTr: Richard J. O'Connell, VP&TO
ASSET MANAGEMENT DEPT:
CIO: Charlie E. Jones, Jr., SrVP
EBF,Nb: William F. Dubose, VP

Egg Harbor City

FIRST NATIONAL BANK OF TOMS RIVER, N.J.
201 Philadelphia Ave.
609/965-5325
(Branch of Toms River)

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

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PLAN DESIGN
Assist employer define objectives to be achieved by plan. Explain alternative plan provisions. Calculate projected benefits and related costs of program.

PLAN INSTALLATION
Consult with employer and counsel in preparation of plan document, IRS submission and employee communication materials.

PLAN ADMINISTRATION
Maintain employee records for plan benefits, adjust records annually to reflect benefit changes, prepare employer, employee and governmental returns and reports. Consult with employer regarding plan interpretation, claims procedure, plan modifications and IRS audits.

ACTUARIAL SERVICES
Calculate accrued and projected benefits for defined benefit pension plans. Analyze funded status of plan and determine the employer's contribution alternatives. Prepare actuarial certification.

DEFINED CONTRIBUTION RECORD-KEEPING
Maintain individual employee accounts. Prepare employer report showing allocation of contributions, investment earnings, appreciation/depreciation, forfeitures, expenses and withdrawals. Prepare individual employee statements.

DATA PROCESSING SERVICES
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PROTOTYPE RETIREMENT PLANS
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PersTr: Harry J. Wyman, VP&TO
TrOpers: Frances P. Kozick, TOpO

NATIONAL STATE BANK
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(Trust Offices in Summit, Trenton & Westfield)
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CorpTr: Bernard F. Cimo, VP&TO
TrOpers: Emma D. Boyd, AsstVP&TO
TrInv: John C. Kautz, VP&TO

UNITED JERSEY BANK
295 N. Broad St. 07208
201/354-7400
(Regional Trust Office of Hackensack)
INVESTMENT MANAGEMENT DIVISION:
Hd: William Kufta, ExecVP
RegTrMgr: James E. Doyle, SrVP
PersTr: Deborah Logan, TO
Nb: Robert T. Starkey, TO

Englewood

MIDLANTIC NATIONAL BANK
1 Engle St. 07631
201/894-4823
(Branch of Edison)
Hd,Nb: Norman E. Smyth, VP&TO
PersTr,ComTrF: Donald R. Bomeisl, TO
CorpTr,TrOpers: Patrick H. Clarke, TO
TrInv,EmplBen: Walter A. Hemberger, VP&TO

Flemington

THE FLEMINGTON NATIONAL BANK & TRUST CO.
56 Main Street 08822
201/782-3151
Hd: Paul Nosal, TO

Freehold Township

CENTRAL JERSEY BANK & TRUST CO.
P.O. Box 786 07728
201/462-0011 Tr$190 Mil
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PersTr: Joan Kenyon, AsstVP&TO
TrInv: James S. Vaccaro, VP
ComTrF,CorpTr: Roslyn M. Musier, AsstTO
EmplBen: Gene R. Smith, PenTO
Nb: Mark W. Morrison

Gladstone

PEAPACK-GLADSTONE BANK
P.O. Box 178 07934
201/234-0700 Tr$49 Mil
Hd: Marvin P. Danielson, SrVP&SrTO

Glen Rock

CITIZENS FIRST NATIONAL OF NEW JERSEY
208 Harristown Rd. 07452
201/445-3400 Tr$200 Mil
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PersTr: Lawrence J. Schehan, VP&SrTO
Peter N. Sonderfan, VP&SrTO
Leonard M. Nedswick, VP&TO
Erma W. Little, TO
Joan Holloway, TO
Nb: John O'Leary, TO
Opers: Barbara Gasparini, TO
Joe Williams, Tx&AsstTO
Diana Voltzow, AdmAsst

Hackensack

COMMERCIAL TRUST CO. OF NEW JERSEY
359 Main St. 07601
201/489-8703
(Branch of Jersey City)
Nb: Thomas F. Gallagher, AsstTO

FIRST FIDELITY BANK-COUNTY
239 Main Street 07601
201/567-5000
(Regional Trust Office of Newark)
Hd: Donald D. O'Connor, AsstVP&TO

UNITED JERSEY BANK
210 Main St. 07602
201/646-5217 Tr$1.5 Bil
(Regional Trust Offices in Bridgeton, Cherry Hill, Dover, Elizabeth, Old Bridge & Princeton)
INVESTMENT MANAGEMENT DIVISION:
Hd: William Kufta, ExecVP
TrDept: Stephen G. Chaberski, SrVP
RegTrMgr: James E. Doyle, SrVP
CorpTr: Richard J. Rein, VP
Inv: John Gustafson, VP
TrSvcs: Richard Bradley, VP
Nb: Robert T. Garty, AsstVP

Haddonfield

MIDLANTIC NATIONAL BANK
110 Kings Hwy. E. 08033
609/772-4420 Tr$76 Mil
(Branch of Edison)
Hd: David Paterson, AsstVP
TrInv: W. C. Lowry, TO
Nb: William Luffs, AsstVP

Hawthorne

HORIZEN BANK
331 Lafayette Ave. 07507
201/956-8200
(Branch of Camden)

Hightstown

FIRST FIDELITY BANK
105 S. Main St. 08520
609/443-3500
(Regional Trust Office Of Newark)
Hd: Roger Embley, AsstVP&TO

Hoboken

DREXEL TRUST COMPANY
5 Marineview Plaza 07030
201/963-6460 Tr$ 550 Mil
Hd: Joseph J. Cardinal, Pres&CEO
PersTr: Muriel E. Jobbers, VP
InstAccts: Benjamin M. Hern, VP
TrLiaisonCtr: Joseph M. Marinaro, VP
EmplBen: Marvin C. Johnson, VP
IRAOpers: Charles Klein, VP
Nb: Brian T. McGirl, SrVP

Jamesburg

HERITAGE BANK-NatAssn
1 Rossmoor Drive 08831
201/257-1700
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EmplBen: Kenneth Politi, TO
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ComTrF: Barbara L. Laborim, AsstTO
Nb: Nicholas M. Fugaro, VP&TO

COMMERCIAL TRUST COMPANY OF NEW JERSEY
Cottage Street & Kennedy Blvd. 07306
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Nb: Thomas F. Gallagher, Jr., AsstTO

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35 Journal Sq. 07306
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Hd: Raymond P. Catlaw, VP&TO
PersTr: Frank E. Bevacqua, TO
Roger T. Bernhammer, VP

Kearny

FIRST NATIONAL BANK & TRUST CO.
582 Kearny Ave. 07032
201/991-3100 Tr$3 Mil
Hd: Mary J. Andrews, AdmVP&TO
Robert J. Mulligan, Pres

Lakehurst

BERKELEY FEDERAL SAVINGS & LOAN ASSOCIATION
1900 Route 70, Colbye Commons
P.O. Box 257 08733
201/657-5000 Tr$16 Mil
Hd,TrInv,Nb: Ira J. Brower, VP&SrTO
PersTr,TrOpers: Henrietta J. Eckert, TO

HORIZON TRUST COMPANY, NatAssn
2001 State Hwy. 70 at Rt. 571 08733
201/657-8585
(Trust Office of Morristown)
Pamela J. Williams, AsstVP

Lakewood

NEW JERSEY NATIONAL BANK
900 State Highway #70 & Buckingham Dr. 08701
201/370-0100
(Branch of Trenton)
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PersTr: Barbara S. Cosgrove, TO
TrInv: Donald J. White, IO
Nb: Susan Cox, TO
Nb: Richard A. Rutherford, SrTO
Prudence Schnoebelen, TO

Linwood

HORIZON TRUST COMPANY,N.A.
212 New Road 08221
609/927-4154
(Trust Office of Morristown)
Hd: Clifford R. Kindred, AsstVP
Gloria Parker, TO

Livingston

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200 South Orange Avenue 07039
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Deputy,TrInv,Nb: John E. Wappel, II, VP&SrTO
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CorpTr,EmplBen: Roy E. Williams, Jr., AsstVP&TO
ComTrF,TrOpers: Hayden R. Phillips

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Edward Lambert, ExecVP&AsstTO

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397 Millburn Ave. 07041
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Donald E. Erwin, VP
Nb: Arthur L. Hofmann, VP

Moorestown

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Hd: John Makel

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P.O. Box 460 08057
(Trust Office of Morristown)
Vincent J. Gentile, VP&RegMgr
I. Harris Tucker, VP-Nb
Charles G. Frank, IO

Morristown

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(Regional Trust Office of Newark)
Peter T. Lillard, VP&TO
Hd: Jeffrey Keating, AsstVP&TO

HERITAGE BANK-NatAssn
22 South St. 07960
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TrInv: James Brown, VP&TO
EmplBen: Kenneth Politi, TO

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PersTr: Thomas J. Curtin, ExecVP&COO
TrInv: David G. Williams, SrVP
Nb: Kenneth Morris, SrVP
EmplBen: Daniel P. Dunn, VP
TrOpers: Robert L. Vankirk, VP
Treas: Thomas A. Anderson, VP
RegHd: Robert M. Figurelli, VP

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TrInv: William A. Toohey, TO
Nb: Richard M. Sargent, VP&TO

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Janet L. Stuart, SrTO
EmplBen: Dennis L. Walsingham, TO

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Linwood, NJ 08221

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385 George St. 08901
201/846-2100
Hd,PersTr,TrOpers,Nb: Bernard Hanson, TO

Newark

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10 Bank St 07102
201/622-1787 Tr$1.192 Bil
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PersTr: Guy S. Waltman, ExecVP
TrInv: Charles W. Hastings, ExecVP
ComTrF: Kenneth J. Tarr, SrVP
TrOpers: Bruce H. Ballehr, VP
Nb: Robert C. Elliott, ExecVP

FIRST FIDELITY BANK
765 Broad St. 07101
201/430-4000 Tr$24.2 Bil
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John C. Leeds, ExecVP&TO
PersTr,EmplBen: A. Daniel D'Ambrosio, SrVP
Francis P. Collins, VP&TO
CorpTr: Charles E. Hoos, SrVP&TO
CorpTrAdm: William C. Arnebeck, VP&TO
CorpTrOpers: Richard W. Schmude, VP&TO
Opers: Robert L. Nicolai, SrVP&TO
PvtBank'g: Mortimer J. O'Shea, SrVP&TO
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Inst: Gerald Reilley, VP
FI: George Weckel, VP
Res: Gerald F. Zedren, VP
PersTr: Michael Watson, SrVP&TO

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TrInv: John J. Saueracker
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TrOpers,TDP: I. Kameno

Newton

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93 Spring St. 07860
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(Regional Trust Office of Edison)
Hd,Nb: Richardson Buist, TO

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Ninth Street & Central Ave. 08226
609/398-2000
(Regional Trust Office of Cherry Hill)
Nb: Kenneth Silverstein, VP&TO

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201/727-2492
(Regional Trust Office of Hackensack)
Hd: William Kufta, ExecVP
RegTrMgr: James E. Doyle, SrVP
Nb: Robert T. Starkey, TO

Paramus

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TrOpers: Theo Robbins
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EmplBen,Nb: Robert L. Collins, VP&TO
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Sam Brewer, TO
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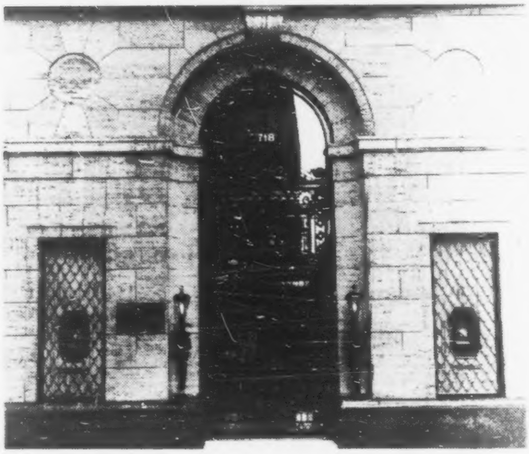

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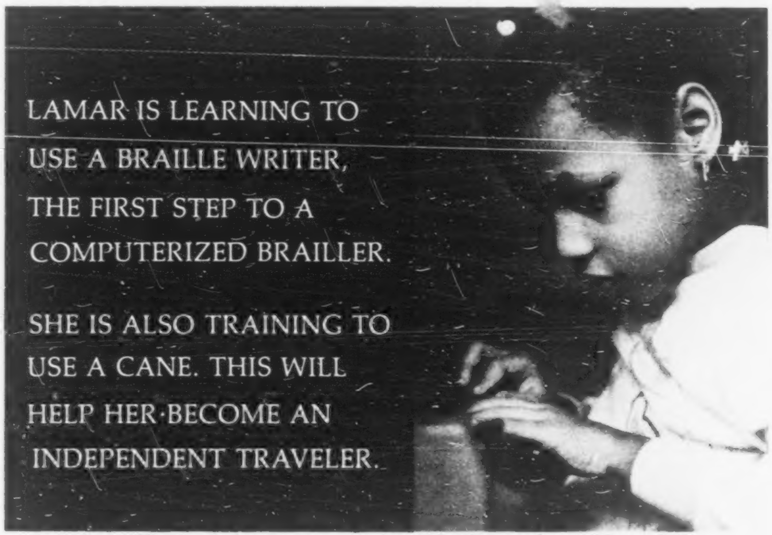

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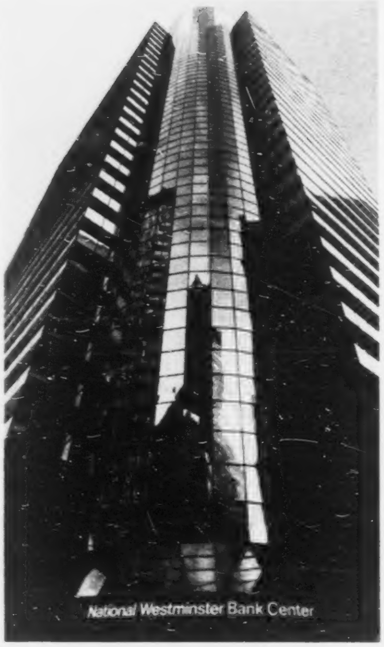

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Nb: Gregory N. Jones, AsstVP&TMO

High Point

HIGH POINT BANK & TRUST CO.
P.O. Box 2276 27261
919/889-3300 Tr$160 Mil
Hd,TrInv: Miles F. Frost, SrVP&TO
PersTr: Marvin D. Johnson, VP&TO
EmplBen: Janice B. Smith, TO
TrOpers: Margie I. Long, TO

NCNB NATIONAL BANK OF N.C.
164 South Main St. 27261
919/889-6141
(Branch of Charlotte)
Hd: Charles L. Myers, VP&TO
Nancy Mabe, StaffAsst

WACHOVIA BANK & TRUST CO.,NatAssn
P.O. Box 631 27261
919/889-9141
(Branch of Winston-Salem)
TrMgr: John C. Holderfield, VP

Kinston

FIRST CITIZENS BANK & TRUST CO.
P.O. Box 849 28501
919/527-3141
(Branch of Raleigh)
Nb,PersTr: Micah D. Ball, TO
PersTr: Linda B. Ham, TO
FM: Sidney Whaley

Lexington

LEXINGTON STATE BANK
P.O. Box 867 27292
704/249-6831 Tr$6.73 Mil
Hd: Clark Dillon, TO
PersTr,Admin: John T. Thacker, Jr.
TrOpers: Mrs. Pansy Junkins

Lumberton

SOUTHERN NATIONAL BANK OF NORTH CAROLINA
P.O. Box 1489 28358
919/739-2801 Tr$170 Mil
(Branches in Charlotte, Fayetteville, Greensboro, Raleigh, Southern Pines, Wadesboro & Winston-Salem)
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AsstHd: Phillip M. Floyd, VP&TO
TrInv,ComTrF: C. Rees Jenkins, Jr., VP&SrTO
EmplBen,TrOpers: Susan McKeithan, VP&TO
PersTr: Lottie S. Gilbert, TO
Farm: Frank Boyette, VP
Preston Britt, AsstVP
TrOpers: Julie Dowless, AsstTOpO

North Wilkesboro

FIRST UNION NATIONAL BANK
P.O. Box 310 28674
919/651-5000
(Main Office: Charlotte)
Admin: Lewis H. Bryant, VP&TO

NORTHWESTERN BANK
P.O. Box 310 28674
919/651-5000
Hd: Lewis H. Bryant, VP&SrTO
Admin: Michael L. McAdams, AsstVP&PTO
EmplBen: James F. Perkins, VP&PTO
TrOpers: L. Max Landreth, VP&TO
Discount Brokerage: David Lane, DBO

Pinehurst

BRANCH BANKING & TRUST CO.
Chinquapin Rd. 28374
919/295-6136
(Branch of Wilson)
PersTr: Doris R. Dennis, AsstVP

Raleigh

BRANCH BANKING & TRUST CO.
333 Fayetteville St. 27611
919/828-0551
Nb: Jerry Summers, VP

FIRST CITIZENS BANK & TRUST CO.
P.O. Box 151 27602
919/755-7285 Tr$457
(Branches in Asheville, Charlotte, Fayetteville, Greensboro, Kinston & Wilmington)
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PersTr: W. Allen Knott, VP&TO
CorpTr: Willard A. Simms, VP&TO
TrInv: John R. Noles, VP&TO
RE: John G. Sullivan, TO
EmplBen: J. Earl McCormick, VP&TO
Nb: Richard Speers, VP&TO
TrOpers: Randall H. Devers, VP&TO
REGIONAL OFFICE:
PersTr: Robert E. Schuhmacher, VP,TO&RegSupv
Nb: N. Sam Allen, VP&TO

FIRST UNION NATIONAL BANK
P.O. Box 3008 27602
919/829-6273
(Main Office: Charlotte)
Admin: R. Robert Stall, III, VP&TO
Nb: Bruce H. Williamson, AsstVP&TO

NCNB NATIONAL BANK OF N.C.
P.O. Box 27287 27611
919/829-6750
(Branch of Charlotte)
Hd: William L. Stanford, Jr., VP&TO
TrInv: Frank Hooper, VP&TO
TrOpers: Dottie W. Brooks, TO&AsstSec
TrTax: Charles McClure, VP&TO
Nb: Kevin Grady, TO
TrRE: Ed Bland

PLANTERS NATIONAL BANK & TRUST COMPANY
P.O. Box 2351 27602
919/833-2901
(Branch of Rocky Mount)
Brent T. Miller, VP&TO

SOUTHERN NATIONAL BANK OF NORTH CAROLINA
P.O. Box 31048 27622
919/781-6190
(Regional Trust Dept. of Lumberton)
PersTr: Dawn Gillis, AdmAsst

UNITED CAROLINA BANK
P.O. Box 20160 27609
919/782-7100
(Branch of Whiteville)
Hd: David N. Snyder, VP&RegMgr
PersTr: Steve Smith, TO

WACHOVIA BANK & TRUST CO.,NatAssn
P.O. Box 27886 27611
919/755-7629
(Branch of Winston-Salem)
TrMgr: William A. Rudolph, SrVP&AreaMgr

Reidsville

FIRST NATIONAL BANK
P.O. Box 2037 27320
919/342-3346 Tr$3.5 Mil
Hd: Adean Harris, AsstTO

Rocky Mount

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919/977-4014
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PersTr: R. W. Edwards, VP&TO
J. A. Wood, VP&TO
PersTr,CorpTr: L. J. Taylor, VP&SrTO
TrInv,ComTrF: T. W. Harris, SrVP
Charles N. Whitener, VP&TrInvO
EmplBen: Dennis Bellefeuille, VP&TO
TrOpers,TDP: Mervin Jenkins, AsstVP
Farm: Tony Calhoun, FO
Nb: Tyre Moore, VP&TO
Bonner Ussery, AsstVP&TO

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919/977-8300
(Branches in Ahoskie & Raleigh)
Hd: George M. Fesperman, SrVP&SrTO
PersTr: B. C. Jobe, VP&TO
TrInv,ComTrF: Patrick Raiford, VP&TO
EmplBen: Charles W. Wyatt, III, VP&PTO
TrOpers: Mrs. Linda S. Davis, AsstTO
Tax: C. M. Cornett, Jr.
Nb: Robert G. Drons, VP&TO
Farm: Paul R. Bulluck, Jr., VP

Salisbury

SECURITY BANK & TRUST CO.
P.O. Box 2189 28145
704/633-7800 Tr$30 Mil
Hd: Robert G. Kellogg, VP&SrTO
F. L. Rodenbeck, Jr., SrTO&TrCoun

Sanford

BRANCH BANKING & TRUST CO.
503 Carthage St. 27330
919/776-8411
(Branch of Wilson)
Nb: Charles W. LaRue, AsstVP

Shelby

THE FIRST NATIONAL BANK
P.O. Box 168 28150
704/484-6233 Tr$38 Mil
Hd: William E. Plowden, Jr., VP&TO

Southern Pines

SOUTHERN NATIONAL BANK OF NORTH CAROLINA
P.O. Box 147 28387
919/692-7101
(Regional Trust Dept. of Lumberton)
Elizabeth K. Reed, TO
Lynn McK. Gazjuk, AsstTO

Wadesboro

SOUTHERN NATIONAL BANK OF NORTH CAROLINA
P.O. Drawer 111 28170
704/694-6521
(Regional Trust Dept. of Lumberton)
T. Dudley Patrick, SrVP&TrDevO

SOUTHERN NATIONAL BANK OF NORTH CAROLINA
Hwy. 74 28170
704/694-6521
(Regional Trust Dept. of Lumberton)
Lee Roy Lookabill Jr., VP&TO

Whiteville

UNITED CAROLINA BANK
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919/642-5131 Tr$220 Mil
(Branches in Charlotte, Raleigh & Wilmington)
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PersTr: Paul Weick, AsstVP&TO
CorpTr: Jenel Strickland, TO
TrInv: Joe Johnston, Dir
ComTrF: Pat Clark, TO
EmplBen: Andy Sessoms, VP&RegMgr
TrOpers: C. G. Townsend, Dir
Nb: Jerry Schrader, VP&Dir
TDP: Connie Broadway, TO
FM&NatRes: Clyde Elliott, DirRE&NatRes

Wilmington

FIRST CITIZENS BANK & TRUST CO.
P.O. Box 1619 28401
919/762-0301
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Joseph C. Knox, Jr., VP&TO

NCNB NATIONAL BANK OF N.C.
155 N. Front St.
P.O. Box 1290 28402
919/763-9951
(Branch of Charlotte)
Hd: Walter C. Faison, VP&TO
Marilyn Banks, StaffAsst

UNITED CAROLINA BANK
Third & Princess Sts. 28402
919/762-8791
(Branch of Whiteville)
Hd: R. Michael Mincey, VP&RegMgr
EmplBen: Jennifer Casey, AsstVP
PersTr: Jerry Morris, AsstVP

WACHOVIA BANK & TRUST CO.,NatAssn
P.O. Drawer 1170 28401
919/763-6501
(Branch of Winston-Salem)
TrMgr: Lester W. Edwards, Jr., VP

Wilson

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223 W. Nash St. 27893
919/399-4225 Tr$750 Mil
(Branches in Charlotte, Gastonia, Pinehurst, Raleigh & Sanford)
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TrAdmin&Opers: J. D. Adams, SrVP
Nb: Mike Kuchar, VP
RegMgr: Kim Johnson, VP

Winston-Salem

NCNB NATIONAL BANK OF N.C.
102 W. Third St. 27101
919/721-4042
(Branch of Charlotte)
Hd: Sam Lewis, AsstVP&TO
PersTr: M. Lula Cook, AsstVP&TO

WACHOVIA BANK & TRUST CO.,NatAssn
P.O. Box 3099 27150
919/770-5910 Tr$4.3 Bil
(Additional Trust Offices in Asheville, Charlotte, Durham, Greensboro, Greenville, High Point, Raleigh and Wilmington)
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PersTr: J. M. Gregg, Jr., GpVP
PersTrOffice: John W. Burwell, SrVP&AreaMgr
InstlFdsMgmt: Arthur G. Kiser, GpVP
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EmplBen: Clayton A. Boggan, Jr., SrVP
TrInv,ComTrF: H. Vernon Winters, GpVP
TrOpers: Dennis B. Dills, GpVP

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★ Bismarck

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701/258-6550
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FIRST TRUST COMPANY OF NORTH DAKOTA
P.O. Box 1778 58501
701/222-6221
(Division of Fargo)
Hd: James Bierdeman, VP&SrTO
PersTr: Walter Renden, TO
Arlene Poppe, AsstSec

NORWEST CAPITAL MANAGEMENT & TRUST CO., NORTH DAKOTA
58501
(Branch of Fargo)
Hd: Terrance W. Ness, VP

Bottineau

FIRST NATIONAL BANK & TRUST
424 Main St. 58318
701/228-2236
Hd: Dennis L. Burud, VP&TO

Bowman

FIRST NATIONAL BANK
P.O. Drawer B 58623
701/523-3261
Hd: Rick R. Sanders
Stanley P. Olson, ExecVP
Mark S. Silverson, TO

Devils Lake

THE RAMSEY NATIONAL BANK & TRUST COMPANY
P.O. Box 160 58301
701/662-4024 Tr$24 Mil
Hd: George W. Cox, VP&TO
PersTr: Mark Flaig, TO
EmplBen: Karen Hausmann, AsstTO&Auditor

Dickinson

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 1158 58601
701/227-0801 Tr$18 Mil
Hd,PersTr,EmplBen,Nb: Betty Kolling, TO
EmplBen,Nb,TrInv: Dan Johnston, TO

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P.O. Box 1118 58601
701/225-0230 Tr$24 Mil
Hd,PersTr,CorpTr,TrInv: Michael C. Parke, TO
Daryl Kudrna, AsstTO
TrOpers: Linda Kuntz, TO

Ellendale

THE FIRST NATIONAL BANK AND TRUST COMPANY OF ELLENDALE
P.O. Box 99 58436
701/349-3213
Hd: Harley D. Jundt, Pres
PersTr,CorpTr,TrInv,ComTrF: Vic Steinwand, VP

Fargo

DAKOTA FIRST TRUST CO.
P.O. Box 2866 58102
701/235-3568 Tr$140 Mil
(Branch in Bismarck)
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PersTr,CorpTr,Nb: Terry Knoepfle, AsstVP&TC
EmplBen: Pamela J. Triggs, AsstVP&TO
TrOpers,TDP: Delphine Hildahl, TOpO
FM,TaxSvcs: Marv Swan, AsstVP&TO
Nb: Gary L. Johnson

FARGO NATIONAL BANK & TRUST CO.
Main at Broadway 58124
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Hd,TrInv,Nb: Larry Sullivan, SrVP&TO
PersTr,TrOpers: Paul T. Sather, TO
TrInv: David Silbergleit, VP&IO
CorpTr,TrInv: Richard P. Gast, VP&TO
PersTr: Carole Sagen, TrAdm
EmplBen: Vicki Weber, EBO

FIRST TRUST COMPANY OF NORTH DAKOTA
P.O. Box 1980 58107
701/293-3313 Tr/o$430 Mil
(Divisions in Bismarck & Grand Forks)
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TrOpers: Harry L. Moe, VP&Sec-Treas
David Sogge, TOpO
Nb,Mktg: Richard J. Forest, VP&SrTO
Nb: Roger L. Sullivan, SrTO
TrInv: David L. Kerssen, VP&TrInvO
Marge Matthees, TrInvO
EmplBen: Edmond O. Gunderson, SrTO&AsstTreas
Charles Wittenberg, TO&AsstSec
PersTr: Carolyn A. McLaughlin, TO
Pam Rudolf, TrAdm
Leo Johnson, TrAdm
Prob: Pamela K. Anderson, ProbO
Farm: Thomas Archbold, VP&TrFM
Terry Longtin, AsstFM

NORWEST CAPITAL MANAGEMENT & TRUST CO., NORTH DAKOTA
4th & Main Sts. 58126
(Offices in Bismarck and Minot)
Hd: Arthur R. Olson, Pres
CorpTr: Pam R. Hodenfield, AsstVP
TrInv: Steven H. Halverson, AsstVP
TrOpers: Patricia D. Nicholson, TO
EmplBen: Gary W. Hanson, VP&Sec/Treas
FM: Marvin Nordbo, SrVP
Nb: David L. Rasmussen, AsstVP

Grand Forks

FIRST NATIONAL BANK IN GRAND FORKS
322 DeMers Ave. 58201
701/795-3265 Tr$200 Mil
Hd: Peter Nielsen, ExecVP-Tr
CorpTr,EmplBen: Thomas W. Mark, VP&TO
TrInv,ComTrF: Paul A. Stenseth, VP&TrInvO
TrDept/RE,Farm: Kenneth Olson, MgtO
TrOpers,TDP: Gary Williams

FIRST TRUST CO. OF NORTH DAKOTA
P.O. Box 1118 58201
701/795-6164
(Division of Fargo)
Hd: Darwin D. Marquardt, VP&SrTO
PersTr: Mark V. Hall, SrTO&AsstSec
Karen Horge, AsstSec

Minot

FIRST AMERICAN BANK & TRUST CO. OF MINOT
P.O. Box 1548 58701
701/857-6240 Tr/o$128 Mil
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Prob,EmplBen: Armend Lynner, VP&TO
TrOpers: W. Dan Korgel, TO

FIRST WESTERN BANK
P.O. Box 1090 58702
701/852-3711 Tr$12.5 Mil
Hd: J. H. Hoeven, III, VP&TO
PersTr: David B. Aas, CPA&TO

NORWEST CAPITAL MANAGEMENT & TRUST CO., NORTH DAKOTA
P.O. Drawer 1488 58702
701/852-4242
(Office of Fargo)
Hd: Dan Langemo, VP

Parshall

PEOPLE BANK & TRUST
P.O. Box 7 58770
701/862-3131
Hd: Gary L. Lerberg
EmplBen: Alan L. Lerberg
TrOpers,Nb,TDP: Joan M. Zavalney

Williston

AMERICAN STATE BANK & TRUST COMPANY OF WILLISTON
P.O. Box 1446 58801
701/572-2115 Tr$21 Mil
Hd,PersTr,CorpTr,TrInv,Nb: Noel K. Hanson, VP&TO
EmplBen,TrOpers,TDP: Tim Nehring, AsstTO

FIRST NATIONAL BANK & TRUST CO. OF WILLISTON
P.O. Box 1827 58801
701/572-2113 Tr$36 Mil
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TrOpers,TDP: Daryl Dullvin, TOpMgr

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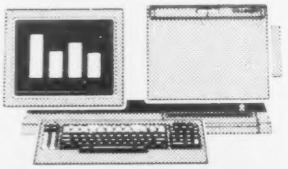

BURROUGHS B 20
SMALL BUSINESS COMPUTER

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

OHIO

Akron

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216/375-1864 Tr$407 Mil
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Chris Goldthorpe, VP&TO
TrInv,ComTrF: John P. Werner, TO
EmplBen,Nb: John Burnquist, TO
TrOpers: Margaret D. Neidert, AsstTO

CENTRAN BANK OF AKRON
157 South Main St. 44308
216/379-1432 Tr$12 Mil
Hd: John E. Myers, VP&TO

FIRST NATIONAL BANK
106 S. Main St. 44308
216/384-7300 Tr$2.4 Bil
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PersTr: Ronald B. Tynan, VP&TO
TrInv,ComTrF: Frederick D. Dodson, VP&TO
TrOpers: David M. Palamountain, SrVP
Nb: Stephen Kovatch, VP&TO

NATIONAL CITY BANK, AKRON
P.O. Box 2009 44309
216/375-8704
Hd: Thomas W. Allen, VP&SrTO
PersTr: Richard S. Amundson, VP
TrInv: Larry Kekst, AsstVP
David Zawadski, AsstVP
EmplBen: M. Patricia Allen, VP
TrOpers: J. Arlene Watson, AsstVP
Nb: Robert Bonchack, AsstVP

SOCIETY NATIONAL BANK
(Akron Trust Office)
120 East Mill Street
Quaker Square, Suite 403 44308
216/535-1828
(Trust Office of Cleveland)
Philip C. Bradley, VP

Alliance

BANK ONE, ALLIANCE, NA
504 E. Main St. 44601
216/821-5350 Tr$76 Mil
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TrInv: William Beaumont, PtfolMgr
PersTr: Earl R. Pinkerton, VP&TO
CorpTr,EmplBen: John A. Burnquist, TO
Nb,PersTr,Est: David R. Floyd, AsstTO

UNITED NATIONAL BANK & TRUST CO.
2 West State St. 44601
216/823-4540
(Branch of Canton)
Hd: George K. Weimer, Jr., VP&TO

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SOCIETY BANK OF EASTERN OHIO, N.A.
Ashtabula District
4717 Main Ave. 44004
216/998-2222 Tr$84 Mil
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TrInv,PersTr: C. R. Sayre, VP&TO
EmplBen,Nb: Robert E. Martin, Jr., VP&TO
PersTr: Debra Williams Smith, TO
Diana R. Johnson, TO
William W. Hill, TO

Beachwood

AMERITRUST COMPANY N.A.
LaPlace 44122
(Branch of Cleveland)
Hd: Richard W. Stenberg, VP
PersTr: David R. Hersman, VP

Bowling Green

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222 S. Main St. 43402
419/352-5271, 255-1620 Tr$23 Mil
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TrInv: Ashel G. Bryan, Chm
Nb: John B. Hadley, VP/Tr
TrOpers: Lisa Swope
EmplBen: Cathy Finkhousen, TrAdm/Supv

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614/635-1142
(Branch of St. Clairsville)

Brilliant

PEOPLES BANKING COMPANY
3rd & Ohio 43913
614/598-4101
(Branch of Martins Ferry)

Cambridge

PEOPLES BANKING COMPANY
914 Wheeling Ave. 43725
614/432-2361
(Branch of Martins Ferry)

Canton

AMERITRUST COMPANY, N.A.
237 Tuscarawas St. West 44702
216/489-1719
(Branch of Cleveland)
PersTr: Christine S. Kruman, SrTO

CENTRAL TRUST CO. OF NORTHEASTERN OHIO
Central Plaza 44711
216/438-8360
Hd: Walter J. Paull, VP&SrTO
PersTr: Alexander Hays, IV, SrTO
TrInv: Thomas J. Watson, TO
EmplBen: Lawrence D. Weitzel, TO
TrOpers: Doreen Donatini

SOCIETY BANK OF EASTERN OHIO, N.A.
126 Central Plaza North 44702
216/489-5400 Tr$960 Mil
(Branches in Ashtabula & Youngstown)
Hd: John R. Withee, ExecVP-TrDiv
Hd,EmplBen: Edwin C. Messerly, PenTO
PersTr: James P. Kamerer, VP&SrTO
TrInv,ComTr: Steven N. Moore, TrInvO
TrOpers: Linda M. Engle, VP
CorpTr: Stephen C. Donatin, VP&TO
Nb: Luke Witte

UNITED NATIONAL BANK & TRUST CO.
P.O. Box 190 44701
216/438-1224 Tr$84 Mil
(Branch in Alliance)
Hd: Robert M. Sweeney, SrVP&TO
TrInv: Marc B. Inboden, VP&TO
EmplBen: Samuel M. Lincoln, VP&TO
TrOpers: Suzanne M. Hunter, TO

Celina

THE CITIZENS COMMERCIAL BANK & TRUST COMPANY
P.O. Box 170 45822
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EmplBen: Collin J. Bryan
TrOpers: Jacqueline Schleucher

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(Branch of Columbus)
Charles A. Loy, AsstVP

Cincinnati

AMERITRUST COMPANY, N.A.
301 Carew Tower 45202
513/241-0606
(Branch of Cleveland)
Hd: William E. Babis, VP
Nb: William A. Harding, VP

THE CENTRAL TRUST CO.,NatAssn
5th & Main Sts. 45202
513/651-8410 Tr$2.3 Bil
Hd: Cortland J. Meader, ExecVP
PersTr: Jacob G. Schmidlapp, III, SrVP
EmplBen: George R. Landreth, SrVP
TrInv: J. Thomas Storey, SrVP
TrOpers: Gene A. Weber, VP
Mktg: Ellen van der Horst, VP

FIFTH THIRD BANK
38 Fountain Square Plaza 45202
513/579-5433 Tr$2.3 Bil
Hd: N. B. Tucker, Jr., ExecVP
InstAdmin&Nb: Ralph J. Waldvogel, Jr., VP&TO
PersTr: Richard H. Hanauer, VP&TO
EmplBen: Timothy A. Molloy, TO
CorpTr: Thomas Donelan, TO
PersTrInv: T. A. Murphy, SrTO
TrOpers: John Kling, SrOpO
InstTrInv: G. McC. Gibbs, SrTO

FIRST NATIONAL BANK
P.O. Box 1118 45201
513/632-4633 Tr$1.5 Bil
Hd: John M. Bullock, ExecVP
PersTr,TrInv: Harold A. Klink, VP&TO
Inst&CorpTr: Thomas J. Lakin, VP&TO
TrOpers: William J. Keller, VP&TO

NORTH SIDE BANK & TRUST CO.
4125 Hamilton Ave. 45223
513/542-7800 Tr$30 Mil
Hd: Donald A. Beimesche, VP&TO
TrOpers: John E. Prues, AsstTO

THE PROVIDENT BANK
1 E. 4th St. 45202
513/579-2081 Tr$805 Mil
Hd: S. W. McIntire, SrVP
PersTr: O. Wayne Schneider, VP&TO
Francis J. Fisher, VP&TO
CorpTr: Robert M. Erickson, TO
CorpCust: Allen C. Schaller, TO
TrInv: Raymond L. Steele, TO
EmplBen: Virginia G. Hamlin, TO
TrOpers: Donald E. Browne, VP&TO
Nb: Hal G. Andress, VP&TO
StkTrans: William Parsons, TO

Cleveland

AMERITRUST COMPANY, N.A.
P.O. Box 5937 44101
216/687-5200 Tr$9.0 Bil
(Branches in Beachwood, Canton, Cincinnati, Columbus & Painesville)
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TrAdm: Frank I. Harding III, ExecVP
TrInv: Richard C. Hyde, ExecVP&ChInvO
PersTr: Hilton P. Young, SrVP
PersFinSvcs: Ronald G. Gymer, SrVP
CorpTr: William T. Renz, SrVP
EmplBen: Gary W. Queen, SrVP
TrOpers: John Stulak, Jr., VP
InvRes: James R. Kirk, VP-DirRes

BANK ONE CLEVELAND,N.A.
1255 Euclid Ave. 44115
216/781-3333 Tr/o$300 Mil
Hd: John J. Reidy, Jr., SrVP&TO
PersTr: Richard T. Spotz, Jr., VP&TO
EmplBen: Betsy Langer, VP&TO
TrOpers: Richard H. Lindoerfer, AsstVP
Nb: Carl R. Brainard, VP&TO

CENTRAL NATIONAL BANK
P.O. Box 6179 44101
216/344-3000 Tr$1.4 Bil
Hd: Anthony Heyworth, SrVP&Mgr
PersTr: William Karnatz, VP
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OKLAHOMA BANK & TRUST CO.
P.O. Box 99 73601
405/323-2345 Tr$1 Mil
Hd: G. W. Lowry, Jr., Pres.

OKLAHOMA (Cont'd)

Cushing

FIRST NATIONAL BANK & TRUST CO. OF CUSHING
P.O. Box 1071 74023
918/225-3434 Tr/u$1 Mil
(Assets Managed by The Trust Company of Oklahoma, Tulsa, Oklahoma)

Duncan

FIRST BANK & TRUST CO.
P.O. Box 580 73533
405/255-1810
Hd: Dale E. Davis, Pres&TO
Loyd C. Cowan, SrVP&TO
Kathryn Bigham, AsstVP&TO

SECURITY NATIONAL BANK & TRUST CO.
P.O. Box 1468 73533
405/255-5860 Tr$70 Mil
Hd,TrInv,Nb: Hal H. Pennington, VP&TO
PersTr: Virginia Brenneis, AsstVP&TO
TrOpers. Nancy Hemphill, AsstVP

Durant

DURANT BANK & TRUST CO.
P.O. Box 130 74702
405/924-2211 Tr$2.5 Mil
Hd: Dale Flanagan
Bob Jones, AsstVP&TO

El Reno

CITIZENS NATIONAL BANK & TRUST CO.
P.O. Drawer 340 73036
405/262-5144 Tr$2 Mil
Hd: Gregory Parker, VP&TO

THE FIRST NATIONAL BANK & TRUST CO.
100 South Bickford St. 73036
405/262-2754 Tr/o$1 Mil
Hd: J. M. Rector, III, Pres&TO
Evans C. Rector, ExecVP&TO
Clarice March, Csh&AsstTO
Wilma Wilson, VP&TO

Enid

CENTRAL NATIONAL BANK & TRUST CO.
P.O. Box 3448 73701
405/233-3535 Tr$160 Mil
(Regional Trust Office in Tulsa)
Hd,TrInv,Nb: Ron G. Barnes, SrVP&TO
Pen&P/S: Roger Austin, VP&TO
PersTr: Stella Knowles, AsstVP&TO
CorpTr: Ralph Kremeier, AsstVP&TO
TrOpers: Brenda Garrison, TOpO

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 1469 73702
405/233-3113 Tr$32 Mil
Hd: Carl M. Lightner, SrVP&TO
Gregory L. Shellard, VP&TO
Barbara Hocutt, AsstTO
PersTr: Joe F. Morriss, SrVP&TO
EmplBen: Kenneth L. Meyer, AsstVP&TO
TrOpers: Judy Mitchell, VP&TO

Guthrie

FIRST NATIONAL BANK
202 W. Oklahoma St. 73044
405/282-4415 Tr$3.2 Mil
Hd: Ralph McCalmont, CEO&TO
Kay Hudson, VP&TO

FIRST STATE BANK & TRUST CO.
P.O. Box 520 73044
405/282-0470
Hd: Don F. Duffield, Pres,COpO&TO

Guymon

CITY NATIONAL BANK & TRUST CO.
P.O. Box 410 73942
405/338-6561 Tr$26 Mil
Hd: Wm. L. Thompson, VP&TO
TrAdmin: Virginia L. Wester, TO

Holdenville

FIRST NATIONAL BANK & TRUST
P.O. Box 790 74848
405/379-3307 Tr/u$1 Mil
Hd: John R. Harger, ExecVP&TO

Kingfisher

KINGFISHER BANK & TRUST CO.
P.O. Box 419 73750
405/375-3121 Tr$4.7 Mil
Hd: Waynard Hasenfratz, Pres&TO
TrOpers: George Brownlee, VP&TO

THE PEOPLES NATIONAL BANK
320 North Main St. 73750
405/375-5911
Hd: Merrill Burruss, Jr.
TrOpers: Peggy Reherman, AsstTO

Lawton

AMERICAN NATIONAL BANK
P.O. Box 1349 73502
405/353-6500 Tr$2.1 Mil
Hd: Elva Neely, VP&TO

CITY NATIONAL BANK & TRUST CO.
P.O. Box 2009 73502
405/355-3580 Tr$5 Mil
Hd: Paul Ellwanger, TO

SECURITY BANK & TRUST CO.
P.O. Box 489 73502
405/353-7700 Tr$10 Mil
Hd: Jack Slaybaugh, VP&TO
Cindy Gatliff, AsstTO

Madill

THE MADILL BANK & TRUST
P.O. Box 549 73446
405/795-3343 Tr/u$1 Mil
Hd: David C. Dunn, ExecVP,Csh&TO

McAlester

THE FIRST NATIONAL BANK & TRUST CO.
P.O. Box 948 74502
918/426-0211 Tr$16 Mil
Hd: Clark Bass, Pres&TO
TrOpers: J. W. Allford, Csh&AsstTO
Judy A. Echols, AsstTO

Miami

THE FIRST NATIONAL BANK & TRUST CO. OF MIAMI
P.O. Box 850 74355
918/542-3371 Tr$4 Mil
Hd: Sue L. Thompson, VP&TO

SECURITY BANK & TRUST CO.
P.O. Box 880 74355
918/542-6661 Tr$15 Mil
Hd: Robert A. Fugate, VP&TO

Muskogee

CITIZENS NATIONAL BANK & TRUST OF MUSKOGEE
P.O. Box 1967 74401
918/683-6611
Hd: Leslie Pierce, SrVP&TO

COMMERCIAL BANK & TRUST CO.
P.O. Box 488 74401
918/687-6321 Tr$39 Mil
Hd: Dave L. Blakeburn, SrVP&TO
PersTr,EmplBen,TrOpers: Larry Smith
Est,Gd,Nb: Carol Burris

FIRST NATIONAL BANK & TRUST CO. OF MUSKOGEE
P.O. Box 68 74401
918/683-7611 Tr/o$30 Mil
(Assets Managed by The Trust Company of Oklahoma, Muskogee, OK)
Hd,PersTr: M. E. Thornley, Jr., SrVP
ComTrF: Janet K. Metzger, AsstVP
EmplBen: B. J. Coffman, VP

THE TRUST COMPANY OF OKLAHOMA
208 West Broadway 74401
918/683-6761 Tr/o$40 Mil
(Branch of Oklahoma City)
Nb,PersTr: M. E. Thornley, Jr., SrVP
ComTrF: Janet K. Metzger, AsstVP
EmplBen: Betty J. Coffman, VP
TrInv: See Tulsa Office

Norman

AMERICAN EXCHANGE BANK & TRUST CO.
P.O. Box BB 73070
405/329-2400
Hd: Koehler Thomas, SrVP&TO

CITY NATIONAL BANK & TRUST CO.
P.O. Box 1167 73070
405/321-6444 Tr/o$3 Mil
Hd: Don Symcox, Pres

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 1288 73070
405/321-4200 Tr$24 Mil
PersTr,CorpTr,Nb: El Juana Pollack, VP&TO
TrInv: Bill Pendleton, SrVP&TO
EmplBen,TrOpers,ComTrF: Cathy McKinzie, TOpO

SECURITY NATIONAL BANK & TRUST CO.
P.O. Box 610 73070
405/321-7170 Tr$59 Mil
Hd: William C. Henley

Nowata

FIRST NATIONAL BANK
P.O. Box 432 74048
918/273-1227
Hd: Bryan L. Lee, ChmBd,Pres&TO
George L. Hangs, AsstTO

★ Oklahoma City

BANK OF OKLAHOMA
P.O. Box 24128 73124
405/272-2072 Tr$500 Mil
Hd,TrInv: W. F. Pralle, ExecVP&TO
CorpTr: Marjorie Mathes, VP&TO
TrOpers,ComTrF: Connie Larson, AsstVP&TO
Nb: David W. Lyle, VP&TO

CITIZENS NATIONAL BANK & TRUST CO.
P.O. Box 1216 73101
405/525-6531 Tr$30 Mil
Hd: Charles G. Evans, SrVP&SrTO
ComTrF,TrOpers: Donna L. Shaw, TrAdm
EmplBen: Mamie L. Kinder, TrAdm
EmplBen,TrOpers: Kari Baser, TrAdm
PersTr,CorpTr: Donna R. R. Clark, TrAdm

CITYBANK & TRUST
P.O. Box 24500 73124-0500
405/232-8501 Tr/o$6 Mil
(Assets Managed by The Trust Company of Oklahoma, Oklahoma City, OK)
Hd: Sherilyn A. Clark, VP

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 25189 73125
405/272-4211 Tr/o$1.6 Bil
ConsmrFinSvcsDivHd: Larry A. Evans, ExecVP&SrTO
DeptHd: Clarence L. Bagwell, SrVP&TO
SpecFinSvcsGp: Jerry Goff, SrVP&TO
CorpTr: Dave Gallman, SrVP&TO
TrInv: Tom Thompson, SrVP&TO
EmplBen: Bud Burch, VP&TO
PersTr,Est: Ray Kolker, VP&TO
RE,Oil&Gas: Bert Bezdicek, VP&TO
ComTrF,TrOpers: Bob Passaro, VP&TO
Nb: Karen Gretchen, VP&TO
TDP: Dick Kedy: AsstVP&TO

FOUNDERS BANK & TRUST CO.
P.O. Box 12449 73157
405/843-9551 Tr$14 Mil
Hd: John C. Booth, VP&TO
TrOpers: Anita Roberts, AsstVP&TO

LIBERTY NATIONAL BANK & TRUST CO.
P.O. Box 25848 73125
405/231-6438 Tr$950 Mil
Hd: Jack E. White, ExecVP
PersTr: Donald E. Balaban, SrVP&SrTO
CorpTr: Jake Riley, SrVP
John H. Brown, SrVP
TrInv,ComTrF: Jean R. Johnson, SrVP&SrIO
EmplBen: Ben Beyers, SrVP&SrTO
TrOpers: Melvin E. Burch, SrVP
Nb: Kent A. Polley, VP
James G. Wolf, VP

OKLAHOMA NATIONAL BANK & TRUST
P.O. Box 25676 73125
405/236-0581 Tr$22 Mil
Hd: R. W. Everaad, SrVP&TO
PersTr: Molly Ray, TO

THE TRUST COMPANY OF OKLAHOMA
1001 N.W. 63rd St., Ste. 304 73116
405/848-8899 Tr$110 Mil
(Branches in Muskogee & Tulsa)
Nb: C. Randolph Everest, ChmBd
TrInv: Gary Philpott, SrVP
EmplBen: Carl L. Shortt, Jr., ExecVP
PersTr: Jerry M. Williams, SrVP

UNION BANK & TRUST COMPANY
P.O. Box 12669 73157
405/949-7274 Tr/o$21 Mil
(Assets Managed by The Trust Company of Oklahoma, Oklahoma City, OK)
Hd: Denver C. Leasure, ExecVP&TO

Okmulgee

CITIZENS NATIONAL BANK & TRUST CO.
P.O. Box 1117 74447
918/756-7910 Tr/u$1 Mil
(Assets Managed by The Trust Company of Oklahoma, Tulsa, OK)

Perry

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 878 73077
405/336-5562 Tr$3.431 Mil
Hd: Carl B. Hamm, Pres&TO
Joe C. Sewell, Jr., ExecVP&AsstTO
Anna Lou Randall, VP&TO
Duane E. Palovik, SrVP&AsstTO

Ponca City

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 1151 74602
405/762-1644 Tr$28.2 Mil
Hd: John W. Warren, SrTO
AsstHd: Kathryn L. Wright, TO
Evelyn Swope, AsstTO

SECURITY BANK & TRUST CO. OF PONCA CITY
P.O. Box 311 74601
405/765-4444 Tr$65 Mil
Hd: Jerry Corbin, SrVP&SrTO
PersTr,CorpTr: Robert L. Moore, TO
PersTr: Dianne Brown, AsstTO

Sapulpa

AMERICAN NATIONAL BANK & TRUST CO.
P.O. Box 1408 74067-1408
918/224-3210 Tr$19 Mil
Hd: Elmer Neel, SrVP&TO

Shawnee

AMERICAN NATIONAL BANK & TRUST CO.
P.O. Box 1089 74801
405/273-5000 Tr$40 Mil
Hd,CorpTr,Nb: Ralph G. Spencer, SrVP&TO
PersTr,TrInv: W. H. Yarger, VP&TO
TrAdmin: Mary Jeske
TrOpers: Debra Gohlke, TO

FEDERAL NATIONAL BANK & TRUST CO.
24 Main St. 74801
405/273-1000
Hd: Rick Cornwell, SrVP&TO
CorpTr,EmplBen: Robin L. Plunkett, TO&AsstMgr
Nb: Don P. Grimes, VP&PresAsst

Stillwater

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 1 74076
405/372-3133 Tr$12 Mil
Hd: Rinda S. Arterbery, VP&SrTO

STILLWATER NATIONAL BANK & TRUST CO.
P.O. Box 711 74074
405/372-2230 Tr$14 Mil
Hd: Stanley R. White

Tulsa

BANK OF COMMERCE & TRUST
120 West Seventh St. 74119
Tr$75 Mil
Hd,Nb: Douglas L. Goss
TrOpers: Sharon Goines

BANK OF OKLAHOMA, TULSA, N.A.
P.O. Box 2300 74192
918/588-6000 Tr$2.2 Bil
Hd: James R. Dodd, ExecVP
PersTr: Lawrence B. Halka, VP&SrTO
CorpTr: Robert W. Clark
TrInv,ComTrF: Ned W. Schmidt
EmplBen: Phillip J. Owings
TrOpers: Alan W. Kennebeck
TrCoun: Francis G. Hawkins

F&M BANK & TRUST CO.
P.O. Box 4500 74159
918/744-1330 Tr/o$35 Mil
(Assets Managed by The Trust Company of Oklahoma, Tulsa, OK)

FIRST NATIONAL BANK & TRUST CO. OF TULSA
P.O. Box 1 74193
918/586-5380 Tr$700 Mil
Hd: Lawrence A. Walpole, SrVP&SrTO
PersTr: Richard M. Corbridge, SrVP&SrTO
CorpTr,EmplBen: Kenneth W. McCauley, SrVP&SrTO
TrInv: William S. Boedeker, VP&SrTrInvO
TrOpers: Patty K. Hampton, VP&TO
Nb: Richard A. Moser, VP&TO

FOURTH NATIONAL BANK
P.O. Box 2360 74101
915/587-9171 Tr$252 Mil
Hd,EmplBen: Don G. Onstott, SrVP&SrTO
PersTr: Robert Roesler, SrVP&SrTO
CorpTr,EmplBen: Terry Freeman, TO
Mary Grethen, AsstVP&TO
CorpTr,TrOpers: Richard Mason, AsstTO

NICHOLS HILLS BANK & TRUST COMPANY
6410 Avondale Drive 73116
405/848-6811
Thomas J. Connolly, SrVP

THE TRUST COMPANY OF OKLAHOMA
2840 East 51st St., Ste. 200
P.O. Box 35435 74153
918/744-0553 Tr$100 Mil
(Branch of Oklahoma City)
Paul H. Mindeman, Pres
TrInv: Andrew W. Brice, ExecVP
PersTr: James R. McKinney, SrVP
EmplBen: Tim Breedlove, SrVP

UTICA NATIONAL BANK & TRUST CO.
P.O. Box 1559 74101
918/748-4035 Tr$108 Mil
Hd: Paul E. Kallenberger, SrVP&SrTO
PersTr: William E. Meyer, SrVP&TO
TrInv: Fredric E. Russell, SrVP&TrInvO
EmplBen: Lynn F. Moyer, AsstVP&TO
TrOpers: Patricia Driskell

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Vinita

FIRST NATIONAL BANK & TRUST CO.
P.O. Drawer F 74301
918/256-7811 Tr$40 Mil
Hd: Don Yarger, ExecVP&TO
TrOpers: Debra S. McGlasson, AsstTO

OKLAHOMA STATE BANK & TRUST CO.
P.O. Box 278 74301
918/256-5585 Tr$1 Mil
Hd: V. L. Buchanan, TO
Bill L. Tumbleson, AsstTO

OREGON

Albany

CITIZENS VALLEY BANK
P.O. Box 985 97321
503/926-4221 Tr$17 Mil
Hd,PersTr: William J. Crocker, SrTO&Mgr
CorpTr,TrInv,Nb: Jack V. Rounsefell, TO
TrOpers: Patsy H. Peck, TOpO
EmplBen: Lorraine Adkins, AsstTO

Bend

FIRST INTERSTATE BANK OF OREGON N.A.
960 N. W. Wall St. 97701
503/388-0612
(Branch of Portland)
Bill Olsen, TO

UNITED STATES NATIONAL BANK OF OREGON
P.O. Box 911 97709
503/388-8732
(Branch of Portland)
Mgr: R. W. Ager, AsstVP

Coos Bay

WESTERN BANK (Trust Dept)
P.O. Box 1720 97420
503/269-4228 Tr$16 Mil
Hd,TrInv,ComTrF: William C. Plese, VP&SrTO
PersTr: George F. Gage, TO
EmplBen,Nb: Jerry D. Sands, AsstVP&TO
TrOpers: Patricia V. Deming, AsstTO

Eugene

FIRST INTERSTATE BANK OF OREGON, N.A.
P.O. Box 10566 97440
503/687-5955
(Branch of Portland)
Hd: Ralph C. Abreu, TO

UNITED STATES NATIONAL BANK OF OREGON
P.O. Box 10308 97440
503/687-7758
(Branch of Portland)
Hd: D. A. Frosaker, Mgr&AsstVP

Klamath Falls

UNITED STATES NATIONAL BANK OF OREGON
P.O. Box 789 97601
503/883-4615
(Branch of Portland)
Hd: R. W. Mezger, VP-Forestry

Medford

FIRST INTERSTATE BANK OF OREGON, N.A.
P.O. Box 580 97501
503/776-5605
(Branch of Portland)
Hd: Robert D. Diller, TO

UNITED STATES NATIONAL BANK OF OREGON
P.O. Box 1107 97501
503/776-2551
(Branch of Portland)
Hd: C. C. Heath, AsstVP&Mgr

OREGON (Cont'd)

Portland

BANK OF CALIFORNIA,NatAssn
407 S.W. Broadway 97205
503/225-2955 Tr$275 Mil
(Branch of San Francisco, CA)
Hd: Jess A. Rogerson, SrVP&Mgr
TrInv: Marvin J. Trachta, VP&IO
EmplBen: Nancy Driver, AsstVP
PersTr: Marc Grignon, VP&TO
TrOpers: Darlene Boston

FIRST INTERSTATE BANK OF OREGON, N.A.
P.O. Box 2971 97208
503/225-2362 Tr$1.8 Bil
(Branches in Bend, Eugene, Medford & Salem)
Hd: Robert G. Murray, ExecVP
EmplBen,Nb: Robert L. Belding, VP
CorpTr: Peter Cullen, TO
TrInv: Don Wolcott, VP
Dennis Wood, VP
Dale Annis, AsstVP
TrOpers: Rick Meigs, VP
Tx: Kent Walton, TO
RE: Jim Wilson, VP
PersTr: Grant Stebner, VP
Colin Bain, TO

THE OREGON BANK
P.O. Box 2808 97208
503/222-7620 Tr$250 Mil
Hd: Robert L. Mitchell, SrVP
PersTr: Robert M. Magee, VP
CorpTr: Joan Autio, AsstVP
EmplBen: Arthur W. Kriegsmann, AsstVP
TrInv: Robert T. Platt, VP
TrOpers: Louise Freeze, AsstVP

PACIFIC NORTHWEST TRUST COMPANY
101 Southwest Main St., Ste. 905 97204
503/295-6974 Tr$20 Mil
Hd,PersTr,EmplBen,Nb: Leroy J. Lundy, Pres
TrOpers: Janeen S. McArinch, VP&Sec

PACIFIC WESTERN BANK
P.O. Box 272 97207
503/790-7680 Tr$471 Mil
Hd: Hall Palmer, SrVP&ExecTO
Pers,RE: Robert L. Gardner, VP&SrTO
EmplBen: Gary Blanchard, VP&SrTO
TrOpers: Glenn Cook, SrTO
Nb: Kenneth Simpson, SrTO
TechSvcs: Joanne Grim, TO

UNITED STATES NATIONAL BANK OF OREGON
P.O. Box 3168 97208
503/225-6588 Tr$1.5 Bil
(Branches in Bend, Eugene, Klamath Falls, Medford & Salem)
Hd: R. H. Lung, SrVP&ExecTO
PersTr: D. E. Fletcher, VP&TO
TrInv: S. Y. Schuster, SrVP
CorpTr: J. A. Charno, VP
MtkgDiv: J. M. Clarke, VP
EmplBen: Howard Fergus, VP
TrOpers,TDP: C. E. Bateman, Jr., VP-Opers&TO
Nb: A. M. Gabel, VP
BusSvcsDiv: R. M. Janzik, VP&TO

★Salem

COMMERCIAL BANK
P.O. Box 428 97308
503/399-2994 Tr$75 Mil
Hd,ComTrF,Nb: Marvin C. Abeene, SrVP&TO
PersTr,TrInv: M. A. Hays, TO
EmplBen: Craig P. Stuvland, Dir-Mktg
TrOpers: Mary Graves, TOpO

FIRST INTERSTATE BANK OF OREGON, N.A.
P.O. Box 13049 97309
503/399-3595
(Branch of Portland)
Hd: Thomas McGirr, TO

PIONEER TRUST CO.
P.O. Box 2305 97308
503/363-3136 Tr/o$100 Mil
Hd,PersTr,CorpTr,EmplBen: Alan Bennett, VP&TO
TrInv: S. H. Compton, Pres
G. Storie, AsstVP
ComTrF: G. M. Blair, TO
TrOpers,TrSvcs: Michael S. Compton, AsstVP&TO
Prob: S. Rollman, AsstTO

UNITED STATES NATIONAL BANK OF OREGON
P.O. Box 14444 97309
503/399-4080
(Branch of Portland)
Hd: J. A. Perry, VP&Mgr

PENNSYLVANIA

Allentown

THE FIRST NATIONAL BANK OF ALLENTOWN
645 Hamilton Mall 18101
215/439-4432
(Branch of Meridian Asset Management, Inc., Valley Forge)
PersSvcs: John W. Stirling, VP
InvMgmt: John Lee, VP
Nb-InstSvcs: Michael S. Kennedy, AsstVP
Nb-PersSvcs: Robert M. Mc Govern, MkgtO

INDUSTRIAL VALLEY BANK & TRUST CO.
634 Hamilton Mall 18101
215/770-2019
(Branch of Philadelphia)
Hd: G. Allen Weiss, VP&TO

MERCHANTS BANK N.A.
702 Hamilton Mall 18101
215/821-7243 Tr$140 Mil
(Branch in Bethlehem)
Hd: J. S. Meminger, SrVP&SrTO
FinPlng: S. C. Courtright, VP&FPO
PersTr: J. E. Tremblay, VP&TO
Inv: D. Wise, VP&TrInvO
Pen: D. Skeath, VP&TPO
Tax: L. Stauffer, VP&TrTxO
TrOpers: K. M. Mote, TOpO
CorpTr: L. Hammel, CTO

NORTHEASTERN BANK OF PENNSYLVANIA
1120 South Cedar Crest Blvd. 18103
215/820-4900
(Branch of Scranton)
Robert H. DeSilver, Jr., AsstVP
PersTr: Jeffrey Frankenfield, TO

Altoona

MELLON BANK (CENTRAL)
P.O. Box 1888 16603
814/944-1030
(Branch of State College)
Mgr: J. Carl Haldeman, AsstVP&TrAdmO
Jean Harkless, TrAdmO

MIDSTATE BANK & TRUST CO.
1130 12th Ave. 16603
814/946-6700 Tr$280 Mil
(Branches in Philipsburg & State College)
Hd: John H. McGrail, VP
PersTr: Robert J. Scott, VP&TO
H. Randall Carper, TO
Benedict J. Resig, VP&TO
PersTr,CorpTr: Nancy R. Fogel, AsstVP,TO&AsstSec
TrInv: Ralph J. Davis, VP
EmplBenAdm: Carl W. Bechdel, TO
TrOpers: Robert R. Magill, TOpO
Marie A. Civiello, TOpO
Nb: Elizabeth L. Bakoss

Apollo

APOLLO TRUST CO.
P.O. Box 247 15613
412/478-3151 Tr$13 Mil
Hd: Sally M. Bush, TO

Bangor

THE MERCHANTS NATIONAL BANK OF BANGOR
25 Broadway 18013
215/588-0981 Tr$1.5 Mil
Hd: Ronald H. Cann, Pres
William M. Kessler, Csh&SrTO

Beaver

BEAVER TRUST CO.
Third & Insurance Sts. 15009
412/775-7800 Tr$47 Mil
Hd,PersTr,CorpTr,Nb: William V. Angeloff, VP&SrTO
TrInv,EmplBen: Denise Dzura, InvCoord
TrOpers: Virginia Whipple

Bedford

JOHNSTOWN BANK & TRUST CO.
15522
814/623-6136
(Branch of Johnstown)

Bellefonte

MIDSTATE BANK & TRUST CO.
101 N. Allegheny St. 16823
814/355-5504
Nb: Roger D. Coplan, VP

Berwick

THE FIRST NATIONAL BANK OF BERWICK
111 W. Front St. 18603
717/752-3671 Tr$40 Mil
Hd: Arthur D. Champlin, Jr., VP&TO
TrOpers: Marlene Eckrote, AsstTO

Bethlehem

FIRST VALLEY BANK
One Bethlehem Plaza 18018
215/865-8629 Tr$165 Mil
Hd: Hudson S. Green, SrVP
PersTr: Robert F. Peuser, Jr., VP
CorpTr: John J. Bauer, Jr., TO
TrInv: John B. Shupe, VP
EmplBen: Joel G. Harpel, VP
TrOpers: Roy C. Miller, AsstVP
Nb: C. Palmier Ziomund, VP

THE MERCHANTS NATIONAL BANK
Guetter & W. Broad 18018
215/861-0802
(Branch of Allentown)
Hd: S. F. Tameler, VP&DevO

UNION BANK & TRUST CO. OF EASTERN PENNSYLVANIA
P.O. Box 2068 18001
215/861-1769 Tr$128 Mil
Hd,ComTrF,Nb: William L. Mannering, GpExec
PersTr: G. Malcolm Reid, TO
CorpTr,TrOpers: Rebecca A. Stanley, GpExec
TrInv: Edward A. Kramer, TrInvO
EmplBen: Kenneth M. Godek, EBO

Biglerville

GETTYSBURG NATIONAL BANK
Main Street
P.O. Box J. 17307
717/677-7141
(Branch of Gettysburg)
Douglas Kump, AsstCsh

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717/784-1660 Tr$62 Mil
Hd,EmplBen,Nb: Gordon C. Boop, SrVP&TO
PersTr: Sharon Taylor, TO
CorpTr,ComTrF: J. Scott Atherton, TrAdm
TrInv: John R. Bryden, III, IO

FIRST EASTERN BANK, N.A.
Main & Market Streets 17815
717/784-0220
(Branch of Wilkes-Barre)
Nb: Mark W. Chamberlain, AsstVP&TO

Blue Ball

BLUE BALL NATIONAL BANK
State Rte. 23 & Township Rd. 17506
717/354-4541 Tr/o$18 Mil
Hd: John H. Phillips
Joseph A. Myers, TO

Boyertown

NATIONAL BANK OF BOYERTOWN
P.O. Box 547 19512
215/367-6001 Tr$47 Mil
Hd: Rolland D. Ackelson, SrVP
PersTr,TrInv,EmplBen: Rodney R. Kline, VP
TrOpers: Linda F. Bingham
Nb: Thomas Schreiber, VP

Bradford

PENNBANK
71 Main St. 16701
814/362-5521
(Division of Titusville)
Hd: James I. Ross, VP

PRODUCERS BANK & TRUST CO.
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Hd: Wm. E. Sherman, Pres&AsstTO

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DEPOSIT BANK
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814/268-3735
(Branch of DuBois)
Hd: Lloyd Johnson, AsstVP

SAVINGS AND TRUST CO. OF PENNSYLVANIA
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814/265-8401
Hd: George E. Walker, VP&TO
Jean M. Rittenhouse, VP&AsstTO

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DEPOSIT BANK
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814/849-5361
(Branch of DuBois)
Hd: William F. Reitz, AsstVP&Mgr

THE SAVINGS AND TRUST COMPANY OF PENNSYLVANIA
P.O. Box 499 15825
814/849-8364
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Jean M. Rittenhouse, VP&AsstTO

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215/525-1700 Tr$250 Mil
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PersTr: Joseph H. Bachtiger, VP
TrInv,ComTrF: Robert Innis, VP
TrOpers: Martha Shaffer, TOpO
TrTx: Joseph Koscinski
EmplBen: Michael Bennett, SrTO
Nb: Jack Edmonds, VP

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111 North Logan Blvd. 17009
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PersTr,TrOpers: Jed Dutweiler, AsstVP&TO
EmplBen: Donna M. Weimer, AsstTO
TDP: Lee Ann Sychak

FIRST SENECA BANK
364 Centre St. 16001
814/676-8666 Tr$315 Mil
(Branch of Oil City)
Hd: E. G. Heffelfinger, Jr., SrVP
TrOpers: Glenn R. Taylor, VP&TO
Nb: Paul H. Lackey, VP&TBDO

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412/287-1733
(Branch of Pittsburgh)
Hd: I. Keith Bell, TO

Camp Hill

CUMBERLAND COUNTY NATIONAL BANK & TRUST
21st & Market Sts. 17011
717/780-2905 Tr$389 Mil
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PersTr,ComTrF,EmplBen: R. C. Kramer, AsstVP&TO
PersTr: J. E. Davidson, AsstVP&TO
TrInv: Craig C. Dunn, AsstVP&TO
PersTr,Nb: J. A. Smiley, AsstVP&TO
CorpTr: M. B. Phillips, CTO

Carlisle

COMMONWEALTH NATIONAL BANK
1 North Hanover St. 17013
717/249-2414
(Branch of Harrisburg)
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Barbara Kramer, TO

DAUPHIN DEPOSIT BANK AND TRUST CO.
2 W. High St. 17013
717/249-2323
(Branch of Harrisburg)
Hd: Thomas W. Walker, VP&TO
PersTr: Ellis A. Piper, VP&TO

FARMERS TRUST CO.
1 W. High St. 17013
717/243-3212 Tr$57 Mil
Hd,CorpTr,TrInv,EmplBen,Nb: Dennis C. Caverly
PersTr,ComTrF,TrOpers: Jane F. Burke

Chambersburg

CHAMBERSBURG TRUST CO.
P.O. Box C 17201
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Hd: Robert L. Smith, TO
CorpTr: Mabel L. Werdenbaugh, AsstTO
Edwin P. Heckman, VP&TO

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P.O. Box T 17201
717/264-6116 Tr$30 Mil
Hd: Allen C. Rebok, VP&SrTO
PersTr,CorpTr: Edna L. Armstrong, TO
TrInv,EmplBen: William M. L. Etter, Jr., TO
TrOpers: Judy V. Shade, Supv
Nb: Charles R. Porter

UNiTAS NATIONAL BANK
P.O. Box 777 17201
717/267-1776
(Branch of Huntingdon)
David E. Kupinsky, Esq., TO

VALLEY BANK & TRUST CO.
P.O. Box 459 17201
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Hd: Sidney M. Palmer, Jr., ExecVP
TrOpers,PersTr: James P. Gordon, VP&TO
CorpTr,TrInv: Samuel W. Worley, VP&TO
EmplBen: Gordon M. Bankert, TO
Helen W. Weaver, TO

Clarion

FIRST SENECA BANK
P.O. Box 269 16214
814/226-6800
(Branch of Oil City)
Thomas A. Wenner, RegTO

Clearfield

CLEARFIELD BANK & TRUST CO.
11 N. Second St. 16830
814/765-7551 Tr$16 Mil
Hd: John L. Bailey, TO

COUNTY NATIONAL BANK
Market & Second Sts. 16830
814/765-1683 Tr$36 Mil
Hd: C. J. Peterson
EmplBen,TrOpers,Nb: L. W. Bodle

Coudersport

CITIZENS TRUST CO.
10 N. Main St. 16915
814/274-9150 Tr$5.5 Mil
(Branches in Emporium & Port Allegany)
Hd: E. S. Metzger, Pres
PersTr,CorpTr,TrInv,EmplBen,Nb: Thomas A. Maynard, TO
TrOpers: Dawn Newton, AsstTO

Danville

COMMONWEALTH BANK & TRUST COMPANY, NA
101 Mill Street 17821
717/275-0490
(Branch of Williamsport)
Hd: David Sharp, TO

FIRST NATIONAL BANK
P.O. Box 279 17821
717/275-3740 Tr$3 Mil
Hd: Mrs. Mary I. Simington, VP&TO

Doylestown

CONTINENTAL BANK
E. Court St. at Monument 18901
215/348-2966
(Branch of Norristown)
Hd: David H. Keller, Jr., VP

Du Bois

DEPOSIT BANK
P.O. Box 607A 15801
814/371-2345 Tr$63 Mil
(Branches in Brockway, Brookville & St. Marys)
Hd: D. Edward Chaplin, VP&SrTO
TrOpers: Janine K. Fennell, TO
Daniel J. Duttry, AsstTO

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P.O. Box 247 15801
814/375-3830
Hd: P. F. Kearns, VP&TO
A. L. Nelson, Esquire, AsstTO

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See Page 235

PENNSYLVANIA (Cont'd)

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LAFAYETTE TRUST BANK
P.O. Box 508 18042
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Betty F. Williams, VP&AsstTO

MERCHANTS BANK N.A.
P.O. Box 271 18042
215/250-3470 Tr$66 Mil
Hd: Richard T. Baskin, SrVP&SrTO
PersTr: Donald C. Seagreaves, VP&TO
CorpTr,ComTrF,TrOpers: James S. Kressler, TO
TrInv: Rosemary M. Riola, AsstTrInvO
EmplBen: David W. Kidd, TO
Nb: Thomas W. Schreiber, VP&TO

Ebensburg

LAUREL BANK
P.O. Box 158 15931
814/472-8400 Tr$48 Mil
Hd: Lawrence T. Giannone, SrVP&TO
Luke Michelbacher, TrAdm
TrOpers: Arlene Allison, TOpSupv

Elizabethtown

FARMERS FIRST BANK
143 So. Market St. 17022
717/367-1156
(Branch of Lititz)
PersTr: Wendy L. Basehoar, TO
Nb: Stephen E. DiNovis, TO

Emporium

BUCKTAIL BANK & TRUST CO.
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814/486-3333 Tr$14 Mil
Hd: Catherine A. Emrick, VP&TO
Donna J. Holly, AsstTO

CITIZENS TRUST CO.
135 E. Fourth St. 15834
814/486-1112
(Branch of Coudersport)
Hd: Anthony Curcio, AsstTO

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THE EPHRATA NATIONAL BANK
31 E. Main St. 17522
717/733-6576 Tr$30 Mil
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Carl L. Brubaker, AsstTO
Lillian H. Weidman, AsstTO

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THE FIRST NATIONAL BANK OF PENNSYLVANIA
P.O. Box 769 16512
814/871-3751 Tr$392 Mil
(Branch in Meadville)
Hd: James H. Parr, ExecVP&TO
PersTr: Gary E. Garnavish, VP&TO
CorpTr: Florence M. Campbell, TO
TrInv: Franklin E. Burns, VP
EmplBen: Eugene H. Ware, VP
TrOpers: William S. Sapone, VP&TOpO
Nb: Wilbert L. Wagner, AsstVP

MARINE BANK
P.O. Box 8480 16553
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PersTr: H. C. Iwig, SrVP
CorpTr: John Masterson, VP
TrInv: David Cullen, CFA&SrVP
EmplBen: James Galligan, AsstVP
TrOpers: Peter Reyburn, VP
Nb: C. Harris, VP

MELLON BANK (NORTH)
P.O. Box 300 16522
814/453-7230
Hd: Thomas C. Mangan, VP&TO
TrOpers: James M. Cooper, TO

PENNBANK
801 State Street
P.O. Box 60 16538
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(Division of Titusville)
Hd: Douglas F. Ziegler, VP

Fort Granville

RUSSELL NATIONAL BANK
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(Branch of Lewistown)

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P.O. Box 230 16323
814/432-4554
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Hd: Howard M. Potter, VP

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P.O. Box 458 17325
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Nancy L. Reichart, TO
Ronald D. Baker, AsstTO

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(Branches in Biglerville, Carroll Valley & Grand View Terrace)
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Paul H. Ketterman, Jr., VP&TO
Patricia Kint, AsstTO&AsstSec

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Michele Funk, TrAdm

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TrInv,ComTrF: Richard D. Acita, AsstTO
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Judy Mummert, TOpO
Sharon Staub, TrAdm

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Hd: Edward S. Crooks, SrVP&SrTO
PersTr: C. Neri
EmplBen: B. Hoffacker

HAMILTON BANK
22 Carlisle St. 17331
717/637-2111
(Branch of Lancaster)
Hd: Raymond A. Williams, VP&TO

Harleysville

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Betty Yerger, TO

★ Harrisburg

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(Branches in Camp Hill, Carlisle, Elizabethtown, Lancaster, Shippensburg & York)
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PersTr: James H. Best, VP&SrTrMgr
EmplBen: Charles A. Robson, III, VP&TrMgr
TrInv: Clifford B. Beittel, VP&InvMgr
TaxPlng: John E. Garry, VP&TxMgr
TrOpers: Emma L. Britton, VP&SrTOpO

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213 Market St. 17101
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(Branches in Carlisle, Shippensburg and York)
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TrAdm: Rick A. Gold, VP&TO
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Brenton M. Hake, AsstVP&TO
CorpTr: F. Richard W. Cook, VP&CTO
EmplBen: Gary E. Tarbert, AsstVP&TO
SupportSvcsMgr: Edward L. Vey, Jr., VP&TO
InvMgr: Robert Spicer, VP&Sec
TrOpers: Enars Starks, TOpO
Nb: Rubin W. Johnson, EPO
Tx: Larry A. Hartman, VP&TO

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Third & Locust Sts., P.O. Box 1189 17108
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(Branch of Lancaster)
PersTr,Nb: J. Fred Sener, VP&SrEPO
EmplBen,Nb: Bruce T. Smith, VP&TO

HAMILTON BANK
222 Market St.
P.O. Box 1071 17108
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(Branch of Lancaster)
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Nb: Linda Freeman, FPO

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717/233-6434
(Branch of Pottsville)
Hd: Joseph L. Paese, AsstTO

Hazleton

HAZLETON NATIONAL BANK
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717/459-4240 Tr$74.5 Mil
Hd: Elizabeth C. Corcoran, VP&SrTO
TrInv: William C. Kringe, VP&IO
CorpTr,Nb: Thomas L. Burns, AsstVP&TO
EmplBen: Charles Parsons, AsstTO
TrOpers: Diana L. James, TOpO
Nb: Thomas H. Burgess, VP&TO

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717/455-1515
(Branch of Scranton)
Hd: Jerry A. Licata, VP

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PersTr,EmplBen,Nb: Daniel J. Steber, AsstTO
Catherine Stetz, AsstTO
CorpTr: James Fisher, AsstTO

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412/981-6000
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Harry W. Heath, VP
TrOpers: John T. Shuey, Sec&Treas
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814/643-0350 Tr$10 Mil
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NATIONAL BANK OF THE COMMONWEALTH
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TrOpers: Wm. A. Mrozowski, TO

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412/349-2900 Tr$90 Mil
Hd: G. Bruce Jenkins, VP&TO

Irwin

IRWIN BANK & TRUST CO.
P.O. Box 489 15642
412/863-3100 Tr$3.6 Mil
Hd: Linda M. Rand, AsstSec&TO

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(Branches in Jerome, Laughlintown & Somerset)
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(Branch of Jennerstown)

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EmplBen: David L. Mordan, AsstTO
TrOpers: Judith A. Fetcko, AsstTO
Nb: Robert L. Shaver, AsstTO

Jonestown

JONESTOWN BANK & TRUST CO.
17038
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Nb/PersSvcs: Walter A. Brunke, Jr., AsstVP
Nb/InstSvcs: David R. Kenney, AsstVP

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(Branch of Harrisburg)
David H. Acox, VP&TrMgr
Roselyn Ramist, VP&SrTO
Robert E. Sherk, VP&AdmMgr
Michele J. German, TrAdm
Ruth Harrison, TO

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25 N. Duke St. 17602
717/299-0766 Tr$26.3 Mil
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PersTr: Mildred W. Brown, TrAdm
Irene E. Miller, TrAdm

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717/291-2559 Tr$270 Mil
(Branch in Harrisburg)
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PersTr: Christopher W. Kull, SrTO
TrInv: Daryl Girton, TrInvO
EmplBen: Richard J. Spangler, VP&TO
CorpTr: Tom L. Wolf, VP&CTO
TrOpers: Dennis E. Patrick, TOpO
PersTr,Nb: J. Fred Sener, III, VP&SrEPO
EmplBen,Nb: Bruce T. Smith, VP&TO

HAMILTON BANK
(Corporate Headquarters)
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717/569-8731
(Branches in Hanover, Harrisburg, Lancaster, Lebanon, Reading, West Chester & York)
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TrOpers: E. Travis Bradley, VP
TrInv: Jerry L. Baumgardner, VP
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Nb: Bruce A. Williams
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712/291-3636
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Nb: Karl H. Blaesser, VP

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Route 30 15655
(Branch of Jennerstown)

Lebanon

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(Division of Fulton Financial Corporation)
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717/274-6506 Tr$7.2 Mil
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Norma J. Gibble, AsstTO

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P.O. Box 428 17042
717/274-1471
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Nb: Gregory S. Lefever, FPO

LEBANON VALLEY NATIONAL BANK
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P.O. Box 448 17042
717/274-6868 Tr$82 Mil
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PersTr: Terrence L. Freeman, AsstVP
TrOpers: John P. Mentzer, AsstVP
Nb: Charles N. Parrott, AsstVP

PEOPLES NATIONAL BANK
P.O. Box 450 17042
717/274-2571 Tr$16 Mil
Hd: Louis W. Ormond, VP&TO
TrOpers: Rhonda S. Hollinger

Leechburg

FIRST NATIONAL BANK
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MELLON BANK (CENTRAL)
P.O. Box 346 17837
717/523-1148
(Branch of State College)
Hd: Charles Shaffer, AsstVP&TrAdmO

NORTHERN CENTRAL BANK
P.O. Box 387 17837
717/523-1138 Tr$2.5 Mil
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Nancy C. Wolfe, TO

Lewistown

LEWISTOWN TRUST CO.
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717/242-0381 Tr$16 Mil
Hd: James C. Dillman, VP&TO

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717/242-2361
(Branch of State College)
David Weigle, AsstVP&TrAdmO

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717/248-4951 Tr$23 Mil
(Branches in Burnham, Fort Granville, Mifflin, Reedsville & Thompsontown)
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PersTr: Keith B. Showers, VP&TO

Lititz

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(Branches in Elizabethtown & Quarryville)
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PersTr: Wendy L. Basehoar, TO
TrInv,EmplBen: Clyde S. Zink, SrVP
Nb: Stephen E. DiNovis, TO

Littlestown

COMMUNITY NATIONAL BANK OF SOUTHERN PENNSYLVANIA
10 S. Queen St. 17340
717/359-5131 Tr$14 Mil
Hd: Barry A. Fissel, VP&TO

Lock Haven

MELLON BANK (CENTRAL)
100 E. Main St. 17745
717/748-8001
(Branch of State College)
Mgr: Charles Shaffer, AsstVP&TrAdmO

Luzerne

LUZERNE NATIONAL BANK
18709
717/288-4511 Tr$1 Mil
Hd,TrOpers: David Hughes, TO
TrInv,Nb: John Kearney

Malvern

THE NATIONAL BANK OF MALVERN
P.O. Box 38 19355
215/647-0100 Tr/u $1 Mil
Hd: Lydia W. Bartholomew

Manheim

MANHEIM NATIONAL BANK
P.O. Box 38 17545
717/665-6801 Tr$2.5 Mil
Hd: Stephen E. Wenzel, TO
Richard K. Brosey, AsstTO

McConnellsburg

FULTON COUNTY NATIONAL BANK & TRUST CO.
100 Lincoln Way East
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717/485-3144 Tr$8 Mil
Hd: N. Parker Knepper, TO

McKeesport

McKEESPORT NATIONAL BANK
500 Fifth Ave. 15132
412/664-8707 Tr$7.253 Mil
Hd: Donald E. Finney, VP&TO

Meadville

FIRST NATIONAL BANK OF PENNSYLVANIA
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(Branch of Erie)
Hd: Kenneth L. Montag, AsstVP&TO

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TrInv: David Cullen, VP
James P. Galligan, AsstVP

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814/724-6950
(Branch of Oil City)
Hd: R. A. Schwab, VP&TO

PENNBANK
201 Chestnut St.
P.O. Box 441 16335
814/337-1900
(Division of Titusville)
Hd: Wallace K. Irwin, VP

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TDP: Jeffrey A. Woodward, AsstTO

Meyersdale

CITIZENS NATIONAL BANK
15552
814/634-5941 Tr$2 Mil
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InvMgmt: Margaret M. Eisler, VP
NbMgr: Edward A. Touhill, VP

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EmplBen: John C. Campbell, SrVP
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215/985-8029 Tr$3.2 Bil
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TrOpers: Charles A. Angelo, VP
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Tx: George Stolberg, SrVP

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15th & Chestnut Sts. 19101
215/786-8830 Tr$4.140 Mil
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TrOpers: Maureen E. Pugh, SrVP
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TrCont: Gene A. Ramsbottom, DivVP

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TrOpers: Lisa Ruczynski, TOpO
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215/496-4715 Tr$1.393 Bil
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CorpTr: David Montgomery, VP
InvMgtDiv: Mark E. Stalnecker, SrVP
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NATIONAL BANK OF SOUTH CAROLINA
P.O. Box 1798 29150
803/775-1211 Tr/o$50 Mil
Hd: C. D. Lipscombe, Jr., SrVP&GTO
TrOpers: Cathy K. Gardner, Mgr
PersTr: T. R. Good, VP&TO
EmplBen: Jack E. Stone, Jr., TO

SOUTH DAKOTA

Aberdeen

FIRST BANK OF SOUTH DAKOTA
(First Bank System)
Northern Division
P.O. Box 1000 57401
605/225-9400
Kenneth P. Johnson, VP&TO
Elaine Kennedy, TrAdm

NORWEST CAPITAL MANAGEMENT & TRUST CO., SOUTH DAKOTA
204 S. First St.
P.O. Box 849 57401
605/226-1116
(Branch of Sioux Falls)
Hd: D. Tonsager, VP
James Laird, TO

Belle Fourche

BANK OF BELLE FOURCHE
P.O. Box 729 57717
605/892-2536
Hd: S. M. Clarkson, ExecVP
PersTr: Jeb H. Clarkson, ILO&AsstTO

Brookings

FIRST NATIONAL BANK
P.O. Box 57 57006
605/692-6294 Tr$24 Mil
Hd: Steve Myers
EmplBen: Craig A. Kelsey

Huron

FARMERS & MERCHANTS BANK
P.O. Box 848 57350
605/352-6444 Tr$16 Mil
Robert G. Olson, TO
David K. Kessinger, TO

Mitchell

COMMERCIAL TRUST & SAVINGS BANK
P.O. Box 907 57301
605/996-7755 Tr$44 Mil
Hd: James W. Stewart, ExecVP&TO
PersTr: Monte L. Schatz, TO
TrOpers: Lillian Munce, TrAdm

★ Pierre

BANKWEST N.A.
P.O. Box 998 57501
605/224-7391 Tr$1.7 Mil
Hd: Bruce O. Ley

Rapid City

FIRST BANK OF SOUTH DAKOTA
(First Bank System)
West Division
P.O. Box 90 57709
605/394-2080
Lewis W. Rohrer, VP&TO
John Dunleavy, VP&TO

NORWEST CAPITAL MANAGEMENT & TRUST CO., SOUTH DAKOTA
815-825 St. Joseph St.
P.O. Box 1040 57701-1040
605/348-7210
(Branch of Sioux Falls)
Hd: Jerald M. Gerdes, SrVP
PersTr: Gary Gunderson, TO

Sioux Falls

FIRST BANK OF SOUTH DAKOTA
(First Bank System)
Main Office
141 N. Main Ave., P.O. Box 1308 57117
605/339-8600 Tr$600 Mil
Hd: Robert E. Leech, Pres
CorpTr: Leighton Scott, AsstVP&TO
TrInv: Dennis D. Holzwarth, VP&TrInvO
TrOpers: Bette A. Theobald, VP&TO
EmplBen,PersTr: Stephanie Mundhenke, VP&TO
Nb: Dan Murphy, AsstVP&TO

THE FIRST NATIONAL BANK
100 S. Phillips Ave.
P.O. Drawer 1186 57101
605/335-5180 Tr$173 Mil
Hd: Robert Weeks, SrVP&TO
PersTr: C. B. Hines, VP&TO
PersTr,Nb: Steve Warwick, TO
TrInv,ComTrF: M. C. Peterson, VP&TO
Nancy Cordahl, TO
TrOpers: H. Dean Noble, TO
CorpTr: Todd Bernhard, VP&TO

NORWEST CAPITAL MANAGEMENT & TRUST CO., SOUTH DAKOTA
101 North Philips Ave.
P.O. Box 1953 57117-1953
605/339-7400 Tr$351 Mil
(Branches in Aberdeen, Rapid City & Watertown)
Hd: Orley Rath, Pres
CorpTr,Nb: L. D. Andrews, VPofS.F.,DivMgr
EmplBen: Ross Fenn, VP
FM,PersTr,Comp: Alvin J. Meyer, AsstVP
Nb,PersTr: Laurel Merrick, TO
TrOpers: Mary Jo Curtin, TrInvO

UNITED NATIONAL BANK
101 S. Phillips Ave.
P.O. Box 1348 57101
605/335-4000 Tr$32 Mil
Hd: David G. Hottmann, VP&TO
TrOpers: Linda Mickalowski, TO

VALLEY NATIONAL BANK OF SIOUX FALLS
1103 E. 8th St.
P.O. Box 789 57117-0789
605/336-3740 Tr$10 Mil
Hd: David F. Dexter, VP&SrTO
Steve Johnson, AsstTO

Vermillion

THE AMERICAN STATE BANK
57069
(Branch of Yankton)

Watertown

FARMERS & MERCHANTS BANK & TRUST OF WATERTOWN
P.O. Box 217 57201
605/886-8401 Tr$9 Mil
Hd: Robert L. Timm, VP&TO

NORWEST CAPITAL MANAGEMENT & TRUST CO., SOUTH DAKOTA
20 N. Maple St., P.O. Box 787 57201-0787
605/886-8466 Tr$250 Mil
(Branch of Sioux Falls)
Hd: Dale Christensen, AsstVP

Webster

SECURITY BANK & TRUST CO.
P.O. Box 596 57274
605/345-3306 Tr$2.0 Mil
Hd: R. H. Garry, Pres&TO

SOUTH DAKOTA (Cont'd)

Winner

FARMERS STATE BANK
P.O. Box 31 57580
605/842-1313 Tr$6 Mil
Hd: Allan Larson, Pres&TO
Richard Nelson, TO

Yankton

THE AMERICAN STATE BANK
P.O. Box 140 57078
605/665-9613 Tr$18 Mil
(Branch in Vermillion)
Hd: Steven M. Capitanio, VP&SrTO
TrOpers: Marsha J. Plihal, TO

FIRST DAKOTA NATIONAL BANK
201 W. 3rd St. 57078
605/665-7432 Tr$4 Mil
Hd: L. J. Somer, TO

TENNESSEE

Athens

THE CITIZENS NATIONAL BANK
2 Park Ave. 37303
615/745-0261
Hd: Kate Swafford, TO
TrInv: Paul Willson, TrInvO

THE FIRST NATIONAL BANK & TRUST CO.
P.O. Box 100 37303
615/745-2452 Tr$36.5 Mil
Hd,PersTr,TrInv,Nb: Michael L. Bevins, SrVP&TO
CorpTr,ComTrF,EmplBen,TrOpers: Sheila Sterling, TO

Bolivar

HARDEMAN COUNTY BANK
P.O. Box 309 38008
901/658-5219 Tr$1 Mil
Hd: Don Cherry, AsstTO

Bristol

FIRST AMERICAN NATIONAL BANK-EASTERN
Volunteer & State Sts.
P.O. Box 368 37620
615/968-4122 Tr$20 Mil
(Branch of Kingsport)
Barbara Reedy, TO
Doris Smith, AdmAsst

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 438 37620
615/968-2691
Hd: Suzanne T. Donaldson, VP&Mgr
CorpTr,Nb: Mark Mancuso, TO
PersTr,Nb: Philip Young, TO
PersTrAdmin: Claudette Starrett, TO

TRI-CITY BANK & TRUST CO.
P.O. Box 429 37621
615/323-3161 Tr/o$13 Mil
Hd: L. C. Nicely, 1stVP&TO

Brownsviile

BROWNSVILLE BANK
111 South Washington St. 38012
901/772-1201 Tr$2 Mil
Hd: Dewey Jones, SrVP

THE FIRST STATE BANK
P.O. Drawer 929 38012
901/772-1642
Hd: B. M. Moses, VP&TO

Chattanooga

AMERICAN NATIONAL BANK & TRUST CO.
P.O. Box 1638 37401
615/757-3011 Tr$840 Mil
Hd: Andrew G. Cope, ExecVP-Tr
J. Ralston Wells, ExecVP
Est: Joseph R. Simmons, VP&TO
PersTr: W. Fred Speakman, Jr., SrVP&SrTO
CorpTr: Peter T. Cooper, VP&TO
TrInv: Justin G. Ferguson, SrVP&TrInvO
TrOpers: Robert W. Freese, VP&SrTOpO
Nb: David V. Edmondson, VP&TrMktgO
EmplBen: Robert C. Klose, TO&Mgr
FinSvcsDiv: Michael S. Mullen, FinSvcsO
ComTrF: Glenda H. Williams, TrSecurOpO

COMMERCE UNION BANK
633 Chestnut St. 37450
615/756-6639 Tr$140 Mil
(Affiliate of Nashville)
Hd: Larry Putnam, ExecVP&TO

FIRST TENNESSEE BANK,NatAssn,CHATTANOOGA
701 Market St. 37401
615/757-4436 Tr/o$203.8 Mil
Hd,PersTr: Neil B. Cofer, SrVP&TO
PersTr: Joe F. Hildreth, VP&TO
CorpTr,EmplBen: James A. Woods, TO
TrInv,ComTrF: Robert Kemp, VP&IO
TrOpers: Donald R. Keith, TO
Prob: Joe F. Hildreth, VP&TO
Nb: John Watson

PIONEER BANK
801 Broad St. 37402
615/265-2551 Tr$90 Mil
Hd: Ralph M. West, ExecVP&TO
PersTr: R. Larson Mick, VP&TO
L. Thomas Sliger, VP&TO

UNION PLANTERS NATIONAL BANK
701 Chestnut Street 37402
615/752-3277
(Branch of Memphis)
Mary Perry, SrVP&TO

Clarksville

COMMERCE UNION BANK CLARKSVILLE
P.O. Box 567 37041-0567
615/553-2200 Tr$1.6 Mil
Hd: Robert R. Welch, Pres
PersTr: Fred O. Murphy, ExecVP
TrOpers: Tim Kennedy, VP
Nb: Bill Wyatt, SrVP

FIRST NATIONAL BANK
P.O. Box 607 37041-0607
615/552-8677 Tr$14 Mil
Hd: Jere McGuffee, SrVP&TO
Mrs. Helen Seay Rhoden, VP&TO

NORTHERN BANK OF TENNESSEE
128 N. Second St.
P.O. Box 508 37040
615/552-6444 Tr$12 Mil
Hd: Don C. Birdwell, AsstVP&TO

Cleveland

CLEVELAND BANK & TRUST CO.
P.O. Box 4170 37320-4170
615/472-3261 Tr$24.5 Mil
Hd: R. H. Robbins, VP&TO
TrOpers: Fay McSpadden, TOpO

FIRST AMERICAN NATIONAL BANK OF CLEVELAND
P.O. Box 49 37311
615/472-2131
Hd: Howard Holdredge

MERCHANTS BANK
P.O. Box 1149 37311
615/479-4151 Tr$4 Mil
Hd: George R. Taylor, Chm&Pres
Phyllis Whitehead, SrVP&TO

Clinton

FIRST AMERICAN BANK
P.O. Box 370 37716
615/457-2424 Tr$4 Mil
Hd: Edwin Birdwell, Jr., Chm
PersTr,CorpTr,TrInv,TrOpers: Ruth Davis, TO
ComTrF,EmplBen,Nb: Hayden Evans, SrVP&TO

Columbia

FIRST FARMERS & MERCHANTS NATIONAL BANK
P.O. Box 1148 38402
615/388-3145 Tr$38 Mil
Hd,TrOpers: Roy A. Hamilton, Jr., VP&SrTO
PersTr: William Massey, AsstTO
CorpTr,EmplBen,ComTrF: Roseann Williams, AsstTO
TrInv,Nb: Roy A. Hamilton, Jr., VP&SrTO

Dandridge

FIRST TENNESSEE BANK, NATIONAL ASSOCIATION
P.O. Box 160 37725
615/397-9471
Hd: David Lantz, VP

Dickson

THE FIRST NATIONAL BANK
719 East College St. 37055
615/446-5151 Tr$3.5 Mil
Hd,Nb,TDP: Rena Willey, SrVP&TO
PersTr,TrInv,TrOpers: Gretchen Holladay, AsstTO

Dresden

WEAKLEY COUNTY BANK
Church St. 38225
901/364-3131 Tr/u$1 Mil
Hd: Terry J. Oliver, TO
Jennifer R. Reavis

Dyersburg

FIRST CITIZENS NATIONAL BANK
Court & Mill Sts. 38024
901/285-4410 Tr/o$40 Mil
Hd: William E. Estes, SrVP&SrTO
PersTr: Carolyn Akins, AsstVP&TO
TrOpers: Martha Hatch, AdmAsst
Nb: Doug Medlin

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 990 38024
901/286-7500 Tr/u$1 Mil
Hd: James O. Ewell, TO

Elizabethton

CITIZENS BANK
Broad & Lynn Ave. 37643
615/543-2265 Tr/o$1 Mil
Mrs. Marie McNeely, AsstTO

Fayetteville

UNION NATIONAL BANK
P.O. Box A 37334
615/433-6141 Tr$4 Mil
Hd: William H. Crabtree, ChmBd&CEO
TrOpers: Joan Hinson, TO
Nb: Shirley 'Goodman, VP

Gleason

BANK OF GLEASON
P.O. Box 231 38229
901/648-5506 Tr$1 Mil
Hd: R. H. Owen, Pres

Goodlettsville

BANK OF GOODLETTSVILLE
P.O. Box 488 37072
615/859-9366 Tr$2 Mil
Hd: Marie W. Butterworth, SrVP&TO

Greeneville

COMMERCE UNION BANK GREENEVILLE
P.O. Box 777 37743
615/639-2181 Tr$4 Mil
(Affiliate of Nashville)
Hd: Barry V. Bond, VP&TO
John W. Morelock, VP&TO

GREENE COUNTY BANK
P.O. Box 1120 37744-1120
615/639-5111
Hd: Herbert Whitfield, Pres

Humboldt

MERCHANTS STATE BANK
1214 Main St. 38343
901/784-1122
Ann Haynes, TO

Huntingdon

BANK OF HUNTINGDON
38344
901/986-5026 Tr$1.3 Mil
PersTr,CorpTr,ComTrF: Virginia Goodrum, TO
J. M. Therrell
John W. Clement
Bertie Warbritton

Jackson

FIRST AMERICAN NATIONAL BANK OF JACKSON
Main & Highland Sts. 38301
901/423-2265 Tr$36 Mil
Hd: J. H. Scott, VP&TO
PersTr,TrOpers,Taxes: Charles R. Harrison, AsstVP
Nb: Marguerite Holder, AsstVP

JACKSON NATIONAL BANK
P.O. Box 549 38302
901/422-9257 Tr$15.4 Mil
Hd,TrInv,EmplBen,Nb: James C. Scott, SrVP&SrTO
PersTr: Bill Hymers, TO
CorpTr,TrOpers,TDP: Martha Peddy, AsstVP

UNION PLANTERS NATIONAL BANK
P.O. Box 189 38302
901/422 9600
(Branch of Memphis)
Deborah Isbell, VP&TO

Johnson City

COMMERCE UNION BANK JOHNSON CITY
1616 West Market St. 37601
615/929-3138
(Affiliate of Nashville)
Hd: Barry V. Bond, VP&TO

FIRST AMERICAN NATIONAL BANK-EASTERN
P.O. Box 1998 37601
615/282-1711 Tr$20 Mil
(Branch of Kingsport)
Eleanor Pendergraft, TO
Carolyn Cooper, AsstTO
Magretha Peters, TrAdmin

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 3007 CRS 37601
615/928-0321
Hd: Suzanne T. Donaldson, VP&Mgr
CorpTr,Nb: Mark Mancuso, TO
PersTr,Nb: Philip Young, TO
PersTrAdmin: Claudette Starrett, TO

HAMILTON BANK OF JOHNSON CITY
P.O. Box 1677 37601
615/928-6441 Tr$70 Mil
Hd,TrInv,ComTrF,PersTr: Lidy C. Wyatt, Jr., VP&SrTO
PersTr: Robert Allen, TO
TrOpers: Jane Smith, VP&TO
Nb: Dan Pinckard, TrMktO

Kingsport

FIRST AMERICAN NATIONAL BANK-EASTERN
P.O. Box 1981 37662
615/229-0283 Tr$190 Mil
(Branches in Bristol & Johnson City)
Hd,TrInv: Donald R. Raber, ExecVP
PersTr: Ben Brown, SrTO
CorpTr: Carolyn Cooper, AsstTO
ComTrF: Gerald Hallenbeck, TrInvO
EmplBen: Mary Carlock, TO
TrOpers,TDP: Carolyn Prewitt
Nb: Steve Watts

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 239 37662
615/246-9311
Hd: Suzanne T. Donaldson, VP&Mgr
CorpTr,Nb: Mark Mancuso, TO
PersTr,Nb: Philip Young, TO
PersTr,Admin: Claudette Starrett, TO

Knoxville

FIRST AMERICAN NATIONAL BANK OF KNOXVILLE
P.O. Box 511 37901
615/521-5177 Tr$250 Mil
Hd,PersTr: James P. Weller, VP&TO
TrInv: J. Robert Page, VP&TO
CorpTr: Sherry D. Speegle, AsstVP
EmplBen: Cherry W. Koehler, AsstVP

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 280 37901
615/971-2191
Hd,PersTr: Ralph Davidson
Hd,CorpTr: Bruce Mitchell
TrInv: Sam Bower

THIRD NATIONAL BANK IN KNOXVILLE
Market at Church
P.O. Box 2448 37901
615/544-2416 Tr$175 Mil
Hd,Nb: Earl W. Hagler, SrTO
PersTr,EmplBen,EstSttlmt: Earl W. Johnson, TO
Danette V. Kinsey, PersTrAsst

VALLEY FIDELITY BANK & TRUST CO.
P.O. Box 1991 37902
615/521-3984 Tr$450 Mil
Hd: A. H. Thompson, ExecVP&TO
PersTr: David Moore, TO
CorpTr: Bette Bacon, VP&TO
TrInv: Robert Killefer, SrVP&TO
EmplBen: Sharon Miller, SrVP&TO
TrOpers: Randy Miller, VP,Opers
Nb: Hughes Clardy, VP&TO

Lewisburg

FIRST NATIONAL BANK
P.O. Box 427 37091
615/359-1515 Tr/u$1 Mil
Hd: Bill F. Garrett, SrVP&TO
Vivian H. Clift, SrVP&AsstTO

PEOPLES & UNION BANK
P.O. Box 589 37091
615/359-6222 Tr/u$1 Mil
Hd: James M. Jones, Jr., Pres

Maryville

BLOUNT NATIONAL BANK
P.O. Box 608 37803
615/984-1500 Tr$26 Mil
Hd: Paul P. Connolly, SrVP&TO
Est: Ann Robinson, AsstTO

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 528 37803
615/977-5105
Hd: David B. Lantz, VP

McMinnville

CITY BANK & TRUST CO.
Court Sq. 37110
615/473-2147 Tr$10 Mil
Hd: E. D. Busic, SrVP&TO
TrOpers: Sandy Hillis, AsstTO

FIRST NATIONAL BANK TRUST DEPT.
37110
615/473-4402 Tr$3 Mil
Hd: John J. Savage, Jr., ExecVP&TO
Mrs. Eva Sue Bouldin, AsstVP&AsstTO

Memphis

COMMERCE UNION BANK
P.O. Box 1503 38101
901/458-8016
(Affiliate of Nashville)
Judy F. Rutherford, TO

COMMERCIAL AND INDUSTRIAL BANK
P.O. Box 107 38101
901/762-6286
Hd: Edwin M. Standefer, Jr., VP&SrTO
TrOpers: Mabel B. Topper, VP&TO

FIRST TENNESSEE BANK NATIONAL ASSOCIATION
P.O. Box 84 38101
901/523-4530 Tr$1.649 Bil
Hd: E. Kelton Morris, SrVP&Mgr
PersTr: Wayne C. Marsh, SrVP
SpecAccts: William C. Wilson, VP
CorpTrSvcs: Yvonne Watson, VP
TrInv,ComTrF: William V. Pruett, Adv
TrOpers: David Taylor, TOpMgr
CorpTr: C. Douglas Kelso, III, SrVP
CorpTr,Nb: Nancy McKinnie
PersTr,Nb: Charles Gilliland

NATIONAL BANK OF COMMERCE
1 Commerce Square 38150
901/523-3531 Tr$261 Mil
Hd: J. Hallam Boyd, Jr., SrVP&SrTO
PersTr: Jim Roscoe, VP&TO
CorpTr,TrOpers: Robert Garmon, VP
TrInv,ComTrF: Myron M. Mall, SrVP
EmplBen: Dianne Shockley, VP&EBO
Nb: Mitch Campbell

UNION PLANTERS NATIONAL BANK
P.O. Box 387 38147
901/685-2052 Tr$506.8 Mil
(Branches in Chattanooga, Jackson & Nashville)
Hd: J. F. Springfield, ExecVP&TO
PersTr,EmplBen: Mary M. Perry, SrVP&TO
TrAdmin: Jon W. Hobart, SrVP&TO
CorpTr: Bonnie Spracher, VP&TO
TrAuto,TrOpers,TDP: Pat Wunnamaker, SrVP
Fin&InvSvcs: J. A. Kleiser, Jr., SrVP&TO
TrMktg,CFO: C. Denise Bollheimer, SrVP&TMO
ComTrF,TrInv: Carl N. Weibel, SrVP&TO
TrOpers: Jere Pierce, VP&TO

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

TENNESSEE (Cont'd)

Morristown

FIRST TENNESSEE BANK, N.A.- MORRISTOWN
P.O. Box 1699 37814
615/586-8021
Hd: Alan F. Lee, VP&TO
CorpTrAdmin: Suzanne Stamey, VP

HAMILTON BANK OF MORRISTOWN
P.O. Box 1047 37816-1047
615/586-2242 Tr$14 Mil
Hd: Ima Ruth McMahan, VP&TO

Murfreesboro

MID-SOUTH BANK & TRUST CO.
P.O. Box 100 37133-0100
615/893-1000 Tr$40 Mil
Hd: David W. Hopper, SrVP&TO
TrInv: Tillman Haynes, Jr., SrTrInvO
EmplBen: Harlen W. Cragon, VP&TO

★ Nashville

CITIZENS SAVINGS BANK & TRUST
401 Charlotte Ave. 37219
615/256-6193
Hd: H. H. Hill, Pres

COMMERCE UNION BANK
1 Commerce Plaza 37219
615/749-3164 Tr$800 Mil
(Branches in Chattanooga & Memphis)
Hd: J. Dewey Daane, VChm-TrBd
PersTr: M. Kirk Scobey, SrVP&TO
CorpTr: John Krueger, SrVP
TrInv: Blaine Reeve, SrVP
EmplBen: Richard Dickerson, SrVP

FIRST AMERICAN NATIONAL BANK OF NASHVILLE
37237
615/748-2660 Tr$1 Bil
TrGpHd: Norman A. Carl, SrVP
PersTrDivHd: Richard W. Heiden, SrVP
CorpTr&EBDivHd: Edgar C. Trocke, SrVP
TrCoun: Wm. A. Byrn, Jr., SrVP
InvMgtHd: Charles H. Robinson
Opers: John E. Sparks, VP
Nb-Pers: Ronald M. Holt, SrVP

THIRD NATIONAL BANK
P.O. Box 76 37244
615/748-4246 Tr/o$1 Bil
(Affiliate, Bank of Knoxville, in Knoxville)
Hd: Wirt C. McKnight, ExecVP
TrAdminHd: Alden Smith, Jr., 1stVP
EstSttlmt,Nb: Joseph K. Presley, VP&TO
PersTr: C. W. Fite, Jr., VP&TO
CorpTr: Jarrell Guthrie, VP&TO
TrInv: Charles E. Winger, SrVP&TO
EmplBen: Dick Dickerson, SrVP&TO
TrOpers: Barry S. Good, VP&TO
RE: Robert N. Power, VP&REO
Tax: Tom L. Manor, TO

UNION PLANTERS NATIONAL BANK
221 Fourth Ave. N., P.O. Box 2508 37219
615/251-0352
(Branch of Memphis)
Russ Kennedy, VP&TO

Oak Ridge

ENERGY BANK
795 Main St. 37830
615/482-0801 Tr$5.217 Mil
Hd: T. K. Wright
PersTr,EmplBen: Steven A. Goodman

Oneida

FIRST TRUST & SAVINGS BANK
P.O. Box 309 37841
615/569-6313 Tr$1 Mil
Hd: Lurene West, TO

Pulaski

UNION BANK
P.O. Box 247 38478
615/363-6511 Tr$2.5 Mil
Donald L. King, Pres&TO
Robert D. Roe, 1stVP&TO

Sevierville

THIRD NATIONAL BANK IN SEVIER COUNTY
Court Ave. 37862
615/453-6121 Tr/u$1 Mil
Hd: Earl W. Hagler, VP&SrTO
PersTr: Earl Wayne Johnson, TO
TrOpers: Diana Sharp, AsstTO

Shelbyville

BEDFORD COUNTY BANK
P.O. Box 440 37160
615/684-5513 Tr/u$1 Mil
Hd: Edward Steelman, Pres&TO
PersTr: Judy Sliger, AsstTO&AsstVP

FIRST NATIONAL BANK
P.O. Box 500 37160
615/684-7511 Tr$4.5 Mil
Hd: J. H. Caperton, Jr., TO
TrInv: T. W. Hickerson, SrTO
TrOpers: Peggy F. Orrell

PEOPLES NATIONAL BANK
P.O. Box 680 37160
615/684-8000 Tr$3 Mil
CEO: James R. Austin, Chm
Hd: John Jarrell
EmplBen: Billy F. Hicks
Jean Landers, AsstTO

Springfield

FIRST TRUST CO.
P.O. Box 608 37172
615/384-3541 Tr/u$1 Mil
Hd: J. E. Bryant

Trenton

BANK OF TRENTON & TRUST CO.
P.O. Box 87 38382
901/855-2121
Hd: G. P. Putnam, Pres&TO

Tullahoma

AMERICAN CITY BANK
340 West Lincoln St.
P.O. Box A 37388
615/455-0026 Tr$200 Mil
Hd: George Vibbert, Jr., TO
PersTr,TrInv: Mark A. Dowell
EmplBen: Nina Hammond

THE TRADERS NATIONAL BANK
P.O. Box 250 37388
615/455-3426 Tr$1.6 Mil
Hd: C. Phil Copeland, VP
TrOpers: David P. Thomas, VP&Csh
PersTr,CorpTr,TrInv,ComTrF,Nb: Bennie R. Garrick, Pres

Union City

COMMERCE UNION BANK UNION CITY
P.O. Box 370 38261
901/885-2330 Tr$11 Mil
Hd: John H. Pylant, VP&TO

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TEXAS

Abilene

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915/675-7100 Tr$200 Mil
Hd: William M. Armer, SrVP&SrTO
PersTr: Clarence Herndon, VP&TO
Thomas Martin, VP&TO
TrInv: Susan Stalcup, SrVP&IO
EmplBen: Michael Kinard, SrVP&TO
Brian Wildman, AsstTO
TrOpers: Wanda Richard, VP&TO
Kirk Thaxton, AsstTO
Prop: Dale Cartee, VP&TO

FIRST STATE BANK
P.O. Box 3218 79604
915/677-2661
Hd,TrInv: Robert E. Milstead, ExecVP
PersTr: Richard L. W. Henry, VP
PersTr: Carolyn N. True, AsstVP
TrOpers: Connie F. Moroni, AsstVP
EmplBen: Daniel Haigler, VP
PersTr: Billie Etheredge, VP
Nb: Monty Benson, AsstVP

INTERFIRST BANK ABILENE,N.A.
P.O. Box 1251 79604
915/677-4301 Tr$47 Mil
Hd: Bryan T. Stratton, ExecVP&TO
TrOpers: Stella Dunlap, TO
CorpTr,TrInv: Don Swindell, VP&TO
TrAdmin: Gaylon McKelvey, VP&TO
Nb: Lindsay Wells, VP&TO

MBANK ABILENE N.A.
P.O. Box 3018 79604
915/673-6471
Hd: Herbert Hutchins, SrVP&TO

Alice

FIRST CITY BANK OF ALICE
P.O. Box 571 78332
512/664-0931 Tr$3.2 Mil
TrOpers: Jean Reeves, Sec-TrDept

Alvin

ALVIN STATE BANK
P.O. Box 232 77512-0232
713/331-6411 Tr$8 Mil
Hd: Tom Blakeney, Jr., Pres&TO
Barbara Meyer, AsstTO

Amarillo

AMARILLO NATIONAL BANK
P.O. Box 1611 79181
806/378-8350 Tr$275 Mil
Hd,Nb: M. J. Trusty, SrVP&SrTO
PersTr: David Byrd, VP&TO
CorpTr,EmplBen: W. L. Dickey, VP&TO
TrInv,ComTrF: Curtis Ballard, VP&TrInvO
Farm,Ranch: Grady Lane, AsstVP,Fm&RchMgr
TrOpers: Dennis Spear, TO

FIRST NATIONAL BANK, Trust Dept.
P.O. Box 1331 79180
806/378-1900
Hd: Jack E. Little, SrVP&TO
TrInv: Scott McCormick, VP&TrInvO
George Cason, VP&TrInvO
Chris Magee, TO
CorpTr,EmplBen: Fred Hancock, VP&SrTO
Tim Sinks, AsstTO
Nancy Ward, TO
Prob: Craig Evetts, VP&SrTO
John Wright, TO
TrOpers: Joe Schopfer, AsstVP&TO
Oil&Gas: Roy Ralston, Conslt
Farm/Ranch: Joe Kennedy, AsstVP&TO
PersTr: Gary Rider, VP&TO
Penny Hale, TO
Mktg: Frank Saucier, VP&TO
Anne Foster, TO

TEXAS AMERICAN BANK/AMARILLO N.A.
P.O. Box 231 79182
806/378-3100 Tr$58 Mil
Hd,PersTr,Nb: Jairl P. Dowell, ExecVP&TO
TrInv,ComTrF,EmplBen,TrOpers: Herman O. Shirly, VP&TO
Admin: Celia Waldrop, TO
Terry Wright, FM

Arlington

FIRST CITY NATIONAL BANK OF ARLINGTON
201 E. Abram, P.O. Box 325 76010
817/588-0196 Tr$40 Mil
Hd,PersTr,TrInv,Nb: William B. Jackson, SrVP&TO
EmplBen,TrOpers: Jane Witte, AsstVP&TO

TEXAS COMMERCE BANK-ARLINGTON
P.O. Drawer 1564 76010
817/469-3239 Tr$155 Mil
Hd,Nb: Daniel W. Klein, ExecVP&TO
PersTr: Linda J. Kuehl, TO
Ronald L. Vargo, VP&TO
EmplBen,TrInv: Harry L. Bartay, SrVP&TO
EmplBen: Carol E. Spears, TO
TrOpers: Mary Beth Buffington, TO

Aspermont

FIRST NATIONAL BANK
P.O. Drawer A 79502
817/989-3505
Hd: Ralph Riddel, Pres&TO
J. M. Hickman, III, VP

Athens

FIRST STATE BANK OF ATHENS
P.O. Box 471 75751
214/675-5165
Hd: W. M. Key, Pres

★ Austin

AMERICAN NATIONAL BANK
P.O. Box 2266 78780
512/479-5537
Hd: Peterson Foster, SrVP&ExecTO
PersTr: Helen Cochran-Moran, VP&TO
TrInv: Randy Bateman, VP&TO
EmplBen: Fred Hamilton, VP&TO
TrOpers: Einer Juul, VP&TO

FIRST CITY NATIONAL BANK-AUSTIN
P.O. Box 2127 78768
512/473-4800 Tr$387 Mil
Hd: John A. Wolf, ExecVP&TO
Admin: Frank A. Mitchell, SrVP&SrTO
TrInv: John W. Eccles, CFA,VP&TO
PersTr: John C. Miller, VP&TO
CorpTr: Jerry D. Shook, SrVP&TO
TrOpers: Hugh W. Clarke, VP&TOpO
REMgt: Louis T. James, VP&TO

INTERFIRST BANK, AUSTIN, N.A.
P.O. Box 908 78781
512/397-2101 Tr$559 Mil
Hd: Garrett H. Jamison, ExecVP&ExecTO
PersTr,CorpTr: Martin E. Turner, SrVP
TrInv: Craig Hester, SrVP
EmplBen: John R. Jones, SrVP
TrOpers: Anne S. Glanz, SrVP
Nb: Sherry A. McGillicuddy, VP

REPUBLICBANK AUSTIN
P.O. Box 1328 78767
512/476-6711 Tr$30 Mil
Hd: William J. Hudspeth, Jr., SrVP&TO
CorpTr: Lindsay Oliver Sharpe, VP&TO
TrOpers: Kelly Meek
Sheryl M. Austin, AsstTO

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Mike Vaughan, VP,Svcs&Sys
PersTr: Larry Miller, VP&Mgr
EmplBen: Ed Hohenstein, VP&Mgr
TrInv: Cliff Strieber
TrOpers: Linda Wilkins, Mgr
TrAssts: Tommy Baker, VP&Mgr

Bay City

BAY CITY BANK & TRUST CO.
P.O. Box 471 77414
409/245-5781 Tr/u$1 Mil
Hd: Frank Kruppa, ExecVP
TrOpers: Dale Warn, SrVP

Baytown

CITIZENS BANK & TRUST CO. OF BAYTOWN
1300 Rollingbrook 77522
713/427-5771 Tr$30 Mil
Hd: William J. Gidley, SrVP&TO
Bobby Fortinberry, TO
Kyle Shanks, TO

Beaumont

FIRST CITY NATIONAL BANK OF BEAUMONT
P.O. Box 3391 77704
409/898-8386 Tr$250 Mil
Hd: David G. Hitt, ExecVP&TO
PersTr: Ben S. Woodhead, VP&TO
CorpTr: Bill R. Davis, TO
TrInv: Joe J. Fisher, VP&TO
EmplBen: C. F. King, VP&TO
TrOpers: Rachael Garza, TO

INTERFIRST BANK BEAUMONT
P.O. Box 5007 77702
713/838-0201 Tr$6 Mil
Hd: Pamela K. Parish, AsstVP&TO

TEXAS COMMERCE BANK-BEAUMONT,NatAssn
P.O. Box 2751 77704
409/838-0234 Tr$124 Mil
Hd: William Kucewicz, SrVP&SrTO
PersTr: Wm. G. McMillian, VP&TO
TrInv: David Whitlock, VP&TO
EmplBen: Jerrold Stevens, VP&TO
TrOpers: June Mott, TOpO

Beeville

COMMERCIAL NATIONAL BANK
P.O. Lock Drawer 400 78102
512/358-3612 Tr$50 Mil
Hd: John B. Hensley, VP&TO
Joann M. Bracewell, AsstTO

Booker

FIRST BANK & TRUST CO.
P.O. Box 200 79005
806/658-4551
Hd: F. Keith Good, ExecVP&SrTO
Randy Phillips, ExecVP&TO
Iris Cornell, TO
TrOpers: Jane Fore

Borger

FIRST NATIONAL BANK
P.O. Box 3238 79008-3238
806/274-6361
Hd: Charles E. Cooke, Jr., Pres

PANHANDLE BANK & TRUST CO.
P.O. Box 949 79007
806/274-7201 Tr$24 Mil
Hd: Andy Haddad, VP&TO
PersTr,CorpTr: Sheri Coleman, AsstTO
EmplBen: Kay Raun, Supv
TrOpers: Billye Viles, OpSupv
TDP: Loree Patak, TrAdm

Brady

THE BRADY NATIONAL BANK
P.O. Box 111 76825
915/597-2104 Tr/u$1 Mil
Lewis A. Jordon, ExecVP&TO
W. Wendell Franke, SrVP&AsstTO

THE COMMERCIAL NATIONAL BANK OF BRADY
P.O. Box 591 76825
915/597-2961 Tr/u$1 Mil
Hd: Charles E. Samuelson, VP&TO

Brenham

WASHINGTON COUNTY STATE BANK
P.O. Box 1058 77833
713/836-6181
Hd: Robert T. Effinger, III, VP&TO

Brownfield

BROWNFIELD STATE BANK
P.O. Box 1112 79316
806/637-7626 Tr$48 Mil
Hd: Donald L. Park, Sr., VP&TO
Judy Bourn, AsstVP&TO

FIRST NATIONAL BANK
P.O. Box 1067 79316
806/637-2531 Tr$5 Mil
Hd: Johnny C. Willis, SrVP&TO
Peggy Gillespie, VP&AsstTO

Brownsville

MBANK BROWNSVILLE N.A.
835 E. Levee St. 78520
512/546-2421 Tr$22 Mil
Hd,TrInv,ComTrF: Daniel K. Pierce, SrVP&TO
PersTr: Sharon Pittman, VP

TEXAS COMMERCE BANK-BROWNSVILLE
P.O. Box 2179 78520
512/546-2461 Tr$21 Mil
Hd: Del S. Perkins, SrVP&TO
Delia Strader, TOpO

Brownwood

CITIZENS NATIONAL BANK
P.O. Box 1629 76804
915/643-3545
Hd: Richard Sharpe, Pres&CEO

REPUBLIC BANK-BROWNWOOD,NatAssn
P.O. Box 940 76804
915/646-4546
Hd: Deborah Ellis, VP&TO

Bryan

FIRST BANK & TRUST
P.O. Drawer 1033 77805
409/775-7575 Tr$20 Mil
Hd: Michael L. Hagg, SrVP&TO

FIRST CITY NATIONAL BANK
P.O. Drawer 913 77805
409/779-5402 Tr/o$57 Mil
Hd: James W. Stegall, SrVP&SrTO
EmplBen,PersTr: Roger Ables, TO
TrInv: Virginia Lenihan, VP&TO
TrOpers: Gerry Chandler, VP&TO

THE FIRST NATIONAL BANK
P.O. Box 833 77805
409/779-1111 Tr$10 Mil
Travis B. Bryan, ChmBd&TO
Truman Allen, SrVP&TO
Kenneth Loke, AsstTO

Cameron

CITIZENS NATIONAL BANK
118 S. Houston 76520
817/697-6655 Tr$15.8 Mil
Hd: William E. Kelm, SrTO
TrInv,ComTrF,TrOpers,Admin: Harrison M. Lanham, TO

Carthage

FIRST STATE BANK & TRUST CO.
P.O. Drawer 579 75633
214/693-6606
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TrOpers: Madeline Hart, AsstTO

Childress

FIRST NATIONAL BANK
P.O. Box 1090 79201
817/937-3611
Hd: Larry R. Johnson, Pres
Albert Helm, VP

Clarendon

FIRST BANK & TRUST OF CLARENDON
P.O. Box 947 79226
806/874-3556 Tr$1 Mil
Hd: Bronnie McNabb, Jr., Pres

Coleman

COLEMAN COUNTY STATE BANK
P.O. Box 940 76834
915/625-2172
Hd: Gilliam T. Byrom, ExecVP&TO
Retamay Gaines, AsstVP&AsstTO
Mary Briggs, AsstVP&AsstTO

College Station

REPUBLICBANK A&M
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409/846-5721 Tr$10 Mil
Hd: B. L. Arrington, Jr., SrVP&TO
TrOpers: Ruth E. Easley, AsstTO

Colorado City

THE CITY NATIONAL BANK
P.O. Box 1031 79512
915/728-5221 Tr$3.5 Mil
William H. Hardwick, VP&TO

Copperas Cove

COVE STATE BANK
P.O. Box 550 76522
817/547-7521
Hd: James Elvis Kelly, Pres

Corpus Christi

CITIZENS STATE BANK
P.O. Box 9923 78469
512/888-7951 Tr$133 Mil
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PersTr: Lois K. Gilliam, VP&TO
EmplBen: Gary Chesnutt, VP&TO
Michael Irwin, VP&TO
Michael Albright, AsstVP&TO
TrOpers: Suzanne Robinson, AsstVP&TO

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615 Upper N. Broadway, P.O. Box 780 78403
512/886-6460 Tr$90 Mil
Hd: Roger L. Garrison, ExecVP&ExecTO
PersTr: Day Manley, VP&TO
Charles Johnson, AsstVP&TO
Debra Tamez, TO
CorpTr: Pam Stokes, AsstVP
TrInv: Charles A. Linn, VP&TrInvO
TrOpers: Elma Ramos, TOpO
Prob,EmplBen: David S. Brannon, SrVP&SrTO
PropMgt: Allan K. Jamison, AsstVP&TO

THE INTERNATIONAL BANK
P.O. Box 4956 78408
512/888-4451
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TrInv: Gene R. Schade, ExecVP

MBANK, CORPUS CHRISTI, N.A.
P.O. Box 900 78403
512/881-6829 Tr$620 Mil
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Nb,Trinv: Clay Carter, VP&TO
PersTr: Don Kingsbury, VP&TO
RE,FM&Ranch: Ronald Dickson, AsstVP&TO
EmplBen: Laura Clements, TO
Est: Roger Powell, SrVP&TO
CorpTr: Gwen O'Brien, SrVP&TO
TrOpers,TDP: Bonnie Harris, AsstVP&TO

PARKDALE BANK
P.O. 6409 78411
512/993-0300Tr$12 Mil
Hd: Gene H. Koch, Jr., SrVP&TO
PersTr: Larry Wood, VP&TO
CorpTr: Virginia Thompson, TrAdm

TEXAS COMMERCE BANK-CORPUS CHRISTI
P.O. Drawer 749 78403
512/883-3621 Tr$150 Mil
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PersTr: Carley Ivy, VP&TO
EmplBen: Lynne G. Shannon, SrVP&TO
TrOpers: Mrs. Janice Crocker

Corsicana

INTERFIRST BANK CORSICANA,N.A.
P.O. Box 613 75110
214/874-4711 Tr$155 Mil
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PersTr: Pat Carver, VP&TO
RE,Minerals: B. L. Sanders, III, SrVP&TO
TrOpers: Peggy Flynn, AsstVP&TO
Nb: Marsha Nelson, AsstCsh&AsstTO

MBANK CORSICANA, N.A.
P.O. Box 761 75110
214/874-5661
Hd: Sherry L. Gullatt, TO

Dallas

ALLIED LAKEWOOD BANK
P.O. Box 140000 75214
214/823-9924 Tr$201 Mil
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PersTr,Est: Terrie Denson, AsstVP&TrCoun
CorpTr,EmplBen: Kenneth W. Ward, VP&TO
Gary Worthy, VP&TO
Charles Scroggins, AsstTO
CorpTr,TrOpers,TDP: Charles Holmes, VP&TO
TrOpers: Joe Rodanski, VP&TO

BANCTEXAS DALLAS
P.O. Box 568 75221
214/969-6362 Tr$400 Mil
Hd: John H. James, SrVP&Mgr
PersTr: Donald G. Williamson, VP&TO
CorpTr: Ronnie L. Lillard, VP&TO
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First City Center
P.O. Box 661700 75266
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TrInv,ComTrF: John Davidson, SrVP&SrTrInvO
EmplBen: Douglass Womack, SrVP&TO
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P.O. Box 28188 75228
214/328-9811
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StkTrans: Lonnie G. Diggs, SrVP
TrOpers: Robert H. Cooley, SrVP

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214/748-4766
Eugene C. Hammons, VP&RegMgr

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P.O. Box 64668 75206
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TrOpers: Linda North, AsstTO

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CorpTr,EmplBen: Ron Simmons, PTO
TrOpers: Aline Piper, AsstVPTOpO

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P.O. Box 35207 75235
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DEL RIO NATIONAL BANK
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214/465-2131 Tr$33 Mil
Jane Ayres, VP&TO

TEXAS AMERICAN BANK/DENISON N.A.
P.O. Box 341 75020
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EmplBen: Annalou Bulger, AsstVP

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817/382-5421 Tr$39 Mil
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Admin: Betty Barron, AsstTO

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PersTr: Ruby Kerner, VP
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Denver City

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EmplBen: Robert Nichols

Dickinson

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TrOpers: Richard E. Mohle, AsstVP&TO
Patsy B. Cruse, AsstTO

El Campo

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P.O. Box 470 77437
409/543-3349
Hd: T. E. Melcher, Jr., Pres&TO

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PersTr: Laura Reese
TrOpers: Sue Reynolds
Agueda Espinoza, AssocTO

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TrAdmin: Charles Elbjorn, VP&TO
AdmAsst: Teresa Simental
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EmplBen: Chris Rhoads, VP&TO
TrOpers: Hector R. Gonzalez, VP&SrTO
Mktg: Pat Sandford, MktgMgr
RE,Farm&Rnch: Eugene Roth, VP&SrTO

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915/546-6501 Tr$300 Mil
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PersTr: William C. Geyer, SrVP&TO
TrInv: James K. Ferguson, VP&TO
EmplBen: Stan W. Barnes, SrVP&TO
TrOpers: Robert Moreno, TO
RE,Oil,Gas&Min: Walker Beard, VP&TO

Eldorado

FIRST NATIONAL BANK
P.O. Box 737 76936
915/853-2561
Hd: Jo Ed Hill, Pres&TO

Electra

ELECTRA STATE BANK & TRUST CO.
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Hd: Jack E. Hollis, Pres&TO

Fort Stockton

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P.O. Box 1329 79735
915/336-8541 Tr/o$1.88 Mil
Hd: Monte Brooks, Pres&CEO
TrOpers: Katie Whitefield, AsstTO&Csh

PECOS COUNTY STATE BANK
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915/336-3331
Hd: Harlan Lambert, Pres

Fort Worth

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Nancy Milburn, TO
Carol Gill, AsstTO

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PersTr: Robert Lansford, SrVP&TO
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PropMgmt: Joe T. Lenamon, SrVP&TO
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Farm&Rnch: Thomas L. Woodward, VP&TO
Minerals: Donald E. Howard, VP&TO
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EmplBen: Jim Palmer, AsstVP&TO

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512/997-2166 Tr/u$3 Mil
Hd: Perry M. Woerner, VP&TO

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102 N. Friendswood Dr. 77546
713/527-4425
(Branch of Houston)
Hd,EmplBen,CorpTr: Robert L. Coffey
PersTr,TrOpers: Robert V. McCreary
TrInv,ComTrF: Jack McBride
Nb: Richard Copley

Gainesville

FIRST STATE BANK
P.O. Drawer A 76240
817/665-1711 Tr$15 Mil
Hd: Keith Russell, VP&TO
Linda Ritcherson, AsstTO

GAINESVILLE NATIONAL BANK IN GAINESVILLE
76240
817/668-8531 Tr/o$13 Mil
Hd: Omie F. Sherrill, SrVP&SrTO
Davelyn Neidhardt, TO

Galveston

INTERFIRST BANK GALVESTON,N.A.
P.O. Box 1500 77553
409/763-6561 Tr$180 Mil
Hd: Michael C. Doherty, SrVP&SrTO
PersTr: Charles Baer, VP&TO
EmplBen: Dan Scullin, TO
TrOpers: Ed Neel, TO

MOODY NATIONAL BANK OF GALVESTON
P.O. Box 1139 77553
409/765-5561
Hd,PersTr,Nb: Elmo J. Henske, SrVP&SrTO
W. MacInerney, VP&TO
PersTr: Michael G. Barrow, VP&TO
TrOpers: Trina Phillips, AsstTO

UNITED STATES NATIONAL BANK
P.O. Box 179 77553
409/763-1151 Tr$228 Mil
Hd: L. O. Kauffman, ExecVP&ExecTO
CorpTr: Michelle Cantrell, AsstTO
EmplBen,Nb: Freddie B. Meier, SrVP&SrTO
TrOpers: Katherine Konkel, AsstVP

Garland

REPUBLICBANK GARLAND
P.O. Box 461228 75046
214/494-1414 Tr$35 Mil
Hd: Dan H. Florence, SrVP&TO
TrInv,CorpTr: Ginger Cheshier, VP&TO
EmplBen: Nancy Lytle, TrAdmO

Gonzales

GONZALES BANK
508 St. Louis St. 78629
512/672-7551
Leslie Ploeger, Jr., Pres

Graham

FIRST NATIONAL BANK
623 Elm St. 76046
817/549-2040 Tr/o$1 Mil
Hd: Donna Goray
TrOpers: Ida Kirby

GRAHAM NATIONAL BANK
P.O. Box 450 76046
817/549-3434 Tr$9.5 Mil
Hd: Ted Boedeker

Greenville

MBANK
P.O. Box 1238 75401
214/455-0990 Tr/u$1 Mil
Hd: Helen Dunabin, VP
Charles Roberts, VP&TO

INTERFIRST BANK GREENVILLE,N.A.
P.O. Box 1044 75401
214/455-2530 Tr$1 Mil
Hd: James F. Taggart, ChmBd
Gordon Lewis, Pres
Billy Russell, Hd-TrDept

Gruver

GRUVER STATE BANK
Fourth & Main Sts. 79040
806/733-5061 Tr$1 Mil
Hd: Kenneth Irwin, Pres&TO

86.9% of the subscribers of
TRUSTS & ESTATES
are involved in personal trusts.

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TEXAS (Cont'd)

Harlingen

HARLINGEN NATIONAL BANK
P.O. Box 871 78550
512/423-6420
Hd: Michael H. Shapiro, VP&SrTO

INTERFIRST BANK HARLINGEN, N.A.
P.O. Box 471 78551
512/423-4530 Tr$90 Mil
Hd,TrInv: Douglas H. Miller, SrVP&TO
PersTr: Shelley Krumnow, AsstVP&TO
CorpTr,ComTrF,TrOpers,TDP: Thelma Rusland, TO
EmplBen,Nb: David Bucher, VP&TO

Henderson

CITIZENS NATIONAL BANK
P.O. Box 1009 75653
214/657-8521 Tr$60 Mil
Hd: Alfred Wylie, SrVP&TO

Hereford

FIRST NATIONAL BANK
P.O. Box 593 79045
806/364-2435
Hd: Jack Wilcox, VP&TO

Hondo

HONDO NATIONAL BANK
P.O. Box 340 78861
512/426-3355
Hd: William F. Wallace, Jr.
Eddie R. Nixon, VP&TO

Houston

ALLIED BANK OF TEXAS
P.O. Box 4441 77210
713/224-6611 Tr$750 Mil
Hd: Michael C. Baker, ExecVP&ExecTO
PersTr: Don Debenport, VP&TO
CorpTr: Margaret Moore, VP&TO
TrInv: Bill Taylor, VP&SrTrInvO
ComTrF: Frank Aten, VP&TrInvO
EmplBen: Stephen M. Britland, VP&TO
TrOpers: Will Terry, VP&TO
Nb: Harry Simms, SrVP&TO

BANK OF ALMEDA
P.O. Box 45569 77245
713/433-5623 Tr/u$1 Mil
Hd: Robert R. Bailey, SrVP&Csh

CULLEN CENTER BANK & TRUST
P.O. Box 1315 77251
713/652-7600 Tr$149 Mil
Hd,Nb: Michael L. Daugherty, ExecVP&ChmTrCom
PersTr,EmplBen: Gene Witter, SrVP&TO
PersTr: Roger Stern, VP&TO
EmplBen: Steven G. Marget, VP&TO
TrInv: Robert B. McAsham, III, SrVP&SrTrInvO
Gary Prestopino, SrTrInvO
TrOpers: Peggy Kutac, VP&TOpO
Mauri Norris, TOpO

EAGLE MANAGEMENT & TRUST CO.
2001 Kirby Dr., Ste. 1200 77019
713/526-8401 Tr$1 Bil
Hd,Nb: Homer L. Luther, Jr., Chm
PersTr,ComTrF: John S. Bace, SrVP
CorpTr: Monroe Luther, Pres
TrOpers: Gary Chumbley

32% of the subscribers of
TRUSTS & ESTATES
are involved in
endowment funds.

FIRST CITY NATIONAL BANK
P.O. Box 809 77001
713/658-7127 Tr$2.9 Bil
Hd: George W. Grosz, ExecVP
PersTr: Tim Blair, SrVP&TO
CorpTr: Alex Baker, SrVP&TO
TrInv: Graham Stellwagon, SrVP&TO
ComTrF: Vickie W. Fletchall, VP&TO
EmplBen: Robert Lehman, SrVP&TO
TrOpers: Robert Wells, VP&TO
Nb: Mike Dann, VP&TO

HERITAGE TRUST COMPANY
1100 One Allen Center 77002-4870
713/757-0842 Tr$70 Mil
Hd,Nb: Lucian L. Morrison, Jr., Pres
PersTr: Janet M. Hill, VP&TO
Est: Sue J. Prejean, VP&TO
TrOper,EmplBen: Stephanie L. Crippen, VP&TO
TrInv: S. Jacquelyn Padfield, VP&TO

INTERFIRST BANK FANNIN
P.O. Box 20008 77025
713/790-1000 Tr/o$58 Mil
Hd: William L. Stein, Pres&CEO
PersTr,TrInv,ComTrF,Nb: Pete Fisher, ExecVP
CorpTr: Linda Brown, VP
EmplBen: Frances Slott, AsstVP
AsstMgmt,PersTr: Robert J. Biehl, VP

INTERFIRST BANK HOUSTON,N.A.
P.O. Box 2555 77252-2555
713/652-6515 Tr$548 Mil
Hd: Britt D. Davis, ExecVP&SrTO
PersTrGp: Mark B. Ferris, SrVP&TO
CorpSvcsGp,EmplBen: Karen J. Cole, SrVP&TO
Nb: H. Bradbury Foster, SrVP&TO
TrRE: Nolan E. Fry, Jr., VP&TO
CorpTr: George R. Hamilton, VP&TO
EmplBen: James E. Phelps, VP&TO
TrOpers: Richard J. Biros, VP&TO

KANALY TRUST CO.
4550 Post Oak Place 77027
713/626-9483 Tr$250 Mil
Hd: E. Deane Kanaly, ChmBd&CEO
Steven P. Kanaly, Pres
Jeffrey C. Kanaly, ExecVP&COO
PersTr: William D. Cunningham
EmplBen: Janet L. Miller
Inv: J. David Edwards
TrOpers: John Gasson
Nb: Mary Beth Woehler

MH INVESTMENT COUNSEL, INC.
333 Clay Street, Ste. 4000 77002
713/658-8111
Jules E. Schneider, Jr., VP

MAINLAND TRUST COMPANY, INC.
(A Subsidiary of Mainland Savings Association)
3501 Allen Parkway 77019
713/521-4425 Tr$25 Mil
(Branches in Friendswood and Raytown)
Hd: Raymond M. Hill, Chm&Pres
PersTr,CorpTr,TrOpers: Robert V. McCreary, VP
Robert L. Coffey, SrVP&GenCoun
TrInv,ComTrF: Jack McBride, VP
EmplBen: Michael Davis
TDP: John Bloom, Comp

MAINLAND TRUST COMPANY, INC.
5851 Southwest Freeway 77057
713/527-4425
Hd,EmplBen,CorpTr: Robert L. Coffey
PersTr,TrOpers: Robert V. McCreary
TrInv,ComTrF: Jack McBride
Nb: Richard Copley

PROVIDENCE TRUST COMPANY
1502 Augusta, Ste. 240 77057
713/266-2654 Tr/u$10 Mil
Hd: Robert M. Blaine, Jr., Pres

MTRUST HOUSTON
P.O. Box 3285 77253
713/654-8600 Tr$862 Mil
Hd: John T. Cooney, VChm
PersTr: R. Sells Neuhaus, SrVP&TO
CorpTr: J. Chris Matthews, VP&TO
TrInv: Walton Walker, SrVP&TO
ComTrF: Cyrus A. Reeder, VP&TO
EmplBen: Lonnie Parr, SrVP&TO
TrOpers: Glen Pagel, VP&TO
Nb: Terry Parsons, VP&TO
Est: David V. Boone, VP&TO

REPUBLICBANK HOUSTON
700 Louisiana St. 77002
713/247-6558 Tr$1.4 Bil
Hd: Richard S. White, Jr., ExecVP
PersTr: David C. Sharman, VP&TO
CorpTr: John L. Howard, SrVP&TO
TrInv: Asa L. Blankenship, SrVP&TO
EmplBen: Paul F. Brown, SrVP&TO
TrOpers: Thomas B. Hortenstine, AsstVP&TO
Nb: Walter R. Berger, VP&TO

REPUBLICBANK TRUST COMPANY SPRING BRANCH
8800 Katy Freeway 77024
713/827-7074 Tr/o$20 Mil
Hd: Walter R. Berger, VP&TO
PersTr: Patrick Weaver, TO

RIVER OAKS TRUST CO.
2001 Kirby Drive 77019
713/526-2211 Tr$338 Mil
Hd: James F. Hurley, Pres
PersTr: Charles L. Ehrhardt, III, SrVP&TO
CorpTr,EmplBen: Ken G. Altvater, VP&TO
TrOpers: Thomas J. Radigan, Jr., SrVP&TO
Nb: Kenneth W. Ostrowski, VP&TO
TrInv: Eugene A. Schwinger
TrInv,ComTrF,EmplBen: Jerry D. Sides, VP&PtfolMgr

TEXAS COMMERCE BANK,NatAssn
P.O. Box 2558 77252
713/236-4466 Tr$3.7 Bil
Hd: William H. Davis, ExecVP&ExecTO
PersTr,Nb: William A. Swank, ExecVP&TO
ComTrF,TrInv: Geoffrey P. Raymond, SrVP&CIO
EmplBen,Nb: John Kesner, SrVP&TO
CorpTr,TrOpers,Nb: Richard L. Melton, SrVP&TO

Huntsville

FIRST NATIONAL BANK
1300 11th, P.O. Box 659 77340
409/295-5701 Tr$5 Mil
Hd: Shelly Mathis
TrInv: Dave Channell

HUNTSVILLE NATIONAL BANK
77340
409/295-3701 Tr$2 Mil
Hd: T. W. Keeland, ChmBd,CEO&TO
TrOpers: Ginger Allen, AsstTO

Irving

TEXAS COMMERCE BANK-LAS COLINAS
P.O. Box 151285 75015
214/869-6100 Tr$25 Mil
Hd,Nb: Brad A. Carson, ExecVP&Mgr
Admin,TrOpers: Janice Bruner, VP&TO
EmplBen,TrInv: J. Randall Farrow, AsstVP

Kerrville

CHAS. SCHREINER BANK
P.O. Box 1030 78028
512/896-3111 Tr$42 Mil
Hd,TrInv,Nb: Jim W. Westbrook, VP&TO
PersTr,CorpTr,EmplBen: Randle R. Williams, VP&TO
TrOpers,ComTrF: Wes Dorman, VP&TO
TDP: Rachel Juarez

FIRST NATIONAL BANK OF KERRVILLE
301 Junction Hwy.
P.O. Box 1308 78028
512/896-2424 Tr$29 Mil
Hd: Kittredge Werlein, SrVP&TO
TrOpers: Sandy Bestwina, AsstTO

La Grange

THE FIRST NATIONAL BANK
141 West Colorado St. 78945
409/968-3136 Tr/u$1 Mil
Hd: Virginia Schroeder, Pres

Lamesa

THE FIRST NATIONAL BANK OF LAMESA
P.O. Box 341 79331
806/872-8311 Tr$7.6 Mil
Hd: Dallas W. Woods, VP&TO

LAMESA NATIONAL BANK
P.O. Box 301 79331
806/872-5457
Hd: Elwood Freeman, Pres&TO
John J. Hegi, VP&TO
Don J. Burda, VP&TO

Laredo

INTERNATIONAL BANK OF COMMERCE
P.O. Box 1359 78042
512/722-7611 Tr$2 Mil
Hd: Arnoldo Cisneros, 1stVP&TO

LAREDO NATIONAL BANK
P.O. Box 59 78040
512/723-1151 Tr$65 Mil
Hd: Richard N. Hansen, SrVP
A. B. Barrera, SrVP&SrTO
Joaquin Romero, Jr., VP&TO
Fran L. Sherwood, AsstVP&TO
TrOpers: Norma Machado, AsstVP&TO
Laura Ramirez, AsstCsh

UNION NATIONAL BANK
P.O. Box 699 78040
512/724-8081 Tr$4.337 Mil
Hd: Ray Shaw, TO

League City

LEAGUE CITY BANK & TRUST
303 E. Main St.
P.O. Box 759 77573
713/332-1541 Tr$20 Mil
Hd: Robert S. Lindgren, VP&SrTO
TrOpers: N. Ed Divers, VP&TOpO
Admin: Dee W. Bornell, AdmO

Levelland

FIRST NATIONAL BANK
P.O. Drawer F 79336
806/894-3101 Tr$11.5 Mil
Hd: Bob Veretto, ExecVP&TO

TEXAS AMERICAN BANK/LEVELLAND
P.O. Drawer L 79336
806/894-6111 Tr$8 Mil
Hd: Cindy Alexander, TO

Liberty

FIRST LIBERTY NATIONAL BANK
P.O. Box 752 77575
409/336-6471 Tr/u$3 Mil
Hd: Charles W. Fisher, Jr., TO

Longview

LONGVIEW BANK & TRUST CO.
P.O. Box 3188 75606
214/753-7681 Tr$1.25 Mil
Hd: Dale Hamilton, VP

MBANK LONGVIEW N.A.
P.O. Box 2432 75601
214/753-2622 Tr$35 Mil
Hd: W. R. Blackwell, SrVP&TO

Lubbock

AMERICAN STATE BANK
P.O. Box 1401 79408
806/763-7061 Tr$52 Mil
Hd: E. H. Elliott, VP&TO
PersTr: John Cammack, VP&TO
CorpTr,ComTrF,EmplBen,TrOpers: Wade Wilson, VP&TO

FIRST NATIONAL BANK
P.O. Box 1241 79408
806/765-8861
Hd: Joe Dale Bryan, SrVP&TO
PersTr: Steve Exter, VP&TO
Randy Suddereth, AsstTO
Paula Johnson, TO
TrInv: Amon Proctor, VP&TrInvO
EmplBen: Suzanne Meyer, VP&TO
Wanda Mainbourg, TO
ComTrF,TrOpers: Mary Davis, AsstVP&TOpO
Nb: Bill Leavell, TrMktgO

REPUBLIC BANK LUBBOCK,N.A.
P.O. Box 1469 79408
806/762-8800 Tr$160 Mil
Hd,TrInv: Harry A. Knight, SrVP&TO
PersTr: James R. Garrison
Stephen Williamson
Joyce Jones
EmplBen,TrOpers: Carole Lyons

TEXAS COMMERCE BANK,NatAssn
P.O. Box 841 79408
806/763-3471 Tr$25 Mil
Hd: Jeanelle Ward, VP&TO
TrOpers: Sherry Burger, TOpO

Lufkin

FIRST CITY NATIONAL BANK OF LUFKIN
P.O. Drawer 789 75901
409/632-4411 Tr$90 Mil
Hd: Chuck Thompson, SrVP&TO
TrOpers: Tommy Rainey, VP&TO

REPUBLICBANK LUFKIN
P.O. Box 410 75901
409/639-8328 Tr$72.5 Mil
Hd,PersTr: Karl E. Lemke, SrVP&TO
PersTr: Roland L. Gerth
EmplBen: Lindon L. Baker
TrOpers: Jackie Whitaker

Marshall

MBANK MARSHALL N.A.
101 E. Austin
P.O. Box 968 75670
214/938-7788 Tr$35 Mil
Hd: T. R. Jackson, VP&SrTO
TrOpers: Ada Watson, AsstVP&TO

McAllen

McALLEN STATE BANK
P.O. Box 1300 78502
512/686-1733 Tr$95 Mil
Hd: John F. Tierney, SrVP
SpecialAsst: Carlos Garza, AsstVP
PersTr,EstAdm: Mary L. Henry, AsstVP&AsstTO
Pers&InsTr,Gdnshp: Marijean Terry, AsstVP&AsstTO
H. Ray Lewis, AsstTO
Inv,CorpAccnt,EmplBen: R. Geoffrey Naugle, AsstVP
TrOpers: Helen Fitz, AdmO

TEXAS COMMERCE BANK-McALLEN,NatAssn
P.O. Box 1000 78502
512/682-2401 Tr$55 Mil
Hd: Stafford W. Burroughs, ExecVP&SrTO
PersTr,ComTrF,Nb: Nita Calvert, VP&TO
PersTr: Frank Glispin, AsstTO
TrOpers: Amy Nelson, AsstTO
EmplBen: Paul Van Meter, VP&TO

McGregor

FIRST NATIONAL BANK
P.O. Box 387 76657
817/840-2836 Tr$2.7 Mil
Hd: William Zacharias, Chm&TO
Mike Beard, TO

The Directory of Trust Institutions is included in a T&E subscription!

McKinney

TEXAS AMERICAN NATIONAL BANK/ McKINNEY
P.O. Box 430 75069
214/542-1261 Tr$5 Mil
Hd,PersTr,TrInv,TrOpers,Nb: J. L. Bradshaw, ExecVP&TO
TrOpers: R. W. Winders, SrVP&TO

Midland

FIRST CITY NATIONAL BANK OF MIDLAND
P.O. Box 10966 79702
915/685-5300 Tr$325 Mil
Hd,Nb: Michael Talley, SrVP&TO
TrInv: R. Powers Duvall, CFA,VP&TrInvO
Inst: Charles Green, VP&TO
TrOpers: Douglas Moore, VP&TO
RE: Don L. Parks, SrVP&TO
Oil&Gas: Will Hall, SrVP&TO

REPUBLICBANK FIRST NATIONAL MIDLAND
P.O. Box 270 79702
915/685-2000 Tr$464 Mil
Hd: Bill J. Hill, ExecVP
PersTr: David Lindemood, VP&PerAdmMgr
CorpTr: Cal White, VP&CorpSvcsMgr
TrInv: Bill Brown, VP&TrInvO
TrRE: Robert Boothe, VP&TrPropMgr
TrOpers: Norm Cass, VP&TOpMgr

TEXAS AMERICAN BANK/MIDLAND
P.O. Box 3118 79702
915/683-5281 Tr$30 Mil
Hd: Thomas M. Bruner, ExecVP&TO
EmplBen: Les Dean, AsstVP&TO
TrOpers: Richard E. Dunnan, AsstVP&TOpO

Mount Pleasant

GUARANTY BANK
P.O. Box 1158 75455
214/572-9881 Tr/o$2.9 Mil
Hd: Bill G. Jones, ChmTrCom
PersTr,CorpTr,TrInv,Nb: Jonice Crane, ExecVP
EmplBen,TrOpers: Harry Sivess, VP&TO

INTERFIRST BANK MT. PLEASANT,N.A.
P.O. Box 71 75455
214/572-9811 Tr$3 Mil
Hd,PersTr,TrOpers,Nb: Margaret Spann, TO
TrInv,Nb: John G. Tolbert, ExecVP&TO

Muleshoe

MULESHOE STATE BANK
P.O. Drawer 1010 79347
806/272-4561
Hd: Bob Finney, Pres

Nacogdoches

COMMERCIAL NATIONAL BANK
P.O. Box 847 75963
409/569-8251 Tr$15 Mil
Hd: T. E. Choate, Pres&TO
Thos. W. Baker, Chm&SrTO
Jackie Prince, VP&TO
Patty Pierce, AsstTO

FREDONIA STATE BANK
P.O. Box 887 75963-0887
409/564-6191 Tr$1 Mil
Hd: A. L. Mangham, Jr., Pres&CEO
Leon Dorsey, VP

STONE FORT NATIONAL BANK
P.O. Drawer 988 75963-0988
409/564-4624 Tr$3 Mil
Hd: Michael Mitchell, VChm
Fay George, AsstTO

Navasota

FIRST NATIONAL BANK
P.O. Drawer 551 77868
409/825-6401
Hd: Benton Dedmon

TEXAS (Cont'd)

New Braunfels

TEXAS COMMERCE BANK-NEW BRAUNFELS,N.A.
P.O. Box 251 78130
512/625-7541 Tr$28.7 Mil
Hd: R. Al Leach, SrVP&TO

Odessa

FIRST STATE BANK OF ODESSA, N.A.
1330 E. 8th
P.O. Box 634 79760
915/332-0141 Tr$24 Mil
Hd,PersTr,EmplBen,TrInv,Nb: Dan Mosley, SrVP&TO
PersTr,TrOpers: Florence Blevins, TO
EmplBen: Susan Miller, TO

INTERFIRST BANK ODESSA, N.A.
P.O. Box 4798 79760
915/335-7200 Tr$84.3 Mil
Hd: Larry Melton, SrVP&SrTO
PersTr: Carolyn Stockton, VP&TO
Ed Cole, TO
EmplBen: Joan Johnson, VP&TO
TrOpers: Linda Mitchell, TOpO

MBANK ODESSA
P.O. Box 2632 79760
915/368-8243 Tr$75 Mil
Hd: Toby G. Tripp, ExecVP&TO
HdTrDept: Larry Riley, VP&Mgr
PersTr,Nb: Edwin J. Stuart, VP&TO
ComTrF,TrOpers: Sidney Armentrout, TOpO
EmplBen: Marci Whisenant, TO
Admin: Mary Jane Smith, AsstVP&TO

TEXAS COMMERCE BANK
P.O. Box 4797 79760
915/337-5261 Tr$95 Mil
Hd: LaDoyce Lambert, ExecVP
PersTr: Bryan Haldeman, TO
EmplBen: Connie Jones, TO

Orange

MBANK ORANGE, N.A.
P.O. Box 1029 77630
409/883-9367 Tr/u$1 Mil
Hd: B. W. Briggs, Pres&TO
TrOpers: Mrs. Elrita Eikenhorst, Csh

UNITEDBANK-ORANGE
P.O. Box 969 77630
409/886-7424 Tr$1.5 Mil
Hd: S. O. Stoffer, VP&TO

Discretionary Trust Assets: This figure should reflect the market value of employee benefit, personal trusts, estates, and managed agencies over which each institution exercises investment discretion as reported to the F.D.I.C. on the "Annual Report of Trust Assets".

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Palestine

EAST TEXAS NATIONAL BANK
P.O. Drawer 770 75801
214/729-6043 Tr$4 Mil
Hd: Gary J. Turner, SrVP&TO
TrOpers: Anita King

ROYALL NATIONAL BANK
P.O. Box 318 75801
214/729-6944 Tr$2 Mil
Hd: Mrs. Nevard Coleman, TO

Pecos

SECURITY STATE BANK
P.O. Box 2037 79772
915/445-9000
Joe E. McDowell, TO

Perryton

FIRST NATIONAL BANK
P.O. Box 929 79070
806/435-3676
Hd: Bruce E. Julian, SrVP&TO

Plainview

CITY NATIONAL BANK OF PLAINVIEW
P.O. Box 1180 79072
806/293-1311 Tr$10.7 Mil
Hd: Susan Hinton, TO
Mack Hunter, SrVP&TO
TrOpers: Lou Ann Hinn

FIRST NATIONAL BANK
P.O. Box 580 79072
806/293-5381 Tr$3 Mil
Hd: David Wilder

HALE COUNTY STATE BANK
P.O. Box 970 79072
806/293-3635 Tr$7.8 Mil
Hd: Leota Thornton, SrVP&TO

Port Arthur

ALLIED MERCHANTS BANK
P.O. Box 400 77640
409/985-8851 Tr$25 Mil
Hd: Richard S. Cardner, VP&SrTO
CorpTr: Mary Ann McCoy, AsstVP
PersTr: Nadine Kebodeaux, AsstTO
TrOpers: Linda Stevenson, AsstTO

MBANK PORT ARTHUR, N.A.
P.O. Box 100 77641-1000
409/727-0123 Tr$19 Mil
Hd,Nb: John Hilficker, SrVP&TO
PersTr,EmplBen,TrOpers: Merle Duplantis, TO

SABINE BANK
P.O. Box 3317 77643
409/982-5741, Ext. 273 Tr/u$1 Mil
Hd,Nb: Charles A. Thompson, SrVP&TO
TrInv: Charlotte Jones, AsstTO
TrOpers: Virginia Lalonde, AsstTO

Port Lavaca

FIRST NATIONAL BANK IN PORT LAVACA
P.O. Box 7 77979
512/552-6726 Tr/u$1 Mil
Hd: W. H. Bauer, Jr., Pres&TO
W. F. Tanner, SrVP&TO

FIRST STATE BANK & TRUST CO.
P.O. Box 228 77979
512/552-9771 Tr$5 Mil
Hd: James McSpadden, ExecVP&TO

Ralls

SECURITY STATE BANK & TRUST CO.
P.O. Drawer AA 79357
806/253-2511 Tr$5 Mil
Hd: Gene McLaughlin, Pres
TrOpers: Brenda Beshirs

Raytown

MAINLAND TRUST COMPANY, INC.
1308 W. Baker At Garton 77521
713/527-4425
(Branch of Houston)
Hd,EmplBen,CorpTr: Robert L. Coffey
PersTr,TrOpers: Robert V. McCreary
TrInv,ComTrF: Jack McBride
Nb: Richard Copley

Richardson

FIRST CITY BANK OF RICHARDSON
P.O. Box 308 75080
214/231-7171 Tr$16 Mil
Hd: Donna Norton, SrVP
TrOpers: Carole Lynch, TO

Richmond

REPUBLICBANK RICHMOND
P.O. Box 579 77469
713/342-3736
Hd: Patrick T. Shelbourne, Pres
A. E. Myers, SrTO
E. W. (Blair) Myska, TO

Rockwall

FIRST STATE BANK
P.O. Box 98 75087
214/722-5353 Tr/u$1 Mil
Hd: Johnnie W. Ray
EmplBen: David L. Cook

San Angelo

CENTRAL NATIONAL BANK
P.O. Box 2088 76901
915/655-0561 Tr/o$173 Mil
Hd: Don Parker, ExecVP-Fin
PersTr: William F. Collins, VP&SrTO
Bettye Morrow, VP&TO
Lynn Jonas, AsstTO
Doughty McDonald, AsstTO
EmplBen: Rhea Cooke, VP&TO
TrOpers: Marcia Johnson, TO
Nb: Pierce Hoggett, VP&TO

FIRST CITY NATIONAL BANK
P.O. Box 4031 76902
915/655-2080
Hd: Ricky L. Sharp, SrVP&TO
Evelyn R. Richardson, TO
Pat Hines, TO

TEXAS COMMERCE BANK, SAN ANGELO
P.O. Box 5291 76902
915/653-1491 Tr$90 Mil
Hd: Spencer Kissell, SrVP&TO
TrOpers: Betty Galyon, VP&TO
TrAdmin,EmplBen: David Saultz, AsstVP&TO
William Richie, Jr., AsstTO

TEXAS STATE BANK
P.O. Box 3186 76902
915/949-3721 Tr$2.5 Mil
Hd: Arch Black, Pres

San Antonio

FIRST CITY BANK-CENTRAL PARK
P.O. Box 32367 78284
512/341-4641 Tr$34 Mil
Hd: Raymond R. Fletcher, SrVP&ExecTO
PersTr: Howard M. Lewis, VP&SrTO
TrOpers: Sheryle K. Zaitz, VP&TO
Adm: Howard M. Lewis, VP&SrTO

FROST NATIONAL BANK
P.O. Box 1600 78296
512/220-4431 Tr$1.21 Bil
Hd: Richard Kardys, SrVP&ExecTO
PersTr: Fred C. Davis, Jr., SrVP
TrInv: Vernon D. Torgerson, Jr., SrVP
EmplBen: Michael A. Noble, VP
TrOpers: Karen Smith, SrVP
Nb: David W. Finger, SrVP
Tax: C. LaMar Gemberling, VP

GROOS NATIONAL BANK
P.O. Box 1330 78295
512/223-6115 Tr$70 Mil
Hd,ComTrF,TrInv,Nb: John M. Heard, SrVP
TrOpers: Janet Matejek, AsstTO
EmplBen: Lin Rostrom, TO
PersTr,TDP: Roy P. Huff, TO

INTERFIRST BANK SAN ANTONIO,N.A.
P.O. Box 1120 78294
512/230-8034 Tr$25 Mil
Hd: H. Earl Rettig, ExecVP&SrTO
TrInv: Dale W. Bollert, IO-InterfirstMgmt
TrAdm: Patricia M. O'Neil, VP&SrTO
PersTr: Wendelyn Wilkes, VP&TO
EmplBen: Alan Bye, VP&TO
TrOpers: Gene Runnels, AsstVP&TO
Nb: Dennis W. Hubbard, VP&TO

MBANK ALAMO N.A.
P.O. Box 900 78293
512/271-8632 Tr$339 Mil
Hd: Fred C. Groos, Jr., ExecVP&ExecTO
Est: John M. Oppenheimer
TrInv: Robert Gray
TrOpers: Yolanda Moran
Tr: Willis N. Terry

NATIONAL BANK OF COMMERCE OF SAN ANTONIO
P.O. Box 121 78291
512/225-2511 Tr$1.2 Bil
Hd: John M. Johnston, ExecVP&ExecTO
EstAdmin,Pers&Fam: Robert W. Carlson, VP&SrTO
CorpTr: G. Alfred Erler, VP&TO
TrInv: Jesse H. Miller, SrVP&SrTO
Plng&Reporting: Ethel K. Pullen, VP&SrTO
RE,Oil,Gas&Min: Gene L. Dunbar, VP&SrTO
EmplBen: Mark Freeman, VP&SrTO
TrOpers: Lyndon N. Heimer, VP&TO
Nb: Patricia A. Flynn, VP&TO

REPUBLICBANK SAN ANTONIO
P.O. Box 300 78291
512/270-5393 Tr$290 Mil
Hd: Kenneth P. Courtright, SrVP&SrTO
PersTr: Blaine R. Hall, Jr., VP&SrTO
Mary E. Withoff, TO
Penny Van Shoubrouek, PersFinSvcAdm
CorpTr: Jerry D. Edinger, VP&TO
G. Brian Biggs, CorpTrAsst
EmplBen: Wilbur W. Noltensmeyer, VP&TO
Ray M. Lund, TO
TrInv: Michael A. Zwartjes, VP&TO
EstAdmin: Michael A. Quinn, TO
Erma Vara, PerFinSvcRep
TrOpers: Audrey Colbleniz, VP&TOpO

REPUBLICBANK TRUST CO.

NATIONAL BANK OF FT. SAM HOUSTON
1422 Grayson Street 78208
512/223-2981
M. Dewey Bain, TO

San Benito

SAN BENITO BANK & TRUST CO.
P.O. Drawer 1911 78586
512/399-1326 Tr$105 Mil
Hd,TrInv: Douglas Kelly, VP&TO
PersTr,CorpTr,ComTrF,TrOpers,Nb: Cherie Archibald
TDP: John Mark

San Marcos

STATE BANK & TRUST CO.
P.O. Box 649 78666
512/396-4411 Tr$2.7 Mil
Hd: J. R. Thornton, Chm,Pres&TO

Seymour

THE FIRST NATIONAL BANK
201 North Washington St. 76380
Tr/u$1 Mil
Hd: Gene D. Adams, Pres&TO

Sherman

GRAYSON COUNTY STATE BANK
P.O. Box 430 75090
214/892-2181 Tr$4 Mil
Hd: Jerry L. Talley, Pres&TO

MBANK SHERMAN, N.A.
P.O. Box 280 75090
214/893-5111 Tr$85 Mil
Hd: Philip McKinzie, ExecVP&TO
TrInv,PersTr,ComTrF: W. Clayton Fulton, VP&TO
TrOpers: Monty M. Curry, TOpO
EstAdmn: Diann M. Smith, TO
EmplBen: Brent Reed, AsstTO

Silsbee

SILSBEE STATE BANK
P.O. Box 487 77656
409/385-0505
Hd: W. A. Barclay, Jr., Pres&TO

Spearman

FIRST STATE BANK
P.O. Box 247 79081
806/659-5565
Hd: Verna L. Shirley, VP&TO

Stephenville

STEPHENVILLE BANK & TRUST CO.
P.O. Box 998 76401
817/965-5036 Tr$3.0 Mil
Hd: Dale P. DeShazo, SrVP&TO
TrOpers: Bonnie L. Fowler, TOpO

Sweetwater

FIRST NATIONAL BANK
P.O. Box 660 79556
915/235-8631 Tr$24 Mil
Hd: Don Allen, SrVP&TO

Temple

FIRST NATIONAL BANK
P.O. Box 70 76503
817/773-2115 Tr$27 Mil
Hd: William J. Stokes, SrVP&TO
Jean Garner, TO

InterFirst

INTERFIRST BANK TEMPLE,N.A.
100 W. Adams Ave. 76501
817/778-4421 Tr/o$30 Mil
Hd: A. David Uechi, SrVP&TO
PersTr: June Grimes, AsstTO

Terrell

AMERICAN NATIONAL BANK
P.O. Box 40 75'60
214/563-2611 Tr$22 Mil
Hd,TrInv,EmplBen,Nb: Keith Koets, VP&TO
PersTrAdm: Elizabeth Mirick, AsstVP&TO
Beverly Hendrickson, TrAdmO
TrOpers: Lora Sanchez

Texarkana

STATE FIRST NATIONAL BANK
P.O. Box 8000 75502
501/773-4541 Tr$105 Mil
Hd,PersTr: Gregory S. Torrence, VP&TO
CorpTr,TrInv,EmplBen: James Pat Bell, VP&TO
ComTrF,TrOpers: Brenda S. Engster, TO
ComTrF: Betty Anthony, AsstTO

TEXARKANA NATIONAL BANK
P.O. Box 451 75504
214/792-7166 Tr$130 Mil
Hd,PersTr,ComTrF,TrInv: Basil S. Hoag, Jr., VP&TO
EmplBen: Thomas E. Jones, Jr., AsstVP&TO
TrOpers: Jean Head, AsstVP&TOpO

Tulia

FIRST NATIONAL BANK
P.O. Box 47 79088
806/995-3575 Tr$20 Mil
Hd: Pascal J. Hosch, SrVP&TO
TrOpers: Bettye Stout

FIRST STATE BANK
P.O. Box 28 79088
806/995-4151 Tr$1 Mil
Hd,PersTr,EmplBen,TrOpers: Mike Mauldin, ExecVP&TO

Tyler

FIRST CITY NATIONAL BANK OF TYLER
P.O. Box 2020 75710
214/595-1941 Tr$200 Mil
Hd: John H. Barr, ExecVP&TO
PersTr: E. H. Norment, VP&TO
TrOpers: Buck O. Cain, VP&TO
TrInv: John D. Rogers, VP&TO
EmplBen: Gary B. Williams, VP&TO

INTERFIRST BANK, TYLER, N.A.
P.O. Box 2001 75710
214/595-5555
Hd: Nelson K. Smith, SrVP&TO
PersTr: John W. Noble, VP&TO
EmplBen: Bonnie Byars, VP&TO
TrOpers: Melvin Jones, VP&TO

REPUBLICBANK TYLER
P.O. Box 2009 75710
214/595-3771 Tr$25 Mil
Hd: Clyde L. Gilmer, Jr., SrVP&TO
TrOpers,TDP: Peggy Kirkley, AdminO

SOUTHSIDE STATE BANK
P.O. Box 1079 75710
214/593-8233 Tr$2.5 Mil
Hd: B. G. Hartley, Pres
PersTr,CorpTr,TrInv,ComTrF,TrOpers,Nb: Sam Dawson, VP
EmplBen: Marjoree Glover, VP

Uvalde

FIRST STATE BANK OF UVALDE
P.O. Box 1908 78802
512/278-6231 Tr$14 Mil
Charles E. Reed, SrVP&TO
L. Melvin Crouch, SrVP&TO

Vernon

WAGGONER NATIONAL BANK
P.O. Box 2271 76384
817/552-2511 Tr$40 Mil
Hd: Robert A. Lightfoot, Jr., SrVP&SrTO
Mrs. Lou Ingle, VP&TO
J. Bruce Kennedy, AsstTO

Victoria

FIRST VICTORIA NATIONAL BANK
P.O. Box 1338 77902
512/573-6321 Tr$156 Mil
Hd: Elvin Koehn, SrVP&TO

VICTORIA BANK & TRUST CO.
120 Main Place 77902
512/573-5151 Tr$160 Mil
Hd: Dan S. Webster, SrVP&ExecTO
CorpTr: Charles A. Kutchka, VP&TO
TrInv,ComTrF,EmplBen: Larry G. Justiss, VP&TO
PropMgt: James S. Kiening, VP&TO
TrOpers: Cathy Wheeler, Supv
Nb: Charles R. Maddox, VP&TO

TEXAS (Cont'd)

Waco

MBANK WACO, N.A.
P.O. Box 950 76703
817/754-5431 Tr$350 Mil
Hd: John E. Dagley, ExecVP&ExecTO
PersTr: Stephen W. Herbert, SrVP&SrTO
CorpTr: Beverly G. Pettigrew, VP&TO
TrInv: William Parks, VP&TrInvO
ComTrF,TrOpers: Sybil Armstrong, TO
EmplBen: Johnny G. Giotes, VP&TO

REPUBLIC BANK, WACO, N.A.
P.O. Box 829 76703
817/753-6461 Tr$150 Mil
Hd: Bruce Price, SrVP&TO
PersTr,Nb: Charles D. Jones, VP&TrCoun
CorpTr,ComTrF,TrOpers,TDP: Wiley F. Oliver, III, VP&TO
Rae Carter, AsstVP&TO
EmplBen: Fred M. Worley, Jr., VP&TO

TEXAS NATIONAL BANK
P.O. Box 2299 76703
817/756-2151 Tr$30 Mil
Hd,PersTr,CorpTr,TrInv: Rex W. Kyle, SrVP&TO
TrOpers: Stephanie Stewart, AsstTO
PersTr: William Benning, AsstTO

Weatherford

FIRST NATIONAL BANK
P.O. Box 730 76086
817/594-7481 Tr/u$1 Mil
Hd: William E. Hurley, ChmBd&TO

Webster

BAY AREA BANK & TRUST
218 Nasa Blvd. 77598
713/332-5521 Tr$13 Mil
Hd: Robert S. Lindgren, VP&SrTO
TrOpersAdm: Richard E. Mohle, AsstVP&TO

West Columbia

FIRST CAPITOL BANK
P.O. Drawer 308 77486
409/345-3141 Tr/u$1 Mil
Hd: Mike Decker, Pres

Wichita Falls

INTERFIRST BANK WICHITA FALLS,N.A.
P.O. Drawer 60 76307
817/723-2771 Tr$125 Mil
Hd,PersTr,TrInv: Stephen R. Lindemood, SrVP
Est,PersTr: R. Landon Winstead, Jr., SrVP
CorpTr: Linda Metcalf, VP
TrOpers: Charles Lanier, TO

MBANK WICHITA FALLS, N.A.
P.O. Box 540 76307
817/761-6500 Tr$196 Mil
Hd: John P. League, ExecVP&SrTO
PersTr: Jerry Schnedorf, VP&TO
TrInv,EmplBen: David I. Ramsey, VP&TO
TrOpers: Don Haerry, VP&TO
RE&Min: Richard Rippy, VP&TO

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801/621-8512 Tr$10 Mil
Richard J. Carroll
Carol A. Thomas, AsstTO

COMMERCIAL SECURITY BANK
P.O. Box 9160 84409
801/621-1130 Tr$100 Mil
(Branch of Salt Lake)
Hd: Gary Peterson, TO
PersTr,TrInv,ComTrF,TrOpers,TDP: Wm. Wallace Leatham, VP&TO
CorpTr: Jack Young, TrAcctgO
EmplBen: Garth Empey, VP&TO
Nb: Stan Norton, AsstTO

FIRST SECURITY BANK OF UTAH,NatAssn
Trust Dept.
P.O. Box 9936 84409
801/626-9535
(Branch of Salt Lake City)
Hd: Jack D. Lampros, VP&TO
PersTr: Ralph W. Mitchell, AsstVP&TO
CorpTr: John H. Geilman
EmplBen: Dennis L. Johnston
Nb: O. Rex Child, AsstVP&TO

Provo

CENTRAL BANK & TRUST CO.
75 N. University Ave. 84601
801/375-1000 Tr$12 Mil
Hd: C. Dee Sandgren, VP&TO

ZIONS FIRST NATIONAL BANK
111 North 200 St. 84601
801/374-1110
(Branch of Salt Lake City)
Greg Cross

Salt Lake City

COMMERCIAL SECURITY BANK
50 South Main St.
P.O. Box 30815 84130-0815
801/535-1000
(Branch in Ogden)
Hd,CorpTr,TDP: R. James Steenblik, AsstTO
PersTr: J. Kendall Christiansen, AsstTO
EmplBen: Gareth Empey, VP&TO

CONTINENTAL BANK & TRUST CO.
200 S. Main St. 84101
801/534-6075 Tr$178 Mil
Hd: Bert H. Elg, VP&TO
PersTr: William F. Dineen, TO
Prob: Gilbert M. Bean, TO
TrInv: Marvin J. Hammond, ExecVP
ComTrF: Glenn L. Snyder, TO
EmplBen: G. Marsden Cazier, TO
TrOpers: Elwood A. Blank, TO
Barbara Christensen, AsstTO
Nb: David W. Macbeth, TO

DESERET TRUST CO.
P.O. Box 11558 84147
801/363-2991
Hd: Harvey S. Glade, Pres
PersTr: Kay A. Young
TrInv: John L. Hunter
ComTrF: L. Conrad Bryner
TrOpers: Kent L. Martineau

FIRST INTERSTATE BANK OF UTAH, N.A.
180 S. Main St.
P.O. Box 30169 84142
801/350-7130 Tr$551 Mil
Hd: George L. Moosman, SrVP&SrTO
PersTr: Lois Owen, VP&TO
CorpTr: J. H. Clark, AsstVP&TO
TrInv: Richard G. Horne, VP&TO
EmplBen: Rod R. Cushing, AsstVP
TrOpers: Debbie Frost, TOpMgr
Nb: Edward G. Richards, VP&TO

FIRST SECURITY BANK OF UTAH,NatAssn
P.O. Box 30007 84130
801/350-5361
(Branch in Ogden)
PersTr: Robert A. Hatch, VP&TO
CorpTr: Robert S. Clark, VP&TO
CorpAgcy: Calvin E. Anderson, AsstVP
TrInv: Raymond H. Diggle
ComTrF: M. Eugene Bridges, VP&TO
EmplBen: Patricia A. Richards, VP&TO

HOLLADAY BANK & TRUST
2020 East 4800 South St. 84117
801/272-4275 Tr/u$1 Mil
Hd: Ronald N. Spratling, Jr.

TRACY-COLLINS BANK & TRUST CO.
Main at 1st South St. 84111
801/328-3737 Tr$155 Mil
Hd,PersTr,CorpTr: Robert J. Terry, SrVP&TO
TrInv: Alan Tingey, TO
TrOpers: Robert J. Alleman, VP&TO
Probate: Ben Reitveld, VP&TO
Pen&P/S: Christopher Burke, TO
Nb: Quinn McKay, SrVP

VALLEY BANK & TRUST CO.
80 W. Broadway, Ste. 210
P.O. Box 450 84110
801/973-5394 Tr$113 Mil
Hd,Nb: David M. Bennett, VP&SrTO
TrInv,CorpTr: Siegfried B. Szoke, TO&IO
TrOpers: Joyce Craig, AsstVP&TO
EmplBen: David C. Chambers, SrTO
PersTr: Gary Horton, AsstTO

ZIONS FIRST NATIONAL BANK
1 Main St. 84110
801/524-4806 Tr$247 Mil
(Branch in Provo)
Hd: Peter K. Ellison, ExecVP&SrTO
PersTr: David R. LeFevre, VP&TO
CorpTr: Emerle L. Crosland, VP&TO
TrInv: J. Chad Hamilton, VP&TO
EmplBen: Theo K. Dunham, VP&TO
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PersTr,CorpTr,TrOpers: Margaret E. Richey, AsstTO

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P.O. Box 399 05101
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TrOpers: Beverly S. Dunbar
Mary B. O'Brien
Wendell A. Harty

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802/442-6396
(Branch of Burlington)
Hd: L. J. Beaulieu, VP&TO

FIRST VERMONT BANK & TRUST CO.
500 Main St. 05201
802/447-7533
(Branch of Brattleboro)
Hd: D. Rodman Thomas, TO
Steve Reynolds, TO

Brattleboro

FIRST VERMONT BANK & TRUST CO.
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802/254-8711 Tr$240 Mil
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PersTr,CorpTr: Joseph F. Cook, TO
TrInv: Robert A. Batdorf, Jr., VP&TrInvO
Peter Sherlock, AsstInvO
EmplBen: Kyle R. Fisher, EBO

VERMONT NATIONAL BANK
100 Main St. 05301
802/257-7151 Tr$100 Mil
(Branches in Burlington, Montpelier, Rutland & Woodstock)
Hd: John R. Davidson, SrVP&TO
PersTr,Nb: Russell W. Ellis, AsstTO
Jane B. Waysville, AsstTO
Barbara K. Hudson, AsstTO
TrInv,ComTrF: John H. Abel, AsstVP&TO
EmplBen: Bruce V. Allbee, VP&TO
Nb: John Latimer, AsstVP&TO

Burlington

BANK OF VERMONT TRUST & INVESTMENT GROUP INC.
P.O. Box 949 05402
802/658-1810 Tr$14.5 Mil
Hd: William R. Heaslip, Pres

CHITTENDEN TRUST CO.
P.O. Box 820 05402
802/658-4000 Tr$250 Mil
(Branches in Bennington, Manchester, Rutland & Woodstock)
Hd: Dale W. Good, ExecVP
PersTr: J. R. Lamore, AsstVP
TrInv,ComTrF: R. A. Bose, VP&TrInvO
EmplBen: Ann Beverly, PenTO
CorpTr: J. M. Geise, AsstVP&TO
TrOpers: M. J. Bouchard, TOpO
Nb: J. C. Williams, BDO

THE HOWARD BANK
111 Main St., P.O. Box 409 05401
802/658-1010 Tr$190 Mil
(Branch in Rutland)
Hd: Frank E. Ceynar
PersTr: Evan C. Archer, Jr., VP-TrAdmin
CorpTr,TrInv,ComTrF: William S. Wolff, SrVP
TrOpers: Stanley O. Smith
Nb: Paul C. Washburn
Est: Nancy C. Putnam
ComTrF: Joseph Molnar
EmplBen: Shirley Baron

THE MERCHANTS TRUST CO.
123 Church St., P.O. Box 1009 05402
802/658-3408 Tr$95 Mil
(Branch in North Bennington)
Hd: James T. Strouse, Pres&TO
PersTr: Emily B. Tartter, AsstTO
TrOpers: John H. Savage, TOpO
Nb: Charles E. Gear, VP&TO
TrInv,ComTrF,CorpTr,EmplBen: E. Thomas O'Hara, Jr., TrInvO

VERMONT NATIONAL BANK
150 Bank St. 05401
802/863-8900
(Branch of Brattleboro)
PersTr,Nb: John Latimer, AsstVP&TO
EmplBen: Bruce V. Allbee, VP&TO

Derby

COMMUNITY NATIONAL BANK
P.O. Box 259 05829
802/334-7915
Hd: Arthur S. Judd, Jr., Pres&TO

Lyndonville

LYNDONVILLE SAVINGS BANK & TRUST CO.
P.O. Box 125 05851
802/626-8121 Tr$8.6 Mil
Hd: Jane M. Soulia, AsstTreas&TO
Nb: DuBois S. Thompson, Jr., ExecVP

Manchester Center

CHITTENDEN TRUST CO.
Manchester Shopping Center 05254
802/362-3226
(Branch of Burlington)
L. B. Smith, AsstVP

FACTORY POINT NATIONAL BANK
05255
802/362-2424 Tr$37 Mil
Hd: Townes M. Harris, Jr., VP&TO
Accts,Taxes,EmplBen: Roy S. Folton, TO
TrOpers: Joyce W. Nolin, AdminAsst
InvAn: Russell A. Cook, Conslt

★ Montpelier

VERMONT NATIONAL BANK
P.O. Box 399 05602
802/223-6311
(Branch of Brattleboro)
TrOpers: Mrs. Barbara K. Hudson, AsstTO

Morrisville

THE UNION BANK
P.O. Box 667 05661
802/888-4925
Hd: Francis Welch, AsstTreas&TO

North Bennington

THE MERCHANTS TRUST CO.
05257
802/447-7545
(Branch of Burlington)
Hd: William J. Sylvester, VP&TO

Proctor

PROCTOR BANK
49 Main St. 05765
802/775-2525 Tr$130 Mil
(Branches in Rutland & Woodstock)
Hd: William J. Labbate, Jr., VP&SrTO
PersTr,EmplBen: Despo Thibodeau, TO
TrInv: John R. Conant, VP&TO
ComTrF: Gareth M. Fay, TO
TrOpers: Barbara Stinson

Rutland

CHITTENDEN TRUST COMPANY
Merchants Row 05701
802/775-4375
(Branch of Burlington)
W. T. Fellows, TO

FIRST VERMONT BANK & TRUST CO.
89 Merchants Row 05701
802/773-3321
(Branch of Brattleboro)
Hd: Jerome N. Wrzosek, TO
Admin: Steven Funk, TO

THE HOWARD BANK
33 Merchants Row 05701
(Branch of Burlington)
Bradford Smith, SrVP&TO

PROCTOR BANK
80 West St. 05701
802/775-2525

VERMONT NATIONAL BANK
P.O. Box 831 05701
802/775-0116
(Branch of Brattleboro)
Stephen T. Singiser, AsstVP&TO

St. Albans

FRANKLIN-LAMOILLE BANK
North Main St.
P.O. Box 192 05478
802/524-5951 Tr$53 Mil
Hd: Harold R. Hebert, SrVP&TO
Opers: Elizabeth F. Jean

PEOPLES TRUST CO.
25 Kingman St.
P.O. Box 320 05478
802/524-2196 Tr$3 Mil
Hd: Neil H. Raymond

RESOURCE TRUST COMPANY
8 North Main St. 05478
802/524-5951 Tr$50 Mil
Hd: Harold R. Herbert, SrVP&TO
Elizabeth F. Jean, OpersO

St. Johnsbury

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P.O. Box 219 05819
802/748-3131 Tr$2.6 Mil
Hd: Jos. M. Sherman, Pres
Kay L. Collins, TO
Linda C. Drinkwater, TO

Woodstock

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5 The Green 05091
802/457-1426
(Branch of Burlington)

PROCTOR BANK
24 Elm St. 05091
802/457-3535
(Branch of Proctor)
Nb: Peter Arnold, VP

VERMONT NATIONAL BANK
2 The Green 05091
802/457-2660
(Branch of Brattleboro)
Hd: Russell W. Ellis, AsstTO

VIRGIN ISLANDS

Christiansted, St. Croix

VIRGIN ISLANDS TITLE & TRUST CO.
46 King St. (T&T) 00820-4984
809/773-0570
Hd: Janet M. Townsend, VP&TO

VIRGINIA

Abingdon

CENTRAL FIDELITY BANK
P.O. 1417 24210
703/628-9194 Tr$13 Mil
Hd: Barry E. Whitaker, VP&TO
TrOpers: Kathy S. Moore

FIRST VIRGINIA BANK-DAMASCUS
P.O. Box 1038 24210
703/628-9154
Clyde T. Combs, TO

Alexandria

BURKE & HERBERT BANK & TRUST CO.
P.O. Box 268 22313
703/549-6600 Tr$42 Mil
Hd: W. Laird Warwick, VP&TO
TrOpers: Alice I. Thomas, VP&TO
Judith A. Cagnon, AsstTO

FIRST AMERICAN BANK OF VIRGINIA
330 N. Washington St. 22314
(Branch of McLean)
William R. Laichot, VP
Pamela L. Austin, AsstVP

UNITED VIRGINIA BANK/ALEXANDRIA
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703/838-3073 Tr$3.9 Bil
(Branch of Richmond)
Hd: Malcolm S. Underwood, SrVP&TO
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TrInv: Richard D. Murphy, VP-Capitoline
EmplBen,Nb: Margaret A. Muse, AsstVP
CorpTr,InstitSvcs: E. William Wohlford, SrVP
Nb: Robert W. Seale, VP
RE: William H. Eanes, VP

Altavista

FIRST NATIONAL BANK
P.O. Box 29 24517
804/369-4734 Tr/u$1 Mil
Hd: Robert H. Gilliam, Jr., Pres

Arlington

FIRST AMERICAN BANK OF VIRGINIA
1515 N. Court House Rd. 22201
(Branch of McLean)
Herbert Parker, VP

SOVRAN BANK, N.A.
3401 Columbia Pike 22204
703/892-3800
(Branch of Richmond: N.VA Trust Division)
PersTr: Michael E. Murphy, SrVP
Nb-No: Charles M. Collier, III, VP
Nb-Pot: Adrienne R. Nelson, VP

Bassett

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Main Street 24055
703/629-5311
(Branch of Roanoke)
Hd: H. B. Meador, Jr., VP&RegMgr

Berryville

BANK OF CLARKE COUNTY
P.O. Box 391 22611
703/955-2510
Hd: Jean C. Hinson

Blacksburg

NATIONAL BANK OF BLACKSBURG
100 S. Main St. 24060
703/552-2011 Tr$10 Mil
Hd: M. A. Lawrence, SrVP&TO

Bluefield

DOMINION BANK, N.A.
P.O. Box 605 24605
703/322-4611
Hd: Glen Stirewalt, SrVP&CEO
Richard I. Cooley, SrVP

Bowling Green

UNION BANK & TRUST
P.O. Box 446 22427
804/633-5031 Tr$1 Mil
Hd: Walton Mahon, Pres

Charlottesville

CENTRAL FIDELITY BANK
200 E. Main St. 22902
804/979-2200 Tr$56 Mil
Hd,Nb: A. Ward Sims, VP&RTM
Admin: Mildred H. Sandridge, TO
Nancy F. Sullivan, TO
TrOpersAdmin: Richard Roberts, VP&TO

FIRST VIRGINIA BANK-CENTRAL
P.O. Box 7466 22906
804/973-5311
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JEFFERSON NATIONAL BANK
P.O. BOX 711 22902
804/972-1100
(Branch of Richmond)
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Benjamin S. Bates, Jr., VP&TrInvO
John D. Fischback, Jr., TO
Ted M. Kattman, TO
Hugh M. Leavell, TO
Robert C. McKeen, TO

NATIONAL BANK & TRUST CO.
P.O. Box 711 22902
804/972-1100 Tr$161 Mil
Hd: Edwin E. Gatewood, Jr., SrVP&TO
CorpTr: Richard T. Ergenbright, Jr., CTAdm
TrInv: Benjamin S. Bates, VP&IO
TrOpers: Robert C. McKeen, TOpO
Nb: Giles B. Cook, Jr., TrConslt
EmplBen: Hugh M. Leavell, TO

SOVRAN BANK, N.A.
300 E. Main St. 22902
804/977-2211
(Branch of Richmond; Skyline Reg. Tr. Dept., Main Office: Charlottesville)
RegHd: John T. Bozzare, SrVP
Nb: S. L. Frizzell, VP

Chesapeake

PEOPLES BANK OF CHESAPEAKE
320 Battlefield Blvd., S. 23320
804/547-4515 Tr$11.5 Mil
Hd: Townsend Oast, Pres&TO
TrInv,Nb: Gary Ross Shook, TrAdv
TrOpers: Edna T. Jewell, AsstTO
TDP: Shelia Hughes

Christiansburg

CENTRAL FIDELITY BANK, CHRISTIANSBURG
P.O. Box 119 24073
703/382-2975 Tr$10.2 Mil
Ms. Juanita Spence, AsstTO

Clifton Forge

FIRST NATIONAL BANK
P.O. Box 633 24422
703/862-4251 Tr$1 Mil
Hd: H. L. King, VP&TO
TrOpers: B. H. Durvin, Jr., AsstVP&TO

MOUNTAIN NATIONAL BANK
P.O. Box 620 24422
703/862-4264 Tr$2 Mil
Hd: James C. Drewry, SrVP,Csh&TO
Mary C. Paxton, TO

Covington

FIRST VIRGINIA BANK-HIGHLANDS
P.O. Box 671 24426
703/962-6131 Tr$2 Mil
Hd: William Sanders, TO

Culpeper

SECOND NATIONAL BANK
P.O. Box 71 22701
703/825-4800 Tr$11 Mil
Hd: W. Douglas Kyle, Jr., SrVP&TO
J. Barry Kite, TO

Damascus

FIRST VIRGINIA BANK-DAMASCUS
P.O. Box 368 24236
703/475-3112 Tr/u$1 Mil
(Branches in Abingdon & Meadowview)
Hd: Clyde T. Combs, Pres

Danville

AMERICAN NATIONAL BANK & TRUST CO.
P.O. Box 191 24543
804/792-5111 Tr$33 Mil
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ComTrF: John B. Hall, Jr., TO
Margaret M. Newton, AsstTO
Linda D. Peatross, AsstTO

BANK OF VIRGINIA TRUST COMPANY
530 Main St., P.O. Box 1478 24541
804/792-1211
(Branch of Richmond)
Hd: Henry Bennett, Jr., SrTO

FIRST STATE BANK
P.O. Box 640 24543
804/793-4611 Tr/u$1 Mil
Hd: L. Wilson York, Pres
Charles H. Harris, TO

SOVRAN BANK, N.A.
341 Main St.
P.O. Box 401 24541
804/792-7111
(Branch of Richmond: Western Reg. Tr. Dept., Main Office: Lynchburg)
Hd: E. T. Glidewell, Jr., SrVP

VIRGINIA BANK & TRUST CO.
336 Main St. 24541
804/793-6411 Tr/u$1 Mil
Hd: Elise G. Berkley, VP,ActgCsh&TO

Falls Church

FIRST VIRGINIA BANK
Trust Dept.
6400 Arlington Blvd. 22046
703/241-4611
(Branches in Fredericksburg & Manassas)
Hd: A. Paul Lanzillotta, ExecVP-TrSvcs
PersTr: Charles J. Connor, Jr., VP&TO
TrInv,ComTrF: Mary E. Irvin, VP
EmplBen: Linda P. Golden, VP
TrOpers: Roy H. Carson, Jr., AsstVP
Nb: Bruce E. Tria, VP
EstAdmin: Logan B. Sturgeon, VP&TO

Farmville

FIRST NATIONAL BANK
P.O. Box 467 23901
804/392-3126 Tr$12 Mil
Hd: John M. Lee, SrVP&TO
PersTr: W. G. Whitter, AsstTO
TrOpers: Thelma D. Llewellyn

Fredericksburg

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1001 Princess Anne St. 22401
703/373-3112
(Branch of Falls Church)
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A. Thomas Embrey, III, AsstTO

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FARMERS & MERCHANTS NATIONAL BANK
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Grundy

DOMINION BANK
P.O. Box 709 24614
703/935-8151 Tr$1 Mil
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Hampton

OLD POINT NATIONAL BANK OF PHOEBUS
P.O. Box 3392 23663
804/722-7451 Tr$58 Mil
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Robert F. Shuford, Pres&TO
PersTr: Jacqueline B. Stearn, TO
TrOpers: C. Kay Haraway, AdmAsst
Robert R. Tripp, VP&IO

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Donald R. Myers, VP&RegMgr

FIRST AMERICAN BANK OF VIRGINIA
75 North Mason 22801
703/433-2741
(Branch of McLean)
Charles Ruscher, TO

MASSANUTTEN BANK AND TRUST, N.A.
U.S. Route 33 East
703/434-6761 Tr$1 Mil
Hd: T. Livingston, VP

Kilmarnock

BANK OF LANCASTER
P.O. Box 1899 22482
Tr$12 Mil
Hd: Clarence W. Alston, SrVP&TO
TrInv: John H. Garrett, Jr., VP&TO

CHESAPEAKE NATIONAL BANK
P.O. Box 1419 22482
804/435-1181 Tr$23.7 Mil
Hd: H. Murrell McLeod, VP&SrTO
PersTr: Thomas B. Denegre, SrVP&TO
TrOpers: Peggy E. Lawson, AsstTO

Leesburg

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13 North King Street 22075
703/777-2700
(Branch of McLean)
L. Monroe Hollandsworth, VP

Lexington

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P.O. Box 919 24450
703/463-3171 Tr$1 Mil
Hd: John A. Mapp, ChmBd,Pres&TO

Lynchburg

CENTRAL FIDELITY BANK
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804/847-9420 Tr$225 Mil
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PersTr: Eugene J. Rummey, AsstVP&TO
CorpTr,EmplBen: William R. Saville, VP&TO
ComTrF,TrOpers: Faye M. Hesson, TO
Tx: Pattie J. Payne
Nb: Thomas D. Gerhardt, VP&TO

SOVRAN BANK, N.A.
601 Main St.
P.O. Box 600 24505
804/846-2701
(Branch of Richmond; Western Reg. Tr. Dept., Main Office: Lynchburg)
RegHd: Charles H. Gardner, Jr., SrVP
Nb: Robert H. MacCallum, AsstVP

UNITED VIRGINIA BANK/LYNCHBURG
P.O. Box 678 24505
804/847-2200 Tr$3.9 Bil
(Branch of Richmond)
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TrMgt: S. H. Williams, Jr., VP&SrTO
FinPlng: Charles R. Cobb, VP
TrInv: Stuart A. Smith, VP-Capitoline
EmplBen: Louis C. Dillon, VP
CorpTr,InstitSvcs: E. William Wohlford, SrVP
Nb: Richard A. Harris, Jr., AsstVP&TO

Manassas

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(Branch of Falls Church)
Hd: Bruce E. Tria, VP-TrSvcs

Marion

THE BANK OF MARION
P.O. Box 1067 24354
703/783-3116
Hd: Harold L. Blevins, Jr., Csh&TO

Marshall

MARSHALL NATIONAL BANK & TRUST COMPANY
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703/364-1555 Tr$17 Mil
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TrOpers: Janie Harlow, AsstTO

Martinsville

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703/632-2971 Tr$287 Mil
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PersTr: Douglas T. Ramsey, SrTO
TrOpers: Robert H. Dunn, Jr., VP&TO
TrInv: David F. Currier, TrInvO
Robert Mitchell, TrInvO
EmplBen: Kirk Priggan, TO
Nb: Ann S. Haley, TO
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Taxes&Opers: Nena M. Lovell, TO

UNITED VIRGINIA BANK/MARTINSVILLE
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703/632-6361 Tr$3.9 Bil
Hd,PersTr: Paul J. Turner, VP&TO
TrInv,ComTrF: Stuart A. Smith, VP-Capitoline
Nb: Lawrence E. Bowman, TO
EmplBen: W. W. Bloxom, EBSO

McLean

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EmplBen: Priscilla R. Stanley, VP
TrOpers: Patricia D. Bragg, VP

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703/944-3129
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Hd: Clyde T. Combs, TO

Newport News

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Diane M. Yawn, VP

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2600 Washington Ave. 23607
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Nb: Leton L. Harding, TO

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804/247-4308 Tr$3.9 Bil
(Branch of Richmond)
Hd: Richard B. Conger, SrVP&TO
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TrInv: William N. Hyler, VP-Capitoline
EmplBen: Hubert E. Swecker, VP
CorpTr,InstitSvcs: E. William Wohlford, SrVP

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BANK OF VIRGINIA TRUST COMPANY
500 Plume St. 23510
804/446-4259
(Branch of Richmond)
Hd: William Petroff, VP

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P.O. Box 12602 23502
804/466-2765 Tr$33 Mil
Hd: Diane W. Hardee, VP&RegMgr
EmplBen: Virginia S. Roberts, VP&TO
PersTr: Betty Rough, TO

DOMINION TRUST COMPANY
200 Monticello Ave. 23501
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P.O. Box 3097 23514
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(Branch of Richmond)
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PersTr: Edith G. Grandy, VP&TO
TrInv: William N. Hyler, VP-Capitoline
EmplBen: Hubert E. Swecker, VP
CorpTr,InstitSvcs: E. William Wohlford, SrVP
Nb: James G. Miller, VP&TO

Norton

SOVRAN BANK
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(Branch of Richmond)
Hd: Shirley Wells, TO

Petersburg

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804/733-6410
(Branch of Richmond; Central Reg. Tr. Dept., Main Office: Richmond)
Hd: P. E. Gallaher, 1stVP

Portsmouth

BANK OF VIRGINIA TRUST CO.
355 Crawford St. 23705
804/398-9610
(Branch of Richmond)
Hd: Joyce H. DeBerry, SrTO

Radford

UNITED VIRGINIA BANK/RADFORD
1100 Norwood St. 24141
703/639-1625 Tr$3.9 Bil
(Branch of Richmond)
Hd: Perry G. Gorham, SrVP&TO
Nb: Lawrence E. Bowman, TO

★ Richmond

BANK OF VIRGINIA TRUST COMPANY
P.O. Box 26311 23260
804/771-7150 Tr$622 Mil
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PersTr: Melvin E. Roach, SrVP
CorpTr: Betty L. Speegle, CTO
TrInv: W. Guy Williams, Jr., SrVP
ComTrF: F. Gordon Mabey, VP
EmplBen: Samuel R. Brent, VP
TrOpers: Evans A. Mezger, VP
Nb: Frank N. Pipino, VP

CENTRAL FIDELITY BANK
P.O. Box 27602 23261
804/782-4264 Tr$325 Mil
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PersTr: Robert C. Rogers, VP
CorpTr: J. S. Craig, AsstVP
TrInv: L. D. King, SrVP
ComTrF: Peggy Haggerty, TO
EmplBen: Richard H. Pittman, VP
TrOpers: James L. Wheeler, VP
Nb: Robert C. Rogers, VP

CONSOLIDATED BANK & TRUST CO.
P.O. Box 10046 23240
804/771-5200 Tr/u$1 Mil
Hd: V. W. Henley, ChmBd
PersTr,CorpTr: Sandra G. Williams, AsstTO

DOMINION TRUST COMPANY
901 E. Cary St. 23261
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(Branch of Roanoke)
Tyler R. Harris, VP&RegMgr

FIRST VIRGINIA BANK-COLONIAL
700 E. Main St. 23219
804/649-9261
Hd: John D. Dutton, Jr., VP&TO

JEFFERSON NATIONAL BANK
(Formerly Southern Bank)
P.O. Box 12312 23241
804/782-6000 Tr/o$300 Mil
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PersTr: H. Warner Marshall, VP&TO
TrInv: John F. Newsom, III, VP&TrInvO
TrOpers,CorpTr: Shelley S. Ivester, VP&TO
Nb: Charles H. Cline, VP
Est: Wayne Oplinger, VP&TO
TDP: Rebecca Underwood, TrSysO
Tx: Deborah Jansch, TO

SOVRAN BANK, N.A.
P.O. Box 26903 24273
804/788-2671 Tr$3.15 Bil
(Regional Trust Offices: Arlington, Charlottesville, Danville, Lynchburg, Newport News, Norfolk, Norton, Petersburg, Roanoke, South Boston, Staunton, Virginia Beach & Wise)
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Nb: David E. Buffington, 1stVP
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EasternRegMgr: Richard B. Conger, SrVP&TO
WesternRegMgr: John F. Richards, SrVP&TO
TrOpers,CorpTr,InstitSvcs: E. William Wohlford, SrVP
TrInv: Erwin H. Will, Jr., Pres-Capitoline
EmplBen: Stephen J. Hartman, Jr., VP
EmplBen,Nb: Lucy B. Lewis, EBSO
FinPlng: Robert D. Brown, VP
Special Assets/RE: Louis C. Einwick, SrVP

Roanoke

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703/344-8881
(Branch of Richmond)
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P.O. Box 13888 24038
703/982/3200 Tr$143 Mil
Hd: Colin C. Murchison, VP&SrTO
PersTr,EmplBen,Tax: Harry L. Shinn, Jr., VP&TO
Nb: Gerald J. Johnson, VP&TO
TrInv,ComTrF: Philip G. Willcox, Jr., VP&TO
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SOVRAN BANK, N.A.
P.O. Box 14111 24022
703/344-6641
(Branch of Richmond; Western Reg. Tr. Dept., Main Office: Lynchburg)
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Nb: R. F. Cook, Jr., AsstVP

UNITED VIRGINIA BANK/ROANOKE
P.O. Box 2867 24011
703/958-5200 Tr$3.9 Bil
(Branch of Richmond)
Nb: H. Phillip Dingus, AsstVP
PersTr,Admin: Perry G. Gorham, VP&TO
CorpTr,InstitSvcs: E. William Wohlford, SrVP
EmplBen,Nb: W. W. Bloxom, EBSO

Salem

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P.O. Drawer 7585 24153
703/387-5781 Tr/u$4 Mil
Hd: Kevin J. McMahon, VP&TO
PersTr,TrOpers: Heather D. Myers, AsstVP&TO

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SOVRAN BANK, N.A.
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P.O. Box 528 24592
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Hd: Dorothy P. Fisher, TO

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EmplBen: Robert S. Link, Jr., PenTO

SOVRAN BANK, N.A.
29 North Central Ave. 24401
703/855-8871
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EmplBen: Louis C. Dillion, VP
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PersTr,EmplBen: Mildred Ridings, AsstVP&AsstTO

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Nb: Beth Cummings

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PersTr: Margie A. Hockensmith, AsstTO
TrOpers: Barbara C. Cooke, TOpMgr

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703/347-1711 Tr$18 Mil
Hd: Thomas H. Kirk, TO

Waynesboro

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P.O. Drawer 596 22980
(Branch of Staunton)
Thomas A. Davis, SrTO

West Point

CITIZENS & FARMERS BANK
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804/843-2360 Tr/u$1 Mil
Hd: W. T. Robinson, Pres

Winchester

DOMINION TRUST COMPANY
186 North Loudoun St. 22601
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(Branch of Roanoke)
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EmplBen,TDP: Laura L. Nulle, AdmAsst
TrOpers: Jeanne McHenry

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Blaine

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Jennifer M. Blair, Mgr

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Ferndale

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Kennewick

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3311 W. Clearwater, Ste. 1203 99336
509/586-2196
(Branch of Walla Walla)
Jon S. Bren, VP

RAINIER NATIONAL BANK
23 W. Kennewick Ave. 99336
509/582-2121
(Branch of Seattle)
Hd: Tony Sisti, AsstVP&Mgr

Lynden

HORIZON MUTUAL SAVINGS BANK
300 Grover 98264
206/354-5678
(Branch of Bellingham)
Jeffrey H. Jansen, Mgr

Mt. Vernon

HORIZON MUTUAL SAVINGS BANK
1503 Riverside Drive 98273
206/424-7022
Dennis E. Boe, Mgr

★ Olympia

PUGET SOUND NATIONAL BANK
105 E. 8th St. & Capital Way 98507
206/753-8541
(Branch of Tacoma)
Ralph D. Macy, AsstVP,TO&Mgr

RAINIER NATIONAL BANK
P.O. Box 288 98501
206/753-9833
(Branch of Seattle)
Hd: Thomas J. Peterson, VP&Mgr

SEATTLE-FIRST NATIONAL BANK
P.O. Box 328 98507
206/753-8629
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Richland

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P.O. Box 280 99352
509/546-2577
(Branch of Seattle)
Hd: James A. Piche, VP&Mgr

Seattle

BANK OF CALIFORNIA,NatAssn
910 Fourth Ave. 98104
206/587-3691 Tr$577 Mil
(Branch of San Francisco)
Hd: R. G. Alberts, VP&SrTO
PersTr: F. N. Anderson, VP&TO
TrInv: E. M. Bivins, VP&IO
EmplBen: Michael G. Vranizan, VP&TO
TrOpers: Herbert W. Miller, Jr., VP&TREO

FIRST INTERSTATE BANK OF WASHINGTON,N.A.
Trust Division
P.O. Box 21927 98111
206/292-3522 Tr$1.4 Bil
(Branches in Bellevue, Chehalis, Everett, Spokane, Tacoma & Yakima)
Hd: George C. Briggs, SrVP&SrTO
PersTr,Prob,Tax: John Petrisor, VP&TO
TrOpers,ComTrF: Mark Holland, VP&TO
CorpTr,EmplBen: Michael Sander, VP&TO
BrAdm,Mktg: Donald E. Collins, VP&TO
TrInv: Clark Reardon, SrVP&TO

LAIRD, NORTON TRUST COMPANY
Norton Bldg., 13th Fl. 98104
206/464-5234
Hd: David E. Ellison, Pres
PersTr: Daniel W. Jaech
ComTrF,TrInv: John E. B. Holmstrom
TrOpers: Marge Munson
Nb: Paul Bishop

OLD NATIONAL BANK OF WASHINGTON
(Financial Services Group)
1111 Third Ave. Bldg., Ste. 800 98101
206/447-2600
(Branch of Spokane)
Sls: R. R. Dunn, VP
PersTr: B. A. Potter, AsstVP
EmplBen,Mktg: B. A. Gesinger, VP

PEOPLES NATIONAL BANK OF WASHINGTON
P.O. Box 720 98111
206/344-4517 Tr$600 Mil
(Branch in Yakima)
Hd: Walter T. Bagnall, SrVP&MgrTrDiv
ConsumerTrSvcs: Richard J. Conrad, VP&GpMgr
PersTr: Don Porter, Mgr&SrTO
CorpTr: Ellen Mittet, Mgr&SrTO
TrInv: William B. Culverwell, SrTO
RE: Harry Rubin, SrTO&Mgr
Tax: Maralyn Johnston, Mgr&SrTO
CorpTrSvcs: Stephen M. Davis, VP&GpMgr
SptSvcs: Edward T. Hughes, VP&GpMgr
TrOpers: Bernard Seminel, VP&Mgr
PensSvcs: Craig R. Johnston, SrTO&Mgr
TrMktg: Stephen M. Davis

RAINIER NATIONAL BANK
P.O. Box 3966 98124
206/621-4424 Tr$1.7 Bil
(Branches in Everett, Kennewick, Olympia, Spokane, Vancouver, Wenatchee & Yakima)
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Prob&PersTrGp: H. Dale Meredith, VP&GpMgr
PersTr,Prob: L. Brian Shepherd, VP
CorpTr: Jack P. Van Leuven, VP
TrInv: John Baker, SrVP&GpMgr
EmplBen: Barton D. Graham, VP&Mgr
TrOpers: Patricia Skeel, VP
TrMktg: John K. Selle, VP
Nb: Ben Fletcher, VP

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Hd: Richard Fulp, SrVP&Mgr
PvtBnkg: Bill Lauman, SrVP&Mgr
Hd,PersTr: Jim Gilchrist, VP&Mgr
TrInv: John Privat, VP&Mgr
CorpTr: Donna Harms, VP&Mgr
EmplBen: Steve Dent, VPMgr
TrOpers: Wanda Hanson, VP&Mgr
PersTr,Nb: Doug O'Connor, VP
EmplBen,Nb: Deane Nelson, VP
CorpTr,Nb: Dave Pringle, AsstVP
TDP: Gary Coyer, VP&Mgr

SEATTLE TRUST & SAVINGS BANK
821 Second Ave., Ste. 1800 98104
206/223-2030
Hd: John T. Garland, SrVP&Mgr
EmplBen: Annalu Baggenstos, VP
PersTr: Robert LeRoy, VP
TrInv: A. Fieldhouse, VP
TrOpers: Helen ZieBell, VP

WASHINGTON MUTUAL SAVINGS BANK
1101 Second Ave. 98101
206/464-4516
Hd: John R. Evarts, ExecVP
PersTr,TrInv,Nb: An Neely Mulford, TO
EmplBen: Julia Northrop, TO
TrOpers: Kenneth S. Pickering, TO

Spokane

FIRST INTERSTATE BANK OF WASHINGTON,NatAssn
W. 524 Riverside Ave. 99201
509/455-6230 Tr$6.5 Mil
(Branch of Seattle)
Hd: Thomas A. Gilbert, AsstVP&TO

OLD NATIONAL BANK OF WASHINGTON
(Financial Services Group)
P.O. Box 3588 TA 99220
509/456-2048 Tr$308 Mil
(Branch in Seattle)
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EmplBen,Mktg: D. A. Gesinger, VP(Seattle)
PersTr: M. F. Soehren, VP&SrTO
Inv: T. R. Kent, VP
Opers,CorpTr: R. A. Kriete, VP
Sls: R. R. Dunn, VP&Mgr(Seattle)
C. W. Sagvold, VP

RAINIER NATIONAL BANK
River Park Square Branch
P.O. Box 366 99210
509/456-6439
(Branch of Seattle)
Hd: Jerry W. Wagner, VP

SEATTLE-FIRST NATIONAL BANK
P.O. Box 1446 99210
509/456-4910
(Branch of Seattle)
Hd: John D. Cummins, VP&Mgr

WASHINGTON TRUST BANK
P.O. Box 2127 99210
509/455-4150 Tr$272 Mil
ActgHd,PersTr,Prob: Einer F. Jensen, VP&TO
EmplBen,TrInv: William Wagner, VP&TO
Tx: Floyd Schmedding, AsstVP&TO

Tacoma

THE BANK OF CALIFORNIA,NatAssn
1011 Pacific Ave. 98402
206/591-2546 Tr$296 Mil
(Branch of San Francisco, CA)
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PersTr: Porter Baldridge, SrTO
EmplBen,Agcy,Gdnshp,Escrow: Harlan W Sachs, TO
TrInv: Donn H. Koessler, VP&TrInvO
TrOpers: Janice Carrara, TOpO
Prob: Ray F. Johnson, TO

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1 First Interstate Plaza 98402
206/539-5619
(Branch of Seattle)
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AsstMgr: Victor L. Saathoff, VP&TO

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P.O. Box 1258 98401
206/593-3838 Tr$190 Mil
(Branch in Olympia)
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PersTr: John Baker, AsstVP&TO
Probate: Richard Buenaventura, VP&TO
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EmplBen,CorpTr: Wilder Foote, VP&TO
TrOpers: Austin Burch, VP&TO
Nb: Calvin C. Springer, AsstVP&TO

SEATTLE-FIRST NATIONAL BANK
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206/593-3336
(Branch of Seattle)
Hd: Arleigh T. Jones, VP&Mgr

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TrInv: Rick Van Hoose, AsstVP&TO
TrOpers: Maxine B. Young, TO

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P.O. Box 1867 98668
206/695-1311 Tr$4.3 Mil
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TrOpers: Jill Walton

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206/696-8540
(Branch of Seattle)
Hd: Jack L. Robson, VP&Mgr

SEATTLE-FIRST NATIONAL BANK
P.O. Box 750 98660
206/696-5505
(Branch of Seattle)
Hd: Gary E. Grina, VP&Mgr

Walla Walla

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FM&RE: Dan E. Wood, AsstVP
TrInv,ComTrF: F. James McCarthy, AsstVP
EmplBen,Nb: Jon Bren, VP
TrOpers: JoAnne Brown, TOpSupv
Tx: Dan Oliver, TO

Wenatchee

RAINIER NATIONAL BANK
Wenatchee Ave. & Orondo St. 98801
509/662-1426
(Branch of Seattle)
Hd: John W. Harrington, AsstVP&TO

SEATTLE-FIRST NATIONAL BANK
P.O. Box 1021 98801
509/662-4634
(Branch of Seattle)
Hd: Mollie Cannon, VP&Mgr

Winslow

AMERICAN MARINE BANK
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206/842-5651
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CorpTr,EmplBen,Nb: Larry Christopherson, TO
Joel Goller, AdmAsst
Sandy Russell

Yakima

FIRST INTERSTATE BANK OF WASHINGTON,NatAssn
Central Yakima Branch
101 E. Yakima Ave. 98901
509/575-7426
(Branch of Seattle)
Hd: E. Randolph Grava, AsstVP&TO

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(Eastern WA Trust Office)
415 N. 3rd St. 98901
(Branch of Seattle)
Hd: Craig F. Korthase, SrTO&Mgr
Mavis Velikanje, CorpO

RAINIER NATIONAL BANK
P.O. Box 136 98907
509/575-6725
(Branch of Seattle)
Hd: Douglas N. McIntyre, VP&Mgr
PersTr: John J. Ledwich, SrTO

SEATTLE-FIRST NATIONAL BANK
P.O. Box 196 98907
509/575-4551
(Branch of Seattle)
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WEST VIRGINIA

Alderson

FIRST NATIONAL BANK
P.O. Box 419 24910
304/445-2991 Tr/u$1 Mil
Hd: David W. Hambrick, Pres&TO

Beckley

BANK OF RALEIGH
P.O. Drawer D 25802
304/255-7202 Tr$4.5 Mil
Hd: Meryl G. Kiser, SrVP&SrTO
TrOpers: Dorothy J. Radford

BECKLEY NATIONAL BANK
P.O. Drawer G 25802
304/252-6411 Tr$4.5 Mil
Hd: William J. Hutchison, TO

RALEIGH COUNTY NATIONAL BANK
P.O. Box 1269 25801
304/252-6581 Tr$46 Mil
Hd: W. David Mullins, VP&TO
Melvin Tolle, TO
Janet E. Grecco, AsstTO
Debra J. Lester, AdmAsst

Bluefield

FIRST NATIONAL BANK
P.O. Box 1559 24701
304/325-8181 Tr$90 Mil
Hd,TrInv,Nb: Byron K. Satterfield
PersTr: Patsy Sykes
EmplBen: Evelyn Ragan
CorpTr,ComTrF: Thresa Colo
TrOpers: Robert Hyatt

THE FLAT TOP NATIONAL BANK
P.O. Box 950 24701
304/325-7151 Tr$182 Mil
Hd: A. A. Modena, ExecVP&TO
Judy K. Johnson, TrAdmO
Glenn A. Murray, TrAdmO
Jeff Farmer, TrAdmO
Jackson Reasor, TrAdmO
Cynthia F. Hargis, EBO
Mitchell C. Collins, TrInvO

Buckhannon

ADRIAN BUCKHANNON BANK
P.O. Box 280 26201
304/472-1112 Tr$2.4 Mil
Hd: John Hudson, TO

Charles Town

BANK OF CHARLES TOWN
P.O. Drawer 40 25414
304/725-8431 Tr$27 Mil
Hd: Patti A. Stuckey, TO

PEOPLES BANK OF CHARLES TOWN
P.O. Box 1006 25414
304/725-7018 Tr/u$1 Mil
Hd: Beverly Merritt, AsstTO&Csh

★ Charleston

BANK OF WEST VIRGINIA
P.O. Box 6608 25302
304/344-1621 Tr$22 Mil
Hd: Bruce C. Leckie, VP&TO
PersTr: Gregory A. Burton, AsstTO

CHARLESTON NATIONAL BANK
P.O. Box 1113 25324
304/348-5620 Tr/o$810 Mil
Hd: Darryl Myers, ExecVP
PersTr,Nb: Roger Kerr, VP
CorpTr,EmplBen: James Sims, VP
TrInv: Asa Fuller, SrVP
TrOpers: Tim French, TOpMgr

KANAWHA BANKING & TRUST CO.,NatAssn
P.O. Box 393 25392
304/348-8366 Tr$130 Mil
Hd: Charles L. Jarrell, SrVP&TO
PersTr: Jewel L. Carte, VP
James O. Schlicht, VP
CorpTr: Robert B. Price, Jr., TO
TrInv: Phillip Stanley, TrInvO
EmplBen: Robert E. Lee, EBO
TrOpers: John A. Barnes, VP-Opers
Palmanita G. Keeling, TOpO

KANAWHA VALLEY BANK
P.O. Box 1793 25326
304/348-7081 Tr$422 Mil
Hd: Frederick H. Belden, Jr., SrVP&ExecTO
PersTr: William E. Wright, Jr., VP&TO
TrInv: William J. Wykle, VP&TrInvO
CorpTr: David T. Holcomb, CTO&TREO
EmplBen: Patricia H. Howe, TEBO
TrOpers: Charles N. Slack, Jr., TOpO
Nb: Harold Neely, Jr., VP

NATIONAL BANK OF COMMERCE
P.O. Box 633 25322
304/348-5093 Tr$90 Mil
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PersTr,Est,CorpTr: Rodney B. Frye, TO
EmplBen,Nb: Betty S. Ireland, TO
TrInv,ComTrF: Buel S. Sears, TO
VAAccts: Mary Ann Thompson, TO
TrAdm: Thomas J. Saunders
TrOpers: Andrea Johnson

Chester

FIRST NATIONAL BANK
253 Carolina Ave. 26034
304/387-3500 Tr/u$1.6 Mil
Hd: Robert L. Gessford, TO
John D. Fitzjohn, AsstTO

Clarksburg

EMPIRE NATIONAL BANK
4th & Main Sts. 26301
304/624-5521 Tr$2 Mil
Hd: Cecil B. Highland, Jr., Pres&TO

THE LOWNDES BANK
One Lowndes Square 26301
304/623-7261 Tr$16 Mil
Hd: Carl O. Smith, VP&TO
TrOpers: Greg Long

UNION NATIONAL BANK OF WEST VIRGINIA
P.O. Box 2330 26302
304/624-3409 Tr$98 Mil
Hd: David K. Turner, VP&TO
PersTr: Thomas N. Teter, AsstVP&TO
E. Lawrence Marquess, TO
Emogene Wright, TO
TrInv: Donald E. Marang, TrInvO

Elkins

CITIZENS NATIONAL BANK
P.O. Box 1519 26241
304/636-4095 Tr$9 Mil
Hd: Lewis N. Ware, TO
Betty P. Brady, AsstTO
Melissa Enterline, Sec

DAVIS TRUST CO.
P.O. Box 1429 26241
304/636-0991 Tr$7 Mil
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Rosalind G. Wyatt, AsstTO

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WEST VIRGINIA (Cont'd)

Fairmont

CITY NATIONAL BANK
P.O. Box 1032 26554
304/363-5500 Tr$9 Mil
Hd: Robert D. Reynolds, VP&TO
TrOpers: Karen Bartlett, AsstTO
COMMUNITY BANK & TRUST,NatAssn
103 Adams St. 26554
304/363-5800 Tr$4 Mil
Hd: John J. Szafran, VP&TO
Sherri McGinnis, AdmAsst
TaxAdmin: William M. Sutton, Comp
FIRST NATIONAL BANK IN FAIRMONT
301 Adams St. 26554
304/363-1300 Tr$12 Mil
Hd: Daniel R. Ice, CPA, TO

Grafton

BLUEVILLE BANK
P.O. Box 29 26354
304/265-3400 Tr/u$1 Mil
Hd,PersTr,CorpTr: Tom Harman, ExecVP&TO
Karen Keener, VP&AsstTO
FIRST NATIONAL BANK
P.O. Box 278 26354
304/265-1111
Hd: Cecil E. Keener, Jr., Pres&TO

Huntington

FIRST HUNTINGTON NATIONAL BANK
P.O. Box 179 25706
304/526-4300 Tr$135 Mil
(Branch in Point Pleasant)
Hd: William F. Agee, SrVP&TO
PersTr: L. D. Draper, TO
CorpTr: David H. Lunsford, AsstTO
TrInv: Vincent Manzi, VP&IO
EmplBen: Selden McNeer, III, AsstTO
GUARANTY NATIONAL BANK
P.O. Box 548 25710
304/526-4600 Tr$48 Mil
Hd,PersTr,TrInv,EmplBen,TrOpers,TDP: John D. Nuzum, VP&TO
PersTr,TrInv: Charles E. Wilkinson, TO
HUNTINGTON TRUST & SAVINGS BANK
P.O. Box 2087 25721
304/529-3021 Tr/u$10 Mil
Hd: Alan R. Simmons
TrOpers: JoAnna K. Reed
TWENTIETH STREET BANK
1956 Third Ave. 25703
304/529-2501
Hd: Robert M. Russell, VP&TO

Keyser

FARMERS & MERCHANTS BANK
P.O. Box 789 26726
304/788-3111 Tr$3.5 Mil
Sarah J. Albright, AsstTO
THE NATIONAL BANK OF KEYSER
P.O. Box 878 26726
304/788-3261 Tr$5 Mil
Hd: Nelson Hagerty, Pres
Lincoln H. Wilkins, ExecVP&AsstTO
Michael Imperio, TO

Kingwood

ALBRIGHT NATIONAL BANK
P.O. Drawer C 26537
304/329-0585
Hd,Nb: Max Buric, Pres&TO
PersTr,CorpTr,TrInv,ComTrF,Nb: E. D. Grande, SrVP&AsstTO

Mannington

FIRST EXCHANGE BANK
P.O. Box 388 26582
304/986-1700
Hd: Jesse Garcia, III, AsstVP&TO

Martinsburg

CITIZENS NATIONAL BANK
P.O. Box 847 25401
304/263-8944 Tr$7.8 Mil
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OLD NATIONAL BANK OF MARTINSBURG
P.O. Box 947 25401
304/263-0861 Tr$27 Mil
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Admin: Herbert A. Michael, AsstTO
Nb: David W. Shives, Jr., CFP
PEOPLES NATIONAL BANK
P.O. Box 708 25401
304/267-8927 Tr$7 Mil
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Sarah V. Propps, TO

Montgomery

MONTGOMERY NATIONAL BANK
4th Ave. & Lee St. 25136
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Edgel A. Liller, ExecVP&AsstTO

Morgantown

FARMERS & MERCHANTS BANK
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304/292-9441 Tr$19 Mil
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PersTr: Mrs. Francie Klink, TO
FIRST NATIONAL BANK
P.O. Box 853 26507-0853
304/291-7721 Tr$32 Mil
Hd: Kim Craig, VP&TO
Admin: Leslie Gilbert
Kathy Feathers
TrOpers: Mary J. Dicresce
Karen Kopacki
TrInv: Tom Barsody

Moundsville

MERCANTILE BANKING & TRUST CO.
P.O. Drawer C 26041
304/845-2470
Hd: C. Michael Blair, Pres&TO

Mullens

THE PEOPLES BANK
25882
304/294-7115 Tr/u$1 Mil
Hd: R. L. Bowling, Tr

Parkersburg

COMMERCIAL BANKING & TRUST CO.
P.O. Box 1427 26101
304/424-0388 Tr/o$19 Mil
Hd: Betty P. Rodda, VP&SrTO
EmplBen: Rosemarie Colberg, TO
Nb: C. Randall Law, VP&TO
MOUNTAIN STATE BANK
P.O. Box 3030 26103
304/485-7331 Tr$10.5 Mil
Hd: R. G. Miller, VP&TO
PARKERSBURG NATIONAL BANK
P.O. Box 1508 26101
304/424-8800 Tr$205 Mil
Hd,TrSls&Mktg: Robert B. McHenry, VP&TO
TrOpers: Linda L. Daggett, AsstVP&TO
TrInv: Betty E. Barnette, AsstVP
CorpTr,EmplBen: Thomas Douglass, TO
PersTrAdm: June S. Whytsell, AsstVP&TO
June S. Whysell, AsstVP&TO
WOOD COUNTY BANK
P.O. Box 1587 26102
304/424-7595 Tr$26 Mil
Hd: Larry A. Thornton, SrVP&TO
TrOpers: Pamela S. Robinson, AsstTO

Point Pleasant

CITIZENS NATIONAL
P.O. Box 37 25550
304/675-4480 Tr$7 Mil
(Division of First Huntington National Bank)
Hd: Charles Lanham, Pres&SrTO
M. V. Watterson, TO

Princeton

FIRST COMMUNITY BANK-PRINCETON
P.O. Box 5939 24740
304/425-7521 Tr$43 Mil
Hd: John W. Hudson, SrVP&TO
MERCER COUNTY BANK
(A One Valley Bank)
P.O. Box 5610 24740-5610
304/425-1992 Tr$30 Mil
Hd: James L. Miller, VP&TO
TrOpers: Geraldine C. Huffman, TrAdmO

Ransom

BLAKELEY BANK & TRUST CO.
P.O. Box 40 25438
304/725-7014 Tr$3 Mil
Hd: J. Blackwell Davis, Jr., TO

Ronceverte

FIRST NATIONAL BANK IN RONCEVERTE
P.O. Drawer 457 24970
304/647-4500 Tr$3.2 Mil
Hd: William M. Dickson, Pres&TO

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St. Marys

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26170
304/684-2255 Tr$1 Mil
Hd: Carl Guthrie, Pres

Sistersville

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P.O. Box 179 26175
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P.O. Box 177 26175-0177
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South Charleston

CHARLESTON NATIONAL BANK SOUTH
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Hd: Ronald Bean, BkMgr

Welch

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304/436-4112 Tr$31 Mil
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CorpTr,ComTrF,EmplBen: J. L. Hogg, TO
TrOpers,Nb: Ann Phillips, AsstTO

Wheeling

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304/233-4500 Tr$333 Mil
Hd: Edwin B. Van Lynn, VP&TO
PersTr: Mark C. Ferrell, SrTO
TrOpers: Rita Castle, TO

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1114 Market St. 26003
304/233-0600 Tr$254 Mil
Hd: Larry A. Carpenter, VP&TO
PersTr: Martha M. Sobray, AsstVP&TO
Carrie J. Nunemaker, AsstTO
George P. Schramm, TO
Mitzi R. Williams, AsstTO
CorpTr: Dorothy L. Meigh, CTO
TrInv: John W. King, VP&TrInvO
William D. Gossett, AsstTrInvO
TrOpers: Carol S. Hooff
EmplBen,Nb: Dennis R. Ronek, TrMktgO
Shirley A. McCann, AsstTO

WHEELING DOLLAR BANK
Bank Plaza 26003
304/234-9400 Tr$500 Mil
Hd: Donald E. Hawkins, VP
PersTr: Thomas B. McGaughy, AsstVP&AsstSec
TrInv: Jerome B. Schmitt, CFA&VP
EmplBen: Helen V. Gould, SrTO
Mktg,Nb: William H. Homan, Jr.
Prob: R. Bruce Bandi
Tax: Ronald J. Morgan, TaxO

WHEELING NATIONAL BANK
1145 Market St. 26003
304/232-0110 Tr$10 Mil
Hd: Audrey F. Coup, TO

White Sulphur Springs

BANK OF WHITE SULPHER SPRINGS
[illegible] East Main St. 24986
304/536-1400 Tr$1.8 Mil
(Branch in Lewisburg)
Hd: C. R. Walkup, Pres&TO
PersTr: W. J. Livesay, VP&AsstTO
Jacqueline Loving, AsstTO

WISCONSIN

Antigo

FIDELITY MARINE BANK
(Operated by The Marine Trust Company, N.A.)
700 Fifth Ave.
715/623-4148 Tr$6 Mil
Hd: Mark Wimmer, TO

Appleton

ASSOCIATED BANK OF APPLETON
600 E. Northland Ave. 54911
414/731-9195
(Trust Office of First National Bank at Neenah)
David C. Tans, VP&TO

FIRSTAR BANK, N.A.
200 W. College Ave. 54911
414/735-1375 Tr$184 Mil
(Trust Offices in Campbellsport, Clintonville, DePere, Oshkosh & Seymour)
Hd: Howard C. Williams, VP&SrTO
PersTr: Richard H. Gamble, AsstVP&TO
CorpTr: William S. Schneider, VP&TO
TrInv: Thomas J. Ballert, AsstVP&TO
EmplBen: Steven J. Franz, AsstVP&EBO
TrOpers: Kenneth W. Sickels, AsstVP&TOpO
Prob: Peter A. Rogers, TO

VALLEY TRUST CO.
(Affiliate of Valley Bancorp.)
221 W. College Ave.
P.O. Box 239 54911
414/738-3820 Tr$800 Mil
(Trust Offices in Green Bay, Janesville, Madison, Oshkosh, Ripon, Rhinelander and Shawano)
Hd: Mark L. Miller, Pres
OffMgr, ComTrF: Roger S. Core, SrVP
PersTr: Charles Banker, VP
CorpTr: Mary Jo Torborg, AsstTO
TrInv: H. Kirk Hoult, IO
EmplBen: James A. Kluge, VP
Thomas J. Vonck, AsstVP
Bruce H. Lindberg, TO
Thomas T. Torkelson, TO
TrOpers: Judy M. Danzinger, TOpO
ValleyBrkgSvcs: William J. Crain, Jr., Mgr
Nb: Joyce G. Gordon, VP

Baraboo

THE BARABOO NATIONAL BANK
101 Third Ave. 53913
608/356-7703 Tr$9.8 Mil
Merlin E. Zitzner, Pres&TO
Hd: Greg L. Lindner, ExecVP&TO
PersTr,TrOpers,Nb: Karen Sanner, AsstTO
CorpTr,TrInv,ComTrF,EmplBen: Gene D. Higgins, VP&TO

FIRST NATIONAL BANK & TRUST CO.
502 Oak St. 53913
608/356-3901 Tr$1 Mil
Hd: Steven McArthur, VP&SrTO
TrOpers: Vicki M. Provorse, Csh&TO
Nb: Jeanne Tausig

Barron

FIRST NATIONAL BANK
P.O. Box 159 54812
715/537-5681
Hd: Rowan McAlister, Pres

Beaver Dam

AMERICAN NATIONAL BANK
115 Front St. 53916
414/885-5518 Tr$3.1 Mil
Hd: John Oaphout, VP&TO
TrInv,EmplBen: E. M. Jacobs, Pres
Nb: Richard F. Jacobs, BankMktgO

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 457 53916
414/887-1786 Tr$11 Mil
Hd: Dean A. Beck, VP&TO
TrOpers: Elaine C. Beyer, AsstTO

THE MARINE TRUST COMPANY,NatAssn
(Operating at Marine Bank of Beaver Dam)
124 N. Spring St.
P.O. Box 278 53916
414/885-5511 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Thomas D. Wiers, VP&Mgr
PersTr,EmplBen: Curtis R. Parish, TO

Beloit

BELOIT SAVINGS BANK
P.O. Box 719 53511
608/365-6645 Tr$2.0 Mil
Hd: Dorothy L. Burton, TO

FIRST NATIONAL BANK & TRUST CO.
P.O. Box 818 53511
608/364-4401 Tr$28 Mil
Hd,InvTr: D. E. Engebretson, ExecVP&TO
Mrs. Barbara A. Gunderson, TO
Dennis A. Staaland, VP&TO

M&I HERITAGE TRUST COMPANY
500 E. Grand Ave.
P.O. Box 998 53511
608/365-5655
(Trust Office of Milwaukee)
Bonnie D. Wetter, VP&Mgr
EmplBen: Janet Ruston, AsstTO
Nb: Bradley R. Weeks, VP

Burlington

BANK OF BURLINGTON
200 S. Pine St. 53105
414/763-9141 Tr$15 Mil
Hd,CorpTr,TrInv,ComTrF,Nb: Robert Wenke, TO
PersTr,EmplBen,Nb: Elaine Gunderson, AsstTO
TrOpers,Nb: Doris Uebele, AsstTO
TrOpers,TDP: Chuck Stubley
Nb: Jim Bauman

FIRST BANKING CENTER-BURLINGTON
400 Milwaukee Ave. 53105
414/763-3581 Tr$15 Mil
Hd,Nb: Roman Borkovec, Pres&TO
PersTr,TrInv: Karen Chrast, AsstVP&TO
EmplBen: Ann Basler, AsstTO
TrOpers: Judith Herda, AsstTO

THE MARINE TRUST COMPANY, NatAssn
(Operating at Burlington Marine Bank)
189 East Chestnut St.
P.O. Box 308 53105
414/763-8411 Tr$2.9 Bil
(Trust Service Office Of Milwaukee)
Hd: Robert E. Slade, VP&Mgr
Nb: John E. Held, AsstVP

Campbellsport

FIRSTAR BANK CAMPBELLSPORT
114 N. Fond du Lac Ave. 53010
414/533-8386
(Trust Office of Firstar Bank, N.A. of Appleton)
William J. Stoffel, Pres
Thomas J. Regan, AsstVP&TO

Chilton

THE COMMERCIAL BANK
35 East Main St. 53014
414/849-2351 Tr$7.6 Mil
Hd: Paul A. Hugo, ExecVP&TO

Chippewa Falls

FIRST NATIONAL BANK
(Trust Service Agreement with American National Bank & Trust Co. of Eau Claire)
P.O. Box 9 54729
Dale C. Sevig, VP&SrTO

WISCONSIN (Cont'd)

Clintonville

DAIRYMAN'S STATE BANK
P.O. Box 179 54921
715/823-3131
(Trust Office of First National Bank of Neenah)
Robert J. Seaman, Pres

FIRSTAR BANK CLINTONVILLE
60 S. Main 54929
(Trust Office of Firstar Bank, N.A. of Appleton)
Paul C. Paddock, Pres
Robert T. Kemps, TO

De Pere

ASSOCIATED DE PERE BANK
P.O. Box 70 54115
414/336-9601 Tr$13 Mil
Hd: Wayne H. Treutelaar, VP&TO

FIRSTAR BANK DE PERE
P.O. Box 99 54115
414/336-4277
(Trust Office of Firstar Bank, N.A. of Appleton)
David V. Schlitz, Pres
Robert T. Kemps, TO

Eau Claire

AMERICAN NATIONAL BANK & TRUST CO.
204 E. Grand Ave. 54701
715/832-9721 Tr$40 Mil
(Trust Offices in Chippewa Falls, First National Bank & Rice Lake, Dairy State Bank)
Hd,PersTr,Nb: Dale C. Sevig, VP&SrTO
TrOpers: Nancy Thompson
EmplBen: Dale C. Luthy, AsstVP&TO

FIRST INTERSTATE BANK OF WISCONSIN
204 E. Grand Ave. 54701
715/823-9721 Tr$285 Mil
(Trust Office of First Interstate Trust Company of Wisconsin, Sheboygan)
Dale C. Sevig, RegVP
DisBrkg: Pam Rudnick, Mgr

FIRST WISCONSIN NATIONAL BANK
131 South Barstow St. 54701
715/839-6441 Tr$65 Mil
Hd: Douglas A. Rahn, Jr., VP&TO
PersTr,TrOpers: Thomas P. Taylor, AsstVP&TO

Evansville

UNION BANK & TRUST CO.
P.O. Box 15 53536
608/882-5200
Hd: Leonard P. Eager, Jr., ExecVP

Fond Du Lac

FIRST WISCONSIN TRUST COMPANY
P.O. Box 30 54935
414/929-2208
(Trust Office in First Wisconsin National Bank of Fond du Lac)
Carl A. Silvestri, VP

NATIONAL EXCHANGE BANK & TRUST OF FOND DU LAC
130 South Main St. 54935
414/921-7700 Tr$50 Mil
Hd: Lyman T. Powell, SrVP&TO
EmplBen: Marg Stahnke, AsstTO

Fort Atkinson

FIRST AMERICAN BANK & TRUST CO.
P.O. Box 218 53538
414/563-6616 Tr$27 Mil
Hd: James S. Schafer
TrOpers: Julie Frame
Judi Rutledge
PersTr,Nb: Richard Meier

Franksville

RACINE COUNTY NATIONAL BANK
10005 Hwy. K 53126
414/886-3000
(Trust Office of First Bank, Southeast, N.A., Kenosha)
Hd: Richard A. Gavigan, VP
TrOpers: Michael T. Wendler
TDP: Jean Zuzinec

Grafton

GRAFTON STATE BANK
101 Falls Road 53024
414/377-5511
(Trust Office of Security First National Bank, Sheboygan)
Thomas Armstrong, VP&TO

Green Bay

FIRST INTERSTATE BANK OF WISCONSIN, N.A.
908 S. Fisk St. 54303
414/498-5300 Tr$285 Mil
(Trust Office of First Interstate Trust Company of Wisconsin, Sheboygan)
Al Garson, RegVP
DisBrkg: Pam Rudnick, Mgr
EmplBen: Wayne Stretsbery, EBO

FIRST WISCONSIN TRUST COMPANY
(Trust Service Office in First Wisconsin Bank of Greenbay)
425 Pine St.
P.O. Box 1089 54305
414/432-7370
Hd: Jeffrey L. Johnson, VP&TO
PersTr: Julia J. Vidani, TO

ASSOCIATED KELLOGG BANK
P.O. Box 19006 54307
414/433-3131 Tr$215 Mil
Hd,Nb: James H. Lewis, ExecVP&TO
PersTr: Gary Klise, VP&TO
TrInv: Ken Nimmer, AsstVP
EmplBen: Richard H. Langer, VP&TO
TrOpers: Kenneth W. Wery, VP

THE MARINE TRUST COMPANY,NatAssn
(Operating at Peoples Marine Bank of Green Bay)
200 South Adams Street
P.O. Box 1029 54305
414/437-0421 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Leonard M. Rohloff, SrVP&Mgr
TrInv: Thomas P. Remley, AsstVP
PersTr,ComTrF,Nb: Stephen C. Jones, VP
PersTr,ComTrF,TrOpers: Richard J. Blahnik, AsstVP
EmplBen: Dennis J. Reilly, AsstVP

VALLEY TRUST COMPANY
(Operating at Valley Bank Oshkosh)
P.O. Box 2427 54306
414/432-6361 Tr$800 Mil
(Trust Office of Valley Trust Co., Appleton)
OffMgr: Gay Pivonka, VP
PersTr: W. E. Hansen, SrVP
TrInv: David C. Rusch, VP
CorpTr: James Cooney, VP
EmplBen: Mary Marquis, AsstVP
Mary Hanzel, AsstTO
Nb: Tom Novotny

Hartford

FIRST NATIONAL BANK OF HARTFORD
P.O. Box 106 53027
414/673-5800 Tr/u$1 Mil
Hd: J. E. Hader, Pres&TO
PersTr,CorpTr: D. A. Carroll, VP&AsstTO
James H. Semler, Csh&AsstTO
Nancy Snyder, AsstTO

VALLEY BANK OF HARTFORD
P.O. Box 70 53027
414/673-4600
Iris Hulbert, VP&TO

Janesville

VALLEY TRUST COMPANY
(Operating at Valley Bank of Wisconsin)
P.O. Box 5000 53547
608/754-7771 Tr$800 Mil
(Trust Office of Valley Trust Co., Appleton)
OffMgr,Nb: Peter C. Jacobs, SrVP
PersTr,CorpTr: Kathryn K. Shebiel, AsstVP
PersTr: Patricia J. Zimmerman, TO
TrInv,ComTrF: Thomas E. McKaig, VP
TrOpers: Jane R. Stevenson, AsstVP
EmplBen: Jon Rudolph, AsstVP

THE MARINE TRUST COMPANY,N.A.
(Operating at Marine First National Bank)
100 W. Milwaukee St. 53545
608/752-7851 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Bruce R. Mitten, VP&Mgr
Robert M. Berg, VP&TO
EmplBen: Kurt Mueller, TO

ROCK COUNTY SAVINGS & TRUST CO.
P.O. Box 1619 53547
608/756-4161 Tr$36 Mil
Hd,Nb: John R. Gunnarson, VP&TO
PersTr: Donald W. Zerrien, TO
CorpTr,TrInv,EmplBen: Steven J. Perlewitz, TO
TrOpers: Joan Gunn
TDP: Leacia Travis

Kenosha

FIRST BANK SOUTHEAST,NatAssn
P.O. Box 429 53141
414/658-4851
(Trust Offices in Franksville, Lake Geneva & Racine)
Hd: Richard A. Gavigan, VP
TrOpers: Michael Wendler
TDP: Jean Zuzinec

FIRST NATIONAL BANK
P.O. Box 280 53141
414/658-2331 Tr$112 Mil
(Trust Office at Citizens National Bank, Lake Geneva)
Hd,Nb: E. M. Miller, VP&TO
PersTr: Lorraine Erickson, AsstVP&TO
TrInv,ComTrF: David L. Ball, VP&TrInvO
Prob: M. Lee Hosman, AsstVP&TO
TrOpers: Alice U. Tutlewski, TOpO
EmplBen: Michael T. Poch, AsstVP&TO

Kewaskum

VALLEY BANK
1225 Fond Du Lac Ave. 53040
414/626-2171
Hd: Evelyn Krueger, TO

Kimberly

ASSOCIATED BANK OF APPLETON
600 W. Kimberly Ave. 54136
414/731-3106
(Trust Office of First National Bank at Neenah)
Mike Sess

La Crosse

FIRST BANK, NatAssn, LA CROSSE
319 First Bank Place 54602-0309
608/782-8100
Coord: David Gresham

LA CROSSE TRUST CO.
311 Main St. 54601
608/782-1148 Tr$215 Mil
(Service Office in Peoples State Bank, Prairie du Chien; First Bank of Sparta, Sparta & Community State Bank, Wisconsin Rapids)
H. L. Woods, Cnm
Hd: Gary M. Veidey, Pres&CEO
PersTr,CorpTr,TrOpers: E. J. Albrecht, ExecVP
TrInv: David G. Growt, VP&TrInvO
Prob: Gerald M. Sheehan, AsstVP
EmplBen: William P. Grow, VP

Lake Geneva

CITIZENS NATIONAL BANK
(Trust Services provided by First National Bank of Kenosha)
P.O. Box 432 53147
414/248-6262
M. Lee Hosman, TO

FIRST BANK SOUTHEAST OF LAKE GENEVA, NatAssn
303 Center St. 53147
414/248 9116
(Trust Office of Kenosha)
Hd: Richard A. Gavigan, VP

Lancaster

LANCASTER STATE BANK
53813
608/723-4166 Tr$1.5 Mil
(Branch in Mt. Hope)
Hd,CorpTr,PersTr: Carson Alcorn, TO
TrOpers: Mary E. Walker, TO

UNION BANK & TRUST
P.O. Box 70 53813
608/723-2191 Tr$2.9 Mil
Hd: W. S. Johnson, VP&TO

★ Madison

AMERICAN EXCHANGE BANK
P.O. Box 1268 53701
608/256-2636 Tr$18 Mil
(Trust Service Offices in Madison & Middleton)
Hd,CorpTr: John J. Fasanella, VP&SrTO
PersTr: Kurt Kniess, AsstVP
TrOpers,TDP: Karen Wallace

BANK OF SHOREWOOD HILLS
810 Shorewood Blvd. 53705
608/258-2636
(Trust Service Office of American Exchange Bank, Madison)
John J. Fasanella, VP&SrTO

FIRST WISCONSIN NATIONAL BANK
P.O. Box 7900 53707
608/252-4250 Tr$1 Bil
Hd: James E. Sugar, SrVP&SrTO
PersTr: Frederik W. Jensen, VP
TrInv: J. Scott Harkness, SrVP&ChIO
EmplBen: Daniel J. Halpin, VP
TrOpers: James F. Taylor, Jr., AsstVP
Nb: Robert L. Webster, AsstVP

M&I BANK OF MADISON
P.O. Box 830 53701
608/252-5950
(Trust Service Office of Milwaukee)
Hd: William J. Conroy, VP
PersTr: Oscar Seibel, AsstVP
CorpTr: Margaret L. Kalina, VP
EmplBen: Rick W. Handler, VP
TrInv: James L. Shanahan, VP

THE MARINE TRUST COMPANY,NatAssn
(Operating at Marine Bank Dane County)
100 North Fairchild
P.O. Box 3299 53704
608/246-2490 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Thomas D. Wiers, VP&Mgr
TrInv: Wilfred E. Kinney, AsstVP
PersTr: John M. McDermott, AsstVP

MONONA GROVE STATE BANK
4711 Monona Dr. 53716
608/256-2636
(Trust Service Office of American Exchange Bank, Madison)
John J. Fasanella, VP&SrTO

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Your Logo
See Page 235

VALLEY TRUST COMPANY
(Operating at Valley Bank of Madison)
P.O. Box 8915 53708
608/252-3550 Tr$800 Mil
(Trust Office of Valley Trust Co., Appleton)
OffMgr: Cheryl M. Shult
PersTr: Joan Burke, VP
SrLegCoun,Prob: Mark E. Musolf, VP
ComTrF: John F. Nelson, EquitySpec
EmplBen: Karen Gruenison, AsstVP
TrOpers: Cindy Lind, AsstVP
Nb: Dave Kemp
TrInv: Robert A. Zellers, TrInvO

Manitowoc

ASSOCIATED MANITOWOC BANK
P.O. Box 787 54220
414/683-2428 Tr$240 Mil
Hd,TrInv,ComTrF: William A. Pohlmann, VP&TO
PersTr: Michael B. Mahlik, AsstVP&TO
EmplBen: James A. Noffke, VP&TO
Nb: Gerald P. Hansen
Tx: Peggy Barnhart, TO

FIRST NATIONAL BANK IN MANITOWOC
402 North Eighth St. 54220
414/684-6611
Hd: Richard R. Jodarski, AsstVP&TO
TrOpers: Kaye E. Johnson, AsstTO

MANITOWOC COUNTY BANK
1617 Washington St. 54220
414/682-8881
(Trust Office of Security First National Bank Sheboygan)
Thomas Armstrong, VP&TO

Marinette

FARMERS & MERCHANTS BANK & TRUST
P.O. Box 347 54143
715/735-6617
Hd: Thomas K. Maxwell, Pres&TO

STEPHENSON NATIONAL BANK & TRUST
1820 Hall Ave. 54143
715/732-1732 Tr$11 Mil
Hd: Mary L. Staudenmaier, Pres&TO
PersTr,TrOpers: Elizabeth A. Caswell, TO
Dawn D. Maurer, AsstTO
PersTr: Kevin Cegelski, AsstTO

Markesan

MARKESAN STATE BANK
P.O. Box 155 53946
414/398-2358 Tr$1 Mil
Hd: Martin E. Kirst, Pres&TO

Marshfield

ASSOCIATED CITIZENS BANK
P.O. Box 510 54449
715/834-3171 Tr$33 Mil
Hd: Richard J. Kamps, SrVP&TO
James Barteit, AsstVP&TO
Betty Valenta, AsstVP&AdmAsst

M&I CENTRAL BANK & TRUST
101 W. 4th St.
P.O. Box 650 54449
715/387-1134
(Trust Service Office of Milwaukee)
Hd: Willis W. Allmandinger, VP
PersTr: Carol Koffarnus, PersTO

Menasha

SECURITY BANK MENASHA/APPLETON
150 Main St. 54952
414/725-7001
(Trust Office of Security First National Bank, Sheboygan)
Thomas Armstrong, VP&TO

Menomonie

FIRST BANK & TRUST
P.O. Box 100 54751
715/235-5511 Tr$2.7 Mil
G. A. Talen, CEO
Hd: Deanna Thorson, TO

UNITED BANK IN MENOMONIE
P.O. Box 130 54751
715/235-5521 Tr$2 Mil
Hd,CorpTr,TrInv: Calvin H. Beals, Pres&TO
PersTr,ComTrF,EmplBen,TrOpers,Nb: Gordon E. Skouge, TO
Dean L. Seston, VP&TO
Richard Partlow, AsstTO

Middleton

BANK OF MIDDLETON
7448 Hubbard Ave. 53562
608/256-2636
(Trust Service Office of American Exchange Bank, Madison)
John J. Fasanella, VP&SrTO

Milwaukee

ASSOCIATED COMMERCE BANK
515 W. Wells 53201
414/271-1786
Hd: H. F. Blacharczyk, CP&MngTO
PersTr: A. Mrotek, TrAdm
TrInv: M. D. Flesch, VP&TO
ComTrF: K. K. Brusda, VP&TO
EmplBen: R. F. Harding, VP&TO
Nb: J. Nelson
TrOpers: S. G. Barnes

FIRST BANK,NatAssn, MILWAUKEE
201 West Wisconsin Ave. 53259
414/278-6060 Tr$1.4 Bil
(Office in La Crosse)
Hd: Tracy E. Little, SrVP&MngTO
Admin: Robert J. Aubrecht, VP&TO
PersTr: Roger W. Hoffman, VP&TO
CorpTr: David L. Lauterbach, VP&TO
TrInv: Richard R. Jandrain, VP&CTO
EmplBen: Ronald E. Jensen, VP&TO
TrOpers: Patricia L. DeJong, VP&TO
Nb: Merl B. Case, VP&TO

FIRST WISCONSIN TRUST COMPANY (T)
P.O. Box 2054 53201
414/765-5000 Tr$2.49 Bil
(Affiliated with First Wisconsin Corporation, with Trust Units in Eau Claire, Madison & Oshkosh; Trust Service Offices in Fond du Lac, Green Bay, Two Rivers, Wausau & Wisconsin Rapids)
Blaine E. Rieke, ChmBd&CEO
Philip R. Smith, Pres
PersTr: Donald S. Buzard, 1stVP,GenCoun&Sec
Admin: Lee G. Wolcott, VP
FinPlng: Philip A. Hardacre, VP
CorpTr: Anthony M. Rood, Jr., 1stVP
EmplBen: James D. Hintz, VP
TrInv: Marvin R. Swentkofske, 1stVP
TrOpers: Marvin R. Anderson, 1stVP

KILBOURN STATE BANK
6055 W. Lisbon Ave. 53210
414/871-8200
Hd: Roger Kraemer, VP&TO

M&I MARSHALL & ILSLEY BANK
P.O. Box 2035 53201
414/765-7773
(Trust Service Offices in Beloit, Madison, Marshfield, Racine, Rhinelander, Superior & Watertown)
Hd,PersTr,Admin: Michael J. Revane, ExecVP
CorpTr,EmplBen: Morry L. Birnbaum, VP
TrInv,PersTr,EmplBen: William J. Gumerman, VP

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WISCONSIN (Cont'd)

Milwaukee (Cont'd)

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(Headquarters at Marine Bank, NatAssn)
111 E. Wisconsin Ave
P.O. Box 1308 53201
414/765-2800 Tr$2.9 Bil
(Trust Service Offices in Antigo, Beaver Dam, Burlington, Green Bay, Janesville, Madison, Neenah, New London, Racine, Sturgeon Bay, Watertown, Waukesha and West Bend)
Hd: David J. Kundert, Pres&CEO
PersTr: Robert L. Hanley, SrVP
CorpTr: Brian P. Bouda, VP
TrInv: M. Dale Fritz, SrVP
TrOpers: Michael D. Ryba, SrVP
FinO: Michael J. Normand
Nb: Jane C. Arnold, VP
LegalO&Sec: Arthur Saltzstein, VP

MILWAUKEE WESTERN BANK
Capitol Dr. at 60th St. 53216
414/442-5800 Tr$25 Mil
Nb,EmplBen,CorpTr,PersTr: O. K. Johnson, Jr., SrVP&TO
Marge Crawford, AsstVP&TO
TrInv: Richard A. Sachs, Pres&ChmBd

Mondovi

FIRST NATIONAL BANK
54755
715/926-4234 Tr/u$1 Mil
Hd: Mrs. Peggy L. Serum, VP&TO

Monroe

COMMERCIAL & SAVINGS BANK
P.O. Box 100 53566
608/328-4000 Tr$17 Mil
Hd: John C. McElhaney, VP&TO
Larna L. Blum, TO

FIRST NATIONAL BANK
P.O. Box 98 53566
608/328-5160 Tr$28 Mil
Hd: Robert P. Smith, VP&TO
Lowell A. Rautmann, TO
Lydia M. McMicken, AsstTO

Mt. Hope

LANCASTER STATE BANK
Main St. 53816
608/988-4512
(Branch of Lancaster)
Hd,CorpTr,PersTr: Carson Alcorn, TO
TrOpers: Mary E. Walker, TO

Neenah

FIRST NATIONAL BANK
100 W. Wisconsin Ave. 54956
414/722-3321 Tr$450 Mil
(Trust Offices in Appleton, Clintonville, Kimberly & Neenah)
Hd: E. W. Moede, VP&MngTO
PersTr: J. J. Kloss, VP&TO
CorpTr: M. Scheffler, AsstVP&TO
TrInv: N. T. Braun, VP&TO
ComTrF: K. J. Brusda, VP&TO
EmplBen: R. F. Harding, VP&TO
TrOpers: S. G. Barnes, TOpO
Nb: D. Spalding

THE MARINE TRUST COMPANY,NatAssn
(Operating at Marine National Bank of Neenah)
111 E. Wisconsin Ave.
P.O. Box 789 54956
414/727-3260 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Joseph E. McGrane, VP&Mgr
PersTr: Robert F. Ledwith, AsstVP
TrInv,ComTrF: Scott D. Andrews, VP
EmplBen: Steven W. Truchinski, AsstVP
Nb: Stephen G. Reed, TO

NEENAH WEST NATIONAL BANK
1055 Winneconne Ave. 54956
414/725-3053
(Trust Office of First National Bank at Neenah)
Daniel O. Skeans, MgngTO

New London

THE MARINE TRUST COMPANY, NatAssn
(Operating at The First State Bank of New London)
113 North Water St.
P.O. Box 268 54961
414/982-3300 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Joseph E. McGrane, VP&Mgr
PersTr: Richard L. Jones, TO
Nb: Stephen G. Reed, TO

Oshkosh

FIRST WISCONSIN NATIONAL BANK
P.O. Box 2448, 111 N. Main St. 54901
414/424-4270 Tr$114 Mil
Hd: David R. Krumrei, VP
PersTr,Nb: Eugene C. Leslie, VP
PersTr: Elizabeth A. Adams, TO
EmplBen: James J. Mueller, AsstVP
TrInv,ComTrF: Gerald A. Riskey, AsstVP
TrOpers,Prob: Dale W. Sonnenberg, AsstVP

FIRSTAR BANK OSHKOSH, N.A.
300 N. Main 54901
414/231-6610
(Trust Office of Firstar Bank, N.A. of Appleton)
Richard L. Allen, Pres
Thomas J. Regan, AsstVP&TO

VALLEY TRUST COMPANY
(Operating at Valley Bank Oshkosh)
P.O. Box 948 54902
414/236-5315 Tr800 Mil
(Trust Office of Valley Trust Co. Appleton)
OffMgr,CorpTr: Pat Brault, VP
PersTr: Mary Beth Medtlie, AsstTO

Platteville

FIRST NATIONAL BANK
170 W. Main St. 53818
608/348-9541 Tr$4.2 Mil
Hd: James L. Carns, Csh&TO
Charles J. Runde, VP&AsstTO

MOUND CITY BANK
25 E. Pine St., P.O. Box 263 53818
608/348-2685 Tr$3.7 Mil
Hd,PersTr,CorpTr: Morlan A. Melby, Pres&TO
Robert J. Just, Jr., VP&TO

Port Washington

PORT WASHINGTON STATE BANK
P.O. Box 176 53074
414/284-4416 Tr$5 Mil
Hd: F. M. Metz, SrVP&TO

Portage

CITY BANK & TRUST CO.
P.O. Box 568 53901
608/742-5321 Tr$11 Mil
Hd: Ron Eddy, VP&TO

Prairie Du Chien

PEOPLES STATE BANK
(Service Office of La Crosse Trust Co., La Crosse)

Princeton

FARMERS MERCHANTS NATIONAL BANK
102 Pearl St. 54968
414/295-6586
(Service Office of Security First National Bank, Sheboygan)
Thomas Armstrong, VP&TO

Racine

HERITAGE BANK AND TRUST
4041 N. Main St., P.O. Box 1817 53401
414/639-4977
Hd,Mktg,TrInv: Robert F. Clarke, ExecVP
PersTr: Steven G. Gabriel, SrVP&TO
EmplBen: Charles Russella, AsstVP&TO
TrOpers: Susan R. Garner, AsstVP&TO

M&I AMERICAN BANK & TRUST CO.
441 Main St. 53403
414/637-4411
(Trust Service Office of Milwaukee)
Hd: Margaret Nutt, VP

THE MARINE TRUST COMPANY,NatAssn
(Operating at Marine First National Bank)
500 Wisconsin Ave.
P.O. Box 221 53401
414/633-8201 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Robert E. Slade, VP&Mgr
Admin: Richard W. Kozich, VP
TrInv: Janette Koepsel, VP

Reedsburg

THE REEDSBURG BANK
P.O. Box 90 53959
608/524-8251 Tr$7 Mil
Hd: Sharon L. Braun, TO
Edward J. Miller, VP&AsstTO

Rhinelander

M&I MERCHANTS BANK & TRUST
7 N. Brown St. 54501
715/369-3000
(Trust Service Office of Milwaukee)
Hd: Don Jarek, VP

VALLEY TRUST COMPANY
(Operating at Valley First National Bank of Rhinelander)
P.O. Box 677 54501
715/362-6900 Tr$800 Mil
(Trust Office of Valley Trust Co., Appleton)
OffMgr: Thomas C. Chase, AsstVP

Rice Lake

DAIRY STATE BANK
(Trust Service Agreement with American National Bank & Trust Co. of Eau Claire)
P.O. Box 391 54868
Dale C. Sevig, VP&SrTO

Richland Center

FARMERS AND MERCHANTS BANK
P.O. Box 111 53581
608/647-6303 Tr$.5 Mil
Hd: John E. Lewis, Pres

Ripon

VALLEY TRUST COMPANY
(Operating at Valley First National Bank of Ripon)
P.O. Box 420 54971
414/748-3131 Tr$800 Mil
(Trust Office of Valley Trust Co., Appleton)
OffMgr: Thomas C. Chase, AsstVP
PersTr: Doloris A. Ladwig, TO

Seymour

FIRSTAR BANK SEYMOUR, N.A.
P.O. Box 35 54165
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Robert T. Kemps, TO

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VALLEY TRUST COMPANY
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OffMgr: Thomas C. Chase, AsstVP

Sheboygan

FIRST INTERSTATE TRUST COMPANY OF WISCONSIN
636 Wisconsin Ave.
P.O. Box 171 53082-171
414/459-2070 Tr$285 Mil
(Regional Trust Offices in: Eau Claire, Green Bay and West Allis. Trust Services at all other First Interstate Bank locations by appointment)
Hd: Eldon L. Bohrofen, Pres
PersTr,EmplBen: Timothy J. Beaton, SrVP
TrOpers: Robert L. Krueger, VP
Mktg-Nb: Michael J. Millhouse, VP
Wesley J. Vandor Weele, AsstVP
Allan Jurss, AsstVP
Susan E. Hanson, AsstVP
Jodi K. Wagner, Admin
DisBkrg: Pam Rudnick, Mgr

SECURITY FIRST NATIONAL BANK
605 Plaza 8 53081
414/459-6920 Tr/o$280 Mil
(Trust Offices in Grafton State Bank, Grafton; Manitowoc County Bank, Manitowoc; Security Bank Menasha/Appleton, Menasha & Farmers Merchants National Bank, Princeton)
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PersTr: Roland M. Neumann, Jr., SrVP&GCoun
CorpTr: Earl E. Schroeder, TO
TrInv,ComTrF: James E. Raffel, SrVP&TrInvO
EmplBen: Robert H. Foster, AsstVP&TO
TrOpers: Keith A. Cram, AsstVP&TO
Nb: Tom Armstrong, VP&TO

Shorewood

FIRST INTERSTATE BANK OF WISCONSIN
6130 West National Ave. 53214
414/259-4556 Tr$285 Mil
(Trust Office of First Interstate Trust Company of Wisconsin, Sheboygan)
Jeffrey L. Morgan, RegMgr
DisBrkg: Pam Rudnick, Mgr
PersTr: David D. Fleming, PTO

Sparta

FIRST BANK OF SPARTA
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UNION NATIONAL BANK & TRUST CO.
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Stevens Point

CITIZENS NATIONAL BANK
1045 Main St. 54481
715/344-3300 Tr$22 Mil
Hd: James A. Blum, VP&TO

FIRST NATIONAL BANK
1245 Main St. 54481
715/344-5100 Tr$40 Mil
Hd: William A. Diedrich, VP&SrTO

Sturgeon Bay

BANK OF STURGEON BAY
P.O. Box 9 54235
414/743-5551 Tr$14 Mil
Hd: Paul Wickmann, TO

THE MARINE TRUST COMPANY,NatAssn
(Operating at 1st National Bank of Sturgeon Bay)
54235
414/743-6521 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Leonard M. Rohloff, SrVP&Mgr

Sun Prairie

BANK OF SUN PRAIRIE
P.O. Box 29 53590
608/837-4511 Tr$8.2 Mil
Hd: William J. Livingston, AsstVP&TO
Leona Wavra, Csh&AsstVP

Superior

FIRST NATIONAL BANK OF SUPERIOR
1425 Tower Ave.
P.O. Box 1029 54880
715/394-6611
(Trust Service Office Of Milwaukee)
Hd: Edward J. Donahoe, VP

NATIONAL BANK OF COMMERCE
1127 Tower Ave. 54880
715/394-5531 Tr$13 Mil
Hd: Joel S. Gates, Jr., Pres&TO
TrOpers: Frayden V. Amundson, TO
Gwen T. Theien, TO

Tomah

FARMERS & MERCHANTS BANK
1001 Superior Ave. 54660
608/372-2126 Tr$12 Mil
TrOpers: Janeen K. Downing, AsstTO
Donald D. Kortbein, TO
Terry L. Winchel, TO

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FIRST WISCONSIN TRUST COMPANY
(Trust Service Office at First Wisconsin Bank of Two Rivers)
1516 Washington St. 54241
414/793-5279
Jeffrey L. Johnson, VP&TO

Watertown

M&I BANK OF WATERTOWN
P.O. Box 457 53094
414/261-7102
(Trust Service Office of Milwaukee)
Hd: Robert W. Westrick, AsstVP

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(Operating at Marine Bank West)
500 Main St., P.O. Box 498 53094
414/261-0616 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Thomas D. Wiers, VP&Mgr
PersTr,EmplBen: Curtis R. Parish, TO

Waukesha

INDEPENDENCE TRUST COMPANY
P.O. Box 48 53186
414/542-2511 Tr$130 Mil
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PersTr: Janice Stark, VP
TrInv: George Struck, VP
EmplBen: Larry Sarver, 1stVP
TrOpers: Judith Holland, TO

THE MARINE TRUST COMPANY,N.A.
235 W. Broadway 53186
(Service Office of Milwaukee)
Bruce Salome, VP&Mgr
Larry T. Sarver, VP

WAUKESHA STATE BANK
P.O. Box 648 53187
414/549-8541 Tr$32 Mil
Hd: E. W. Clayton, VP&TO
TDP: Paul McCaughy

Wausau

CITIZENS BANK & TRUST
P.O. Box 59 54401
715/845-4301 Tr$17.5 Mil
Hd: Gary R. Ratts, SrVP&TO

FIRST WISCONSIN TRUST COMPANY
(Trust Service Office at First Wisconsin National Bank of Wausau)
P.O. Box 2047 54401
715/847-6222
Phillip L. Dunmire, VP

WISCONSIN VALLEY TRUST CO.
P.O. Box 209 54401
715/845-3121 Tr$190 Mil
(Trust Office in Eau Claire)
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CorpTr: James De Banche, 1stVP
PersTr: David Gulliom, SrVP
TrInv: Richard Heier, AsstVP
TrOpers: Michael Paul, TOpO
EmplBen: Linda Mech, TO
Nb: Michael Hines, TO

West Allis

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6130 West National Ave. 53214
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DisBrkg: Pam Rudnick, Mgr
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West Bend

M&I FIRST NATIONAL BANK
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PersTr: W. Dirk Hausmann, TO
TrInv,ComTrF: R. W. Schwenkner, AsstVP&TO
EmplBen: M. F. Hron, AsstVP&TO
TrOpers: M. A. Kandel, TOpO

THE MARINE TRUST COMPANY,NatAssn
(Operating at West Bend Marine Bank)
801 West Washington St.
P.O. Box 557 53095
414/338-2111 Tr$2.9 Bil
(Trust Service Office of Milwaukee)
Hd: Thomas A. Schowalter, VP&Mgr

Whitewater

COMMERCIAL BANK
200 South Fremont St. 53190
414/473-5531
Jon D. Kachel, VP&TO

THE FIRST CITIZENS BANK
207 West Main St. 53190
414/473-2112 Tr$3 Mil
Hd: James Caldwell, TO
Mardell A. Winter, TO

Wisconsin Rapids

COMMUNITY STATE BANK
(Service Office of La Crosse Trust Co., LaCrosse)

FIRST WISCONSIN TRUST COMPANY
(Trust Service Office at First National Bank of Wisconsin Rapids)
311 West Grand Ave. 54494
715/424-1780
Philip L. Dunmire, VP

WOOD COUNTY NATIONAL BANK
181 2nd St. South, P.O. Box 99 54494
715/423-7600 Tr$37 Mil
Hd, PersTr,TrInv,TrOpers: John L. Moffat, VP&TO
EmplBen: Thomas W. Cahill, VP&TO

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P.O. Box 950 82834
307/684-2201 Tr/u$1 Mil
Hd: Donald P. Kraen, Pres

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FIRST INTERSTATE BANK OF CASPER,N.A.
P.O. Box 40 82602
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PersTr: L. Philip House, VP&TO
Betty Jo Gifford, TrAdm
Estates,TrInv: Brian K. Jones, AsstTO
CorpTr: Elizabeth Wells, AsstVP
EmplBen: John A. McAteer, VP&TO
TrOpers: Linda Mundell, VP

NORWEST BANK CASPER, N.A.
P.O. Box 2799 82602
307/266-1100 Tr$108 Mil
Hd: Dan W. Guerttman, VP&SrTO
PersTr: James R. Watson, VP&SrAdmO
Dick Munroe, VP&TO
Peter Toft, VP&TO
Dory Graf, AsstTO
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EmplBen: Kari Hix, TO
TrOpers: Montie Ryan, TO
Nb: Thomas A. Ward, Jr.

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P.O. Box 2480 82602
307/234-1501
Hd: Gary Wickam, Pres

★ Cheyenne

AMERICAN NATIONAL BANK
1912 Capitol Ave.
P.O. Box 1528 82003
307/634-2121 Tr$36 Mil
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PersTr,TrOpers: Delores Mayorga, TO

NORWEST BANK CHEYENNE, N.A.
P.O. Box 1768 82001
307/634-3314 Tr/o$75 Mil
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CorpTr: Michael L. Walter, TO
TrInv: Donald F. Rosenstein, TrInvO
ComTrF: Karen Beach, AsstTO
EmplBen: Robert L. Whittenberg, TO
TrOpers,TDP: Patricia L. Glennon, TOpO

FIRST WYOMING BANK,NatAssn, CHEYENNE
18th & Carey Ave. 82001
307/634-5961 Tr$19 Mil
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PersTr: Doris Wagner, TrAdmin
CorpTr: Michael E. Bohl, VP&TO
TrOpers: Arlene J. Hamm, TO

Cody

FIRST WYOMING BANK-CODY
P.O. Box 2750 82414
307/587-2243 Tr$8 Mil
Hd: M. D. Ellis, TO
PersTr: L. M. Reidel, TrMgr
CorpTr: Don Rawlings, FinCoun
TrInv: John Revolinski, FinCoun

Douglas

CONVERSE COUNTY BANK
P.O. Drawer 689 82633
307/358-5300 Tr$18 Mil
Hd: Keith E. Cowden, VP&TO
Richard Cuthbertson, AsstTO

Gillette

STOCKMEN'S BANK & TRUST CO.
P.O. Box 3004 82716
307/682-5144 Tr$129 Mil
Hd: David E. Clift, VP&TO
Delores Warfield, AsstVP&TO

Jackson

JACKSON STATE BANK
P.O. Box 1788 83001
307/733-3737 Tr$2 Mil
Hd: Virginia Radford

Kemmerer

FIRST WYOMING BANK,NatAssn, KEMMERER
801 Pine Ave. 83101
307/877-4441 Tr$523 Mil
Hd: Thomas F. Scranton, ExecVP&TO
Mae Jean Julian, VP&TO

Lander

CENTRAL BANK & TRUST
P.O. Box 69 82520
307/332-4730 Tr$1 Mil
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EmplBen,TrOpers: Mary F. Alexander, VP,Csh&AsstTO

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221 Ivinson Ave.
P.O. Box 1307 82070
307/745-4874, Ext. 257 Tr$13 Mil
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FIRST WYOMING BANK,N.A.-LARAMIE
P.O. Box 160 82070
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PersTr,CorpTr,TrInv,EmplBen,Nb: Michael E. Bohl, AsstTO
TrOpers,TDP: Emma Krafczik, AsstTO

Powell

AMERICAN NATIONAL BANK
P.O. Box 1007 82435
307/754-2283 Tr$1 Mil
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Lloyd C. Snyder
James W. Whitnell

Rawlins

RAWLINS NATIONAL BANK
P.O. Box 100 82301
307/324-2203 Tr$1.3 Mil
Hd: Jeff R. Thorpe, VP

Rock Springs

ROCK SPRINGS NATIONAL BANK
P.O. Box 880 82901
307/362-8801 Tr$2 Mil
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Hd,CorpTr,TrInv,ComTrF,EmplBen,Nb: John W. Hay, Jr.
TrOpers: James M. Bostalich, AsstTO

Sheridan

FIRST INTERSTATE BANK OF SHERIDAN
P.O. Box 2007 82801
307/674-7411 Tr$49 Mil
Hd: Robert L. Ferril, TO
TrOpers: Mary Lou Sare, TrAdmO

FIRST NATIONAL BANK
P.O. Box 1067 82801
307/674-4411 Tr$17 Mil
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403/262-3017 Tr$194 Mil
Hd: Thomas S. Dobson, Pres

FIRST CITY TRUST CO.
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403/266-8877
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Hd: V. E. Daughney, Pres
Fin,Admin: W. Gordon Lancaster, ExecVP
Mtgs: A. Spiro, VP
Svngs: J. A. Carley, VP
Leases: R. J. Graham, Pres

Edmonton

HERITAGE SAVINGS & TRUST CO.
10162 100 St. T5J OP5
403/421-7771
Hd: John S. Davediuk, VP-TrSvcs

NORTH WEST TRUST CO.
10201 Jasper Ave. T5J 3R3
403/420-6071 Tr/o$800
(Branches in Alta: Calgary, Camrose, Edmonton, Red Deer, Lethbridge, BC: New Westminster, Vancouver, Victoria; Man: Winnipeg; Sask: Regina, Saskatoon, Yorkton)

PRINCIPAL TRUST
Principal Plaza
10303 Jasper Ave.
P.O. Box 2425 T5J 2S8
403/421-2020 Tr$87 Mil
(Branches in Alta: Calgary; BC: Coquitlam, Kelowna, Surrey, Vancouver, Victoria; NB: Moncton; Nfld: St. John's; NS: Halifax; Sask: Regina)
Hd: John M. Cormie, Pres
Kenneth M. Marlin, Sec-Treas
Robert Langston, VP

Lethbridge

CENTRAL TRUST COMPANY
506 4th Ave., South T1J 0N5
403/320-1233
Hd: R. G. Thompson, Mgr

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Vancouver

DISCOVERY TRUST COMPANY OF CANADA
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604/734-6515
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PersTr: J. Meyer
TrOpers: K. Bruyns
TDP: A. Akizuki

FIRST CITY TRUST CO.
777 Hornby St. V62 1S4
604/688-94[illegible] Tr$3 Bil
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YORKSHIRE TRUST CO.
1100 Melville St.
604/685-3711 Tr$461 Mil
(Branches in Alta: Calgary, B. Hill, Mgr; Edmonton, D. Summers; Mgr, BC: Victoria, R. A. Davison, Mgr)
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PersTr: R. Clark, Mgr
CorpTr: R. Johnstone, CTO
TrInv: A. Dunn, IO
EmplBen: P. Hazell, AsstGenMgr

MANITOBA

Winnipeg

CORONET TRUST
104-386 Broadway R3C 0V6
204/944-8758 Tr/o$1 Mil
Hd: Mrs. Ester Sintson, Mgr
R. D. Evans, Pres

INVESTORS GROUP TRUST CO., LTD.
280 Broadway R3C 3B6
204/949-8488 Tr$3 Bil
Hd: C. F. Schmidt
TrInv,ComTrF: P. E. Newman
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NOVA SCOTIA

Halifax

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(Branch in Wolfville)
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TrInv: Robert J. Power

CENTRAL TRUST COMPANY
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R. J. MacBurnie, SrVP-Fin
D. W. Saunders, SrVP-CorpPlng
C. J. Cann, SrVP-Lndg
PersTr: E. K. Davison, VP-TrSvcs
K. R. Eddy, SrVP-Opers
H. T. Martin, SrVP-TrSvcs
CorpTr: W. Fern, VP-CorpTrSvcs
TrInv: B. Blight, AsstVP&TrInv

ONTARIO

London

CANADA TRUST CO.
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EmplBen: J. M. Tonge, AsstVP
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416/869-6283
Mgr: George Pace, AsstVP

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P.O. Box 38 M5X 1G4
416/364-4400
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Harold T. Martin, SrVP

CONTINENTAL TRUST COMPANY
145 King St. W. M5H 2E2
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GUARANTY TRUST CO. OF CANADA
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TrOpers: J. W. McMahon
Nb: C. A. Gunn, VP
TDP: A. Bunkis, VP
Ed Osler, VP

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